“Lincoln has given me a chance. Lincoln gives kids all over the Bay Area an opportunity of a better life by opening up doors—exposing us to the outside world and showing us what everything looks like beyond the community we live in... pushing us and motivating us to do better.”

— Gayhda, Lincoln CEO Youth Participant

18,497 LIVES IMPACTED THROUGH PROGRAMS, SERVICES, TRAINING, AND OUTREACH

OUR MISSION is to disrupt the cycle of poverty and trauma, empowering children and families to build strong futures.

Dear Lincoln Champions,

Last year brought with it a great deal of change—from inside the walls of Lincoln to the heart of the communities we serve.

There was change in the expanded delivery of our services and in the staff who do that work. There was change in the way we talked about race, poverty, and trauma here in the Bay Area and across the country. And, as you will see, 18,497 children and families thrived as the world changed. They thrived because they knew someone believed in them. They learned that change can be navigated because they are not alone—they are a part of the Lincoln community.

Amidst this change, there was growth. We grew the number of children and families who benefitted from opportunities to build educational engagement, ensure healthy development, and grow strong families. We continued our commitment to diversity and inclusion by hiring Lincoln staff to reflect the communities we serve, with over 66% of us professionals of color. We hired former participants of our programs, creating a pipeline for those who have experienced first-hand transformative change through our mission.

We are proud to share the changes and achievements of last year with you in this report, because above all, we remain committed to creating change—one relationship at a time. We couldn’t do this critical work without you. Thank you for being part of the Lincoln family.

With gratitude,

Christine Stoner-Mertz, President and CEO
Educational Engagement

Camila, Lincoln School Engagement

Camila was a student in a special day class at her elementary school due to episodes of violent and aggressive behavior. She had already missed more than 10 days of school and was unable to read. In the spring, her mother learned about Lincoln’s school engagement program in her community and called to find out how to get involved. Lincoln staff began to work with Camila and her family to address issues impacting her school attendance, reading levels, and behavior. Through daily interactions, the Lincoln team learned about a family history of trauma and began to provide a network of supports including parent groups and summer literacy programming. Today, Camila is making great strides. Participating in Lincoln programs allows her to learn and socialize with her peers, from whom she is normally isolated during the school day. Immersion into Lincoln’s programs has allowed her to build social emotional skills and improved both her attendance and reading levels. Camila’s mom takes advantage of all Lincoln opportunities and services that are available to her and her children, and is now one of our biggest parent advocates.

The key to climbing out of poverty is education, yet many children and youth face huge challenges that derail their progress and keep them from reaching their potential.

Lincoln addresses these obstacles with programs that build school readiness, improve attendance, and strengthen educational engagement. Together, kids and families strengthen the skills they need to succeed and see that academic performance is both attainable and achievable.

bernard e. and alba witkin charitable foundation
dean and margaret lesher foundation
hellman foundation
kaiser permanente
kenneth rainin foundation
morris stuulsaft foundation
oakland fund for children & youth
the zellerbach family foundation
thomas j. long foundation

94% of youth in our school engagement program improved attendance
The success of children and the strength of families go hand in hand. Their needs are inseparable and must be addressed together. From providing counseling support for kin caregivers to linking families with community resources, Lincoln’s staff tailors services to each unique family.

**Gil and Beverely, Lincoln Kinship**

Gil, 69, and his wife Beverely, 71, both had vision impairments. Gill was completely blind and Beverley had partial vision. Still, they raised two daughters in a system of their own devising. They live within walking distance of shopping and the public transportation Gil takes from Hayward to his job at a nonprofit in San Francisco. They didn’t think they’d be raising children at their stage of life—but they were. Their daughter and three grandsons were living with them when their daughter died in March. They needed information about guardianship, and a neighbor told them about Lincoln’s Kinship program. Lincoln staff quickly connected and began helping the couple navigate the daunting process of completing 25 pages of online forms and providing them with information about medical resources and Cal Works. Although being caregivers to 7-year-old twins and a 9-year-old has been a challenge, Gil and Beverely now have supports in place to be successful. The three boys miss their mother, but today they are with their grandparents...healthy, stable, and most importantly, together.

