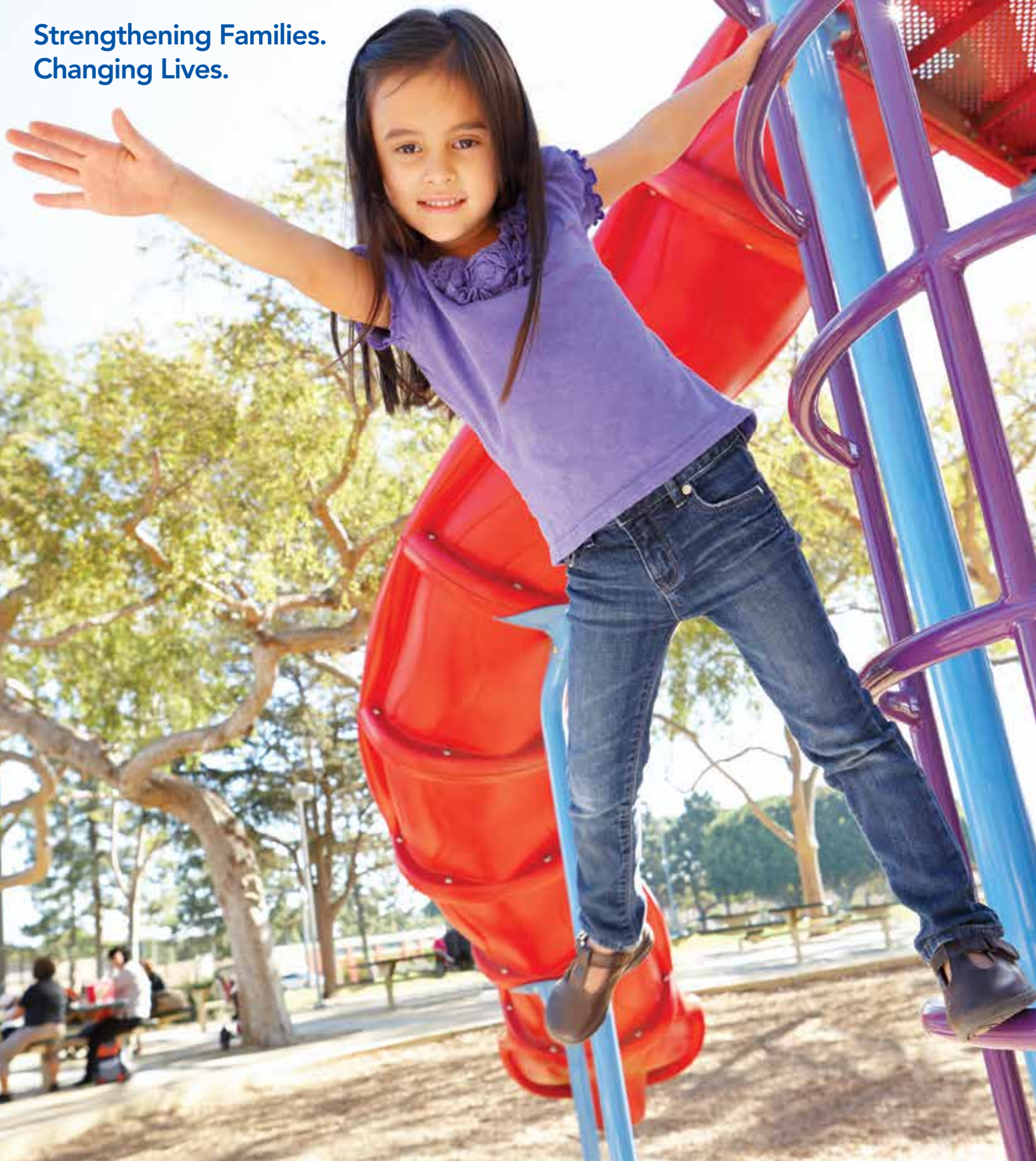


LINCOLN

2016 ANNUAL REPORT

Strengthening Families.
Changing Lives.



18,497
LIVES IMPACTED

THROUGH PROGRAMS,
SERVICES, TRAINING, AND
OUTREACH

OUR MISSION

is to disrupt the cycle of poverty and trauma, empowering children and families to build strong futures.

