

JOEY T. CHENG

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Academic Positions

- 2015 - Assistant Professor, Department of Psychology
University of Illinois at Urbana-Champaign
- 2014 - 2015 Assistant Professor, Psychology and Social Behavior
University of California, Irvine
- 2013 - 2014 Postdoctoral Fellow, Management of Organizations
University of California, Berkeley
Haas School of Business
- 2012 Visiting Scholar, Management of Organizations
University of California, Berkeley
Haas School of Business

Education

- 2013 Ph.D., Social-Personality Psychology, Minor in Quantitative Methods
University of British Columbia
- 2011 Attendee, Summer Institute in Social Psychology
Princeton University
- 2009 M.A., Social-Personality Psychology
University of British Columbia
- 2007 B.Sc., Psychology Specialist (Graduated with Highest Distinction)
University of Toronto

Current Research and Interests

Social Hierarchy (Prestige, Dominance)
Power, Status, and Influence
Group Dynamics
Team Performance
Nonverbal Signaling (Voice Pitch, Posture)

Emotions (Pride, Respect, Humility, Hubris)
Overconfidence
Competitiveness
Unethical Behavior (Corruption, Dishonesty)
In-Group Trust

Selected Honors and Awards

Research and Academic Awards

- 2018 Early Career Achievement Award, *American Psychological Association*
- 2018 Faculty Fellow, *Illinois Leadership Center*
- 2016 Rising Star Award, *Association for Psychological Science*
- 2016 List of Teachers Ranked as Excellent by Their Students, *University of Illinois*
- 2011 Outstanding Research Award, *Society for Personality and Social Psychology*
- 2010 Certificate of Academic Excellence for Outstanding Master's thesis, *Canadian Psychological Association*
- 2010 Governor General's Gold Medal Award Faculty of Arts Master's Nominee, *University of British Columbia*
- 2010 Stanley Coren Prize for Best Master's Thesis in Psychology, *University of British Columbia*
- 2007 Forrin Graduation Prize in Psychology, *University of Toronto*
- 2007 University of Toronto Excellence Awards in the Social Sciences and Humanities, *University of Toronto*
- 2006 Dr. Vivian Paskal Memorial Prize in Psychology, *University of Toronto*
- 2004-2006 University of Toronto Scholars Award, *University of Toronto*
- 2007 Certificate of Academic Excellence for Outstanding Undergraduate Honours Thesis, *Canadian Psychological Association*
- 2006 Undergraduate Student Research Award, *Natural Sciences and Engineering Research Council*

Grants, Fellowships, and Conference Awards

- 2013-2015 Postdoctoral Fellowship, *Social Sciences and Humanities Research Council of Canada* (\$76,000)
- 2012-2013 University Graduate Fellowship, *University of British Columbia* (\$17,500)
- 2012 Michael Smith Foreign Study Supplement, *Social Sciences and Humanities Research Council of Canada* (\$6,000)
- 2012 Student Travel Award, *Society for Personality and Social Psychology*
- 2011 Student Travel Award, *Human Behavior and Evolution Society*
- 2010 Summer Program in Data Analysis Institute for Social Research Travel and Bursary Award, *York University*
- 2009-2012 Canada Graduate Doctoral Scholarship, *Social Sciences and Humanities Research Council of Canada* (\$105,000)
- 2008 University Graduate Fellowship, *University of British Columbia* (\$18,000)
- 2007 Elizabeth Young Lacey Graduate Entrance Scholarship, *University of British Columbia* (\$17,500; declined)
- 2007 Canada Graduate Master's Scholarship, *Social Sciences and Humanities Research Council of Canada* (\$17,500)

- 2007 Ontario Graduate Scholarship, *Government of Ontario, Canada* (\$15,000; declined)
- 2003-2007 Queen Elizabeth II Aiming for the Top Scholarship, *Government of Ontario, Canada* (\$14,000)

Edited Volume

Cheng, J. T., Tracy, J. L., & Anderson, C. (2014). *The psychology of social status*. New York, NY: Springer.

Publications

Cheng, J. T., Kornienko, O., & Granger, D. (2018). Prestige in a large-scale social group predicts longitudinal changes in testosterone. *Journal of Personality and Social Psychology*, *114*, 924-944.