**PROGRAMS**

- Creating Permanency at Home
- Intensive Home-Based Services
- Project Permanence
- Strengthening Stability at School
- Therapeutic Behavioral Services
- Providing Kinship Supports
- Kinship Support Services
- Facilitating Health & Recovery
- Multidimensional Family Therapy

**FUNDERS**

- Alameda County Behavioral Health Care Services
- Alameda County Probation
- Alameda County Social Services
- Contra Costa Health Services
- Mental Health Services Act
- Voyles Champlin Capital Fund
Improving Youth Outlook

As important to us as ensuring school success is our commitment to the long-term well-being of the youth and families we serve. At Lincoln, we work in partnership with our kids and families to build on their unique strengths, cultures, and relationships. With Lincoln, they are gaining confidence in their own abilities, strengthening their readiness to work, raising healthy children, and having a positive outlook toward the future.

Jacob, Lincoln Freedom Schools

When Jacob arrived at Alameda County’s minimum-security detention center, Camp Sweeney this year, he was behind in school. He never read books. Then summer came and with it Lincoln’s annual six-week Freedom School program. Soon Jacob was immersed in the Freedom School curriculum, developed by the Children’s Defense Fund, focused on building self-confidence and a love of learning. Every morning, Jacob and the other teenage boys in the program began the day with Harambee, “pulling together” to participate in motivational cheers and chants, storytelling, and read-alouds. With each passing day, Jacob formed strong bonds with Lincoln staff and the other boys—unlikely friends on the streets. Learning alongside the others, Jacob joined in on book and film discussions about the struggles of young African Americans and Latinos. Lincoln staff encouraged him to write things down, especially about his dad who had been absent for most of his life. As he did a weight lifted, and in its place a sense of confidence and hope began to grow. “I’ve learned that I can be free wherever I am,” Jacob wrote. “I’m leaving to go back home a different person than when I came.”
## SUMMARY STATEMENT OF FINANCIAL POSITION

<table>
<thead>
<tr>
<th>Assets</th>
<th>2016</th>
<th>2015</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cash</td>
<td>$158,570</td>
<td>$781,144</td>
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<tr>
<td>Investments</td>
<td>$11,418,727</td>
<td>$9,441,995</td>
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<tr>
<td>Receivables</td>
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<td>$2,507,467</td>
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<tr>
<td>Note Receivable</td>
<td>$2,800,000</td>
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<tr>
<td>Beneficial interest in trusts</td>
<td>$1,487,640</td>
<td>$1,517,092</td>
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<tr>
<td>Property and equipment, net of depreciation</td>
<td>$2,388,100</td>
<td>$2,705,936</td>
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<tr>
<td>Other Assets</td>
<td>$520,679</td>
<td>$278,646</td>
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**TOTAL ASSETS**

$18,772,907

<table>
<thead>
<tr>
<th>Liabilities</th>
<th>2016</th>
<th>2015</th>
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<tbody>
<tr>
<td>Accounts payable and Accrued expenses</td>
<td>$1,914,754</td>
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<tr>
<td>Line of Credit</td>
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<tr>
<td>Notes payable</td>
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<td>$13,273</td>
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<tr>
<td>Contingency liability</td>
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<td>$2,800,000</td>
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**TOTAL LIABILITIES**

$3,014,754

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<tr>
<th>Unrestricted Net Assets</th>
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<th>2015</th>
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<tr>
<td>Undesignated</td>
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<td>$9,032,523</td>
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<tr>
<td>Designated</td>
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<td>$59,625</td>
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**TOTAL UNRESTRICTED NET ASSETS**

$10,516,422

<table>
<thead>
<tr>
<th>Restricted Net Assets</th>
<th>2016</th>
<th>2015</th>
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<tr>
<td>Temporarily restricted</td>
<td>$2,430,796</td>
<td>$2,925,487</td>
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<tr>
<td>Permanently restricted</td>
<td>$2,810,935</td>
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**TOTAL RESTRICTED NET ASSETS**

$5,241,731

<table>
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<th>TOTAL NET ASSETS</th>
<th>2016</th>
<th>2015</th>
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<td></td>
<td>$15,758,153</td>
<td>$14,828,570</td>
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<table>
<thead>
<tr>
<th>TOTAL LIABILITIES AND NET ASSETS</th>
<th>2016</th>
<th>2015</th>
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<tbody>
<tr>
<td></td>
<td>$18,772,907</td>
<td>$20,032,280</td>
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## SUMMARY STATEMENT OF ACTIVITIES

