



The Richards Group Expands Employee Benefits Practice – Hires Deb Loughlin

August 2017 (Burlington, VT) The Richards Group is pleased to announce that veteran Employee Benefits Consultant, Deb Loughlin, has joined The Richards Group (TRG) team <https://therichardsgrp.com/benefits/team>. Loughlin has been in the industry for 20 years and held management positions in Vermont businesses for over 30 years. “We are excited to have Deb join our employee benefits team. She brings a breadth of industry knowledge, leadership experience, and a strong reputation with local employer groups. She and I have long looked for an opportunity to work together”, says Tom Scull, Vice President of Employee Benefits.

After many years working inside a family owned business, Deb co-founded The Benefit Group of New England in 1997, merging it into a national firm in 2011. Her roots are in her passion for the development of companies’ long-term benefit strategies that support sustainable budgets and promote well employee cultures.

Early in her career, Deb developed a desire to support the health of Vermont companies and spent time working with legislators, served on the board of Associated Industries of Vermont as well as industry advisory boards. In the last several years, Deb has dedicated time to the American Heart and Stroke Association; now into her fourth year working on the Go Red for Woman Executive Leadership Team, two of which she acted as co-chair. Additionally, she is being honored with the Chrystal Heart Award in early 2018 in appreciation.

Deb commented “I am very excited about the opportunity to work with Tom and his team; they have an incredible amount of talent and a culture that is very supportive of each other and TRG clients. Tom and I have always had a synergy and it’s fantastic to finally see that energy converge”.

Established in 1867, The Richards Group is the region’s leading insurance, employee benefits and retirement plan services firms, serving over 15,000 clients in New Hampshire, Vermont, Massachusetts and Florida. The firm currently has 12 offices located in New England. For more information, please visit www.TheRichardsGrp.com.

Deb will be based out of our Burlington office and can be reached at (802) 309-9650 or via email at dloughlin@therichardsgrp.com.