



October 26, 2015

Cactus. LLC  
1040 Le Grand Blvd  
Suite "D"  
Charleston, SC 29492

Reference: Cactus Smart Sink

Cactus, LLC Customer Service,

I usually don't give a new product my seal of approval as a general rule. I will have to make an exception here as Scripps Health are very pleased with your product. I'm not sure where you came up with the name but it sure fits.

Scripps made our first purchase of the Cactus product in 2013 and our fleet now numbers over one hundred and fifty Cactus Smart Sinks. At first I have to admit I was a little skeptical when our Health and Safety department brought this new concept to me. A safe and easy way to dispose of Narcotics, in solid or liquid form with accountability in mind?? Well I will be the first to admit that I'm a believer big time!

After almost two years of service Scripps Health is fully compliant thanks to the Cactus product line. Our staff loves the easy disposal of medications, ease of using the unit and even the disposal of spent cartridges are easily taken care of. Overall I would strongly recommend this product to any health or medical organization that is truly concerned about compliance issue, both State and Federal.

This is really a product to be used nationwide if you care about our environment.

Respectfully,

A handwritten signature in blue ink that reads "Michael Kessler".

Michael Kessler, Contract Specialist  
Supply Chain Management  
Scripps Health

10/26/15