

Il Notiziario

Italy – UAE Business News

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NEWS A selection of news articles that featured in official publications in UAE and Italy related to the business, economy and culture of the two countries.

DUBAI HOLDING TO RESUME DETAINED PROJECTS

Dubai Holding is expected to successfully conclude the restructuring of the AED36.7 billion (\$10 billion) debts owed to its subsidiary, Dubai Group.

The debt restructuring includes asset sales, though Dubai Group does not plan to dispose of any of its major assets this year. Its assets include a 14.7 per cent stake in Oman's top lender, BankMuscat, and 18 per cent of Egypt's EFG Hermes. Dubai Group also owns part of Borse Dubai, which holds 20.6 per cent of the London Stock Exchange. The company has sent its offer to the creditors who are expected to respond in the next few weeks.

Despite the challenging situation, some of the group's more successful businesses have continued to expand, such as Jumeirah Group and Tecom Investments. According to Byat, Dubai Holding is considering some of the stalled projects to restart in different parts of the world.

Established in 2004, Dubai Holding is a global investment conglomerate with interests in 24 countries. Employing 15,000 people from 121 nationalities, it is managed through two business groups, Dubai Holding Commercial Operations Group (DHCOG) and Dubai Holding Investment Group (DHIG). – (Source: Construct Arabia)

ITALY'S ANSALDO STS WINS USD 680M CONTRACT IN SAUDI ARABIA



Italian railways technology group Ansaldo STS has been awarded a \$680 million contract as part of a project with partners to build a new subway line in Riyadh, Saudi Arabia, the company said on Monday.

The Saudi Arabian government awarded \$22.5 billion in contracts to three foreign-led consortia on Sunday for the design and construction of the first metro rail system in the capital Riyadh.

The project, which will involve six lines extending 176 kilometres (110 miles) and carry electric, driverless trains, is the world's largest public transport system currently under development, Saudi officials said. – (Source: Zawya)

STRENGTHENING OF PARTNERSHIP BETWEEN UAE AND ITALY DISCUSSED

Sultan bin Saeed Al Mansouri, Minister of Economy, has discussed with the Italian Minister of Economic Development Italian Flavio Zanonato and his accompanying delegation, ways to strengthen economic and trade cooperation ties between the two countries. During the UAE minister's visit to Rome, the Emirati- Italian Joint Economic Forum, titled: "Investment and Strategic Partnership" was held. Al Mansouri stressed at the conference main axes of common economic cooperation in the presence of businessmen and investors from both countries. He commended the growth of economic relations between the two countries, referring to the joint economic gathering, which brought together an elite of businesspersons from both countries. Al Mansouri said the volume of trade exchange between the two countries surged significantly to about 6 billion euro in 2012. The UAE minister discussed with the Italian officials on the sidelines of the forum the cooperation ties, especially in the areas of Small and Business Enterprise. – (Source : Emirates News Agency, WAM)

ITALIAN CITY OF STRESA NAMES WATERFRONT AFTER FAZZA, THE POETIC NAME OF DUBAI CROWN PRINCE



The local government of Stresa has named the waterfront of the city, the lakeside base for the first XCAT event outside of the UAE, after Fazza, the poetic name of H. H. Sheikh Hamdan bin Mohammed bin Rashid Al Maktoum, Crown Prince of Dubai and Chairman of Dubai Sports Council, in recognition of his efforts and contributions to powerboat racing.

The announcement was made during an official inauguration ceremony of the lakeside area in presence of Saif bin Markhan Al Ketbi, the Director of the Office of the Crown Prince of Dubai and World Professional Powerboating Association (WPPA), Saeed Mohammed Hareb Al Falahi, President of the UAE Marine Sports Federation, other UAE officials, Giuseppe Bottini, the Deputy Mayor of Stresa, other Italian officials and a large crowd of fans and residents. – (Source : *Emirates News Agency, WAM*)

SARDINIA PRESIDENT IN TALKS WITH UAE OFFICIALS ABOUT INVESTMENT OPPORTUNITIES

Sardinia is seeking to attract foreign investors to its free zone area, which has become a hub for the European Union, Asia and Africa as the Mediterranean island is operating as a bridge between Europe, Africa and Asia, Ugo Cappellacci, President of Sardinia Region, told Gulf News in an interview.

