For Homeless New Yorkers, the way home

2016 ANNUAL REPORT
## Combined Statement of Activities for the Year Ended June 30, 2016

### Public Support and Revenue

Public support:
- **Government grants**: 16,753,673
- **Contributions**: 277,689
- **In-kind legal**: 142,031
- **Special fund raising events, net**: 320,587

### Total Public Support

<table>
<thead>
<tr>
<th>Description</th>
<th>Unrestricted</th>
<th>Temporarily Restricted</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Public support</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Government grants</td>
<td>16,753,673</td>
<td></td>
<td>16,753,673</td>
</tr>
<tr>
<td>Contributions</td>
<td>277,689</td>
<td>225,000</td>
<td>502,689</td>
</tr>
<tr>
<td>In-kind legal</td>
<td>142,031</td>
<td></td>
<td>142,031</td>
</tr>
<tr>
<td>Special fund raising events, net</td>
<td>320,587</td>
<td></td>
<td>320,587</td>
</tr>
<tr>
<td><strong>Total public support</strong></td>
<td>17,493,980</td>
<td>225,000</td>
<td>17,718,980</td>
</tr>
</tbody>
</table>

Revenue:
- **Rentals**: 3,373,038
- **Client services fees**: 1,905,073
- **Miscellaneous income and interest**: 191,939

### Total Revenue

<table>
<thead>
<tr>
<th>Description</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Total revenue</strong></td>
<td>5,470,050</td>
</tr>
</tbody>
</table>

Total net assets released from restrictions: 223,049

### Total Public Support and Revenue

<table>
<thead>
<tr>
<th>Description</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Total public support and revenue</strong></td>
<td>23,187,079 1,951</td>
</tr>
</tbody>
</table>

### Expenses

<table>
<thead>
<tr>
<th>Description</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Program services</td>
<td>19,309,995</td>
</tr>
<tr>
<td>Management and general</td>
<td>3,405,581</td>
</tr>
<tr>
<td>Fundraising</td>
<td>497,092</td>
</tr>
</tbody>
</table>

### Total Expenses before Depreciation and Amortization

<table>
<thead>
<tr>
<th>Description</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Total expenses before depreciation and amortization</strong></td>
<td>23,212,668</td>
</tr>
</tbody>
</table>

Increase in net assets before depreciation and amortization: (25,589)

Depreciation and amortization: 2,598,321

Increase in net assets: (2,623,910)

Change attributable to non-controlling interests: 2,745,539

### Net Assets, Beginning of Year

<table>
<thead>
<tr>
<th>Description</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Net Assets, beginning of year</strong></td>
<td>10,030,878</td>
</tr>
</tbody>
</table>

### Net Assets, End of Year

<table>
<thead>
<tr>
<th>Description</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Net Assets, end of year</strong></td>
<td>$10,152,507 510,004</td>
</tr>
</tbody>
</table>

## Combined Statement of Financial Position at June 30, 2016

### Assets

<table>
<thead>
<tr>
<th>Description</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cash and cash equivalents</td>
<td>5,472,813</td>
</tr>
<tr>
<td>Cash – participants’ accounts</td>
<td>461,651</td>
</tr>
<tr>
<td>Investments</td>
<td>346,882</td>
</tr>
<tr>
<td>Grants and contributions receivable</td>
<td>1,737,389</td>
</tr>
<tr>
<td>Deposits, prepaids and other assets</td>
<td>1,512,833</td>
</tr>
<tr>
<td>Cash and cash equivalents – funded reserves</td>
<td>6,678,495</td>
</tr>
<tr>
<td>Property, plant and equipment, net</td>
<td>88,021,791</td>
</tr>
</tbody>
</table>

### Total Assets

<table>
<thead>
<tr>
<th>Description</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Total Assets</strong></td>
<td><strong>$104,231,854</strong></td>
</tr>
</tbody>
</table>

### Liabilities

<table>
<thead>
<tr>
<th>Description</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Accounts payable and accruals</td>
<td>3,063,912</td>
</tr>
<tr>
<td>Accounts payable – construction</td>
<td>5,750,208</td>
</tr>
<tr>
<td>Advances from government agencies</td>
<td>2,830,264</td>
</tr>
<tr>
<td>Long-term debt</td>
<td>53,262,482</td>
</tr>
<tr>
<td>Participants’ accounts</td>
<td>461,651</td>
</tr>
</tbody>
</table>

