2017: Expanding Our Impact

The mission of the Woodard & Curran Foundation, to support projects related to environmental stewardship and education, is critically important – now more than ever. In 2017, the Foundation Board adopted a “Giving While Living Strategy” of giving annual grants totaling the funds raised in the preceding year's annual campaign, while maintaining appropriately endowed resources under professional management. We worked with care and intention to expand our reach and create as much impact as possible: we issued our second 3-year, $100,000 Impact Grant to the San Francisco-based Literacy for Environmental Justice [California], two 1-year $5,000 grants to Change is Simple [Massachusetts] and Los Angeles Cleantech Incubator [California], and over a dozen new regional and microgrants ranging from $500-$2,000. These new grant programs continue the Foundation’s tradition of funding large and small projects that particularly address challenges surrounding water scarcity and climate change.

With its goal to increase impact (and with guidance from Starboard Advisors of Portland, ME), the Board maintained its focus on a conservative investment strategy for our endowed resources. From January 2017 through December 2017, investments grew from $417,000 to $519,000. Thanks to a healthy year-end cash balance, the Foundation began 2018 on firm ground with net assets of nearly $630,000. The charts on the next page provide greater details about our financials.

The Foundation’s financial support is primarily Woodard & Curran, Inc. employees where our 2017 Annual Outreach Campaign generated nearly 400 pledges totaling $103,000 for 2018. Woodard & Curran, Inc. generously matched employee pledges with a donation of $44,000. Given solid net assets and the success of its outreach campaign, in early 2018 the Board voted to institute a third 3-year $100,000 Impact Grant, bringing planned giving in 2018 to $122,000.

2017 Grant Recipients

3-YEAR IMPACT GRANT TOTALING $100,000 (FUNDING YEAR 1 OF 3)

Literacy for Environmental Justice – San Francisco
The Foundation’s grant specifically helps LEJ complete a water-harvesting/storage/distribution system that includes a native plant garden, interpretive signage, and educational programming at Candlestick Point Park, California's first urban state park. Adjacent to the city’s Bayview/Hunters Point community, the region historically has faced disproportionate rates of industrial pollution, high unemployment, and ongoing marginalization. The project provides employment for low-income youth, who will work to produce and install habitat restoration and climate-smart landscaping, and makes possible the harvesting of 16,000 gallons of water per year for a community garden and nursery staffed by local youth.

woodardcurranfoundation.org/lei

Los Angeles Cleantech Incubator, California – $5,000
LACI will empower students with practical solutions for leading a water-efficient lifestyle, helping them educate their communities to understand Southern California’s ongoing water issues. LACI will host 120+ students at the La Kretz Innovation Campus during a two-part water conservation workshop: part one will include presentations by the Los Angeles Department of Water (LADWP) and an in-house water entrepreneur; part two is to be a competition, where student groups propose a business plan to educate their communities about ways to conserve water.

woodardcurranfoundation.org/laci

2-YEAR PROJECT GRANTS TOTALING $10,000

Change is Simple, Massachusetts – $5,000
CIS will “supercharge” 5th-grade classrooms (450 students, 40 teachers) in Woburn, MA, with a hands-on education program that inspires students to become advocates for water conservation. The program will educate students about the source, importance, and scarcity of water; teach them to design and build filtration systems; use green chemistry to create natural cleaners; start a community water conservation challenge; and create a plan to save 5 gallons per day for every person in their homes.

woodardcurranfoundation.org/cis

University of Rhode Island Foundation on behalf of the URI Department of Civil and Environmental Engineering
Support for a project that will work to bridge the gap between macro-scale climate change science and drinking water system development for communities worldwide by developing an innovative Community Climate Change Strategy (CCCS) to design sustainable water systems for climate change adaptation and mitigation. This project will also improve the effectiveness of the CCCS by implementing a climate-ready drinking water system for a newly constructed school in Cumayasa, Dominican Republic.

woodardcurranfoundation.org/uri

The Woodard & Curran Foundation is a volunteer-led organization: in addition to their financial support, Woodard & Curran, Inc. employees generously donate their time and wisdom to the planning and execution of Foundation operations and events. This year the Board welcomed five new Directors, including three based in California – increasing Board of Directors to 15 – the largest since our founding. Given the success and magnitude of our work, we also happily relied on the services of our contract administrative assistant, Liz Leuthner, who is handling a variety of tasks, including web, social media, and donor database management, grant relations, and Board support.