“The free zone will help attract investors as we have revised business and investments laws and procedures to make them easier for foreign investors to have their projects on the island, mainly in the fields of tourism, real estate, aerospace, agriculture, and renewable energy,” said Cappellacci.

He pointed out that his team’s visit to the UAE and talks with UAE officials in the government and in the Abu Dhabi Chamber of Commerce and Industry come in the context of orienting UAE businessmen and officials about investment opportunities in Sardinia. “We had talks with officials about opportunities in tourism, real estate sector, renewable energy, and aerospace industries as Sardinia has the biggest telescope in Europe with nearby aerospace industries that would be of interest to the UAE,” said Cappellacci. “We are also seeking investments to transform our island into a sustainable tourism area, through the direct and indirect use of renewable energy projects and technologies,” he said, pointing out “taking into account our island-specific characteristics.” Cappellacci stressed that the region had created an Environmental Action Plan on the basis of an analysis of the current state of the environment. “We seek investments in new photovoltaic plants and wind parks and this visit to the UAE is an exploration of what would be of interest for them in this regard. We are holding an international conference in November 2013 for important foreign investors who have great potentials and interest in our island,” the president said.

According to official figures from the Italian Tourism Union, the number of tourists from the UAE is expected to increase by 5-7 per cent in 2013. Arab tourists constitute about 18 per cent of the overall number of tourists. This is slated to increase further in the coming few years. - (Source : *Gulf News*)

EXPO CHIEFS GIVE DUBAI THUMBS-UP FOR 2020



A six-strong team from the Bureau International des Expositions, which oversees world expos, spent five days in Dubai gathering information about the bid and holding high-level talks.

The Inspectors who assessed Dubai's bid to stage Expo 2020 were impressed by the theme, the level of public support and the plans for financing the project. They said the Dubai expo theme - Connecting Minds, Creating the Future - was of critical importance as it reflected the need for global discussions about key priorities.

Dubai is one of four candidate cities still in the running to host Expo 2020. The others are Yekaterinburg in Russia, Izmir in Turkey and Sao Paulo in Brazil. The UAE has been conducting a global lobbying exercise to gather backing for its bid and has already acquired the support of UK and which is also expected from France.

The next key stage for the UAE bid will take place in October with a visit by some of the delegates who will select the winner. They will attend a symposium at which they will learn more about the Dubai expo theme and sub-themes - mobility, sustainability and opportunity.

On November 27, the delegates will cast their votes and Dubai and the other cities will learn which of them has triumphed. – (Source : *The National*)



SARDINIA URGES VISA-FREE TRAVEL FOR EMIRATI'S AS SOON AS POSSIBLE

The president of Sardinia has urged the European Union to grant Emiratis visa-free entry to the Schengen group of countries as soon as possible.

Ugo Cappellacci, leader of the autonomous region of Italy, said ending the visa requirement would benefit the UAE and Europe.

"I am totally in favour of this because it will be a great opportunity for both Emiratis and Europe, especially Sardinia," said Mr. Cappellacci. "This can go towards the bill of our new relationship, the one of friendship and fraternity between our populations."

Mr. Cappellacci arrived in the UAE this week to develop investment and tourism opportunities and hold talks with government officials. In the three days he met Sheikh Nahyan bin Mubarak, Minister of Culture, Youth and Social Development, and officials from the Abu Dhabi Fund for Development and Abu Dhabi Investment House.

Initially Germany, Austria and Belgium were against the UAE's inclusion for visa-free entry to the area, but Germany has since changed its stance. Mr. Cappellacci said freedom of travel for Emirati citizens in Europe would be welcomed in his region, the second-largest island in the Mediterranean, as it would complement economic restructuring and growing focus on tourism.