Redhead, D., O’Gorman, R., & **Cheng, J. T.** (2018). Status competition and peer relations in childhood. In T. Shackelford & V. Weekes-Shackelford (Eds.), *Encyclopedia of evolutionary psychological science* (pp.1-9) New York, NY: Springer.

Weidman, A. C., **Cheng, J. T.**, & Tracy, J. L. (2018). The psychological structure of humility. *Journal of Personality and Social Psychology*, *114*, 153-178.

Baranski, E., ...**Cheng, J. T.**, & Funder, D. C. (2017). Comparisons of daily behavior across 21 countries. *Social Psychological and Personality Science*, *8*, 252-266.

Cheng, J. T., Tracy, J. L., Ho, S., & Henrich, J. (2016). Listen, follow me: Dynamics vocal signals of dominance predict emergent social rank in humans. *Journal of Experimental Psychology: General*, *145*, 536-547.

Guillaume, E., Todd, E., Bastian, B., Bronin, I., **Cheng, J. T.**, Denissen, J., . . . Funder, D. (2016). The world at 7: Examining everyday situations across 18 cultures. *Journal of Personality*, *84*, 493-509.

Weidman, A. C., **Cheng, J. T.**, Chisholm, C., & Tracy, J. L. (2015). Is she the one? Personality judgments from online personal advertisements. *Personal Relationships*, *22*, 591-603.

Shi, Y., Chung, J. M., **Cheng, J. T.**, Tracy, J. L., Robins, R. W., Chen, X., & Zheng, Y (2015). Cross-cultural evidence for the two-facet structure of pride. *Journal of Research in Personality*, *55*, 61-74.

Tracy, J. L., Weidman, A. C., **Cheng, J. T.**, & Martens, J. P. (2014). Pride: The fundamental emotion of success, power, and status. In M. Tugade, M. Shiota, & L. Kirby (Eds.), *Handbook of positive emotions* (pp. 294-310). New York, NY: Guilford Press.

Cheng, J. T., Tracy, J. L., & Henrich, J. (2014). Toward a unified science of hierarchy: Dominance and prestige are two fundamental pathways to human social rank (pp. 3-27). In J. T. Cheng, J. L. Tracy, & C. Anderson (Eds.), *The psychology of social status*. New York, NY: Springer.

Cheng, J. T., Weidman, A. C., & Tracy, J. L. (2014). The assessment of social status: A review of measures and experimental manipulations (pp. 347-362). In J. T. Cheng, J. L. Tracy, & C. Anderson (Eds.), *The psychology of social status*. New York, NY: Springer.

- Cheng, J. T.**, Tracy, J. L., Foulsham, T., Kingstone, A., & Henrich, J. (2013). Two ways to the top: Evidence that dominance and prestige are distinct yet viable avenues to social rank and influence. *Journal of Personality and Social Psychology*, *104*, 103–125.
- Cheng, J. T.**, & Tracy, J. L. (2013). The impact of wealth on prestige and dominance rank relationships. *Psychological Inquiry*, *24*, 102-108.
- Cheng, J. T.**, Tracy, J. L. & Miller, G. E. (2013). Are narcissists hardy or vulnerable? The role of narcissism in the production of stress-related biomarkers in response to daily emotional distress. *Emotion*, *13*, 1004-1011.
- Feinberg, M., **Cheng, J. T.**, & Willer, R. (2012). Gossip as an effective and low cost form of sanctioning. *Behavioral and Brain Sciences*, *35*, 25.
- Tracy, J. L., **Cheng, J. T.**, Martens, J. P., & Robins, R. W. (2011). The emotional core of narcissism: Inflated by pride, deflated by shame. In W. K. Campbell, & J. Miller (Eds.), *Handbook of narcissism and narcissistic personality disorder* (pp. 330-343). New York, NY: Wiley.
- Cheng, J. T.**, Tracy, J. L., & Henrich, J. (2010). Pride, personality, and the evolutionary foundations of human social status. *Evolution and Human Behavior*, *31*, 334-347.
- Foulsham, T., **Cheng, J. T.**, Tracy, J. L., Henrich, J., & Kingstone, A. (2010). Gaze allocation in a dynamic social situation: Effects of social status and speaking. *Cognition*, *117*, 319-331.
- Shariff, A. F., Tracy, J. L., **Cheng, J. T.**, & Henrich, J. (2010). Further thoughts on the evolution of pride's two facets: A response to Clark. *Emotion Review*, *2*, 399-400.
- Shariff, A. F., Tracy, J. L., & **Cheng, J. T.** (2010). Naturalism and the tale of two facets. *Emotion Review*, *2*, 182-183.
- Tracy, J. L., Shariff, A. F., & **Cheng, J. T.** (2010). A naturalist's view of pride. *Emotion Review*, *2*, 163-177.
- Tracy, J. L., **Cheng, J. T.**, Robins, R. W., & Trzesniewski, K. H. (2009). Authentic and hubristic pride: The affective core of self-esteem and narcissism. *Self and Identity*, *8*, 196-213.