We are humbled by the dedication of all who support the Woodard & Curran Foundation and share our commitment to a healthy environment and a sustainable future. Thank you.
GIVING WHILE LIVING GRANTS – Our Newest Initiative Generates $18,500 // 14 Grants Awarded
Woodard & Curran, Inc. employees pledged approximately $103K for 2018. In addition, Woodard & Curran, Inc. matched employee gifts by donating $44K. We stand by our mission and our commitment to environmental stewardship and education. In doing so, the Foundation awarded $17,000 in regional grants to 11 non-profit organization across the country. Additionally, as part of the 2017 Annual Outreach Campaign, the Foundation gave three $500 micro grants in the names of three Woodard & Curran, Inc. employee-donors to non-profit organizations of their choice.

For a complete list of grant recipients and to learn more, woodardcurranfoundation.org/gwl

2017 FINANCIAL REPORT

Message from the President
2017 was a year of tremendous growth for the Foundation with increases in employee support, Board membership, and grant giving. We celebrate our relationship with the employee-donors of Woodard & Curran, Inc. and all our generous supporters who also offer their wisdom and work. Thank you for sharing our enthusiasm to fund environmental projects related to environmental stewardship and education. We are excited for what 2018 has in store – together we are solving some of the most complex water challenges in front of us!

Thank you,

Board of Directors
Barry Sheff, President – Portland, ME
Bruce Nicholson, Vice President – Portland, ME
Celeste LaBadie, Secretary – Portland, ME
Thomas Roche, Treasurer – Portland, ME
Catherine Achukwu – Los Angeles, CA
Mark Cleary – Boston, MA
Duff Collins – Dedham, MA
Kelly Cowan – Providence, RI
Craig Deeney – Bozeman, MT
Christine Keitner – Walnut Creek, CA
Daniel Knise – McLean, VA
Enrique Lopezcalva - San Diego, CA
Elizabeth Robinson – Philadelphia, PA
Jedd Steinglass – Portland, ME
Gillian Wood – Portland, ME

MISSION
Woodard & Curran Foundation cultivates and leverages endowed resources to contribute to causes that focus on environmental stewardship and education.

VISION
Woodard & Curran Foundation is a public nonprofit organization dedicated to directing endowment resources to non-profits with environmental missions focused on creating a healthier world.

2017 Income and Support: $215,942
- Woodard & Curran Support: $31,800
- Investment Income: $72,506
- Employee Support: $88,543
- Event Support: $15,880
- Public Support: $7,213

2017 Expenses and Giving: $111,225
- Administrative Costs: $24,363
- Event Expenses: $8,696
- Fundraising: $1,000
- Grants: $77,166

2017 Financial Report
Beginning of Year Total Assets = $523,922
Year-End Total Assets = $629,000
Change in Assets = $105,078

Asset Growth (000’s)

<table>
<thead>
<tr>
<th>Year</th>
<th>Asset Growth</th>
</tr>
</thead>
<tbody>
<tr>
<td>2011</td>
<td>$68</td>
</tr>
<tr>
<td>2012</td>
<td>$161</td>
</tr>
<tr>
<td>2013</td>
<td>$257</td>
</tr>
<tr>
<td>2014</td>
<td>$352</td>
</tr>
<tr>
<td>2015</td>
<td>$430</td>
</tr>
<tr>
<td>2016</td>
<td>$524</td>
</tr>
<tr>
<td>2017</td>
<td>$629</td>
</tr>
</tbody>
</table>