"In the past, we focused on heavy industry like chemicals, aluminium, metallurgy, mining and textile production," Mr Cappellacci said. "We have turned the chemical industry into a green chemical production and into the production of biodegradable materials." He said the services industry accounted for 66 per cent of Sardinia's gross domestic product, which provided a strong base for greater emphasis on tourism.

There was a major Qatari investment this year in Costa Smeralda, in the north of the island. – (Source : *The National*)



The winning horse pictured during the Endurance Cup in Italy

TEAM UAE MAKES A CLEAN SWEEP TO CLINCH ENDURANCE CUP HONOURS IN ITALY

Team UAE reigned victorious on Saturday at the Horse Country Endurance Cup held in Sardinia, Italy – a first for the autonomous Italian region – with Dubai-based horses and riders snapping up the top three places of the tough 120-km race.

With competitors from the UAE, Italy, Spain, Great Britain and Algeria all vying for the top spot, it was the strength and agility of His Highness Shaikh Mohammed bin Rashid Al Maktoum, Vice-President and Prime Minister of the UAE and Ruler of Dubai's; horses that proved winner worthy.

Crossing the finishing line first at 14.08pm – nine and a half minutes ahead of the runner up and just over six hours after setting off – was Saeed Mohammed Khalifa Al Mehairi from MRM Stables in Dubai. Wearing the number 15 jersey and riding Qaid Larzac, Al Mehairi had a tense wait to confirm his winning position as the vets checked over the horse, but as the thumbs up were given, the rider and his team erupted into cheers and began throwing water over each other in celebration.

Speaking to Khaleej Times following the victory, Al Mehairi remained modest about the win. "For me this is a happy moment. It is my first win and I will celebrate back home."

And with a winning performance now under his belt, Mohammed hopes Qaid Larzac will be able to repeat the victory at the European Championships.

This year's race is part of the Sardegna Endurance Lifestyle 2013 organised by the Sardinia Region and Sistemaevent.it in association with Meydan. Held at the Horse Country Resort, west of the autonomous region, the event, founded by Shaikh Mohammed, aims to strengthen the bond between the UAE and Italy, with hopes of bringing in more UAE tourists to the Mediterranean's second largest island. - (Source : *Khaleej Times*)

**100 SHAPES, 100 YEARS, 100% MADE IN ITALY!
WONDER CHAIN INTRODUCES LEADING PASTA BRAND, LA MOLISANA IN THE MIDDLE EAST**

Wonder Chain Trading L.L.C has played a key strategic partner role in introducing several Italian foodstuff brands to the Middle East region, providing the know-how and the expertise needed to ensure a very high standard of delivery excellence. Building on this success, La Molisana has entered into an agreement with Wonder Chain to expand its pasta brand presence in the region and further the passion for Italian cuisine.

From Molise, Italy, La Molisana acquired by Ferro Group has been focused on preserving the Italian tradition and supplying families with premium quality pasta since 1912. From traditional long and short pastas, to egg noodle pastas, specialty pasta shapes and regional pasta shapes, La Molisana has a pasta product to suit a wide variety of tastes and pasta sauces. Speaking on behalf of La Molisana, Maria Di Fabio, export manager at La Molisana said “We are delighted to partner with Wonder Chain Trading who will support us in our goal to expand are markets. La Molisana is the pasta that presents the best quality features, such as the straw-yellow colour, the purity, the high nutritive value, the distinctive wheat taste and we are confident that the Middle East market will love it.”

Managing partner at Wonder Chain Trading L.L.C, Placid Rego also commented on the alliance stating that “We are proud to bring La Molisana to the Middle East, the symbolic company for pasta and a true icon of Made in Italy. For Wonder Chain, the launch is a crucial step in our drive to get people closer to Italian tastes, flavors and habits. We would like to thank both our loyal customers for their support and appreciation of our premium food products and our suppliers for their flexibility, and high service levels to meet our demands. The Middle East market is distinct and unique and this is one of the key factors why we as a company continue to grow.”

