

**William S. Drucker, LEED AP**  
773.726.0954 • w.s.drucker@gmail.com

---

EDUCATION

- UNIVERSITY OF CHICAGO BOOTH SCHOOL OF BUSINESS** (Chicago, IL) April 2013 - August 2015  
*Masters of Business Administration*
- Concentration in economics, entrepreneurship and strategic management
- MIDDLEBURY COLLEGE** (Middlebury, VT) February 2005 - February 2009  
*Bachelor of Arts, cum laude*
- Major in Neuroscience --- Thesis: *Assessing Cognitive Effects of AMP-Induced Hypothermia*
- 

EXPERIENCE

- JBT CORPORATION** (Chicago, IL) August 2011 - June 2015  
*Corporate Social Responsibility Manager reporting to Executive Leadership Team*
- Built culture and coalitions
- Oversaw strategic development and implementation of corporate social responsibility (CSR) program at global NYSE-traded advanced industrial technology provider for the food processing and airline industries.
  - Established network of 45 CSR Champions in teams across twelve major manufacturing sites globally.
  - Organized internal forums to showcase and share sustainability best practices.
  - Coordinated response to request for supply chain sustainability assessment.
  - Designed and developed content for corporate social responsibility report.
- Delivered results
- Reduced energy consumption 12% company-wide between 2010 and 2014 during period of growth and expansion.
  - Negotiated purchase and oversaw installation of 600kW solar photovoltaic array with four-year payback.
  - Structured financing mechanism to encourage investment in cost-effective energy efficiency and renewable energy projects.
  - Forged strategic relationship with US Department of Energy, pledging to cut energy 25% through Better Plants program.
  - Developed visual management system for Executive Leadership Team to track performance of core strategic initiatives.
  - Programmed and deployed internal energy tracking tool enabling intuitive energy management.
  - Implemented lean principles in office environment to drive continuous operational improvement.
- ENVIRONMENTAL LAW & POLICY CENTER** (Chicago, IL) August 2014 - August 2015  
*Founding Co-Chair, Next Generation Advisory Council*
- Co-founded advisory board of emerging professionals to support ELPC's strategy to engage and leverage young stakeholders.
  - Organized and moderated Car Lite Chicago design workshop and community solar roundtable discussion.
  - Established successful transition plan to ensure continuation of an effective advisory council.
- NORTHWESTERN UNIVERSITY and FARR ASSOCIATES** (Chicago, IL) April 2011 - August 2011  
*Research Consultant*
- Researched design, financing and management of sustainable urban infrastructure systems from leading cities around the world.
  - Contributed content to "Living Cities" report presented at Asia Pacific Economic Cooperation Summit.
- SOLAR SERVICE INC.** (Niles, IL) January 2010 - May 2010  
*Solar Energy Development Coordinator*
- Developed sales and marketing strategy to create and capture value from sale of renewable energy credits.
  - Organized and streamlined ordering and warehousing processes.
  - Installed solar thermal and photovoltaic arrays alongside field crews.
- FARR ASSOCIATES** (Chicago, IL) May 2009 - December 2009  
*Sustainable Urbanism Coordinator*
- Documented and certified Illinois' first LEED-Neighborhood Development pilot project.
- MIDDLEBURY COLLEGE ENVIRONMENTAL COUNCIL** (Middlebury, VT) August 2008 - January 2009  
*Committee Member*
- Led students on the Education and Awareness committee to help achieve Middlebury's goal of carbon neutrality by 2016.
- 

LANGUAGE & TRAVEL

- Germany: Studied abroad for 12 months during high school, highly proficient in oral/written German.
  - Mexico: Studied Spanish and volunteered for three months, highly proficient in oral and written Spanish.
  - Argentina: Cycled through Andes for four months, partnered with government to divert four tons of recycling during festival.
  - India, Nepal and Bhutan: Trekking and rode motorcycle through Himalaya for six months.
  - Mississippi River: Cycled Canada to the Gulf, raised 200% of goal for Girls Bike Club empowering young women cyclists.
- 

LEADERSHIP & ENGAGEMENT

- **Posse Foundation** - Coached talented Chicago youth leaders to prepare them for successful higher education experiences.
- **Sustainability Happy Hour** - Organized network of over 100 sustainability professionals to discuss challenges and solutions.
- **USGBC** - Beta tested exam for LEED Neighborhood Development rating system, became LEED Accredited Professional (AP).
- **Middlebury College** - Led students in organizing a week-long bicycle awareness and action event.