Dear Lincoln Champions,

Last year brought with it a great deal of change—from inside the walls of Lincoln to the heart of the communities we serve.

There was change in the expanded delivery of our services and in the staff who do that work. There was change in the way we talked about race, poverty, and trauma here in the Bay Area and across the country. And, as you will see, 18,497 children and families thrived as the world changed. They thrived because they knew someone believed in them. They learned that change can be navigated because they are not alone—they are a part of the Lincoln community.

Amidst this change, there was growth. We grew the number of children and families who benefitted from opportunities to build educational engagement, ensure healthy development, and grow strong families. We continued our commitment to diversity and inclusion by hiring Lincoln staff to reflect the communities we serve, with over 66% of us professionals of color. We hired former participants of our programs, creating a pipeline for those who have experienced first-hand transformative change through our mission.

We are proud to share the changes and achievements of last year with you in this report, because above all, we remain committed to creating change—one relationship at a time. We couldn't do this critical work without you. Thank you for being part of the Lincoln family.

With gratitude,



Christine Stoner-Mertz, President and CEO

"Lincoln has given me a chance. Lincoln gives kids all over the Bay Area an opportunity of a better life by opening up doors—exposing us to the outside world and showing us what everything looks like beyond the community we live in... pushing us and motivating us to do better."

— Gayhda, Lincoln CEO Youth Participant

Educational Engagement

PROGRAMS

Getting Ready for School
Early Childhood Mental Health

Opening Pathway to Learning
EXCEL
HOPE

Improving Attendance
School Engagement
West Oakland Initiative

DONORS

Bernard E. and Alba Witkin
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Oakland Fund for Children &
Youth

The Zellerbach Family
Foundation

Thomas J. Long Foundation

The key to climbing out of poverty is education, yet many children and youth face huge challenges that derail their progress and keep them from reaching their potential.

Lincoln addresses these obstacles with programs that build school readiness, improve attendance, and strengthen educational engagement. Together, kids and families strengthen the skills they need to succeed and see that academic performance is both attainable and achievable.