More about Wonder Chain Trading L.L.C

Wonder Chain Trading L.L.C, originally established in the year 1999 in Dubai with little investment and great hope, ranks as one of today’s top Italian food service companies in the Middle East. Among Wonder Chain’s portfolio of quality food products are global pasta brands like La Molisana as well as anti pasti brands such as Stilla, La Rossa, & De Nigris which has become firm favorites with hotels, restaurants & cafes and their affiliates. For more information about Italian food product offerings from Wonder Chain Trading L.L.C, visit <http://www.wonderchain.com>.



HORECA TRADE LAUNCHES IT’S NEW UPGRADED LOOK AS A FIRST INITIATIVE TO BECOMING THE FOODSERVICE’S LEADING PARTNER

HORECA Trade, long known for its sheer dedication to the foodservice channel, has recently announced the launch of its new and upgraded logo. This move comes as a first stepping-stone to a series of strategic initiatives aimed at strengthening further the company’s position in the foodservice channel.

The core focus of the initiatives will be aimed at upgrading HORECA’s services to all its stakeholders; including the customers, the brands, the community and its very own employees. With this move, HORECA Trade intends to position itself as the leading *partner* to the foodservice channel as a whole; as opposed to just being another distributor with wheels and wall.

The new logo aims at incorporating the key elements of the hospitality industry and centered on the idea of turning insights to actions.

Mr. Hisham Al Jamil, HORECA Trade Managing Director said, “The new logo focuses on the core of what we do, and I believe it has the strength and power to translate our dedication, dynamic relationship management, quality and upgraded services as we embark on this new journey.”

Many other initiatives are in the pipeline to help support HORECA Trade as a dynamic, reliable and focused partner. “We understand the changes in the marketplace and we want to provide even better services to further reflect our constant drive towards partnerships and relationships,” said Al Jamil.

THE CHAMBER – RECENT ACTIVITIES

A synopsis of the activities recently undertaken by the IICUAE with the aim of promoting Italian companies in the UAE and vice versa.

MISSIONS / EVENTS : During the period July - August 2013, IICUAE organized events for Italian companies to the UAE/Qatar with the objective of building relationships between the operators of both countries.

29.06 – 02.07.2013 – Italy : Meeting of the Secretary Generals of Italian Chambers of Commerce Abroad (CCIE),

Mauro Marzocchi, Secretary General of the *Italian Industry & Commerce Office in the UAE*, took part in the **XIV Edition** of the **Meeting of the Secretary Generals of Italian Chambers of Commerce Abroad (CCIE)**, which was held in **Genova** from **29th June to 2nd July 2013**.

The meeting was organized by Assocamerestero – the Association of all the CCIE - in collaboration with the Chamber of Commerce of Genova. Representatives of Italian Institutions and Chambers of Commerce also participated in the meeting and interacted with the Secretary Generals present.

07-11.07.2013 – Italy : Outbound Mission – Aries Trieste



Our Chamber in collaboration with Aries – Trieste Chamber of Commerce organized an all expense paid trip of 4 UAE operators and 1 journalist to the cities of Trieste, Udine and Pordenone in Italy wherein meetings were organized between architects, interior designers and importers representing international companies and the regional suppliers in the furniture sector from Friuli Venezia Giulia Region during the period 7th – 11th July 2013. The event was part of an internationalization project organized by Aries – Trieste Chamber of Commerce in cooperation with the Chambers of Commerce regional system designed to promote and enhance the regional furniture district. Overall appx. 550 business meetings between 71 companies in the Friuli Venezia Giulia furniture industry and foreign operators from Korea, UAE, Japan, Hong Kong, Israel, Turkey and Russia took place.

UAE Participants : Casafina Home Furnishings, Cusinato Concept, Godwin Austen Johnson Architects, Warps & Wefts LLC and Identity

The program comprised of a workshop wherein the UAE operators were provided with a presentation on the Friuli Venezia Giulia clusters in the furniture, chair and shipbuilding sector and thereafter B2B meetings between the regional companies and international architects, interior designers and importers were held. Moreover, as an outcome of the B2B meetings, company visits were arranged by the regional Italian companies for the international companies to visit their furniture showrooms and factories and explore the design and manufacturing process. A visit to the Design Exhibition organized by the Chamber of Commerce of Udine and a farewell cocktail at the Friuli Future Forum venue were also highlights of the program.

