
Mountain Bounty Farm

14579 Blind Shady Road
Nevada City, California 95959
(530) 615-1742

Mountain Bounty Farm is looking for a new owner

November 8th, 2022

OVERVIEW

Mountain Bounty Farm was founded by John Tecklin in 1997 and we are in our 26th growing season. We are the largest and oldest CSA (Community Supported Agriculture) farm in the Sierras, currently serving 800 families from Nevada City to Reno with year-round CSA boxes. Also serving Briarpatch Co-op, other local stores and restaurants, and the Nevada City Farmers Market.

Over the years we have built a reputation for quality produce and community service. Our community support deepened in 2020, when Bear Yuba Land Trust (BYLT), Briarpatch Co-op, Sierra Harvest, and Tahoe Food hub initiated a fundraising campaign to buy the land we farm on Birchville Road. The fundraising goal was exceeded within 2 months, and hundreds of people contributed. This project was named the Forever Farms program, and is now becoming a model for other farms and communities.

LAND

Mountain Bounty has a 10-year evergreen lease with BYLT that automatically renews every year. Lease terms are favorable and include a large barn and farm house which is currently occupied by one of the senior farm managers.

INFRASTRUCTURE

Mountain Bounty has made significant investment in infrastructure:

- Drilled a 60 gpm well and installed pump and controls
- Installed two pond pumps @ 150 gpm ea
- Buried 4" irrigation mainlines with electric valves
- Quality deer fencing and gates for the whole property

New infrastructure and equipment investments in the last year:

- State of the art greenhouse (\$60k)
- Two large commercial refrigeration systems installed in the barn (\$50k)
- New mid size tractor (\$30k)

All other equipment and vehicles are modern, in good repair, and would go with the sale. This includes 5 tractors, a long list of other farm equipment, Isuzu refrigerated box truck, Ford F250 diesel 4x4 farm truck, Sprinter van, equipment trailer, enclosed trailer, refrigerated storage container, harvest equipment, aluminum sprinkler pipe, tools, and more. Approximate value of all mobile equipment: \$200k+.

BUSINESS DETAILS

Mountain Bounty Farm has a proven brand, good cash flow, no debt, and has shown profit growth year over year.

Starting in 2021 the farm implemented the "Profit First" cash flow management system, which helps give a real world picture of where the business stands cash-wise at all times.

Mountain Bounty Farm is a profitable turn-key business which can pay for itself in 4-6 years. Annual gross sales: \$1.8 million, with a strong net profit margin. There is also significant growth potential. Founder is committed to Mountain Bounty's ongoing success and is willing to help and advise new owners to ensure the farm continues to thrive long term.

Offered for: \$950,000

For more information contact John Tecklin: (530) 615-1742