

U.S.-Cuba Trade and Economic Council, Inc.

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John S. Kavulich

President

Mr. Kavulich is president of the U.S.-Cuba Trade and Economic Council, Inc. (www.cubatrade.org), a private, membership-based, not-for-profit, nonpartisan, organization established 1994 and headquartered in New York City, New York.

The U.S.-Cuba Trade and Economic Council is the most widely sourced business organization within the United States focusing upon the Republic of Cuba. Mr. Kavulich serves as Editor of the organization's primary publication, Economic Eye on Cuba®. Mr. Kavulich has traveled to more than 110 countries.

Members of the organization have included Decatur, Illinois-based **Archer Daniels Midland Company**; Minneapolis, Minnesota-based **Carlson Companies**; Detroit, Michigan-based **General Motors Corporation**; Schaumburg, Illinois-based **Motorola, Inc.**; New York, New York-based **American International Group**; Springdale, Arkansas-based **Tyson Foods**; Memphis, Tennessee-based **FedEx Corporation**; Stuttgart, Arkansas-based **Riceland Foods, Inc.**; Bentonville, Arkansas-based **Wal-Mart Stores, Inc.**; Greenford, United Kingdom-based **GlaxoSmithKline plc**; Indianapolis, Indiana-based **Eli Lilly and Company**; Cleveland, Ohio-based **The Sherwin-Williams Company**; St. Paul, Minnesota-based **3M**; Cincinnati, Ohio-based **Chiquita Brands International**; Minneapolis, Minnesota-based **Medtronic**; Oak Brook, Illinois-based **Ace Hardware Corporation**; Greenwood Village, Colorado-based **First Data Corporation**; Houston, Texas-based **Enron Corporation**; Berkshire, United Kingdom-based **Cable & Wireless plc**; London, United Kingdom-based **Barclays Capital PLC**; Wiltshire, United Kingdom-based **Burmah Castrol Ltd.**; and Paris, France-based **Credit Lyonnais S.A.** amongst other automotive, energy, financial services, healthcare, communications, entertainment, publishing, transportation, real estate, retail, consumer product, and other types of companies from the United States and other countries.



Mr. Kavulich served as an Advisor to the Chairman of the Committee on Ways and Means of the United States House of Representatives. He served as an Advisor to the Chairman of the Select Revenues Subcommittee of the Committee on Ways and Means of the United States House of Representatives, and advised the staff of the Subcommittee on Foreign Agriculture and Hunger of the Committee on Agriculture of the United States House of Representatives.

Mr. Kavulich has testified before the Foreign Operations Subcommittee of the Committee on Appropriations of the United States Senate with respect to then-U.S.S.R.-related issues; and before the Subcommittee on Trade of

U.S.-Cuba Trade and Economic Council, Inc.

the Committee on Ways and Means of the United States House of Representatives and before the Subcommittee on Select Revenue Measures of the Committee on Ways and Means of the United States House of Representatives with respect to Republic of Cuba-related issues. He has also testified before the United States International Trade Commission on Republic of Cuba-related issues.

Mr. Kavulich has given presentations in many countries before public and private sector audiences including, at the United States Department of State and other agencies of the United States government, Institute of U.S. and Canadian Studies at the Academy of Sciences of the U.S.S.R., New York University, Council on Foreign Relations (New York City & Chicago), World Affairs Council of St. Louis, University of Southern California, North American Agricultural Journalists, Gulf Ports Association of the Americas, Momentum Events, Appalachian State University, Institute for Private Investors & Campden, Washington International Trade Association, National Black Caucus of State Legislators, University of Iowa, Georgetown University's Center for Latin American Studies at the School of Foreign Service, Japan External Trade Organization, City University of New York (CUNY) School of Law at Queens College, and Union Club of New York; World Trade Center Association Los Angeles-Long Beach, Puerto Rico Export Council, PromoExport, Cato Institute, NEXCO, Momentum Events (Knowledge@Wharton), WEDA, ALM, Western Dredging Association, Welke Customs Brokers, World Trade Center of Greater Philadelphia; Farm Foundation, The Journal of Commerce, The Miami Herald, Miami Today, National Policy Association, Illinois Sister Cities Association, Massachusetts Port Authority, Minnesota Department of Employment and Economic Development, U.S. Dry Bean Convention, World Trade Center Delaware, Special Libraries Association, Mississippi Development Authority, Rice Millers' Association, Caribbean/Latin American Action and International Trade and Service Association of Puerto Rico, Chamber of Commerce and Industry of Quebec, World Trade Center of New Orleans, Sanctioned Oil States 2002, U.S. Agricultural Export Development Council, 5th Annual Latin America & Caribbean Hotel & Tourism Investment Forum, 16th Annual Hotel Industry Investment Conference, National Association of Export Companies, 3rd Annual Caribbean Tourism & Gaming Conference, University of Southern Mississippi's Port Symposium 2002, World Affairs Council of Northern California and Global Exchange, Yale School of Management, The David Rockefeller Center for Latin American Studies at Harvard University, Canadian Foundation for the Americas, Center for International Policy, World Congress/Center for Business Intelligence, Stamford Chamber of Commerce, Stamford World Affairs Forum, University of California at Berkeley, Cuban Studies Institute at Tulane University, Columbia University Graduate School of Business, Chamber of Commerce For Decatur and Macon County and the Macon County Farm Bureau, The American Chamber of Commerce of Cuba in the United States, Raritan Valley Community College, The Economist Conferences, The Latin American Student Association of the School of International and Public Affairs at Columbia University, The Stanley Foundation, Travel Learning Conferences, Latin American Information Services, Equity International, East Chapel Hill Rotary Club, Y's Men of Westport/Weston, and College Music Journal among others; and participated in a Business Week magazine "OnLine Conference."