<table>
<thead>
<tr>
<th>Revenue</th>
<th>2016</th>
<th>2015</th>
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<tbody>
<tr>
<td>Program Revenues</td>
<td>$17,765,157</td>
<td>$17,686,550</td>
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<tr>
<td>Interest and Other Income</td>
<td>$450,862</td>
<td>$1,228,408</td>
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<tr>
<td>Individuals</td>
<td>$580,396</td>
<td>$749,998</td>
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<tr>
<td>Special Event</td>
<td>$151,162</td>
<td>$154,921</td>
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**TOTAL REVENUE**

$18,947,577

<table>
<thead>
<tr>
<th>Expenses</th>
<th>2016</th>
<th>2015</th>
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<tbody>
<tr>
<td>Program Services</td>
<td>$16,534,621</td>
<td>$15,988,940</td>
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<tr>
<td>Management and General</td>
<td>$2,715,984</td>
<td>$2,719,881</td>
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<tr>
<td>Fundraising</td>
<td>$796,240</td>
<td>$731,847</td>
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</tbody>
</table>

**TOTAL EXPENSES (before gains/losses)**

$20,046,845

| Gain on Sale of Property | $2,800,000 |
| Change in value of split-interest agreement | $(100,336) | $58,380 |
| Legal Fees | $(113,689) | $(223,090) |
| Investment Gains/Losses | $(537,124) | $108,283 |

**CHANGE IN NET ASSETS**

$929,583

Fiscal Year 2016 (July 1, 2015 – June 30, 2016)
Lincoln Champions

Our giving circle, Champions for Lincoln, recognizes donors who, through gifts of $1,000 or more, make a significant impact on strengthening families and changing lives.

We wish to acknowledge them and all of our individual and institutional supporters who make our work possible. We are deeply grateful for your generous contributions and belief in empowering children and families to build strong futures.

Every effort has been made to ensure the accuracy of these listings, reflecting contributions received from July 1, 2016 to June 30, 2017. We regret any errors or omissions. Please phone 510-273-4700, x4324 with any corrections.

$99,000+
- Oakland Fund for Children and Youth
- Thomas J. Long Foundation

$50,000–$99,999
- Hellman Foundation
- Oakland Unified School District
- S.H. Cowell Foundation

$25,000–$49,999
- Holmgren Charitable Lead Trust
- Kaiser Permanente
- East Bay Area

$10,000–$24,999
- Essie and Kevin Asher
- Bernard E. and Alba Witkin Charitable Foundation
- The Clorox Company
- Daffodil Flower Group
- David de Figueiredo
- Dean and Margaret Leasher Foundation
- Double D Transportation Co.
- Gallagher & Burk, Inc.
- Golden State Warriors LLC
- Morris Stillas Foundation
- Eileen Nave
- Brandon Riley and Arthur Barker
- The Greg Smith Charitable Fund
- Wells Fargo Bank

$5,000–$9,999
- AEG Management
- East Bay Community Foundation
- Ernst & Young
- Gallagher Chapman
- Tamika Hawkins
- Head-Royce School
- Richard Jackson
- Jewish Communal Fund
- Stacy Cranston and Nate Moncief
- Ziad Nassoura
- Phillips 66
- Port of Oakland
- Lisa and Dante Robinson
- Karen and Steven Roland
- Rubai and Ali-Rubai
- Sakana Foundation
- The TJX Foundation

$1,000–$4,999
- Albertsons Safeway Alliance for Strong Families and Communities
- James Alves
- BB&T — Insurance Services of CA
- Patricia Bess
- Carla and Ken Betts
- Mary Castagnozzi
- Conscious Construction

“Investing in Lincoln is the most important thing I do to effect change and disrupt the cycle of poverty in our communities.”

