Where there is health, there is hope.

ANNUAL REPORT 2012
“The world’s poorest country” (World Bank, 2006)

13 years of civil war (1993-2006)

185 of 187 countries in the 2011 UN Development Program’s Human Development Index

$279 per capita GDP ($614 PPP)

80% living on <$1 a day

27,830 sq. km. of landlocked land (slightly smaller than Maryland)

10,557,259 total population

90% living in rural areas

1 in 5 children die before age five

1 in 9 lifetime risk of maternal death
We opened our doors in 2007 to build a healthier, more just, peaceful, and prosperous society in Kigutu and to serve as a model throughout Burundi and beyond. Five years later, we’re operating the nation’s premier health center, agricultural development programs, income-generating activities, a teacher training initiative, and more.

The Village Health Works model is:

**GRASSROOTS**

We are led and driven by the community, which has donated land, cleared a road, and laid the foundation of VHW. 99% of our staff is Burundian, and hundreds of community members volunteer at our site every week.

**HOLISTIC**

We tackle the root causes and social determinants of disease, recognizing that physical and psychological health often depends on social and economic well-being. Our comprehensive approach entails everything from clinical prevention and treatment, to agricultural training, to livelihood skills education, to curriculum building.

**RESULTS-DRIVEN**

Our impact dictates our programming. We conduct rigorous monitoring and evaluation efforts to ensure concrete quantitative and qualitative results on the ground.

**COLLABORATIVE**

We believe in like-minded, cross-sectoral partnerships. We partner with the Burundian government, the U.S. government, UNICEF, Columbia University, Partners In Health—a medical non-profit with 25 years of experience strengthening health systems—and many other individuals and institutions.

**SCALABLE**

We are a reciprocal training center. Our model is designed to be replicated beyond Burundi by other NGOs, governments, and community members.
2012 at a glance

“Of all the public and private sector organizations and programs in the country, VHW is the best of all” – President Pierre Nkurunziza

VHW served the most vulnerable community members from across the southern half of Burundi. In December 2012 alone, 39,000 newly repatriated refugees returned to Burundi from Tanzania, significantly increasing the number of people we served.

Treated more patients:

2012
2011

23,497 patients were treated in 2012, an increase of more than 22% since 2011.

Trained principals and teachers:

13,800

Primary school children were direct beneficiaries of our training programs.

Improved agricultural programs:

Communities participating in our agricultural programs are 72% less likely to skip meals due to an inability to access food.

Launched advocacy campaigns:

Women and men in our region were three times more likely to recognize instances of gender based violence and to deem such violence unacceptable.
Dear Friends,

We are proud to share what Village Health Works was able to accomplish in 2012 thanks to the generosity of so many supporters—from private individuals to the Burundian and U.S. governments.

Despite difficult economic times, our supporters from across the globe continued to inspire the community members of Kigutu, Burundi with their deep commitment. We are truly grateful for such kindness and compassion.

We are also impressed by the extraordinary dedication of our staff and our community volunteers. Their hard work and talent make us proud.

Looking forward, we will continue to tackle the root causes and social determinants of disease, such as extreme poverty. Listening to and linking arms with our most vulnerable community members, we are focusing on maternal and child health, as well as comprehensive education, from early childhood development programs to higher learning and research.

My personal journey and my experiences with VHW have taught me that it is dangerous to separate health and education as they are equally and profoundly integral to the well-being and success of families in every corner of the world.

As many of you know, Burundi, where we work, is not just any corner of the world. Burundi is off the map, forgotten by most. It is a post-conflict country where 80% of the population lives on less than a dollar a day. Building VHW was a bold attempt not only to provide quality, compassionate health care in a dignified environment, but also to build peace and prosperity in a country that lived through decades of violence and war. As a result of our community engagement, former enemies are now working side by side—as community health workers, agronomists, educators, and volunteers.

It is my firm belief that no mother, no child, no human being should ever suffer because he or she lacks access to health care, education, nutritious food, clean water, a healthy environment, or income. VHW has shown that a holistic approach to health care can fight each one of these injustices.

On behalf of everyone at VHW, thank you for partnering with us, and with the community of Kigutu to show the world that where there is health, there is indeed hope. It is our sincerest hope that you will remain part of Village Health Works for the many years of progress ahead and that new friends will join our noble efforts.

