

# WEALTH MANAGEMENT

## **Sales Operating System for Financial Advisors**

Equipping Financial Advisors to cultivate meaningful client relationships and grow revenue by at least 25% with Investment and Insurance solutions utilizing the Award-Winning EDGE® Selling System.

## **Outbound Calling & Appointment Scheduling System for Financial Advisors**

This program shows Financial Advisors how to double their Sales Appointments and Cross-Sell effectively to their existing client base.

## **Sales Performance Coaching System for Wealth Sales Managers**

Maximize your team's production with the EDGE® Coaching System tailored for Wealth Management Sales Leaders.

## **Recruiting System for Wealth Sales Managers**

Recruit Wealth Management Rockstars with the EDGE® Recruiting System.

## **Productivity System of Time Management for Financial Advisors**

Maximize productivity and efficiency with the Time Management system designed for Financial Advisors.

## **Linkedin Marketing System for Financial Advisors**

Linkedin is the world's largest professional network with more than 400 million subscribers. The clients and companies that you want to do business with are on LinkedIn. The platform has created an entirely new paradigm of sales and prospecting possibilities.