

**MONDAY, OCTOBER 2**

- 3:00pm- 7:00pm      **Registration**
- 5:00pm – 7:00pm      **Welcome Reception**

**TUESDAY, OCTOBER 3**

- 7:30am - 8:30am      **Breakfast**
- 8:30am – 9:00am      **Welcome**  
*Brian Utley, President & CEO at Periscope Holdings*
- 9:00am – 9:45am      **Keynote – Retired 4 Star General Ben Griffin**  
*Former Head of Materials Command for the United States Army*
- 9:45am – 10:30am      **Insights from NIGP**  
*Rick Grimm, CPPO CPPBS FCIPS, Chief Executive at NIGP*
- 10:30pm – 10:45am      **Break**
- 10:45am – 11:30am      **Leveraging eProcurement to Empower Locals**  
*Chris Kennedy, COO at Periscope Holdings shares customer best practices*
- 11:30am – 12:15pm      **Complimenting eProcurement with Contract Lifecycle Management**  
*Chris Jacoby, Vice President, Services at Periscope Holdings shares implementation tips*
- 12:15pm – 1:15pm      **Lunch**
- 1:15pm – 1:45pm      **Back from the Brink – A Case Study of Procurement Reform in Detroit**  
*Representatives from City of Detroit share their success story*
- 1:45pm – 2:15pm      **Maricopa County Masters Supplier Qualification with Strategic Sourcing**  
*Lisa Nash of Maricopa County*
- 2:15pm                      **Networking Sessions**

sessions continued on following page

## WEDNESDAY, OCTOBER 4

7:30am – 8:30am	<b>Breakfast</b>
8:30am – 9:30am	<b>A 360 View – Periscope Holdings People, Processes &amp; Strategy</b> <i>Chris Kennedy, COO at Periscope Holdings; Cesar Gonzalez, CTO at Periscope Holdings; John Kanarowski, Senior Vice President and General Manager of Supplier Solutions at Periscope Holdings</i>
9:30am – 10:30am	<b>Periscope Product Roadmap</b> <i>Greg Madianos, Vice President of Product at Periscope Holdings</i>
10:30am – 10:45am	<b>Break</b>
10:45am – 11:30am	<b>Where Big Data and Procurement Data Meet</b> <i>Jean Clark, President of NIGP &amp; Vice President, Strategic Services at Periscope Holdings will be joined by representatives from Spikes Cavell</i>
11:30am – 12:15pm	<b>Comparing Funding Options</b> <i>Brian Utley, President &amp; CEO at Periscope Holdings</i>
12:15pm – 1:15pm	<b>Lunch</b>
1:15pm – 2:00pm	<b>Creating the Business Case for Contract Lifecycle Management</b> <i>Representatives from Conga</i>
2:00pm – 3:30pm	<b>Periscope Product Sessions &amp; Training</b> <i>Greg Madianos, Vice President of Product Development at Periscope Holdings</i>
3:30pm – 3:45pm	<b>Break</b>
3:45pm – 5:15pm	<b>Let's Talk! Customer Breakout Sessions</b> <i>Attendees will break into 3-4 smaller groups and discuss challenges, suggestions and best practices with the Periscope Technology, Product, Sales and Services teams.</i>
5:30pm – 8:30pm	<b>Closing Celebration</b>