Selected Manuscripts under Review or Revision

- Cheng, J. T.**, Anderson, C., Tenney, E. R., Brion, S., Moore, D. A., Logg, J. M. (under revision). The social contagion of overconfidence.

Other Publications

- Cheng, J. T.** (2014, November). *Job Market Memoir*. Society for Personality and Social Psychology, SPSP Spotlight. <http://spsp.org/news-center/blog/job-market-memoirs>

Selected Media Mentions

BBC	Are women's voices getting deeper? The rise of women in power and status may explain changes in vocal characteristics: http://www.bbc.com/capital/story/20180612-the-reasons-why-womens-voices-are-deeper-today
University of Illinois News	Recognized as rising star in psychology: http://www.las.illinois.edu/news/article/?id=21349&/news//news/2017/risingstar17/
Vice	Narcissists are sick, stressed, and insecure: https://tonic.vice.com/en_us/article/vb7m7b/most-narcissists-are-deeply-insecure-and-physically-unhealthy
BBC	Why we should pity attention-seeking narcissists: http://www.bbc.com/future/story/20160802-why-we-should-pity-attention-seeking-narcissists
Greater Good Science Center	Top 10 insights from the science of a meaningful life in 2016: Humility has a dark side: http://greatergood.berkeley.edu/article/item/the_top_10_insights_from_the_science_of_a_meaningful_life_in_2016
BYU Radio	Top of Mind with Julie Rose [recording]: http://joeytcheng.com/press/2016/7/30/using-voice-to-signal-social-status-recording
Scientific American	Lower your voice pitch to persuade [podcast]: http://www.scientificamerican.com/podcast/episode/lower-your-voice-pitch-to-persuade/
The Daily Illini	Research shows lowering voice pitch increases perceived dominance: http://dailyillini.com/uncategorized/2016/05/06/research-shows-lowering-voice-pitch-increases-perceived-dominance/
SPSP Blog	Is it better to be feared or loved: Comparing dominance vs. prestige-based leadership styles: http://www.spsp.org/blog/is-it-better-to-be-feared-or-loved
CNN	Study: Bullying bosses dominate their way to power: http://edition.cnn.com/2013/01/03/business/bully-work-prestige-dominance/index.html
SPSP Blog	Overconfidence could land you a date but lose your next bet: http://www.spspblog.org/overconfidence-could-land-you-a-date-but-lose-your-next-bet/
BBC World Service Radio	News Hour with James Coomasamy: http://ubc-emotionlab.ca/wp-content/files_mf/bbcradiointerview.mp3 [recording]
The British Psychological Society Popular Science	Prestige, dominance, and future leaders: http://www.bps.org.uk/news/prestige-dominance-and-future-leaders We can spot powerful leaders in 2 minutes: http://ht.ly/ggY6V
London Evening Standard	Bullies 'power way to top': http://www.standard.co.uk/news/uk/bullies-power-way-to-top-8428572.html
Daily Mail	Bullying bosses are bound for the top spot: http://www.mailonsunday.co.uk/sciencetech/article-2251581/Aggressive-managers-impress-dominance-new-study-claims.html
ABC	Study: Bullying bosses dominate their way to power:

- Psychology Today <http://www.abc15.com/dpp/news/national/study-bullying-bosses-dominate-their-way-to-power>
Two routes to social status:
<http://www.psychologytoday.com/blog/beautiful-minds/201008/two-routes-social-status>
- The Daily Telegraph

