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Horizon Technology is a division of Horizon (QA/QC) Limited, specializing in IT Support and technology services. The current primary focus of the division is to provide IT Support, project management, network engineering and systems consultancy to businesses. The business' aim is to expand and develop the client base of the technology division.

Sales Position

We are Looking for an IT sales executive with experience or enthusiasm for technology. The role will join a developing IT services business in Great Dunmow. You will be responsible for securing new business and generating additional business from current accounts; selling a collection of IT Services, consultancy and Solutions.

The role:

- Full time / Part time role, consisting of making first contact with potential new customers and developing new business leads. (for larger projects / accounts it is likely that the technical department would be required to be involved once an opening is created).
- Primarily will be phone sales, with the scope for the development of other marketing tools and methods.
- Home based working can be considered for this position.
- 5% commission on all support contracts and consultancy work with monthly billing sold (maintained for period of employment and up to a maximum of 5 years).
- Reports to Horizon Technology Division Manager
- Flexible hours available, either full or part time.

The Person:

- Knowledge of IT and Technology or a strong interest in this area
- Proven ability to hit targets
- Excellent communication and presentation skills
- The motivation to sell intelligently and develop our customer base
- Ability to quickly pick up product information and inform customers
- A good understanding of Microsoft Office and basic level of computer literacy

Salary range depending on candidate experience and agreed hours.