Camila, Lincoln School Engagement

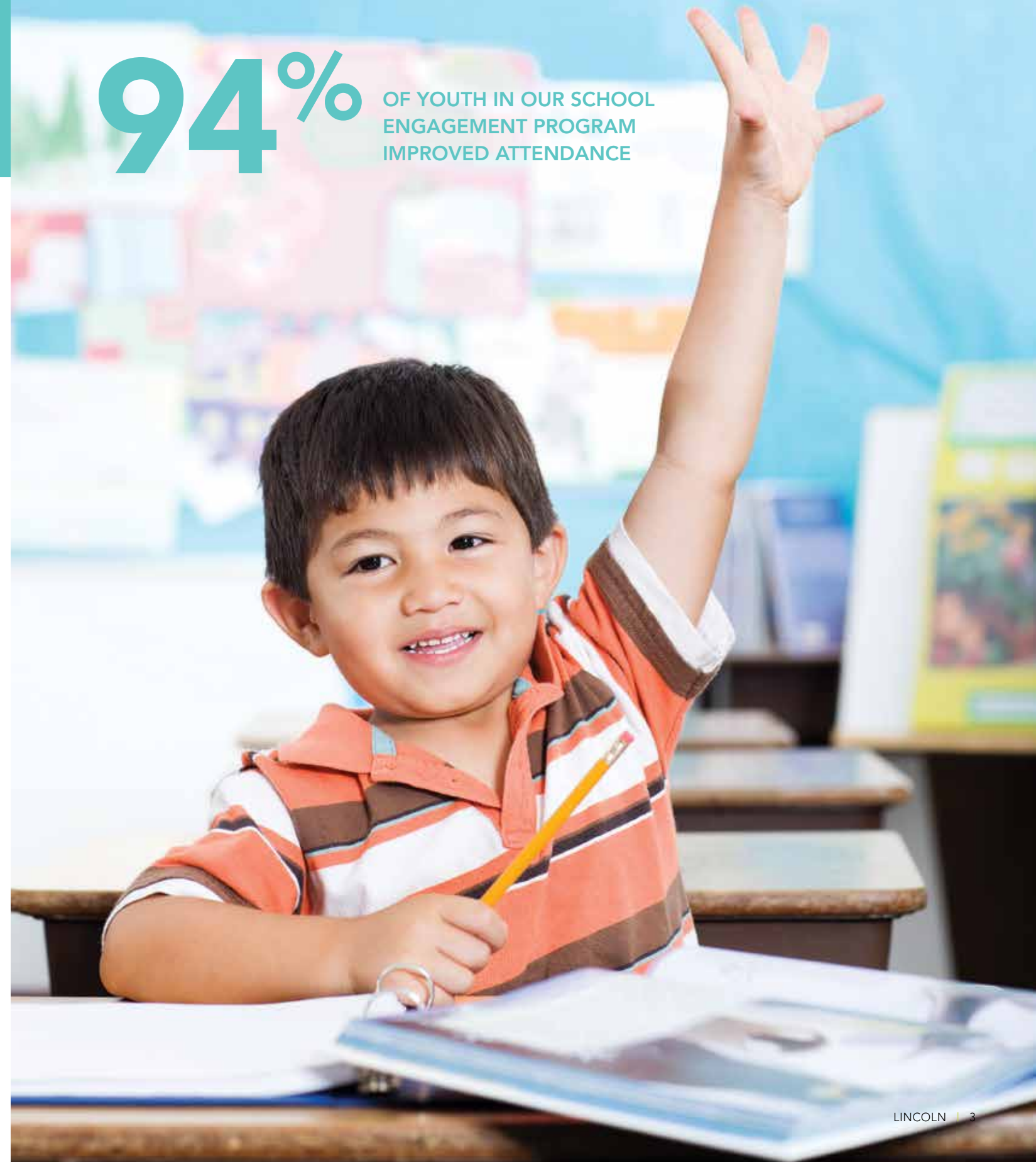
Camila was a student in a special day class at her elementary school due to episodes of violent and aggressive behavior. She had already missed more than 10 days of school and was unable to read. In the spring, her mother learned about Lincoln's school engagement program in her community and called to find

out how to get involved. Lincoln staff began to work with Camila and her family to address issues impacting her school attendance, reading levels, and behavior. Through daily interactions, the Lincoln team learned about a family history of trauma and began to provide a network of supports including parent groups and summer literacy programming. Today, Camila is making great strides. Participating in Lincoln programs allows her to learn and socialize with her peers, from whom she is normally isolated during the school day. Immersion into Lincoln's programs has allowed her to build social emotional skills and improved both her attendance and reading levels. Camila's mom takes advantage of all Lincoln opportunities and services that are available to her and her children, and is now one of our biggest parent advocates.

GETTING KIDS TO SCHOOL & LEARNING

94%

OF YOUTH IN OUR SCHOOL
ENGAGEMENT PROGRAM
IMPROVED ATTENDANCE



KEEPING FAMILIES TOGETHER

98%

OF KINSHIP FAMILIES REMAINED STABLE AND TOGETHER



Family Strengthening

The success of children and the strength of families go hand in hand. Their needs are inseparable and must be addressed together. From providing counseling support for kin caregivers to linking families with community resources, Lincoln's staff tailors services to each unique family.



Gil and Beverely, Lincoln Kinship

Gil, 69, and his wife Beverely, 71, both had vision impairments. Gill was completely blind and Beverely had partial vision. Still, they raised two daughters in a system of their own devising. They live within walking distance of shopping and the public transportation Gil takes from Hayward to his job at a nonprofit in San Francisco. They didn't think they'd be raising children at their stage of life—but they were. Their daughter

and three grandsons were living with them when their daughter died in March. They needed information about guardianship, and a neighbor told them about Lincoln's Kinship program. Lincoln staff quickly connected and began helping the couple navigate the daunting process of completing 25 pages of online forms and providing them with information about medical resources and Cal Works. Although being caregivers to 7-year-old twins and a 9-year-old has been a challenge, Gil and Beverely now have supports in place to be successful. The three boys miss their mother, but today they are with their grandparents... healthy, stable, and most importantly, together.

