

U.S.-Cuba Trade and Economic Council, Inc.

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United States Companies With A Presence In Cuba Since 17 December 2014 No Manufacturing/Assembly/DFI Many Licenses Issued By OFAC/BIS Not Yet Disclosed & Implemented

United States-based companies engaged in export of products, import of products and provision of services, including publicly-confirmed memorandum of understanding (MOU).

For 2016, the global gross revenues of the fifty (50) listed companies exceeded US\$974 billion and employed approximately 2 million within the United States and other countries; not including revenue/employees from the United States Postal Service (USPS).

The listing does not include travel agents and tour operators, most of whom have arrangements with Republic of Cuba government-operated Havanatur Celimar, Asistur, Gaviota and other Republic of Cuba government-operated companies to market itineraries.

This listing does not include United States-based companies that have exported food products and agricultural commodities (Trade Sanctions Reform and Export Enhancement Act of 2000; TSREEA) and medical equipment, medical instruments, medical supplies, medicines, and pharmaceutical products (Cuban Democracy Act of 1992; CDA).

There is no Direct Foreign Investment (DFI) in the Republic of Cuba by United States-based companies. Since 17 December 2014, there have been two (2) proposals in the public domain that could qualify as DFI and each was rejected by the government of the Republic of Cuba: Alabama-based Cleber LLC (a facility in the Republic of Cuba that would use parts manufactured in the United States and delivered to the Republic of Cuba to assemble tractors for the domestic market and for export) and Florida-based Florida Produce of Hillsborough County (distribution center in the Republic of Cuba featuring food and other products imported from the United States).

There are a reported twenty (20) to more than seventy (70) licenses issued in 2016 (before and after the 8 November 2016 presidential election to 20 January 2017; and issued subsequent to 20 January 2017) by the Office of Foreign Assets Control (**OFAC**) of the United States Department of the Treasury and/or Bureau of Industry and Security (**BIS**) of the United States Department of Commerce, that have not been disclosed by the licensee, have not been implemented by the licensee, have been implemented by the licensee but not disclosed, and/or in some instances confirmed by the government of the Republic of Cuba but not by the licensee.

1. Alabama- Gulfwise LLC (2016 contract export of one piece of equipment; not delivered)
2. California- Airbnb (residential reservations)
3. California- Cisco Systems (donated no-cost networking academy)
4. California- Google (donated products for interactive display; donated servers)
5. California- Viking River Cruises (cruises)
6. Colorado- Frontier Airlines (flights; ended service 2017)
7. Colorado- Western Union (funds transfers- commenced before 2014)
8. Connecticut- Booking.com [owned by Priceline] (accommodation reservations)
9. Connecticut- Pearl Seas Cruises (cruise ships)
10. Connecticut- Starwood Hotels & Resorts Worldwide (hotel management)

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11. District of Columbia- United States Postal Service (delivery services)
12. Florida- Crowley Liner Services (container shipping)
13. Florida- Eastern Airlines (flights)
14. Florida- Fogo Premium Hardwood Lump Charcoal (import of charcoal)
15. Florida- Natbank (Mastercard)
16. Florida- Norwegian Cruise Line Holdings (cruise ships)
17. Florida- Premier Automotive Export (export of electric vehicles/chargers)
18. Florida- Royal Caribbean Cruises, Ltd. (cruise ships)
19. Florida- Silver Airlines (flights; ended service 2017)
20. Florida- Spirit Airlines (flights; ended service 2017)
21. Florida- Stonegate Bank (Mastercard & ½ correspondent banking agreement)
22. Florida-Carnival Corporation & PLC (cruise ships)
23. Georgia- Delta Airlines (flights & ticket office)
24. Illinois- Caterpillar (Puerto Rico-based authorized distributorship; donated product)
25. Illinois- United Airlines (flights & ticket office pending)
26. Kansas- Sprint (roaming agreement)
27. Massachusetts- General Electric (parts & equipment for a power plant)
28. Massachusetts- TripAdvisor (hotel reservations)
29. Minnesota- Sun Country Airlines (flights)
30. Netflix- (video streaming)
31. New Jersey- Advanced Solar Products (export of electric vehicle chargers)
32. New Jersey- IDT Corporation (direct long distance)
33. New Jersey- Wyndham Worldwide (hotel management)- *Agreement Cancelled*
34. New York- Colgate-Palmolive (oral education program- early 2014)
35. New York- Infor (software technology)- *Announced/No Further Action*
36. New York- JetBlue Airlines (flights & ticket office)
37. New York- Mastercard International (credit/debit branded cards)
38. New York- Nestle Nespresso USA (coffee imports)
39. New York- Roswell Park Cancer Institute (vaccine clinical trial)
40. New York- Starr Companies (letter of intent- insurance)
41. New York- Verizon (roaming agreement)
42. Puerto Rico- Banco Popular de Puerto Rico (Mastercard)
43. Tennessee- FedEx (cargo)
44. Texas- American Airlines (flights & ticket office)
45. Texas- AT&T (roaming agreement)
46. Texas- Southwest Airlines (flights)
47. Virginia- Cuba International Network (production agreement & office presence)
48. Washington- Alaska Airlines (flights)
49. Washington- Expedia, Inc. (accommodation reservations)
50. Washington- T-Mobile (roaming agreement)