The Friuli Venezia Giulia represents 10% of the macro system - Italian furniture, employs approximately 17,500 people and involves, directly or indirectly, more than 1,400 companies. In 2012, furniture was exported at a value of € 1,200,366 .312, corresponding to 15.5% of the total exported Italian products, by placing Friuli Venezia Giulia at third place after Veneto and Lombardia for Italian exports.

The UAE operators returned back with an interesting experience as they had the opportunity to meet with new material and product suppliers and moreover had the chance to be updated on the latest trends in the Design industry and look forward to collaborating with some of the companies they met with.

THE CHAMBER – RECENT ACTIVITIES.....contd.

02-03.07.2013 - QATAR : C.S. Hospital (www.stmmmedicali.eu)

Individual trade mission of STM – Sistemi Tecnologie Medical Srl (CS Hospital Srl)_to Qatar to meet with local operators. STM is specialized in the planning, manufacture, sale and after sale service of medical and electro-medical equipments and devices in Qatar. Furthermore STM also designs and plans medical gas networks and their accessories for the Italian market.

Their product range varies from :

- 1) Central Stations: Panel boards, Emergency panel boards, Manifold flexible pigtailed, and Generators for AGSS pipelines.
- 2) Network Devices: Panels for medical devices, Terminal units, Surface mounting boxes, Shut off valves and other such products.
- 3) Accessories : Probes, Flow meters, Hose, Suction, Doubler, Terminal units with nipple, Pressure reducer, Liquids collecting jar, Probe holder single and double, and Others.

STM who has been very active internationally in Russia, Mediterranean countries and Africa until now, is looking at extending their presence to the Qatar market.

2708 – 01.09.2013 – Italy : Sardegna Endurance Lifestyle 2013

On the occasion of the **SARDEGNA ENDURANCE LIFESTYLE 2013, ENIT Dubai**, in collaboration with Regione Sardegna, the Italian Chamber of Commerce in the UAE and Sistemaeventi, successfully organized the Workshop 'UAE Tour Operator Fam Trip' at Horse Country Resort Congress Spa, with over 250 B2B meetings taking place between 30 Sardinian and 7 UAE tour Operators.

Moreover, the UAE tour operator's delegation had the opportunity to visit the Sulcis's mines and a series of selected Costa Smeralda's hotels, during two different educational tours.



ENDURANCE LIFESTYLE is an event full of important initiatives and appointments of excellence. A three day event dedicated to sports, breeding, education and entertainment to enhance the discipline of Endurance, its protagonists and all the Italian excellences. Endurance, known also as the "Sport of Sheikhs", manages to achieve the promotion of Made in Italy productions fostering the economic development, territorial marketing and creation of synergies.

The previous editions have been capable of favoring cultural exchanges, network activities and the establishment of economic partnerships and commercial projects between Italy and the United Arab Emirates.

For further information, please visit www.sardegналifestyle.it.

PROMOTIONAL & NETWORKING OPPORTUNITIES

IICUAE extended the support of its office in promoting Italy in the UAE through several promotional programs and meetings.

06.07.2013 – UAE Juventus Day

On Saturday, 6th July 2013, the Juventus club organized the first UAE Juventus day. The event was attended by hundreds of fans and important local media, during which videos of the previous season were presented, discussions on the benefits of the Juventus Club DOC took place and several Italian restaurants in Dubai were awarded.



Moreover, during the event the new council which will manage the club and take it to greater heights was nominated.