Invited Talks

- Colloquium on Evolutionary Models of Leadership across Human Societies. Jepson School of Leadership Studies, University of Richmond. December, 2017.
- University of Exeter, Department of Biosciences, Human Biological and Cultural Evolution Group, United Kingdom. November, 2017.
- The Power, Status, and Influence Conference. London Business School, United Kingdom. April, 2017.
- Purdue University, Department of Psychology. February, 2017
- Northwestern University, Department of Psychology. March, 2017
- University of Illinois at Urbana-Champaign, College of Business, Organizational Behavior. February, 2017
- Society for Personality and Social Psychology Pre-conference on Emotion. San Antonio, TX. January, 2017.
- University of California at Los Angeles, Department of Psychology. November, 2015.
- University of California at Los Angeles, Center for Behavior, Evolution, and Culture, Department of Anthropology. November, 2015.
- University of Iowa, Department of Psychology. October, 2015.
- University of Irvine, Merage School of Business. April, 2015.
- Group Processes Conference, "New approaches in status research". Stanford, CA. August, 2014.
- Society for Personality and Social Psychology Pre-Conference on Self and Identity. San Antonio, TX. January, 2011.

Conference Presentations

Chaired Symposia

- Cheng, J. T.,** & Tenney, E. R. (2015, February). Symposium Co-Chair, *Overconfidence: New Insights into Its Roots and Consequences*. Annual meeting of the Society for Personality and Social Psychology. Long Beach, CA.
- Cheng, J. T.,** & Tracy, J. L. (2013, June). Symposium Co-Chair, *Causes and consequences of individual differences in social status: New insights from research on nonverbal behavior, neuroendocrinology, health, and self-regulatory goals*. Biennial meeting of the Association for Research in Personality. Charlotte, NC.
- Cheng, J. T.,** & Tracy, J. L. (2013, May). Symposium Co-Chair, *Observing the unobservable: Psychophysical cues to fertility, leadership capacity, trustworthiness, and health*. Annual convention of the Association for Psychological Science. Washington, DC.

Cheng, J. T., & Tracy, J. L. (2012, January). Symposium Co-Chair, *The pursuit of social status*. Annual meeting of the Society for Personality and Social Psychology. San Diego, CA.

Cheng, J. T., & Tracy, J. L. (2011, June). Symposium Co-Chair, *The pursuit of social status*. Biennial meeting of the Association for Research in Personality. Riverside, CA.

Talks

Cheng, J. T., Tracy, J. L., & Henrich, J. (2018, July). *Dominance and prestige: Debates, misunderstandings, and new evidence*. Talk to be presented at the annual convention of the Human Behavior and Evolution Society. Amsterdam, Netherlands.

Cheng, J. T., Tracy, J. L., & Henrich, J. (2018, March). *Dominance and prestige: Debates, misunderstandings, and new evidence*. Talk presented in the session, “An integrative perspective on social rank”, at the annual convention of the Society for Personality and Social Psychology. Atlanta, GA.

Witkower, Z., Tracy, J. L., **Cheng, J. T.**, & Henrich, J. (2018, March). *Two signals of social rank: Prestige and dominance are associated with distinct nonverbal displays*. Talk presented at the Social for Personality and Social Psychology Pre-Conference on Nonverbal Behavior. Atlanta, Georgia.

Cheng, J. T. (2017, December). *Can we define leaders as dominant or prestigious?* Talk presented at the Colloquium on Evolutionary Models of Leadership across Human Societies. Richmond, VA.

McClanahan, K. J., Maner, J. K., & **Cheng, J. T.** (2017, August). *Two ways to stay at the top? Dominance as a short-term strategy*. Talk presented in the session, “Interfacing hierarchies: Investigating the confluence of multiple hierarchies”, at the annual meeting of the Academy of Management. Atlanta, GA.

***Winner of the Organizational Behavior Division Best Symposium Award**

Cheng, J. T., Anderson, C., Tenney, E. R., Brion, S., Moore, D. A., Logg, J. M. (2017, June). *The social contagion of overconfidence*. Talk presented at the 6th International Society for Human Ethology Summer Institute. Boise, ID.

Cheng, J. T., Korenienko, O., & Granger, D. (2017, June). *Prestige in a large-scale social group predicts longitudinal changes in testosterone*. Talk presented in the annual convention of the Human Behavior and Evolution Society, Connecting Minds in Social Neuroendocrinology and Evolution Pre-conference. Boise, ID.

Cheng, J. T., Anderson, C., Tenney, E. R., Brion, S., Moore, D. A., Logg, J. M. (2017, June). *The social contagion of overconfidence*. Talk presented in the session, “Post-doctoral research award competition”, at the annual convention of the Human Behavior and Evolution Society. Boise, ID.

