

Engaging Non-Believers

Relational Posture	Attitude toward Jesus	How to Respond
Unknown person	Unknown	Initiate a relationship
Hostile toward Christians or disinterested in a friendship	Unknown	Serve and bless to build relational rapport
Open to friendship	Unknown	Invite into the rhythms of your LifeGroup Ask questions to understand their attitude toward Jesus
Friend	Opposed to the Gospel	Ask questions to understand their opposition. What are their intellectual and emotional oppositions to Jesus? Conversations about your personal beliefs and experiences
	Inoculated to the Gospel	Ask questions to understand their background and experience with church and Jesus. What do they actually know and what exactly turned them off? Conversations about religion and rebellion vs a relationship with Jesus
	Confused about the Gospel	Ask questions to understand their confusion. What do they know? What don't they know? Where have they been misled? Conversations clarifying who Jesus is and what He has done for us
	Interested in the Gospel	Ask questions to understand their current beliefs. What are their potential confusions and/or resistances to belief? Conversations focused on increasing their understanding about God, the Bible, and the Gospel