From the left: **Ramy**, Business Developer - VIP | **Fabrizio B.**, IT & Design Manager | **Ali**, Abu Dhabi Representative, | **Silvio**, President, | **Mohammed**, Abu Dhabi Ass.Representative | **Mauro**, Vice President | **Farid**, Secretary | **Mohammed A.**, PR Manager | **Fabrizio P.**, Communication Representative

THE CHAMBER – UPCOMING ACTIVITIES

Future events of the Chamber for the period September - December 2013

SEPTEMBER

- Inbound Trade Mission from CONFAPI of Sardinia : Our office in coordination with CONFAPI will organize an incoming trade mission from the food sector to the UAE
- Inbound Trade Mission from Confartigianato Piedmont : Following the successful mission of last year, our office once again in coordination with Confartigianato Piedmont will organize a multi-sectoral incoming trade mission to the UAE

OCTOBER

- World Convention of the Italian Chambers Abroad: Participation of our Chamber at the World Convention of the Italian Chambers Abroad organized by Assocamerestero and Unioncamere. The convention is an opportunity for all those involved in the promotion of Italy to develop their network and also be a meeting point for the Chambers` delegates and local businesses.
- 21-22.10.2013 - Italy : Meet @ Torino Project : The Chamber of Commerce of Turin is organizing an event of network and business between professionals of Piedmontese origin living abroad and the most innovative technology companies in the Piedmont region. Our Chamber has been appointed to select the Piedmontese personalities in the UAE who will participate to the Meet@Torino event on the 21st and 22nd October 2013. Several candidacies have been submitted to the organizing Committee which is now evaluating them
- 26-29.10.2013 - Inbound Trade Mission from Calabria: Our office in coordination with the export department of the Vibo Valentia Chamber of Commerce will organize an incoming trade mission from the oil & gas sector to the UAE

NOVEMBER

- 09-13.11.2013 - Inbound Trade Mission from Bari : Our office in coordination with the Bari Chamber of Commerce will organize a multi-sectoral (food/wine, stone works, fashion) incoming trade mission to the UAE.
- 10.11-10.12.2013 - Italian Festival Weeks : After the past successful editions, our Chamber once again will organize the Italian Festival Weeks 2013 which is aimed at enhancing and strengthening the cultural and socio-economical bond between Italy and UAE. As in the past, the festival will enjoy the Patronage of the Italian Ministry of Economic Development, the Italian Embassy to the United Arab Emirates, ENIT - the Italian Government Tourist Board, UAE Ministry of Economy, the Piedmont Region and the Marche Region. The calendar of events will span from music to art, from culture to entertainment, from cuisine to tourism without forgetting business. The festival is the first of this kind in the Gulf region and each year gains more visibility, and is organized by IICUAE in collaboration with numerous Italian and International partners.
- 17-19.11.2013 - Speciality Food Festival, UAE : The Speciality Food Festival is the largest fair of gourmet and niche food in the Middle East, organized by the Dubai World Trade Center (Gulfood).
- 17-19.11.2013 - Seafex Exhibition, UAE : The Seafex exhibition is the largest fair in the fishing industry in the Middle East and North Africa, organized by the Dubai World Trade Center (Gulfood).
- 24-28.11.2013 - Inbound Trade Mission from Como : Following the successful mission of last year, our office once again in coordination with the Como Chamber of Commerce will organize a multi-sectoral incoming trade mission to the UAE.
- 25-30.11.2013 - Outbound Mission to Bari : Our office in coordination with the Bari Chamber of Commerce will organize an outbound mission to Bari with operators from the sectors of natural stone, furniture and home furnishings.
- November - Inbound Trade Mission from Padova Promex : Our office in coordination with the Padova Chamber of Commerce will organize a multi-sectoral incoming trade mission to the UAE.

DECEMBER

- 07-10.12.2013 - Inbound Trade Mission from Bergamo : Our office in coordination with the Bergamo Chamber of Commerce will organize a multi-sectoral incoming trade mission to the UAE.
- December - UAE/Italy : Seminar on "Tax & Legal Issues" : The Chamber will organize a seminar in both the UAE and Italy to discuss on two issues : the fiscal issues derived from the integration of the UAE by Italy in the black list and from a legal point of view, the theme 'The Legacy' in the UAE will be explored.
- December - UAE : Seminar on Halal : It is of extreme importance to keep importers of Italian meat in the UAE as well the meat producers in Italy on the Halal methodology to be followed and hence seminars will be organized both in Dubai and Italy to this effect.

