



The Shared Information Framework

Phase One: INCA: Country, Threats, and Capacity (4 months)

Problem: Lack of understanding of threats to a country and the capacity of a country to respond to those threats, in particular the ability of the country and local actors to negotiate and enforce agreements in the government, civil society, and private sectors.

Benefits: An understanding of threats to the country that might compete with your initiative, and a comprehensive orientation to the political, economic, social, and cultural capacity of a country. A simple vocabulary to describe the country both comprehensively and developmentally.

Actions: The Sovereignty First team:

1. Leads an introductory meeting with our client, introduce our approach and INCA, work with client to define client's 1-3 questions or themes they would like to see us give insights into using the INCA lens.
2. Conducts an INCA (Inclusive Nationalism Capacity Assessment) assessment.
3. Walks the client through an INCA assessment.
4. Makes a comparative analysis between Sovereignty First's INCA and the client INCA.
5. Presents its findings to the client (the INCA data and the analysis).
6. Posts the INCA data on the Sovereignty First website
7. Makes a general analysis of the data, and creates or updates a generic report for its subscribers.

Phase Two: Integration of Local Experts (6 months)

Problem: A lack of awareness of "ground-truth" in the country. Insufficient number and limited range of relationships with local actors.

Benefits: Insights and knowledge from local experts from each of INCA's eighteen dimensions of the country. Introductions to those local experts.

Actions: The Sovereignty First team:

1. Identifies and meets with 1-3 local experts in each of the 18 INCA dimensions.
2. Meets with one or more local experts in each dimension and review, challenge, and amend the Phase One INCA for that dimension.
3. Works with local experts to name influential actors relevant to their dimension
4. Introduces the client and local experts to each other
5. Presents their findings to the client (an updated INCA data and analysis, and a list of actors influential in the life of the country).



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6. Posts the INCA data on the Sovereignty First website
7. Updates its general analysis of the data and updates the generic report for its subscribers.

Phase Three: Peer assessment baseline (8 months)

Problem: Difficulties for investors to cost risk, high political costs of business, increased risk, and higher costs to hedge against risk. The lack of a foundation for inclusive national sovereignty, stability, and development. Insufficient understanding of other local, regional, and international organizations influential in the country. Insufficient understanding of the degree of reliability of information regarding the country.

Benefits: Better understanding for any Sovereignty First client: A sense of national values and aspirations; understanding of competing national threats, and national ability to respond to those threats, and to support and enforce agreements; definable end states for national development initiatives; an annotated list of local, regional, and international organizations influential in the life of the country; and a measure of the range of disagreement among influential organizations concerning the country (and the reliability of an information regarding the country).

Actions: The Sovereignty First team:

1. Identifies influential actors from the following range of actors from the tracks listed below:

- Local, regional, and international governments
- Local military, intelligence community, non-state violent actors, US Military
- Political parties, local intelligentsia
- Ethnic and religious organizations
- Local media, regional media
- Civil society organizations, INGOs
- Local, regional, and international business, finance, and banking concerns

Adds these possible potential prime actors to the lists of influential actors provided by local experts in Phase Two.

Interviews at least 3 organizations from each track listed above (minimum of 50). Based on the results of the interviews, the Sovereignty First team determine potential prime actors, and pursues them for interviews

2. Aggregates and integrates the data, and posts it on a dedicated web portal
3. Presents its findings to the client.
4. Analyzes the data, and expands and updated its report for subscription owners



Phase Four: Convergence (estimated full convergence after 16 rounds and 6 years)

Problem: Difficulties for investors to cost risk, high political costs of business, and increased risk. The lack of a common understanding of the country and the priorities of prime actors for the country.

Benefits: **A common understanding among prime actors:** About the country, its threats and capacities, prime actors, and the priorities of those prime actors; also new and strengthened cross-factional networks. Common understanding and cross-factional networks enable the emergence of formal and informal governance networks; the identification of threats and the development and negotiation of solutions to them; and to negotiate and enforce the multiparty agreements that are the foundation of sovereignty, stability, capital investment, and development.

Actions: The Sovereignty First team:

1. Conducts interviews with a growing number of prime actors. In the interviews, participants are asked to review the anonymous assessments and rationales from the previous round(s) and imagine what kind of experience and circumstances would lead prime actors to have given their answers, especially at the extremes (most optimistic or most pessimistic); and make a new assessment based on what they've learned from other prime actor responses, from how circumstances have changed in the four months since their last interview, or from Sovereignty First's coaching, events, or media campaign.
2. Aggregates and integrates the data and posts it on the dedicated web portal.
3. Coaches prime actors in how to use the information on the web portal.
4. Facilitates monthly networking events for prime actors and introducing them to each other as requested.
5. Begins an ongoing local, regional, and international educational media campaign.

Note this phase is the same as Phase 3 except the process is now dynamic. There are three rounds of interviews a year, one every four months. During each round, participants are guided to respond to the previous rounds. Over time, INCA is adopted as a common vocabulary, and the INCA and prime actor data is adopted as a common understanding of the country, including:

- Threats to the country, ranked in importance.
- The capacity of the country to govern itself
- The economic, social, and cultural capacity of the country to adapt to threats and opportunities
- The local, regional, and international organizations most influential in the life of the country
- The motivations of each influential organizations toward the future of the country.



Phase Five: Maintenance and Growth—same as Phase 4 (ongoing, 3 rounds a year)

Problem: An unraveling of the common understanding and cross-factional networks built over six years in Phase Four, due to a turnover in prime actors and their leadership and changing circumstances. A return of political and cultural opacity.

Benefits: Growth in the number of prime actors included in the framework and an understanding of their priorities; repairing and deepening of their common understanding and movement toward consensus on priorities; strengthening of cross-factional networks and thus enabling the further emergence of formal and informal governance networks, the ongoing negotiation of new multiparty agreements and the further enforcement of the agreements already negotiated—all further strengthening the foundation of the country's sovereignty, stability, capital investment, and development.

Actions: This phase is the same as Phase 4, except now, with a common vocabulary and understanding, the Sovereignty First team:

- Reaches out to and integrates new prime actors and other influential actors
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- Reaches out to and updates the common understanding of the country INCA matrix and the prime actor maps in response to changes in and outside of the country, especially internal and external shocks.