— Cynthia Prince, Champions Chair, VP Wells Fargo Bank

Lincoln Leadership
- Steven Roland, Chair
- Kevin Asher, Vice Chair
- David de Figueiredo, Vice Chair
- Dante Robinson, Treasurer
- Cynthia Prince, Secretary
- Ivan Fujihara
- Terry Jones
- Louis Knox
- Sheetal Patel
- Flo Raskin
- Melanie Shelby
- Wendall Mitchell, Emeritus
- Christine Stoner-Mertz, CEO
Hilary Davison and Hilma Vassil
Kim Nelson and Warren DeSouza
Jonathan Dolan
Jenae Easley
Susan Gallardo and Mark Freitas
Suzanne and Glenn Friedman
Janine and Ivan Fujihara
Penelope Goldsmith
Diane and Neil Goodhue
Dave and Lisa Gottswal
Martha Hertelendy
Jeff Hillard
Yvette Hollingsworth Clark
Sharon and Terry Jones
Margene Mosher Schmidt Foundation
Kirsten and Mark Melton
Carolyn Mitchell
Boydine Hall and Wendall Mitchell
The Oakland Athletics
Community Fund
Oakland Literacy Coalition Inc.
Shruti Patel
Karen and Arnold Perkins
Philanthropic Ventures Foundation
Cynthia Prince
Flo Raskin
Paul and Dawn Roma
SageView Advisory Group
Sedgwick LLP
Melanie Shelby
Connie and Tom Spinardi
Christine Stoner-Mertz and Mike Mertz
Steven’s Printing
Hope Collaborative
Doug Watson
Ann and Gregory Welch

$100–$499
Dr. Haig Aggarian
Geraldine M. Alexis
Mariella Ariasga
Aascot Staffing
Morgan Asher
Margaret and David Bardin
Emmaline Bartlett
Allison Becwar
Jill and Ken Bernek
Dr. Harvey Bilik
Kathryn and Randall Block
Anne Boekelheide
Daniel Boggs Jr.
Catherine Boggs
Cecile Brier
Terence Brown
Chase Darrow
Sally and Bob Church
Jeff Clark
Kathleen and William Claussen
Deanna and Walter Cope
Casey Crowe
Susan and Dick Curry
Dan Cushing
Katie Daire
Jennifer Daly
Doug Davis
Aron DeFerrari
Emily and Ted Dow
Amanda Downs
Paulaie M. Dudley and Walter Havacek
Michael Deyer
Dalal Dynes
Dr. Callum Eastwood
Cyndi Eining
Nathaniel Foster
Ellen Frankel and John Crossman
Helen and Larry Freeman
Hillary Freeman
Lauren Freeman
Pam and David Fullerton
Lisa Gedgian and Jack Deslippe
Dr. Elio Gizzo
Catherine Gordon Gross and David Gross
Jan and Richard Grossman
Matt Hagel
Anna-Maria and William Hardenstine
Elisabeth Hawley
Bill Heftich
Ron Hernandez and Napoleon Campbell
Daren Hertelendy
Diane and Harold Hill
Adrienne and Donald Hillebrandt
Johanna Hogan
CL and Barbara Pat and Tyler Hunt
Stacy Hunter
Shalini Jain
Angela Jenkins
Katrina Johnson
Sally Johnson
Leslie Jung
Kazan, McClain, Satterley & Greenwood

$500–$999
ACL
Peter Bennett
James Clark
Steve Clark
Mark Cukins and Oscar Rivera
Red English
Kristen Ferguson
Tami Grogan
Elizabeth and Tom Henry
Kaiser Foundation Health Plan, Inc.
KNN Public LLC
Carla and Bill Newell
Cheryl O’Connor and Bob Weiss
Forrest E. Oglesbee
Brian Outland
Marcia and Wayne Riley
Charlotte and Bruce Ring
Marianne Robison
Daren Ruth
Mike Savidge
Crystal Smiley
Neda and John Thiele
Jennifer and Richard Tong
Katie Williams

Today, Lincoln impacts more than 18,497 children and their families in the most underserved communities of the greater San Francisco Bay Area through a continuum of academic achievement, family strengthening, and well-being programs. An innovative approach, providing comprehensive school, community, and family-focused programs, combined with a unique team-based delivery and sound fiscal management, has established Lincoln as a leading regional provider of children and family services. With Lincoln, kids attend school, learn to read, and stay with their families where they do best. For more information and stories, visit LincolnFamilies.org

Founded in 1883 as the first racially integrated orphanage in Northern California, our mission remains timeless: Lincoln disrupts the cycle of poverty and trauma, empowering children and families to build strong futures. Today, Lincoln impacts more than 18,497 children and their families in the most underserved communities of the greater San Francisco Bay Area through a continuum of academic achievement, family strengthening, and well-being programs. An innovative approach, providing comprehensive school, community, and family-focused programs, combined with a unique team-based delivery and sound fiscal management, has established Lincoln as a leading regional provider of children and family services. With Lincoln, kids attend school, learn to read, and stay with their families where they do best. For more information and stories, visit LincolnFamilies.org

LincolnFamilies.org
FOR SUPPORTING LINCOLN