***1 of 3 finalist talks for the Post-Doctoral Research Award**

Redhead, D., O’Gorman, R., & **Cheng, J. T.** (2016, August). *The dyadic effects of prestige and dominance within social networks: A longitudinal study of social status in academic groups*. Talk presented in the session, “Competition”, at the annual meeting of the International Society for Human Ethology. Stirling, U.K.

Cheng, J. T., Tracy, J. L., Ho, S., & Henrich, J. (2016, July). *Listen, follow me: Dynamic vocal signals of dominance predict emergent social rank in humans*. Talk presented in the session, “Mediators of sociality”, at the annual meeting of the Human Behavior and Evolution Society. Vancouver, BC, Canada.

- Cheng, J. T.**, Tracy, J. L., & Henrich, J. (2016, January). *To lead by fear or respect: Costs and benefits for individuals and groups*. Talk presented in the symposium, “Dominance and prestige: The two sides of social hierarchy” (J. Maner & C. Case, Chairs), at the annual convention of the Society for Personality and Social Psychology. San Diego, CA.
- Cheng, J. T.**, Anderson, C., Tenney, E. R., Brion, S., Moore, D. A., Logg, J. M. (2015, February). *The social contagion of overconfidence*. Talk presented in the symposium, “Overconfidence: New insights into its roots and consequences” (J. T. Cheng & E. R. Tenney, Chairs), at the annual convention of the Society for Personality and Social Psychology. Long Beach, CA.
- Cheng, J. T.**, Tracy, J. L., Ho, S., & Henrich, J. (2013, June). *Listen, follow me: Changes in vocal pitch predict leader emergence*. Talk presented in the symposium, “Causes and consequences of individual differences in social status: New insights from research on nonverbal behavior, neuroendocrinology, health, and self-regulatory goals” (J. T. Cheng & J. L. Tracy, Chairs), at the biennial meeting of the Association for Research in Personality. Charlotte, NC.
- Cheng, J. T.**, Tracy, J. L., Ho, S., & Henrich, J. (2013, May). *Listen, follow me: Changes in vocal pitch predict leader emergence*. Talk presented in the symposium, “Observing the unobservable: Psychophysical cues to fertility, leadership capacity, trustworthiness, and health” (J. T. Cheng & J. L. Tracy, Chairs), at the annual convention of the Association for Psychological Science. Washington, DC.
- Cheng, J. T.**, Tracy, J. L., Ho, S., & Henrich, J. (2013, January). *Listen, follow me: Changes in vocal pitch predict leader emergence*. Talk presented at the Society for Personality and Social Psychology Pre-Conference on Nonverbal Behavior. New Orleans, Louisiana.
- Chudek, M., **Cheng, J. T.**, Henrich, J. (2012, June). Prestige, cooperation, and the evolution of leadership: Why “Bigmen” are generous. Talk presented at the 24th annual meeting of the Human Behavior and Evolution Society. Albuquerque, New Mexico.
- Cheng, J. T.**, Tracy, J. L., Foulsham, T., Kingstone, A., & Henrich, J. (2012, April). *Two ways to the top: Evidence that Dominance and Prestige are distinct yet viable avenues to social status and influence*. Talk presented at the annual Berkeley-Stanford Social-Personality Graduate Student Conference. Stanford, CA.
- Cheng, J. T.**, Tracy, J. L., & Miller, G. E. (2012, January). *Physiological evidence of a fragile ego: Narcissists show elevated levels of stress-related biomarkers in response to daily negative emotions*. Talk presented at the Society for Personality and Social Psychology Pre-Conference on Social Neuroendocrinology. San Diego, CA.
- Cheng, J. T.**, Tracy, J. L., Foulsham, T., Kingstone, A., & Henrich, J. (2012, January). *Dominance and Prestige: Distinct routes to social influence*. Talk presented in the symposium, “The pursuit of social status” (J. T. Cheng & J. L. Tracy, Chairs), at the annual meeting of the Society for Personality and Social Psychology. San Diego, CA.
- Cheng, J. T.**, Tracy, J. L., Foulsham, T., Kingstone, A., & Henrich, J. (2011, June). *Dominance and Prestige: Evidence that Dominance and Prestige are Distinct yet Viable Avenues to Social Status*. Talk presented at the annual meeting of the Human Behavior and Evolution Society. Montpellier, France.
- Cheng, J. T.**, Tracy, J. L., & Henrich, J. (2011, June). *Dominance and Prestige: Distinct routes to social influence*. Talk presented in the symposium, “The pursuit of social status” (J. T. Cheng & J. L. Tracy, Chairs), at the biennial meeting of the Association for Research in Personality. Riverside, CA.
- Tracy, J. L., & **Cheng, J. T.** (2011, June). *Authentic and Hubristic Pride: A Tale of Two Pride-Prone Personalities*. Talk presented in the symposium, “Personality, emotion processes, and social

