

● Who We Are

Abacus Partners is a private investment firm focused on acquiring and developing established mid-market companies in the United Kingdom and Europe. With significant investment and operational experience, Abacus Partners represents the capital and expertise of an accomplished group of entrepreneurs and investors.

Abacus Partners was formed with the specific purpose of long-term value creation in private mid-market companies. Our goal is to provide owners with an attractive exit option and the opportunity for their business to enter a new phase of expansion while ensuring the company's legacy. By providing growth capital, change in ownership structure and active management we aim to unlock significant business value and realise superior top and bottom line growth.

Our typical acquisition targets are well-established, profitable businesses in the Payments / Fintech and TMT sectors in the UK and Europe, with recurring revenues, predictable cashflows and sustainable competitive positions in growing markets. We actively consider both standalone companies and divisions being divested by larger corporations. We will consider startup, turnaround or minority stake investment opportunities only in exceptional circumstances.

● Investment Criteria

Business Attributes

- Growing industry sector
- Headquartered in the UK
- Excellent technology
- Strong competitive advantage
- Diverse customer base with high retention rates
- Experienced and ambitious management
- Motivated seller

Financial Metrics

- Profitable
- Cash generative
- Low ongoing capital expenditure requirements
- Minimum equity commitment of c.£20m
- Ability to invest £20-60m of equity over the life of the investment (ideal)

Preferred Sectors

- Payments / Fintech
- Big Data / Analytics
- Cloud Computing / XaaS
- Cyber Security
- Business Process Automation
- Alternative Finance
- Insurtech
- TMT

● Contact Information

If you are interested in discussing a suitable acquisition opportunity, we invite you to contact us:

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