About NAI NP Dodge
As the longest-running, family-owned commercial real estate firm in the United States, NAI NP Dodge founded in 1855. That’s five years before Abraham Lincoln ran for president, two years before the City of Omaha was incorporated and 12 years before Nebraska was admitted to the union. NAI NP Dodge is also part of a family of seven NP Dodge companies including a title-and-escrow company, an insurance brokerage, and a residential sales company.

Business Development
- Active efforts to recruit agents have led to 11 brokers joining us since February 2016
- Weekly in-office sales training has raised overall sales competence of our brokers
- We started using Build Out in our marketing efforts
- Became a Co-Star client
- We host and sponsor an extremely popular real estate/business radio show on the dominant News-Talk format in our market

Professional Accomplishments
- 11 new brokers since February 2016
- Significantly expanded our property management staff and have added hundreds of thousands of square feet to our property management portfolio
- We were rated #1 commercial real estate firm in the marketplace according to a voter preference poll in a local business publication

Market Insights
- Our marketplace is very healthy with billions of dollars of construction development at this time
- Industrial vacancy is exceptionally low
- Single-family housing construction has exploded lately and multi-family continues its multi-year growth

Additional Information
- Updated quarterly marketing reports that are shorter, more streamlined and easier to read

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