

Buying at Bearse's Way Q & A

STEP 1: RESERVE YOUR LOT

Q: How?

A: Fill out the Reservation Form and submit along with a reservation check for \$2,500 payable to Champion Builders, Inc.

Q: What Does This Do?

A: This puts your name on the lot for 10-21 days, while deciding on the specifics of your new home and pricing of options.

Q: Do We Meet With The Builder?

A: Yes – An appointment is scheduled to meet with Matt Dacey – President of Champion Builders, Inc., to discuss your new home options and answer any questions.

Q: Is My Reservation Refundable?

A: Yes - If you decide not to proceed with construction for any reason, your reservation is fully refundable (please see language on Reservation Form).

STEP 2: LETS DO IT!

Q: We have decided on the lot, the house style, and the price, how do we move forward?

A: Champion Builders, Inc. will prepare the necessary paperwork – Agreement, Specs, House Plans, etc., for your new home.

Q: How much more of a deposit will we need?

A: Depending on your individual situation, deposits usually range from 5% to 25% of the total purchase price, paid when the agreement is signed.

Q: Will we need to come up with any more money?

A: No, not until your new home is finished and we have the closing. This is typically 120 – 150 days from signing the agreement.

Q: What if we want to add items after the paperwork is signed?

A: Those items are priced and paid for through written change orders.

STEP 3: THE BUILDING PROCESS

Q: Do we get to select our finishes?

A: Yes, there are certain items included in your package, but you will be asked to select paint color, cabinets, counter tops, flooring and appliances.

Q: Can we visit the construction site?

A: Yes – But for safety and liability reasons, we ask that a representative accompany you.