



Trinity Life Insurance Company



**FAMILY BENEFIT  
LIFE INSURANCE CO.**

**2018 PRESIDENT'S CLUB MEETING**

**Kauai, Hawaii—The Garden Isle**

**April 23, 2018**

To

**April 27, 2018**

**WHICH  
LEVEL ARE  
YOU GOING  
TO  
QUALIFY?**



**QUALIFICATION PERIOD**

**January 1, 2017**

**THROUGH**

**December 31, 2017**

**2018 PRESIDENT'S CLUB  
5 DAY / 4 NIGHT  
Kauai, Hawaii  
Grand Hyatt Kauai Resort**



An extraordinary experience awaits you at Grand Hyatt Kauai Resort & Spa. You'll discover the true spirit of grand Hawaiian hospitality at every turn in this spectacular beachside resort.

**PRESIDENT'S CLUB MEETING INCLUDES:**

- Round trip air transportation for 2 from closest International Airport
- Round trip ground transportation from airport and resort
- President's Club Welcome Reception
- Allowances for meals that are not organized

**Just a taste of what Kauai has to offer.**

The oldest and northernmost island in the Hawaiian Island chain is graced with dramatic, natural beauty. The island is easily identified by its amazing scenery and relaxed persona. The island boasts more coast line filled with beaches than any other island in the chain and perhaps what are the best beaches in all of Hawaii.



**Kauai Beaches**

50 miles of white sand beaches surround Kauai, offering picturesque spots for swimming, snorkeling and sunbathing



Mark Twain dubbed the **Waimea Canyon** the "Grand Canyon of the Pacific". At 10 miles long it's an amazing sight to be seen



**Kauai Golf**

Choose from 10 amazing golf courses including Poipu Bay Golf Course adjacent to the Grand Hyatt



**Napali Coast**

A breathtaking coastal range that can only be seen by hiking, sea tour or helicopter

Kauai is ideal for both deep sea and fresh water **fishing**



Experience the beautiful bluffs and beaches of Kauai on **horseback**.

## QUALIFICATION REQUIREMENTS:

### **Producer:**

- \$70,000 of Issued & Paid Annualized Life Premium.
- \$80,000 of Issued & Paid Annualized Life Premium earns 1 Extra Night.
- \$90,000 of Issued & Paid Annualized Life Premium earns same as \$80,000 qualifier and Room Upgrade.
- Minimum Number of Lives: 15
- Credit for First Year Collected Annuity Premium: 2.25%
- Credit for Single Pay Whole Life: 10%
- Persistency Requirement of 85% based on submitted, issued, paid and delivered business during the Qualification Period will be calculated on January 31, 2018.

### **Agency:** Must have minimum of one producer qualify **plus:**

- \$450,000 Issued & Paid Annualized Life Premium.
- \$600,000 Issued & Paid Annualized Life Premium earns 1 Extra Night.

### **MGA Commission Schedules:** Must have minimum of two producers qualify **plus:**

- \$800,000 Issued & Paid Annualized Life Premium.
- \$1,000,000 Issued & Paid Annualized Life Premium earns 1 Extra Night & Room Upgrade.

## QUALIFICATION PERIOD:

- The qualification period will be twelve months from January 1, 2017 to December 31, 2017.
- Applications must be dated after January 1, 2017 and postmarked before midnight December 31, 2017.
- All qualified business must be issued, paid and delivered no later than January 31, 2018.

## ELIGIBILITY:

- The qualified producer must be in good standing and under contract with the company at the time of the President's Club meeting and must attend the meeting to receive President's Club benefits. All rules are at the discretion of Trinity Life Insurance Company (TLIC) & Family Benefit Life Insurance Company (FBLIC) and may be modified to meet changes that may occur during the qualification period. The decision of TLIC & FBLIC on any interpretation of these rules shall be conclusive.

## CONTEST GUIDELINES:

- May qualify only once. One cannot qualify at both the Producer, Agency &/or MGA Levels.
- Producer may only count towards one Agency &/or MGA Qualification.
- Business must be issued, delivered, and in-force when reports for qualifications are completed.
- In-house replacements and exchanges do not count towards qualifications.
- Canceled and lapsed business issued during the qualification period will be subtracted.
- Attendance is by invitation and only qualified Producers, Agencies & MGAs will be notified.
- Split business will be adjusted accordingly to determine qualification requirements.
- Guest may not be another licensed agent unless spouse/significant other.
- Federal / State income tax incurred as a result of attending President's Club meeting is the responsibility of the qualifier. A 1099 in the amount of the fair market value of the trip will be issued. Costs incurred by TLIC & FBLIC for qualifier's and/or spouse/guest's non-attendance will be shown as earnings to qualifier, such as reserved room, airfare or any other items unable to be cancelled. Consult your tax advisor in regard to tax treatment.
- Travel arrangements will be scheduled from the nearest U.S. International Airport as determined by the TLIC & FBLIC travel coordinator. Travel restrictions may apply. Any additional pre- or post-extension for travel, change in itinerary, rooms or other arrangements will be at the qualifier's expense and must be handled between the qualifier and TLIC's & FBLIC's selected travel representative.
- Not redeemable for cash or other remuneration or transferable in anyway.
- No qualification prorated. No buy-in qualification.
- No premium credit for business written on the producer's own life or member of their immediate family.
- No exceptions to contest qualifications or contest guidelines.

For more information,  
Please Contact  
Marketing Department  
Toll-free at (866) 211-0811

This flyer is intended for  
Trinity Life Insurance Company &  
Family Benefit Life Insurance Company  
Producers and Appointed Agents only.

Distribution to the General Public is not authorized by the Company.



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