Bank Partnerships

USB Payment Processing understands that your clients look to you for guidance regarding all things banking. With 25 years in the payment processing vertical, we are here to support our banking partners with our payment processing expertise in the local market. We work directly with local banks to provide the best credit card processing rates and service to their customers. We are a guardian of your reputation.

WHAT WE DO FOR YOUR CLIENTS

- Provide a side by side rate comparison to ensure your client is receiving the best rates possible.
- Provide our price lock program to ensure your clients rates stay low through interchange increases.
- Provide an annual audit for you to include in their annual report.
- By working with USB through you, they will receive a complimentary subscription to advertise on our site, Maryland Local Deals. (\$3600 value)
- Your clients can participate in our member benefits program to save even more!

WHAT WE DO FOR YOU

- Saving your clients money means adding to your value and reputation.
- Provide you with exceptional customer service and answer the latest interchange questions you may have.
- Provide rate reviews in the same business day.
- Teach you about the latest technology available to your clients so you can guide them.
- Add an additional reccurring revenue stream to your firm for client referrals for as long as your client is with USB.

ABOUT USB

USB Payment Processing has been providing 25 years of successful payment processing services to Greater Maryland, is the Preferred Provider to 10 Financial institutions, has served 18 consecutive years as a member of Global Payments Advisory Board, and holds an A+ rating with the BBB.

ASK ME FOR MORE INFORMATION!

