

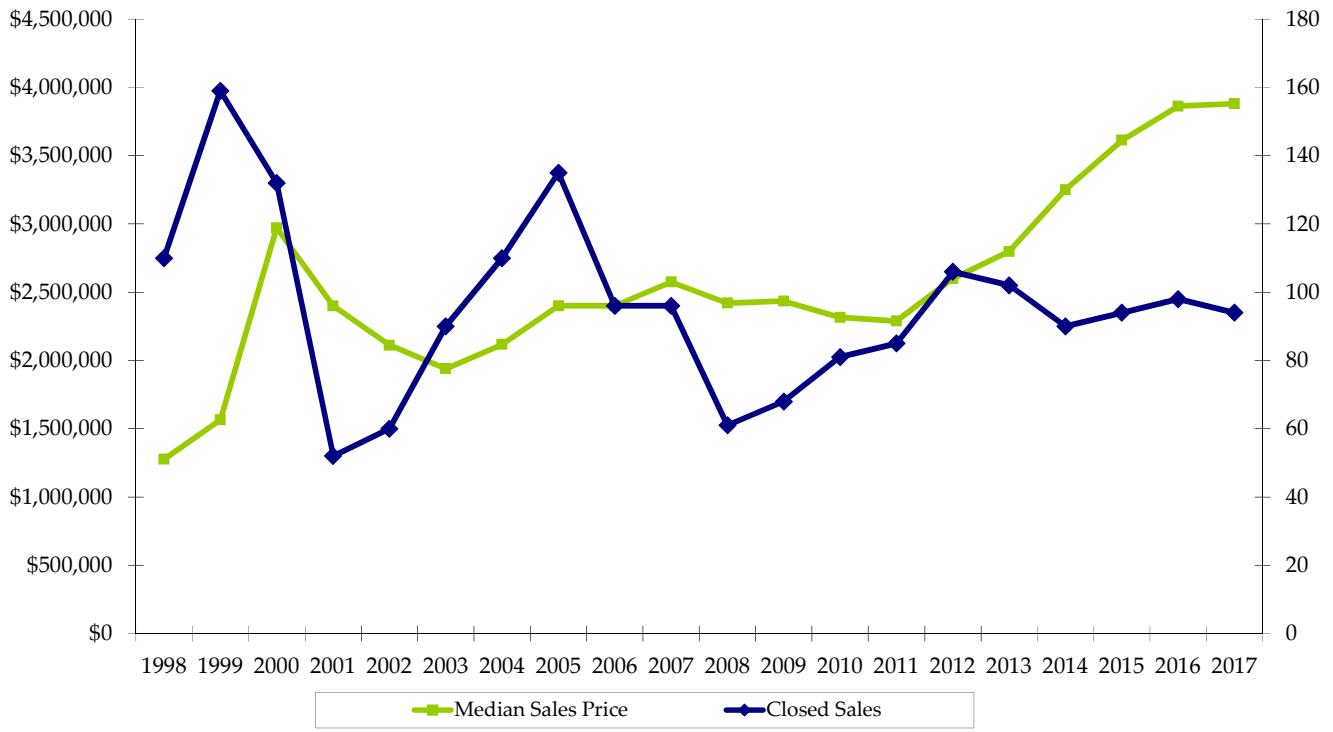


## LOS ALTOS HILLS - MEDIAN SALES PRICE

### Single Family Real Estate Trends

1998 - 2017

Source: MLS Listings



### LOS ALTOS HILLS (Single Family)

Source: MLSListings, MLS Sales only

Years	New Listings	Current Inventory	Median Sales Price	Average Sales Price	Closed Sales	Average DOM	Total Sales Volume
1998	228	40	\$1,276,500	\$1,488,307	110	56	\$148,830,788
1999	212	9	\$1,565,000	\$1,954,302	159	66	\$306,825,510
2000	188	12	\$2,972,500	\$3,509,157	132	59	\$463,208,760
2001	165	25	\$2,400,000	\$2,785,403	52	93	\$144,841,000
2002	192	32	\$2,112,500	\$2,327,067	60	111	\$139,624,030
2003	177	28	\$1,940,000	\$2,275,465	90	98	\$204,791,888
2004	264	47	\$2,117,500	\$2,484,902	110	82	\$273,339,306
2005	282	41	\$2,400,000	\$2,739,577	135	95	\$369,842,997
2006	233	37	\$2,400,000	\$2,744,153	96	101	\$263,438,750
2007	165	35	\$2,575,000	\$3,028,274	96	92	\$290,714,361
2008	144	34	\$2,420,000	\$2,889,133	61	112	\$173,348,000
2009	167	37	\$2,435,000	\$2,614,368	68	98	\$175,162,713
2010	176	41	\$2,315,000	\$2,590,416	81	120	\$207,233,325
2011	130	30	\$2,288,500	\$2,666,919	85	86	\$226,688,105
2012	157	27	\$2,600,000	\$2,919,951	106	83	\$300,754,994
2013	148	16	\$2,799,000	\$3,129,398	102	65	\$306,681,018
2014	123	16	\$3,250,000	\$3,748,733	90	42	\$314,893,572
2015	157	24	\$3,612,500	\$4,370,164	94	32	\$410,795,388
2016	141	18	\$3,862,500	\$4,411,691	98	52	\$432,345,675
2017	140	13	\$3,881,000	\$4,732,844	94	36	\$444,887,300