outcomes” (A. D. Catterson & O. P. John, Chairs), at the biennial meeting of the Association for Research in Personality. Riverside, CA.

Poster Presentations

(Underlined names denote student co-authors at the time of the research)

Zhang, Y., & **Cheng, J. T.** (2018, April). *Who engages in more corruption? Effects of social status, gender, and anti-corruption attitudes.* Poster presented at the University of Illinois Psychology Senior Honors and Capstone Poster Fair. Champaign, IL.

Witkower, Z., Tracy, J. L., & **Cheng, J. T.** (2017, January). *Distinct nonverbal displays of dominance and prestige.* Poster presented at the annual meeting of the Society for Personality and Social Psychology. San Antonio, TX.

Redhead, D., **Cheng, J. T.**, O’Gorman, R., & Foulsham, T. (2017, January). *The effects of prestige and dominance on friendship network dynamics.* Poster presented at the annual meeting of the Society for Personality and Social Psychology. San Antonio, TX.

Weidman, A. C., **Cheng, J. T.**, & Tracy, J. L. (2017, January). *The psychological structure of humility.* Poster presented at the annual meeting of the Society for Personality and Social Psychology. San Antonio, TX.

Witkower, Z., Tracy, J. L., & **Cheng, J. T.** (2016, January). *Nonverbal expressions of prestige and dominance.* Poster presented at the Society for Personality and Social Psychology Pre-Conference on Nonverbal Behavior. San Diego, CA.

McKenna, C., & **Cheng, J. T.** (2015, April). *Vocal pitch predicts fighting potential in professional fighters.* Poster presented at the Western Psychological Association. Las Vegas, NV.

Weidman, A. C., **Cheng, J. T.**, & Tracy, J. L. (2015, June). *The psychological structure of humility.* Poster presented at the biennial meeting of the Association for Research in Personality. St. Louis, MO.

Weidman, A. C., **Cheng, J. T.**, & Tracy, J. L. (2015, April). *The psychological structure of humility.* Poster presented at the annual meeting of the Society for Affective Science. Oakland, CA.

Weidman, A. C., **Cheng, J. T.**, & Tracy, J. L. (2015, February). *The psychological structure of humility.* Poster presented at the Society for Personality and Social Psychology Emotion Pre-Conference. Long Beach, CA.

Cheng, J. T., Tracy, J. L., Ho, S., & Henrich, J. (2014, February). *Follow me: Changes in vocal pitch predict leader emergence.* Poster presented at the annual meeting of the Society for Personality and Social Psychology. Austin, Texas.

Cheng, J. T., Tracy, J. L., & Henrich, J. (2011, January). *Dominance and prestige: Distinct routes to social influence.* Poster presented at the Society for Personality and Social Psychology Pre-Conference on Evolutionary Psychology. San Antonio, Texas.

Cheng, J. T., Tracy, J. L., & Henrich, J. (2011, January). *Dominance and prestige: Distinct routes to social influence.* Poster presented at the annual meeting of the Society for Personality and Social Psychology. San Antonio, Texas.

