

Sophisticated Women...

Are True Professionals

For NCRID/ITPs
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Nicole Greer

By Nicole Greer, PPCC Founder
and Principle Coach at Vibrant Coaching



Try These 10 Tactics, And Get a Reputation as a True Professional

What's your reputation?

Are you perceived by your circle of influence, your colleagues and customers as a true professional?

The definition of a true professional is an individual who takes care to present themselves in the best light. In fact, they often are the light that shines most brightly in the room. The way a true professional presents herself is not just a show. It is a sincere demonstration of character, common sense, and concern for the greater good. Being a professional has little to do with your rank, position or status in an organization. Instead, it is about generously giving of your strengths, talents, and gifts to a cause bigger than yourself with humility, enthusiasm, and confidence. Being a true professional is a representing yourself, your organization, and your purpose illuminating the dark places of the world with your genius!

Check out these 10 Tactics, And Get a Reputation as a True Professional:

1. A true professional knows how to introduce herself. A smile is ever present. The handshake has the just the right kind of pressure. The tone and approach is upbeat, sincere, and open.
2. A true professional has a great looking business card and carries a supply everywhere they go. Easily, she can access her card and eagerly creates connections.
3. A true professional is curious about other people, asks powerful questions, and enjoys hearing what other people have to say. She is an active listener.
4. A true professional finds common ground with others. She knows that spanning the boundary between two individuals creates a relationship where synergy can create something that never existed before.

5. A true professional never misses an opportunity to help. Most importantly, that person offers to help and then...does what she says she is going to do.

6. A true professional stays on top of their field of expertise. She takes courses, reads books, watches TedTalks, and attends industry functions. In the process, she becomes an asset to the organization, the community, and even the world.

7. A true professional willingly mentors others. She knows that there is enough opportunity for everyone.

8. A true professional wears her uniform. Her industry has a standard dress code. The true professional "meets and exceeds" that expectation. She polishes her shoes, wears her name tag, straddles the line between fashion and tradition, and takes care to groom daily.

9. A true professional creates and surrounds herself with a network of other professionals that serve her and other's vision for success by complimenting each other's talents. It's true that you are the sum of the five people you spend the most time with. The true professional invites other people of like mind set to join her in her vision knowing that, "We are better together."

10. A true professional loves her work and speaks highly of her organization, her co-workers, and the future. She can keep things confidential and withholds judgment. While she confidently offers her opinion, she is open to other perspectives and exercises discernment.

At its deepest level, working with a coach frees you to identify your birthright gifts, discern your deepest passions, and fulfill your highest purpose. A coach can pry you off dead center. As Principal Coach for Vibrant Coaching and Workshop Leader for The Lydia Group, LLC, a collaboration of individuals focused on work, life and spiritual growth, Nicole is on a mission to impact, energize, and influence people to lead a Vibrant Life by engaging the possibilities. As a life and business coach and workshop leader, Nicole views her role as a conduit to release all that you want to achieve. www.thevibrantcoach.com/www.thelydiagroup.com