

OPEN COMPETITION IN INFRASTRUCTURE PROJECTS SAVES TAXPAYERS \$\$\$



Studies show that **OPEN COMPETITION** — laws that require municipal engineers to consider ALL qualifying materials when making their selections for infrastructure projects — **SAVES TAXPAYERS 30-50%, NO MATTER WHICH PRODUCT IS PICKED IN THE END.**

Costs of Pipe Replacement Projects by State: Open Competition vs. Closed Competition



Closed Competition: \$115.00 / ft.
OPEN COMPETITION: \$61.00 / ft.

TAXPAYERS SAVE: \$275,000 / MILE



Closed Competition: \$58.00 / ft.
OPEN COMPETITION: \$28.00 / ft.

TAXPAYERS SAVE: \$150,000 / MILE



Closed Competition: \$52.00 / ft.
OPEN COMPETITION: \$33.00 / ft.

TAXPAYERS SAVE: \$100,000 / MILE



Closed Competition: \$84.00 / ft.
OPEN COMPETITION: \$63.00 / ft.

TAXPAYERS SAVE: \$100,000 / MILE

But **SPECIAL INTERESTS** representing ductile iron pipe manufacturers are lobbying federal, state, and local governments to **PROTECT THEIR MONOPOLIES.**

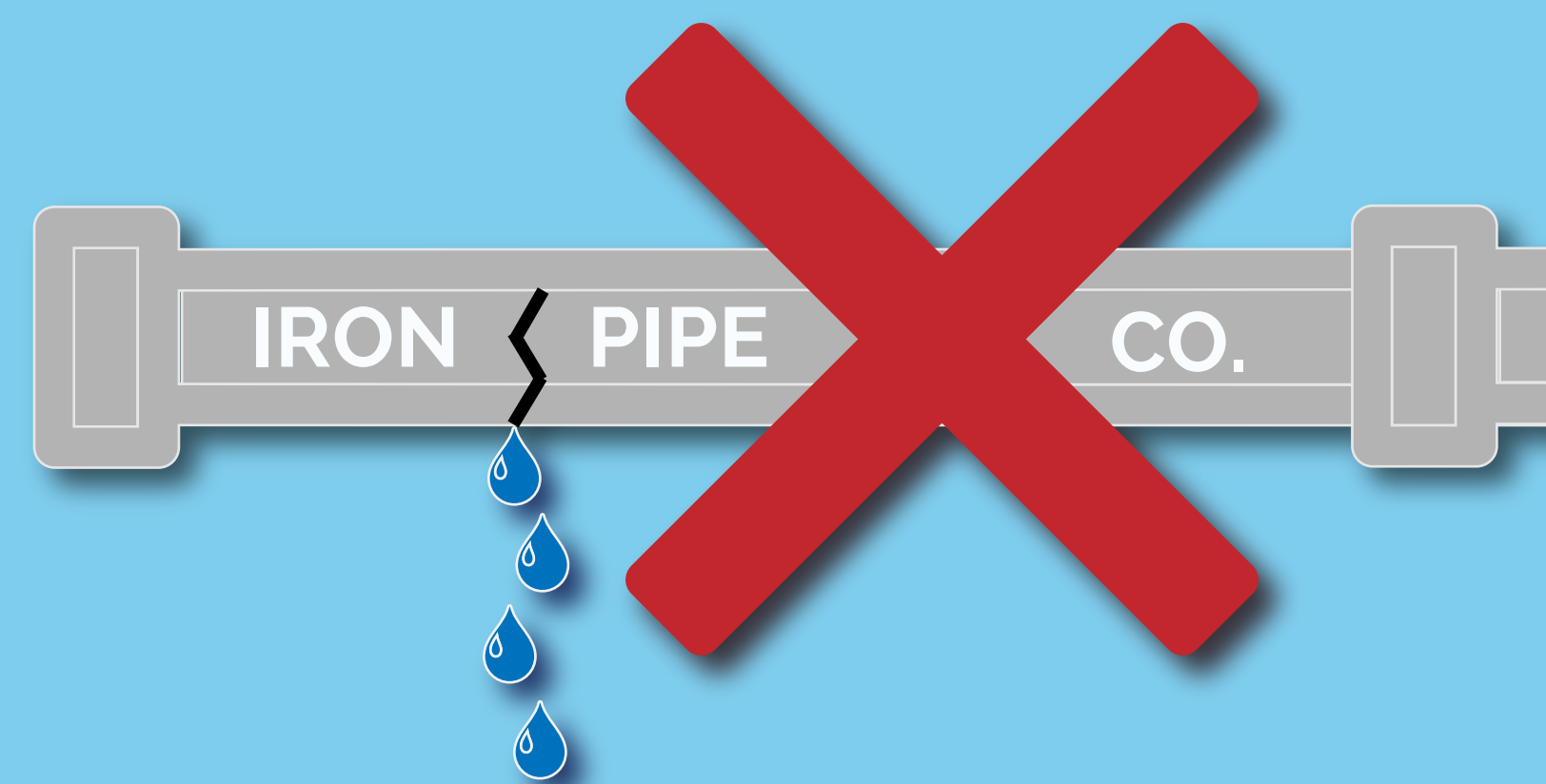
When city engineers are not required to consider all qualified materials for a project, many will reflexively revert to the status quo - ductile iron, no matter how much it corrodes. That means municipalities are continuously spending more money on the same infrastructure projects instead of making real progress to fix them.

HOWEVER...

PVC pipe has proven to be superior to ductile iron pipe in terms of **reliability and durability** — and studies show that it **saves taxpayers money.**

Unfortunately, PVC pipe is often left off the table in areas that don't allow **OPEN COMPETITION** despite research which finds:

EVEN WHEN DUCTILE IRON PIPE IS CHOSEN OVER PVC PIPE UNDER OPEN COMPETITION, STATES ENJOY A COST SAVINGS OF BETWEEN 30-50%.



Without **OPEN COMPETITION**, we spend 30-50% more on infrastructure projects to **SUBSIDIZE THE DUCTILE IRON PIPE INDUSTRY.** Furthermore, the National Taxpayers Union estimates that replacing the entire water infrastructure in the U.S. would cost **\$1.32 TRILLION** and that by switching to a process of **OPEN COMPETITION**, more than **\$371 BILLION** COULD BE SAVED.

THE BOTTOM LINE:

PVC pipe saves taxpayers money, but allowing OPEN COMPETITION will save us even more.