



# NEW HAMPSHIRE FARM TO INSTITUTION

## By the Numbers



**FARM TO  
SCHOOL**

**7%**  
average percent of food  
budget spent on local food

**\$840,426**  
spent on local food

**66,103**  
students go to a school in a district  
that has farm to school activities

**77%**  
of school districts offer  
farm to school activities

*Figures are based on survey responses from 96% of NH public, K-12 school districts (103 of 107 surveyed)*



**FARM TO  
COLLEGE**

**17%**  
average percent of food  
budget spent on local food

**\$6,753,460**  
spent on local food

**6,365,625**  
meals served at colleges  
that purchase local food

**30%**  
of colleges have a  
campus garden or farm

*Figures are based on survey responses from 46% of NH colleges (11 of 24 surveyed)*



**FARM TO  
HEALTH CARE**

**5%**  
average percent of food  
budget spent on local food

**\$66,090**  
spent on local food

**5,220,077**  
meals served by  
responding hospitals

**1 facility**  
has policies that support  
buying local food

*Figures are based on survey responses from 69% of NH hospitals contacted (11 of 16 surveyed)*

Data Sources: Farm to School: 2015 USDA Farm to School Census; Farm to College: 2015 FINE survey; Farm to Hospital: Health Care Without Harm 2016 survey of hospitals participating in their Healthy Food in Health Care program; Food Production: 2012 USDA Census of Agriculture; Food Distribution: 2015 FINE survey. More info: <http://dashboard.farmtoinstitution.org/data-sources>



## FARMERS & PRODUCERS

**4,391**  
farms in New Hampshire

**\$43,477**  
average farm income

**\$190 million**  
farm products sales each year

**14%**  
of farms sell directly to retail,  
including institutions

*Figures are based on survey responses to the 2012 USDA Census of Agriculture*



## NEW ENGLAND DISTRIBUTORS

**47%**  
of food sold by New England  
distributors goes to institutions

**21%**  
of total sales by New England  
distributors are local food,  
on average

**\$59 million**  
estimated local food sold to  
institutions in New England

**88%**  
of New England distributors  
think they'll sell more local  
food in the next three years

*Figures are based on survey responses from 65% of the distributors contacted (56 of 86 surveyed)*

### About Us:

FINE is a six-state network of non-profit, public, and private entities working collaboratively to strengthen our food system by increasing the amount of New England-grown and processed food served in our region's schools, hospitals, colleges, and other institutions.

The New England Farm to Institution Metrics Project measures the impact of the farm to institution market across the supply chain. Specifically, it shows how food procurement choices made by schools, colleges, and

hospitals make a difference for New England food producers, food distributors, and institutions that purchase food.

We believe that institutions have a central role to play in building a sustainable food system in New England. Changing institutional buying patterns to include more regionally-grown food is not always easy, but it brings many forms of value to New Hampshire's farmers, consumers, communities, and economy.

[www.farmtoinstitution.org](http://www.farmtoinstitution.org)

### Citation

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### Infographic By

**fine FARM to INSTITUTION  
NEW ENGLAND**