### Total Liabilities

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<tr>
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<tr>
<td><strong>Total Liabilities</strong></td>
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### Net Assets

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<tbody>
<tr>
<td>Unrestricted</td>
<td>10,152,507</td>
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<tr>
<td>Temporarily restricted</td>
<td>510,004</td>
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### Total Net Assets

<table>
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<tbody>
<tr>
<td><strong>Total Net Assets</strong></td>
<td><strong>$10,662,511</strong></td>
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### Total Liabilities and Net Assets

<table>
<thead>
<tr>
<th>Description</th>
<th>Total</th>
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<tbody>
<tr>
<td><strong>Total Liabilities and Net Assets</strong></td>
<td><strong>$104,231,854</strong></td>
</tr>
</tbody>
</table>

For the complete financial statements, including the Auditor’s Report and the footnotes to the financial statements, contact Urban Pathways, Inc. 575 Eighth Ave., New York, NY 10018.
Urban Pathways’ six outreach programs serve as the first point of contact for many homeless New Yorkers. Outreach Teams engage difficult-to-reach individuals “where they are at” through consistent engagement, assessment, intensive case management, and referrals to services to help individuals move into housing and/or treatment and to minimize recidivism.

**1 Outreach**

Urban Pathways’ six outreach programs serve as the first point of contact for many homeless New Yorkers. Outreach Teams engage difficult-to-reach individuals “where they are at” through consistent engagement, assessment, intensive case management, and referrals to services to help individuals move into housing and/or treatment and to minimize recidivism.

**2 The Olivieri Drop-In Center**

Provides clients with meals, clothing, and showers in a safe and welcoming environment; it also provides overnight “respite beds” in collaboration with local faith-based partners. Intensive case management services, crisis intervention, on-site medical and psychiatric assessments, counseling, and housing placement assistance are also offered.

**3 Safe Havens**

Our transitional housing serves chronically homeless individuals who are resistant to entering the homeless shelter system. Safe Havens promote stability by providing transitional housing and rehabilitative services including medical and psychiatric services, referrals to outpatient treatment programs, life skills training, counseling, and housing placement assistance.

**4 Supportive Housing**

The “housing first” philosophy is the cornerstone of Urban Pathways’ supportive and permanent housing programs. Through our seven residences in Manhattan, the Bronx and Queens, Urban Pathways helps adults move rapidly into housing from the street, public spaces, or temporary shelter.

**By utilizing a low-demand, “housing first” approach and consistent engagement, assessment, housing, rehabilitative and supportive services, Urban Pathways strives to ensure that homeless men and women reclaim their dignity and are re-integrated as independent members of our communities.**

**As a data-driven and innovative leader, Urban Pathways ensures that homeless and at-risk New Yorkers have the housing, services and support they need to be self-sufficient.**
Urban Pathways Property Portfolio Guide

IN OPERATION:
1. Hegeman Safe Haven
   740 Hegeman Avenue (55 clients)
2. Olivieri Drop-In Center
   A.D.E. Project & PATH Outreach Program
   257 West 30th Street (90 clients daily)
3. Main Office
   Administration, Flatiron BID Outreach Project,
   FashionCenter BID Outreach Project,
   Career EmploymentProgram, 575 Eighth Avenue
4. Operation Alternative,
   Outreach Program
   Old Taxi Road, Port Authority @ 40th & 41st Sts.
5. Travelers Safe Haven
   274 West 40th Street (46 clients)
6. Ivan Shapiro House
   459 West 46th Street (55 units)
7. 53rd Street Apartments
   459 West 53rd Street (3 two-bedroom units, 7 studios)
8. The Residence at Hallet’s Cove
   2646-2650 Second Street (50 units)
9. Cluster House
   902 Amsterdam Avenue (52 units)
10. Scatter Site Apartment Program Office
    975 Kelly Street
11. Clinton Avenue Apartments
    1344 Clinton Avenue (80 units)
12. Crotona Community Residence
    695 East 170th Street (24 units)
13. Boston Road Apartments
    1351-1355 Boston Road (43 units)
14. Hughes House
    1974 Hughes Avenue (55 units)
15. Scatter Site Satellite Office
    3525 Decatur Avenue
16. Newark Airport Outreach Program
    Newark Airport (New Jersey)
17. Fairmount
    798-802 Fairmount Place (16 units)