- Foulsham, T., **Cheng, J. T.**, Tracy, J. L., Henrich, J., & Kingstone, A. (2010, August). *Look who's talking (and follow the leader)! Eye movements in a social interaction reveal effects of speaking and social status*. Poster presented at the annual meeting of the Cognitive Science Society. Portland, Oregon.
- Cheng, J. T.**, Tracy, J. L., & Henrich, J. (2010, January). *Are dominance and prestige distinct strategies for attaining social status?* Poster presented at the annual meeting of the Society for Personality and Social Psychology. Las Vegas, Nevada.
- Cheng, J. T.**, Tracy, J. L., & Henrich, J. (2010, January). *Are dominance and prestige distinct strategies for attaining social status?* Poster presented at the Society for Personality and Social Psychology Pre-Conference on Evolutionary Psychology. Las Vegas, Nevada.
- Martens, J. P., Tracy, J. L., **Cheng, J. T.**, Parr, L. A., & Price, S. (2010, January). *Do the chimpanzee bluff display and human pride expression share evolutionary origins?* Poster presented at the annual meeting of the Society for Personality and Social Psychology. Las Vegas, Nevada.
- Martens, J. P., Tracy, J. L., **Cheng, J. T.**, Parr, L. A., & Price, S. (2010, January). *Do the chimpanzee bluff display and human pride expression share evolutionary origins?* Poster presented at the Society for Personality and Social Psychology Pre-Conference on Evolutionary Psychology. Las Vegas, Nevada.
- Cheng, J. T.**, Tracy, J. L., & Henrich, J. (2009, July). *Leading by fear or admiration? Personality predictors of two fundamental leadership styles*. Poster presented at the biennial meeting of the Association for Research in Personality. Evanston, Illinois.
- Cheng, J. T.**, Tracy, J. L., & Henrich, J. (2009, February). *Pride as an evolutionary adaptation to status attainment*. Poster presented at the annual meeting of the Society for Personality and Social Psychology. Tampa, Florida.
- Cheng, J. T.**, Tracy, J. L., & Henrich, J. (2009, February). *Pride as an evolutionary adaptation to status attainment*. Poster presented at the Society for Personality and Social Psychology Pre-Conference on Evolutionary Psychology. Tampa, Florida.
- Cheng, J. T.**, Tracy, J. L., & Henrich, J. (2008, May). *Why are you so proud? Pride as an evolutionary adaptation to status attainment*. Poster presented at the annual meeting of the Society for Interpersonal Theory and Research. Tempe, Arizona.
- Cheng, J. T.**, Tracy, J. L., Robins, R. W., & Trzesniewski, K. H. (2008, February). *Uncovering the affective core of self-esteem and narcissism: Authentic and hubristic pride*. Poster presented at the Society for Personality and Social Psychology Pre-Conference on Self and Identity. Albuquerque, NM.
- Cheng, J. T.**, Tracy, J. L., Robins, R. W., & Trzesniewski, K. H. (2008, February). *Authentic and hubristic pride, and self-esteem and narcissism*. Poster presented at the Society for Personality and Social Psychology Pre-Conference on Emotion. Albuquerque, NM.
- Cheng, J. T.**, & Fournier, M. A. (2007, June). *Gossip in Everyday Social Interaction*. Poster presented at the annual meeting of the Society for Interpersonal Theory and Research. Madison, Wisconsin.

Editorial Service

Editorial Board (Consulting Editor)

Journal of Personality and Social Psychology: Interpersonal Relations and Group Processes, 2016-2018; 2018-2020
Emotion, 2017-

Ad Hoc Journal Reviewer

Journal of Personality and Social Psychology
Evolution and Human Behavior
Psychological Science
Organizational Behavior and Human Decision Processes
Emotion
Personality and Social Psychology Bulletin
American Psychologist
Personality and Social Psychology Review

Personality and Social Psychology Bulletin
Journal of Research in Personality
Journal of Personality
Evolutionary Psychology
Human Nature
Cognition & Emotion
Journal of Experimental Social Psychology
Organization Science

Professional Service

Academy of Management Conflict Management Division “Most Influential Paper” Award Committee, 2016
Society for Personality and Social Psychology Programing Reviewer Panel, 2016
Society for Personality and Social Psychology Outstanding Research Award Review Panel, 2017

Ad Hoc Grant Reviewer

National Science Foundation, 2015

Departmental Service (at the University of Illinois)

Brown Bag Organizer: Social, Personality, & Industrial-Organizational Psychology Speaker Series, 2016-2017; 2017-2018; 2018-2019
Graduate Program Curriculum & Evaluation Committee, 2016-2017
Graduate Admissions Committee Area Rep, 2015-2016; 2016-2017; 2017-2018
Faculty Search Committee, Social Psychology, 2015-2016

Professional Affiliations

Society for Personality and Social Psychology
American Psychological Association
Association for Psychological Science
Human Behavior and Evolution Society
Society for Interpersonal Theory and Research
Association for Research in Personality
International Society for Human Ethology
Academy of Management