PROGRAMS

- Creating Permanency at Home
Intensive Home-Based Services
Project Permanence
- Strengthening Stability at School
Therapeutic Behavioral Services
- Providing Kinship Supports
Kinship Support Services
- Facilitating Health & Recovery
Multidimensional Family Therapy

FUNDERS

- Alameda County Behavioral Health Care Services
- Alameda County Probation
- Alameda County Social Services
- Contra Costa Health Services
- Mental Health Services Act
- Voyles Champlin Capital Fund

Improving Youth Outlook

PROGRAMS

Getting Ready for Life and Work
CEO Youth

Strengthening Literacy, Pride, and Achievement
Oakland Freedom Schools

Building Family Supports
Family Resource Center

DONORS

Golden State Warriors
HOPE Collaborative
Miranda Lux Foundation
Oakland Fund for Children & Youth
Oakland Literacy Coalition
Oakland Unified School District
S.H. Cowell Foundation
The Clorox Company
The TJX Foundation
Wells Fargo

As important to us as ensuring school success is our commitment to the long-term well-being of the youth and families we serve.

At Lincoln, we work in partnership with our kids and families to build on their unique strengths, cultures, and relationships. With Lincoln, they are gaining confidence in their own abilities, strengthening their readiness to work, raising healthy children, and having a positive outlook toward the future.



Jacob, Lincoln Freedom Schools

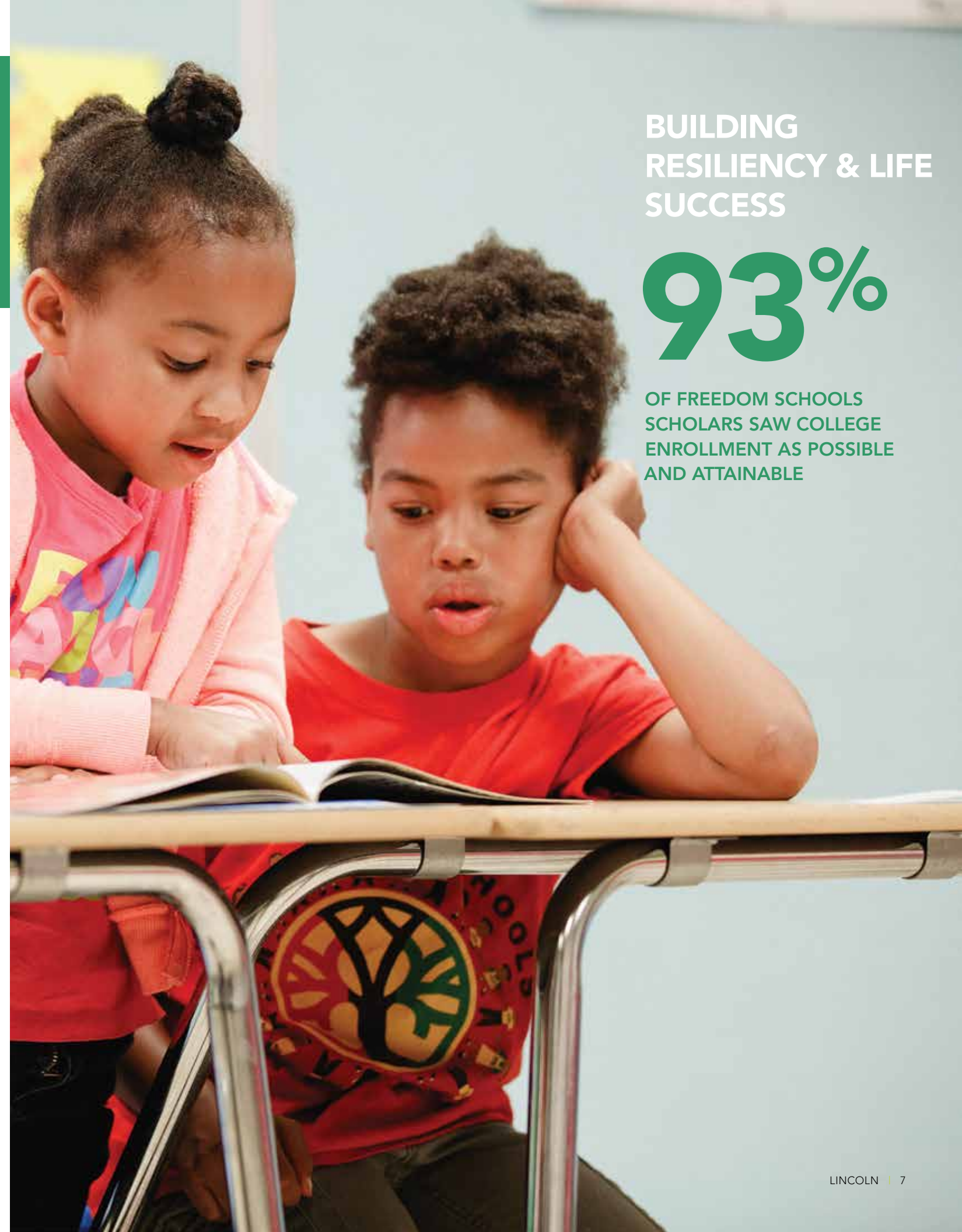
When Jacob arrived at Alameda County's minimum-security detention center, Camp Sweeney this year, he was behind in school. He never read books. Then summer came and with it Lincoln's annual six-week Freedom School program. Soon Jacob was immersed in the Freedom School curriculum, developed by the

