



Position: Outside Account Manager (Seattle, Washington Area)

Status: Non-Exempt

Reporting: Vice President of Sales

Salary Range:

Description: developing and managing a sales territory comprised of assigned key accounts and target accounts, while generating new business through leads and cold calling.

Requirements:

- Highly self-motivated for growth and success
- Driven to achieve the six figure income potential of this position
- Strong interpersonal, presentation and communication skills
- High energy problem solver, dedicated to meet the needs of your customers
- Thrive on turning leads and cold calls into prospects and customers
- Packaging sales experience is preferred, but not required.

Accountability:

- Responsible for growing defined sales territory and managing key accounts
- Accountable for achieving territory growth and meeting sales goals
- Actively participate and contribute to the growth of our sales team

Compensation and Support

- Base Salary plus Unlimited Commission potential
- Car Allowance
- Sales Training and Marketing Support

Benefits:

- Health and Dental insurance
- Life insurance
- 4011 / Cafeteria plan

Expectations and Policies

- Must have reliable personal transportation for this position
- Valid driver's license and proof of insurance
- We are a Drug Free company – pre-employment drug screen is required
- All employees are subject to random drug screening after employment

Apply only if you are our **Next Sales Superstar!**

Please submit your cover letter and resume to careers@nwpaperbox.com