Mr. Kavulich is president of the U.S.-Cuba Trade and Economic Council, Inc. (www.cubatrade.org), a private, membership-based, not-for-profit, nonpartisan, organization established 1994 and headquartered in New York City, New York.

The U.S.-Cuba Trade and Economic Council is the most widely sourced business organization within the United States focusing upon the Republic of Cuba. Mr. Kavulich serves as Editor of the organization’s primary publication, Economic Eye on Cuba©. Mr. Kavulich has traveled to 117 countries.

Note: the presidency of the organization is a non-compensated position (expenses are reimbursed) and Mr. Kavulich neither provides Republic of Cuba-related consulting services nor has financial relationships with Republic of Cuba-related service providers. The organization does not believe appropriate for a director, officer, employee, or advisor of a not-for-profit organization to seek, provide, or direct revenue producing activity to an entity controlled or affiliated with a director, officer, employee, or advisor of the organization. Relevant agencies of the United States government believe such activities inconsistent with not-for-profit purposes.

Members of the organization have included Decatur, Illinois-based Archer Daniels Midland Company; Minneapolis, Minnesota-based Carlson Companies; Detroit, Michigan-based General Motors Corporation; Schaumburg, Illinois-based Motorola, Inc.; New York, New York-based American International Group; Springdale, Arkansas-based Tyson Foods; Memphis, Tennessee-based FedEx Corporation; Stuttgart, Arkansas-based Riceland Foods, Inc.; Bentonville, Arkansas-based Wal-Mart Stores, Inc.; Greenford, United Kingdom-based GlaxoSmithKline plc; Indianapolis, Indiana-based Eli Lilly and Company; Cleveland, Ohio-based The Sherwin-Williams Company; St. Paul, Minnesota-based 3M; Cincinnati, Ohio-based Chiquita Brands International; Minneapolis, Minnesota-based Medtronic; Oak Brook, Illinois-based Ace Hardware Corporation; Greenwood Village, Colorado-based First Data Corporation; Houston, Texas-based Enron Corporation; Berkshire, United Kingdom-based Cable & Wireless plc; London, United Kingdom-based Barclays Capital PLC; Wiltshire, United Kingdom-based Burmah Castrol Ltd.; and Paris, France-based Credit Lyonnais S.A. amongst other automotive, energy, financial services, healthcare, communications, entertainment, publishing, transportation, real estate, retail, consumer product, and other types of companies from the United States and other countries.

Mr. Kavulich served as an Advisor to the Chairman of the Committee on Ways and Means of the United States House of Representatives. He served as an Advisor to the Chairman of the Select Revenues Subcommittee of
the Committee on Ways and Means of the United States House of Representatives and advised the staff of the Subcommittee on Foreign Agriculture and Hunger of the Committee on Agriculture of the United States House of Representatives.

Mr. Kavulich has testified before the Foreign Operations Subcommittee of the Committee on Appropriations of the United States Senate with respect to then-U.S.S.R.-related issues; and before the Subcommittee on Trade of the Committee on Ways and Means of the United States House of Representatives and before the Subcommittee on Select Revenue Measures of the Committee on Ways and Means of the United States House of Representatives with respect to Republic of Cuba-related issues. He has also testified before the United States International Trade Commission on Republic of Cuba-related issues.

While attending The George Washington University, Mr. Kavulich served as a consultant to a public relations/public affairs and special events company and to a national political management company. He served in the Office of Presidential Projects at The White House during the final months of the Carter Administration, prior to which he worked with the Press and Advance offices at the National Headquarters of the Carter/Mondale Re-Election Committee in Washington, D.C. In 1981, Mr. Kavulich spent the summer as a staff assistant in the Buffalo, New York, office of United States Senator Daniel P. Moynihan. In 1979, while attending Brooks School, he served as an intern on the Washington, D.C., staff of United States Senator Paul E. Tsongas; during which he was invited to testify before the United States Arms Control and Disarmament Agency in Washington, D.C.

Since 1983, Mr. Kavulich has focused upon corporate communications and government relations; identification and qualification of new target markets; research of competitive product and service offerings; and calculating predictive event outcome analysis for the public and private sectors.

From 1998 to 2001, Mr. Kavulich coordinated corporate communications and government relations within the Office of the Chairman of Los Angeles, California-based John Paul Mitchell Systems (sales at retail exceed US$1 billion), which distributes more than 100 products (including brands Paul Mitchell®). Mr. Kavulich continues to assist the company.

During his career, Mr. Kavulich has been compensated by United States government and other country government entities. In 1988, he was recognized as the first United States-based marketing consultant to be retained by an agency of the government of the then-U.S.S.R. and to have been invited to visit all then fifteen Republics of the then-U.S.S.R.

Mr. Kavulich has given presentations in many countries before public and private sector audiences including, at the United States Department of State and other agencies of the United States government, Institute of U.S. and Canadian Studies at the Academy of Sciences of the U.S.S.R., New York University, Council on Foreign Relations (New York City & Chicago), World Affairs Council of St. Louis, Miami-Dade County Commission on Ethics and Public Trust, University of Southern California, North American Agricultural Journalists, Gulf Ports Association of the Americas, Momentum Events, Cuba Business Club (France), Appalachian State University, Institute for Private Investors & Campden, Washington International Trade Association, National Black Caucus of State Legislators, University of Iowa, Georgetown University’s Center for Latin American Studies at the School of Foreign Service, Japan External Trade Organization, City University of New York (CUNY) School of Law at Queens College, and Union Club of New York; World Trade Center Association Los Angeles-Long Beach, Puerto Rico Export Council, PromOExport, Cato Institute, NEXCO, Momentum Events (Knowledge@Wharton), WEDA, ALM, Western Dredging Association, Welke Customs Brokers, World Trade Center of Greater Philadelphia; Farm Foundation, The Journal of Commerce, The Miami Herald, Miami Today, National Policy Association, Illinois Sister Cities Association, Massachusetts Port Authority, Minnesota Department of Employment and Economic Development, U.S. Dry Bean Convention, World Trade Center Delaware, Special Libraries Association, Mississippi Development Authority, Rice Millers’ Association, Caribbean/Latin American Action and International Trade and Service Association of Puerto Rico, Chamber of Commerce and Industry of Quebec, World Trade Center of New Orleans, Sanctioned Oil
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Management, The David Rockefeller Center for Latin American Studies at Harvard University, Canadian Foundation for the Americas, Center for International Policy, World Congress/Center for Business Intelligence, Stamford Chamber of Commerce, Stamford World Affairs Forum, University of California at Berkeley, Cuban Studies Institute at Tulane University, Columbia University Graduate School of Business, Chamber of Commerce For Decatur and Macon County and the Macon County Farm Bureau, The American Chamber of Commerce of Cuba in the United States, Raritan Valley Community College, The Economist Conferences, The Latin American Student Association of the School of International and Public Affairs at Columbia University, The Stanley Foundation, Travel Learning Conferences, Latin American Information Services, Equity International, East Chapel Hill Rotary Club, Y’s Men of Westport/Weston, and College Music Journal among others; and participated in a Business Week magazine “OnLine Conference.”

He is one of the authors of the booklet, *Memories: The Preservation of the Ideas of an Age- Old Deerfield, Massachusetts* [Deerfield Press 1976].


A native of Buffalo, New York, Mr. Kavulich received a Bachelor of Business Administration degree from The George Washington University School of Government and Business Administration in Washington, D.C.

Mr. Kavulich is a citizen of the United States and is a citizen of Canada.