



[FIDES Capital Partners, LLC \(FIDES\)](#) is a Real Estate Advisory and Investment firm. We approach every real estate opportunity from a principal's perspective. Our core value is in our name.

Through our Advisory practice we provide tailor-made capital and financial advisory solutions to real estate owners, investors and lenders. In our Investment business, we create value for our investors through the acquisition, repositioning and selective development of multifamily housing. We close deals and represent clients nationwide.

### **Job Summary**

FIDES seeks a Senior Analyst / Associate to work directly with the Principals in the firm's office in downtown Lake Forest, IL. The successful candidate will provide research, analytical and transaction support to the firm's Real Estate Advisory and Investment business units. FIDES is a boutique real estate firm, we pride ourselves in being institutional yet entrepreneurial. We seek a motivated individual eager to work in a fast paced, hands-on environment with significant client exposure and transactional responsibilities.

### **Job Responsibilities**

#### Transaction Analysis and Real Estate Underwriting

- Model complex financial transactions including both commercial real estate equity and debt.
- Prepare financial analyses including asset proformas and asset/investor return calculations.
- Obtain and review relevant market and comparable property data.
- Review real estate documents (e.g., leases, loan documents, appraisals) to identify potential issues.
- Compile owner information, sales history, encumbrances and other asset level details.

#### Investment Memorandum Preparation

- Draft debt and/or equity offering memorandums for commercial real estate transactions.

#### Presentation Preparation

- Create content for client focused solicitation and industry presentations.
- Assist in corporate marketing including brochures, publications and email blasts.

#### Market Research

- Maintain databases and lists of real estate owners, investors, lenders, brokers and attorneys.
- Summarize market data and trends for use in offering materials, pitch books and whitepapers.

**Basic Qualifications**

- 3+ years of experience in financial analysis environment. Experience in commercial real estate brokerage, capital markets, investments/acquisitions is preferred.
- Strong analytical and problem-solving skills with acute attention to detail.
- Self-motivated with ability to work independently.
- Effective writing skills to clearly communicate analytical and market data.
- Strong interpersonal skills to interface with clients, investors and industry professionals.
- Proficiency in valuation and return calculation methodologies (e.g., NPV, IRR, cash-on-cash).

**Computer Skills**

Excellent command of Microsoft Office products (i.e., Word, Excel and PowerPoint)

**Education**

Bachelor's Degree in Real Estate, Finance, Accounting, or related discipline.

**Compensation**

FIDES offers a competitive base salary and bonus structure commensurate with experience and qualifications of the candidate. Benefits included.

If interested, please send resume and cover letter to Greg Longoria at [Longoria@FidesCP.com](mailto:Longoria@FidesCP.com)