Grants Awarded (000’s)

<table>
<thead>
<tr>
<th>Year</th>
<th>Grants Awarded</th>
</tr>
</thead>
<tbody>
<tr>
<td>2011</td>
<td>$5</td>
</tr>
<tr>
<td>2012</td>
<td>$8</td>
</tr>
<tr>
<td>2013</td>
<td>$10</td>
</tr>
<tr>
<td>2014</td>
<td>$20</td>
</tr>
<tr>
<td>2015</td>
<td>$40</td>
</tr>
<tr>
<td>2016</td>
<td>$51</td>
</tr>
<tr>
<td>2017</td>
<td>$77</td>
</tr>
</tbody>
</table>
Thank you to our 2017 supporters for their generosity and commitment to the Foundation!

BUSINESS SUPPORTERS

Alpha Analytical, Inc.  
Ames & Gough, Inc.  
Belfor  
Dodd Computer Support  
EWMI  
Cascade Technical Services  
Code Environmental Services, Inc.  
Delaware Valley Data Collection, LLC  
Delta Wye Electric  
Enviroprobe Service, Inc.  
Hillmann Consulting, LLC  
Walter P Moore  
Scarinci Hollenbeck  
John Scagnelli  
Michael J. Skinner Consulting, LLC  
Woodard & Curran, Inc.

INDIVIDUAL SUPPORTERS

Catherine Achukwu  
Stacy Adams  
Ethan Ackerman  
Alvano Affonso-Larain  
Jennifer Anders  
Lauren Anderson  
Nicholas Anderson  
Donna Andrews  
Jon Andrews  
Michael Apfelbaum  
Kyle Apligian  
Wendy Aster  
Carlos Ayala-Diaz  
Josh Ayers  
Tim Baker  
Josh Baldwin  
Jessa Balsamo  
Joe Banta  
Michael Battachanil  
Shelby Beaulieu  
Jeff Beaulieu  
Alan Benavides  
Karyn Bienias  
Chelsea Bierkan  
Ken Bird  
Kristy Bishop  
Terry Blanchette  
Edward Blanar  
Celia Blundell  
Jim Blumkin  
Janelle Bonn  
Dean Boudreau  
Dan Bryant  
James Bryant  
Aaron Brennan  
Suzy & Breuer  
Brent Bridges  
John Brockington  
Melissa Brown  
Phyllis Brunner  
Glen Burden  
Amy Burke  
Derek Burton  
Beth Buzzell  
Brian Bzdawka  
Denise Cameron  
Kelly Camp  
Lisa Campa  
Lisette German  
Brent Bridges  
John Brockington  
Melissa Brown  
Phyllis Brunner  
Glen Burden  
Amy Burke  
Derek Burton  
Beth Buzzell  
Brian Bzdawka  
Denise Cameron  
Kelly Camp  
Lisa Campa  
Lisette German  
Brent Bridges  
John Brockington  
Melissa Brown  
Phyllis Brunner  
Glen Burden  
Amy Burke  
Derek Burton  
Beth Buzzell  
Brian Bzdawka  
Denise Cameron  
Kelly Camp  
Lisa Campa  
Lisette German  
Brent Bridges  
John Brockington  
Melissa Brown  
Phyllis Brunner  
Glen Burden  
Amy Burke  
Derek Burton  
Beth Buzzell  
Brian Bzdawka  
Denise Cameron  
Kelly Camp  
Lisa Campa  
Lisette German  
Brent Bridges  
John Brockington  
Melissa Brown  
Phyllis Brunner  
Glen Burden  
Amy Burke  
Derek Burton  
Beth Buzzell  
Brian Bzdawka  
Denise Cameron  
Kelly Camp  
Lisa Campa  
Lisette German

Every effort has been made to provide a complete and accurate listing of all supporters in this annual report. If we have made an error, please accept our sincere apology and let us know by emailing Elizabeth Leuthner at eleuthner@woodardcurranfoundation.org.