UPCOMING TRADE FAIRS

A list of upcoming trade fairs both in UAE and Italy for the period September – October 2013

UAE

Date	Place	Exhibition	Sector
04-07.09.2013	Abu Dhabi	Abu Dhabi Hunting & Equestrian Exhibition	<i>Sporting Goods, Toys & Games</i> : Abu Dhabi Hunting & Equestrian Exhibition (ADIHEX) is a premier show for manufacturers of guns, hunting vehicles, shooting, fishing, falconry, other outdoor sports equipment and accessories
23-25.09.2013	Abu Dhabi	Power & Water Middle East	<i>Renewable Energy</i> : power and water related products and services
24-26.09.2013	Dubai	Dubai International Seafood Expo	Meat & Seafood : Seafood business
28-30.09.2013	Dubai	The Hotel Show	Travel & Tourism
01-05.10.2013	Sharjah	MidEast Watch & Jewellery Show	Gems & Jewelry
08-10.10.2013	Dubai	Cityscape Global	Building & Construction
05-12.10.2013	Dubai	Gitex Shopper & Consumer Electronics Show	Computer
28-30.10.2013	Sharjah	Green Middle East	Energy

ITALY

Date	Place	Exhibition	Sector
07-11.09.2013	Vicenza	Vicenzaoro Vicenza	Gems & Jewelry
12-15.09.2013	Rho	Macef Milano	Arts & Crafts
15-18.09.2013	Rho	MIPEL	Leather Products
18-24.09.2013	Milan	Milano Moda Donna	Apparel & Garments
08-10.10.2013	Bologna	Lineapelle Bologna	Apparel & Garments
16-19.10.2013	Bologna	SAIE-International Building Exhibition	Building & Construction
23-25.10.2013	Milan	SMAU	ICT & Consumer Electronics

For a list of detailed exhibitions please visit the websites;

UAE - <http://www.biztradeshows.com/unitedarabemirates>
ITALY - <http://www.biztradeshows.com/italy>

MEMBERSHIP

Membership Opportunities with the Chamber

We would like to welcome the following new members to our Chamber;