Mr. Kavulich has authored newspaper and magazine articles on some of his travels (more than 110 countries) and professional experiences. He has been interviewed on a variety of subjects by many media organizations including: ABC News, ABC Radio Network, Agencia ANSA, Al Jazeera, Agencia efe, Agence France-Presse, Agencia Latinoamericana de Informacion, Agencia de Noticias Sucesos, Anitson Star, Arkansas Democrat-Gazette, Ashahi Shimban, Atlanta Business Chronicle, American Banker, America's Defense Monitor, Antena 3 Television, Arkansas Democrat-Gazette, Art Business News, Associated Press, Associated Press Television, Atlanta Journal Constitution, Austin-American Statesman, Avances Medicos, Australian Radio, Baltimore Sun, Beeld, Bloomberg Financial News, Bloomberg Television, Bohemia magazine, The Boston Globe, BBC, Boulder County Business Report, Business TIPS on Cuba, Business Week, Business Traveler International, Buzz magazine, Canadian Press, The Cape Cod Times, Caribbean Business, Caribbean Insight, Caribbean Update, Caribbean Travel & Life, CFRA-AM, The Charlotte Observer, Chicago Tribune, Chicago Sun Times, Christian Science Monitor, Cigar Insider, Clarin, CBC, CBS News, CBS Radio, CNBC, CNBC Asia, CNN, CNNfn, Conde Nast Traveler, Congress Daily, Congressional Research Service, Cox Newspapers, Cuba Internacional, Cubavision Internacional, The Daily Camera, The Daily Universe, Daily Variety, Dallas Morning News, Dinero Magazine, De Die Burger, Die Volksbald, De Telegraaf, EFE, El Pais, ECO Television, Echo of Lithuania, The Economist Magazine, Emerge Magazine, Entrepreneur Magazine,

U.S.-Cuba Trade and Economic Council, Inc.

Environmental News Network, The Exporter magazine, Farm and Ranch Journal, Fiji Television Network, Financial Post, Financial Times, Florida Times-Union, Fortune, Fox Television News, Gannett Suburban Newspapers, George Magazine, German Television Network (ARD), The Grand Island Independent, Granma, Herald & Review, Hearst Broadcasting, Hearst Newspapers, Hispanic magazine, Houston Business Journal, Izvestia, The Klipinger Washington Letter, La Jornada, La Reforma, La Vanguardia, Los Angeles Business Journal, Los Angeles Times, The Journal of Commerce, Kansas City Star, Knight-Ridder, KPFFK, KQED, Los Angeles Times, MSNBC, Marketplace Radio, Miami Daily Business Review, Miami Today, The Miami Herald, Minneapolis Star Tribune, Mobile Register, Monitor Radio, NPR, NBC News, National Post, Nation's Restaurant, Nebraska Public Radio, News, Newsday, Newsweek, New Republic magazine, New York Daily News, New York magazine, New York Post, The New York Times, Newark Star Ledger, Nightly Business Report, Noticiero CNN, Opciones, Ottawa Sun, St. Paul Pioneer Press, Pravda, Prensa Latina News Agency, PrismA, Proceso, PBS, PRI, Itar-Tass News Agency, Radio Havana, Radio Marti, Radio Moscow, Radio Pacifica, Radio Rebelde, Reader's Digest, Restaurant Business, Retail Merchandiser, Reuters, Reuters Television, RJL Dutch Television, RTE Television, St. Louis Post-Dispatch, St. Petersburg Times, San Antonio Express News, Sky News, South Florida magazine, Sovetskaya Kirgizia, The Seattle Times, The Spokesman-Review, The Stamford Advocate, Sun Herald, Sun-Sentinel, SDR Television, Sydney Morning Herald, Tampa Bay Business Journal, Telenoticias Del Mondo, Television Centroamerica y El Caribe, Television Cubana, Time magazine, The Times-Picayune, San Francisco Examiner, The San Juan Star, Smoke magazine, The Tocqueville Connection magazine, The Toronto Star, TradeWinds, Treasury & Risk Management, Traffic World, TriStar Television, The Union Leader, Union Radio, Upstream newspaper, Voice of America, WABC-TV, WBAI, WBEN, WCBS-Radio, WCCO, WCPO-TV, WGBO-FM, WIVB, WKBW, WRFD, WRKO, WSVN-TV, WWOR-TV, WWDB-Radio, WVOX, WYRU-AM, The Wall Street Journal, The Washington Post, The Washington Times, World Business, United Press International, Univision, U.S. News & World Report, USA TODAY, U.S.S.R. Central Television, Voice of America, and The Yomiuri Shimbun.

He is one of the authors of the booklet, Memories: The Preservation of the Ideas of an Age- Old Deerfield, Massachusetts [Deerfield Press 1976].

He has been listed in "Who's Who in the World," "Who's Who in Finance and Industry," "Who's Who in the East," "Who's Who in the Media and Communications," "Who's Who in America," and "Who's Who Among Rising Young Americans."

A native of Buffalo, New York, Mr. Kavulich received a Bachelor of Business Administration degree from The George Washington University School of Government and Business Administration in Washington, D.C.

Mr. Kavulich is a citizen of the United States and is a citizen of Canada.