Children's Defense Fund, focused on building self-confidence and a love of learning. Every morning, Jacob and the other teenage boys in the program began the day with Harambee; "pulling together" to participate in motivational cheers and chants, storytelling, and read-alouds. With each passing day, Jacob formed strong bonds with Lincoln staff and the other boys—unlikely friends on the streets. Learning alongside the others, Jacob joined in on book and film discussions about the struggles of young African Americans and Latinos. Lincoln staff encouraged him to write things down, especially about his dad who had been absent for most of his life. As he did a weight lifted, and in its place a sense of confidence and hope began to grow. "I've learned that I can be free wherever I am," Jacob wrote. "I'm leaving to go back home a different person than when I came."

BUILDING
RESILIENCY & LIFE
SUCCESS

93%

OF FREEDOM SCHOOLS
SCHOLARS SAW COLLEGE
ENROLLMENT AS POSSIBLE
AND ATTAINABLE



Financials

SUMMARY STATEMENT OF FINANCIAL POSITION

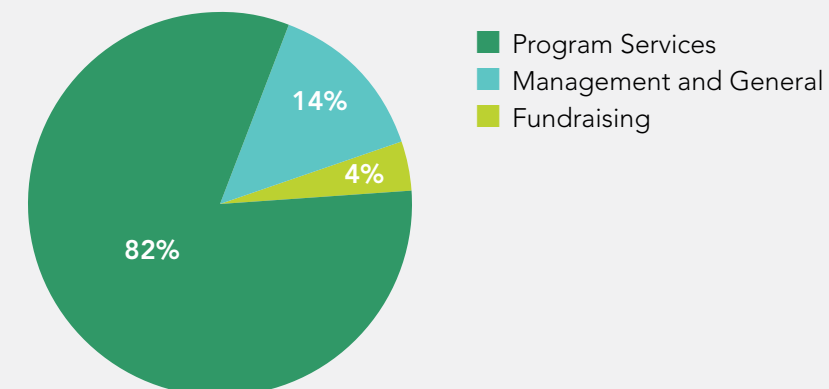
Assets	2016	2015
Cash	\$158,570	\$781,144
Investments	\$11,418,727	\$9,441,995
Receivables	\$2,799,191	\$2,507,467
Note Receivable	-	\$2,800,000
Beneficial interest in trusts	1,487,640	1,517,092
Property and equipment, net of depreciation	\$2,388,100	\$2,705,936
Other Assets	\$520,679	\$278,646
TOTAL ASSETS	\$18,772,907	\$20,032,280
Liabilities	2016	2015
Accounts payable and Accrued expenses	\$1,914,754	\$2,040,437
Line of Credit	\$1,100,000	\$350,000
Notes payable	-	\$13,273
Contingency liability	-	\$2,800,000
TOTAL LIABILITIES	\$3,014,754	\$5,203,710
Unrestricted Net Assets	2016	2015
Undesignated	\$10,516,422	\$9,032,523
Designated	-	\$59,625
TOTAL UNRESTRICTED NET ASSETS	\$10,516,422	\$9,092,148
Restricted Net Assets	2016	2015
Temporarily restricted	\$2,430,796	\$2,925,487
Permanently restricted	\$2,810,935	\$2,810,935
TOTAL RESTRICTED NET ASSETS	\$5,241,731	\$5,736,422
TOTAL NET ASSETS	\$15,758,153	\$14,828,570
TOTAL LIABILITIES AND NET ASSETS	\$18,772,907	\$20,032,280

