

Argus Tracking is streets ahead of our previous telematics supplier says Peter Robinson Paving & Concrete

Peter Robinson Paving & Concrete made the switch to Argus after becoming disappointed with their previous telematics supplier. The switch was easy and the Argus system has paved the way for them to utilise telematics in ways they have never been able to before!



Peter Robinson Paving & Concrete had been using telematics within their business for years, so they knew how much time it could save and the critical operations data it could generate, but it wasn't until they saw the Argus Tracking solution that they realised ALL the benefits they were missing out on with their current supplier!

Argus Tracking made it easy and cost neutral for them to swap from their incumbent, and in September 2018, within a few weeks of first getting in touch, their fleet vehicles were installed with the latest Argus hardware, and they were able to start using all of the great Argus Tracking features.

Setting up automated reports and customising the Argus Hub dashboard to their preferences was a quick process, and the Argus support team were at hand to answer any questions that popped up on the way, with their dedicated Client Success Manager in touch to provide upskilling.

Within the first week of the installs being completed, the director of Peter Robinson Paving & Concrete, Dan Robertson was already raving about the Argus system ***"We are already feeling good about having made the switch, Argus is much easier to use."***

Health and Safety is important for the team at Peter Robinson, who were quick to create their own list for the app based driver check sheet, enabling them to stay on top of maintenance issues as they arise. The driver behaviour reporting was also a big plus, with Peter Robinson team member Kate Keane loving being able to monitor all speed zones and easily monitor their drivers at risk.

Even though they had previously had telematics with another supplier, since the switch to Argus Tracking there has been a noticeable improvement in their driver's behaviour, with their Driver Behaviour score now continually well below the national average.

Kate uses the Stop Report to check time on site and the locations the team have visited, and the Mileage Report allows them to view when vehicles have been used on weekends and public holidays. After hours usage of vehicles was a big risk for the business, but Kate can now easily report on after hours usage and then pass these charges onto the driver. In addition, an after-hours geofence has been created, and now, each Monday, Kate receives an email showing any asset movements after hours.

"The functionality of the website is very easy to use," says Kate. And the "easy and quick reports to run" are saving them so much time."

Their Client Success Manager keeps in touch to upskill team members on features they could be using, and out on the worksite, Spectate has soon become an invaluable tool for the business. Each of Peter Robinson Paving & Concrete's drivers have been set up with the Argus app, so they can view where the other drivers are in relation to themselves, allowing the team to view where all their assets are and estimate time to sites, providing efficiency and visualisation across the business.



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