

## 2015 vs. 2016 MARKET STATS

MLS DATA ONLY, Single Family only  
YEAR-OVER-YEAR VIEW

### LOS ALTOS HILLS

Years	New Listings	Current Inventory	Median Sales Price	Average Sales Price	Closed Sales	Average DOM	Total Sales Volume
2015	157	24	\$ 3,612,500	\$ 4,370,164	94	32	\$ 410,795,388
2016	141	18	\$ 3,862,500	\$ 4,411,691	98	52	\$ 432,345,675
<b>% Change</b>	<b>-10%</b>	<b>-25%</b>	<b>7%</b>	<b>1%</b>	<b>4%</b>	<b>63%</b>	<b>5%</b>

### LOS ALTOS

Years	New Listings	Current Inventory	Median Sales Price	Average Sales Price	Closed Sales	Average DOM	Total Sales Volume
2015	335	2	\$ 2,745,500	\$ 2,951,749	310	16	\$ 915,042,328
2016	324	12	\$ 2,710,000	\$ 2,882,837	261	20	\$ 752,420,327
<b>% Change</b>	<b>-3%</b>	<b>500%</b>	<b>-1%</b>	<b>-2%</b>	<b>-16%</b>	<b>25%</b>	<b>-18%</b>

### PALO ALTO

Years	New Listings	Current Inventory	Median Sales Price	Average Sales Price	Closed Sales	Average DOM	Total Sales Volume
2015	418	15	\$ 2,668,500	\$ 3,107,819	326	18	\$ 1,013,149,048
2016	461	16	\$ 2,550,000	\$ 2,990,984	372	23	\$ 1,112,645,997
<b>% Change</b>	<b>10%</b>	<b>7%</b>	<b>-4%</b>	<b>-4%</b>	<b>14%</b>	<b>28%</b>	<b>10%</b>

### MENLO PARK

Years	New Listings	Current Inventory	Median Sales Price	Average Sales Price	Closed Sales	Average DOM	Total Sales Volume
2015	362	11	\$ 2,025,000	\$ 2,303,937	315	19	\$ 725,740,151
2016	354	21	\$ 2,127,500	\$ 2,372,648	302	25	\$ 716,539,830
<b>% Change</b>	<b>-2%</b>	<b>91%</b>	<b>5%</b>	<b>3%</b>	<b>-4%</b>	<b>32%</b>	<b>-1%</b>

### MENLO PARK (West of 101)

Years	New Listings	Current Inventory	Median Sales Price	Average Sales Price	Closed Sales	Average DOM	Total Sales Volume
2015	329	9	\$ 2,150,000	\$ 2,458,078	285	19	\$ 700,552,251
2016	300	15	\$ 2,382,500	\$ 2,599,974	260	24	\$ 675,993,300
<b>% Change</b>	<b>-9%</b>	<b>67%</b>	<b>11%</b>	<b>6%</b>	<b>-9%</b>	<b>26%</b>	<b>-4%</b>

### ATHERTON

Years	New Listings	Current Inventory	Median Sales Price	Average Sales Price	Closed Sales	Average DOM	Total Sales Volume
2015	108	20	\$ 5,950,000	\$ 7,227,000	76	52	\$ 549,252,000
2016	101	12	\$ 6,002,500	\$ 8,276,192	70	73	\$ 579,333,470
<b>% Change</b>	<b>-6%</b>	<b>-40%</b>	<b>1%</b>	<b>15%</b>	<b>-8%</b>	<b>40%</b>	<b>5%</b>

### PORTOLA VALLEY

Years	New Listings	Current Inventory	Median Sales Price	Average Sales Price	Closed Sales	Average DOM	Total Sales Volume
2015	80	4	\$ 2,633,000	\$ 3,029,258	62	30	\$ 187,814,000
2016	85	11	\$ 2,700,000	\$ 3,023,225	63	33	\$ 190,463,200
<b>% Change</b>	<b>6%</b>	<b>175%</b>	<b>3%</b>	<b>0%</b>	<b>2%</b>	<b>10%</b>	<b>1%</b>

### WOODSIDE

Years	New Listings	Current Inventory	Median Sales Price	Average Sales Price	Closed Sales	Average DOM	Total Sales Volume
2015	136	15	\$ 2,755,000	\$ 3,737,438	92	55	\$ 343,844,318
2016	103	10	\$ 2,815,000	\$ 4,038,577	74	74	\$ 298,854,732
<b>% Change</b>	<b>-24%</b>	<b>-33%</b>	<b>2%</b>	<b>8%</b>	<b>-20%</b>	<b>35%</b>	<b>-13%</b>

**REDWOOD CITY**

	New Listings	Current Inventory	Median Sales Price	Average Sales Price	Closed Sales	Average DOM	Total Sales Volume
<b>Years</b>							
2015	664	17	\$ 1,328,000	\$ 1,413,268	564	19	\$ 797,083,390
2016	658	24	\$ 1,405,000	\$ 1,455,825	577	24	\$ 840,011,051
<b>% Change</b>	<b>-1%</b>	<b>41%</b>	<b>6%</b>	<b>3%</b>	<b>2%</b>	<b>26%</b>	<b>5%</b>

**SAN CARLOS**

	New Listings	Current Inventory	Median Sales Price	Average Sales Price	Closed Sales	Average DOM	Total Sales Volume
<b>Years</b>							
2015	256	3	\$ 1,600,000	\$ 1,665,036	236	17	\$ 392,948,559
2016	296	6	\$ 1,675,000	\$ 1,792,282	267	18	\$ 478,539,315
<b>% Change</b>	<b>16%</b>	<b>100%</b>	<b>5%</b>	<b>8%</b>	<b>13%</b>	<b>6%</b>	<b>22%</b>

**SAN MATEO**

	New Listings	Current Inventory	Median Sales Price	Average Sales Price	Closed Sales	Average DOM	Total Sales Volume
<b>Years</b>							
2015	681	16	\$ 1,275,000	\$ 1,412,911	617	18	\$ 871,766,246
2016	646	24	\$ 1,302,000	\$ 1,402,973	576	19	\$ 808,112,722
<b>% Change</b>	<b>-5%</b>	<b>50%</b>	<b>2%</b>	<b>-1%</b>	<b>-7%</b>	<b>6%</b>	<b>-7%</b>

**BURLINGAME**

	New Listings	Current Inventory	Median Sales Price	Average Sales Price	Closed Sales	Average DOM	Total Sales Volume
<b>Years</b>							
2015	205	10	\$ 1,950,000	\$ 2,083,066	175	19	\$ 364,536,610
2016	200	8	\$ 2,045,000	\$ 2,159,940	168	19	\$ 362,869,925
<b>% Change</b>	<b>-2%</b>	<b>-20%</b>	<b>5%</b>	<b>4%</b>	<b>-4%</b>	<b>0%</b>	<b>0%</b>