Fiscal Year 2016 (July 1, 2015 – June 30, 2016)

SUMMARY STATEMENT OF ACTIVITIES

Revenue	2016	2015
Program Revenues	\$17,765,157	\$17,686,550
Interest and Other Income	\$450,862	\$1,228,408
Individuals	\$580,396	\$749,498
Special Event	\$151,162	\$154,921
TOTAL REVENUE	\$18,947,577	\$19,819,377
Expenses	2016	2015
Program Services	\$16,534,621	\$15,988,940
Management and General	\$2,715,984	\$2,719,881
Fundraising	\$796,240	\$731,847
TOTAL EXPENSES (before gains/losses)	\$20,046,845	\$19,440,668
Gain on Sale of Property	\$2,800,000	
Change in value of split-interest agreement	\$(100,336)	\$58,380
Legal Fees	\$(113,689)	\$(223,090)
Investment Gains/Losses	\$(537,124)	\$108,283
CHANGE IN NET ASSETS	\$929,583	\$322,282

2016 EXPENSE COMPONENTS



“Investing in Lincoln is the most important thing I do to effect change and disrupt the cycle of poverty in our communities.”

— Cynthia Prince,
Champions Chair,
VP Wells Fargo Bank



Lincoln Champions

Our giving circle, Champions for Lincoln, recognizes donors who, through gifts of \$1,000 or more, make a significant impact on strengthening families and changing lives.

We wish to acknowledge them and all of our individual and institutional supporters who make our work possible. We are deeply grateful for your generous contributions and belief in empowering children and families to build strong futures.

\$99,000+

Oakland Fund for Children and Youth
Thomas J. Long Foundation

\$50,000–\$99,999

Hellman Foundation
Oakland Unified School District
S.H. Cowell Foundation

\$25,000–\$49,999

Holmgren Charitable Lead Trust
Kaiser Permanente East Bay Area

\$10,000–\$24,999

Essie and Kevin Asher
Bernard E. and Alba Witkin Charitable Foundation
The Clorox Company

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Double D Transportation Co.

Gallagher & Burk, Inc.
Golden State Warriors LLC
Morris Stulsaft Foundation
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The Greg Smith Charitable Fund
Wells Fargo Bank

\$5,000–\$9,999

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Phillips 66
Port of Oakland
Lisa and Dante Robinson
Karen and Steven Roland
Rubaie and Ali-Rubaie
Sakana Foundation
The TJX Foundation

\$1,000–\$4,999

Albertsons Safeway
Alliance for Strong Families and Communities
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BB&T — Insurance Services of CA
Patricia Bess
Carla and Ken Betts
Mary Castagnozzi
Conscious Construction

Lincoln Leadership

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Christine Stoner-Mertz, CEO

Every effort has been made to ensure the accuracy of these listings, reflecting contributions received from July 1, 2016 to June 30, 2017. We regret any errors or omissions. Please phone 510-+273-4700, x4324 with any corrections.

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Founded in 1883 as the first racially integrated orphanage in Northern California, our mission remains timeless: *Lincoln disrupts the cycle of poverty and trauma, empowering children and families to build strong futures.* Today, Lincoln impacts more than 18,497 children and their families in the most underserved communities of the greater San Francisco Bay Area through a continuum of academic achievement, family strengthening, and well-being programs. An innovative approach, providing comprehensive school, community, and family-focused programs, combined with a unique team-based delivery and sound fiscal management, has established Lincoln as a leading regional provider of children and family services. With Lincoln, kids attend school, learn to read, and stay with their families where they do best. For more information and stories, visit LincolnFamilies.org.





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