IN DEVELOPMENT:
A. 100th Street Apartments
   164 East 100th Street (11 units)
B. West 105th Street
   54 West 105th Street (33 clients)
C. 162nd Street Apartments
   316 East 162nd Street (86 units)
Medical Wellness

In order to ensure that our residents have a reliable, community-based source of medical care, and to reduce the disproportionate use of emergency medical resources, Urban Pathways created the Medical Wellness Program. The program connects each resident with a local source of primary care, and both residents and staff learn how to use community medical resources to improve overall health. The Medical Wellness Program has been piloted at our Hughes House residence in the Bronx, with great success. Plans are underway to implement the program at the Ivan Shapiro House in Manhattan, with a full roll-out of the program to be completed throughout the organization by 2018.

Since 1975, Urban Pathways’ mission has been to engage New York City’s most vulnerable residents – people living on the streets, in subways, or in public areas unfit for human habitation – many of whom have histories of mental illness and/or substance abuse – and provide them with “a way home”. Throughout 2016 Urban Pathways was fortunate to partner with individual donors, companies and organizations committed to the fight to end homelessness.

Career Development Program

Urban Pathways provides career-development services for men and women who wish to work, but whose long histories of homelessness have created barriers to employment. Through a structured program of vocational course work, one-on-one counseling, and supervised internships, program participants are provided with the tools and support they need to enter into job-search activities and find employment that will offer them stability and improved financial security. Program participants also engage in activities, such as mock interviews, with volunteers from Urban Pathways’ corporate partners.

“With the help of this class, my resume is updated and I can now enter the work force with confidence.”

Career Days

Urban Pathways’ success relies on a team of dedicated professional employees as well as the support of passionate volunteers who contribute in a myriad of ways. Career Day will give your employees the opportunity to work one-on-one with Urban Pathways Program Participants who are completing occupational coursework and preparing for job readiness. Volunteers take part in round-robin sessions; work with individuals on resume building, mock interviews, and how to dress for success.

Volunteers

Volunteer Days create opportunities for groups of employees to help residents show their pride in their homes by assisting them in gardening and basic landscaping. Volunteers will help freshen up and plant outside communal areas and have the opportunity to meet Urban Pathways staff and residents. The gardens give our clients something to take pride in and instill responsibility as they care for them throughout the year.

Annual Gala

Urban Pathways annual Benefit to End Homelessness is a special evening honoring those who have helped New York City’s most vulnerable residents – people living on the streets – to find “a way home”. Each year this premier event attracts 500 of New York’s elite from various arenas, including politics, business, entertainment, finance, media and fashion. This year’s Gala, led by celebrity auctioneer CK Swett raised the most money ever.
SUPPORTERS
July 1, 2015 through July 30, 2016

PUBLIC SUPPORT
New York State Hunger Prevention & Nutrition Assistance Program
New York City Department of Health & Mental Hygiene
New York City Department of Homeless Services
New York State Office of Mental Health
The Fashion District BID
The Flatiron BID
The Port Authority of New York & New Jersey
United States Department of Housing & Urban Development

$75,000 — $100,000+
Deutsche Bank Americas
Robin Hood Foundation

$50,000 — $74,999
The Altman Foundation
Paula & Jeffrey Gural

$25,000 — $49,999
Bank of America Merrill Lynch
Barker Welfare Foundation
Ernst & Young LLP
The Charina Endowment Fund
The Shaw Family Endowment Fund

$10,000 — $24,999
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William Caccamise
Lisa Choi
Douglaston Development
Forest City Ratner Companies
Fragnomen, Del Rey, Benseny and Loewy LLP
Heather & Bradley Handler
Carol & Erik Ipsen
Ethan Kaufman
KPMG LLP
Trishalynn Lawson
Mizuho Bank (USA)
Olmstead Properties
Paul, Weiss, Rifkind, Wharton & Garrison LLP
The Hyde and Watson Foundation

$1,000 — $9,999
Stephen Adler
Faiz Ahmad
Daniel Ain
Judith Anderson
William Arnold
Astoria Bank
Bank of America Charitable Foundation
Michael Barnett
Joel Beam
Bella Bus Corp.
Gary Belsky
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