



**Position:** Outside Account Manager (Portland Oregon Area)

**Status:** Non-Exempt

**Reporting:** Vice President of Sales

**Salary Range:**

**Description:** developing and managing a sales territory comprised of assigned key accounts and target accounts, while generating new business through leads and cold calling.

**Requirements:**

- Highly self-motivated for growth and success
- Driven to achieve the six figure income potential of this position
- Strong interpersonal, presentation and communication skills
- High energy problem solver, dedicated to meet the needs of your customers
- Thrive on turning leads and cold calls into prospects and customers
- Packaging sales experience is preferred, but not required.

**Accountability:**

- Responsible for growing defined sales territory and managing key accounts
- Accountable for achieving territory growth and meeting sales goals
- Actively participate and contribute to the growth of our sales team

**Compensation and Support**

- Base Salary plus Unlimited Commission potential
- Car Allowance
- Sales Training and Marketing Support

**Benefits:**

- Health and Dental insurance
- Life insurance
- 4011 / Cafeteria plan

### **Expectations and Policies**

- Must have reliable personal transportation for this position
- Valid driver's license and proof of insurance
- We are a Drug Free company – pre-employment drug screen is required
- All employees are subject to random drug screening after employment

Apply only if you are our **Next Sales Superstar!**

Please submit your cover letter and resume to [careers@nwpaperbox.com](mailto:careers@nwpaperbox.com)