Non-Corporate Members

- Mr. Nayef Khatib
- Mr. Hassan Abu Alburghol
- Mr. Luai Al Mulla
- Mr. Luigi Grillo
- Mr. Mohammad Al Falasi
- Mr. Sultan Khalid Ali Amer Binnaqeh
- Mr. Mohamed Ali Amer Bin Naqah
- Mr. Faris Ahmed
- Mr. Abdallah Moussa Saleh Abdallah Alraeesi
- Mr. Ali Abu Khreibe
- Mr. Said Qallud
- Mr. Khalid Al Nuaimi
- Mr. Ahmed Saad
- Mr. Shehab Sleem
- Mr. Mohamed Hussain
- Mr. Zaid Bassam Mohammad Khader
- Mr. Husain Albazzi
- Mr. Mashari Aladdulaziz
- Mr. Mohamed Jaber
- Mr. Giuseppe Calderoni
- Mr. Mohamed Baobaid
- Mr. Haitham Baobaid
- Mr. Ibrahim Khalid Al Ibrahim
- Mr. Emad Albalooshi
- Mr. Ayman Abdul Razak Al Hajou
- Mr. Faris Gari
- Mr. Mohammed Mahmoud A. A. Alharmoodi
- Mr. Mohammed Khaled Alhassani
- Mr. Salem Baobaid
- Mr. Othman Al Salhi
- Mr. Talal Alabdooli
- Mr. Abdulla Alabdooli
- Mr. Mohamed Al Ahrmoudi
- Mr. Bilal Albalooshi
- Mr. Ismail Abdulkarim Sheikh Younis
- Mr. Mohammad Al Hamaideh
- Mr. Mohamad Saleh
- Mr. Nawaf Almohaideh
- Mr. Doraid Shatat
- Mr. Hussein Awada
- Mr. Mohammad Sayed Ishaq
- Mr. Jamal Salem
- Mr. Ali Hassan Almazrouei
- Mr Omar Bedaewy
- Mr. Adonis Saad
- Mr. Waleed Basamad
- Mr. Waddah Othman
- Mr. Umberto Zaminato
- Mr. Khalid Al Nuaimi
- Mr. Alexandre Rolland
- Mr. Mario Moscatelli
- Mr. Mohammed Baobaid
- Mr Marwan Bin Fares
- Mr. Mohammed Al Bayati
- Mr. Mohammad Alhajeri
- Mr. Rawwad Basheer Ratib Abu Hijleh
- Mr. Ali Albalooshi
- Mr. Ahmed Hussein
- Mr. Ibrahim Mohammad
- Mr. Fadi Salameh
- Mr. Mohammad Khalil
- Mr. MHD Yazan Al Bakour
- Mr. Mayed Al Harmoudi
- Mr. Husam Al Zubaidy
- Mr. Abdulla Alhassani
- Mr. Faisal Chehade
- Mr. Saeed Aldamarki
- Mr. Ahmed Alketbi
- Mr. Ahmed Nasser
- Mr. Abdulla Abu Omar
- Mr. Ahmed Kamal Abu Omar
- Mr. Mansour Mohammed
- Mr. Walter Cimbali
- Mr. Hamad Sameer
- Mr. Ahmad Abu Laila
- Mr. Ahmed Al Ramahe
- Mr. Mohamed Albanna
- Mr. Khalid Hussain
- Mr. Nasser Almatrooshi
- Mr. Aiman Bin Salim
- Mr. Mohammed Hussein
- Mr. Abdullah Al Munshidi
- Mr. Mohammad Maki
- Mr. Mohammad Ramadan
- Mr. Motaz Abdallah
- Mr. Mohammad Al Shamsi

We invite all companies and private individuals who are linked or interested in doing business between UAE and Italy to join our growing network of members!!!!

At present the Chamber has enlisted 105 associate members, but this year in an effort to deliver more value and having implemented exceptional benefits to our members, we aim to increase our count by 50%. Our strength lies in our members and having a large number of members under our apex, also enhances our relationship with the local government authorities, institutions, municipalities, etc. which thereby proves to be an additional asset.

Moreover in an endeavour to facilitate relationships with our members, we are pleased to inform you that our Chamber will shortly be relocating our office to Business Bay in Dubai.

Becoming a member of our Chamber, entitles you to the following privileges;

- ✓ Listing in the Members` Directory
- ✓ Access to the Chambers` extensive databases and various sources of information.
- ✓ Access to discounted rates for services and activities in the UAE and Italy. The holder of the membership card will enable them avail of discounts in almost 52 countries within the assocamerestero network. Upon registration, you will receive a membership card that will entitle you to the listed discounts.
- ✓ Assistance in a wide range of business areas, including: company trade lists, market studies, statistical information, organization of business-related seminars and conferences.
- ✓ Current news and information from the Chamber's newsletter
- ✓ Current news and information from the new newsletter of Ospitalita' Italiana
- ✓ Specialized invitations to the Chambers events such networking activities, the annual flagship event of the Chamber 'The Italian Festival Weeks' and Networking opportunities at the Chamber's business and promotional events which are attended by prominent members of the local and international business communities
- ✓ Assistance in meetings with UAE governmental authorities on matters of interest to the local enterprises and the community in general, such as the Dubai Municipality for customs, or on the inheritance laws in the UAE, banks, cultural associations of Bastakia, etc.
- ✓ Access to a comprehensive listing of associate partners offering discounts to all our members in the UAE (as attached herewith).

We look forward to welcoming you aboard and serving you in the coming year. Should you require any further clarifications on our Chamber, we would be more than pleased to provide you with the same.

For membership enquiries please contact: B2B@iicuae.com



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