With warmest regards,

Deogratias Niyizonkiza
Founder and Chief Executive Officer
VHW Overview

PEACE & PROSPERITY

Health
- inpatient and outpatient care
- doctor, nurse, and CHW training
- laboratory and pharmacy
- home visits
- overseas treatment

Economic Development
- livelihood skills training
- women's income-generating cooperatives (basket weaving, sewing, baking, and soap making)

Education
- after-school program
- music and arts programs
- computer literacy classes
- supply drives
- student, teacher, and principal training

Agriculture & Environment
- demonstration garden
- greenhouse
- livestock
- household gardens
- farming cooperatives

Community Engagement
- "VHW demonstrates an unparalleled level of community participation"
- Dr. Paul Farmer
Provided quality care: VHW provided quality, compassionate health care in a dignified environment. Our health center offered primary and specialty care, treating everything from AIDS to malnutrition to non-communicable diseases. We also provided preventative services like prenatal care and vaccinations. We treated approximately 150 patients daily, in addition to inpatients in our 40-bed ward. The majority of patients were vulnerable women and children.

Trained community health workers: VHW trained and employed local leaders—community health workers (CHWs)—to conduct home visits and connect villagers to prevention, screening, and treatment services. CHWs were trained with a rigorous curriculum and tested monthly. CHWs were especially important in helping patients adhere to treatment.

Trained doctors and nurses: VHW sent two doctors to Rwanda to receive training from Partners In Health, the Harvard School of Public Health, and the Rwandan Ministry of Health. Two VHW doctors traveled to Kenya for training from Planned Parenthood and the Segal Foundation. One doctor trained at Harvard Medical School through the Harvard Global Health Initiative. The Burundian Ministry of Health trained several nurses in family planning. Health employees also benefited from education provided by the Columbia School of Dentistry.

Improved diagnostic capacity: VHW dramatically increased the voluntary testing rate for HIV and tuberculosis. Our ultrasound machines and x-ray machine helped to significantly decrease the number of referrals made to substandard hospitals.

Health
Because without good health, no society is self-sufficient.

23,497 patients treated
103 community health workers
100% patient adherence to AIDS and tuberculosis treatment
228% increase in the rate of HIV voluntary testing (2,225 cases in 2012)
221% increase in prenatal consultations (1,141 cases in 2012)
1,332 malnutrition patients treated
266% increase in epilepsy patients treated (571 cases in 2012, decreasing stigma)
Strengthened partnerships: VHW partnered with governmental education authorities at the national, provincial, and local levels to build educational capacity and ensure the sustainability of our programs. We consulted local decision makers when we established the new after-school program and when we donated supplies to local schools. We also coordinated the Access Program, the U.S. State Department funded English Language program.

Trained local principals and teachers: In March 2012, VHW held a daylong training session for 46 headmasters from all over the catchment area to strengthen school management and improve school performance. VHW also offered classes to educators, students, and community members in English, information technology (IT), and literacy.

Launched comprehensive after-school program: Because most schools in Burundi dismiss students at 12:45 pm, VHW initiated an after-school program for 4th to 6th graders in mathematics, French, and English, in addition to art, music, and sports classes—extracurricular activities that are not offered at the local schools. VHW also organized practice examinations to help improve the performance of 6th graders.

Built community awareness: VHW held a three-day education conference to debate the state of education in Burundi and to build partnerships to found Kigutu Academy, a model school of excellence encompassing everything from early childhood development to higher learning and research. The music, arts, and sports programs spread awareness about pertinent issues, such as health and gender-based violence, throughout the community.

93 teachers trained
130 after-school participants
13,800 students benefited from principal management training
2,960 6th grade students participated in our practice tests
5,052 notebooks distributed
1,362 pens distributed
Engaged the community: VHW launched a number of community development campaigns, spreading educational messages—about gender-based violence, clean water, sanitation, farming, education, and health—through formal training sessions and forums, such as Harvest Day and the annual Community Forum. VHW also led advocacy campaigns through cultural expression, using drumming, singing, and dancing performances to engage the local community.

Organized sporting events: VHW built community engagement and social cohesion through various means, especially through sports. In 2012, we organized handball and soccer tournaments with teams represented from each village within our catchment area. These activities not only raised awareness of Village Health Works as an organization, but they also built relationships and collaboration among villagers.

Spread awareness of VHW's services: VHW held public information sessions about our services in different communities throughout the catchment area. As part of our community engagement efforts, VHW printed monthly newsletters and produced a bi-weekly radio program. In 2012, VHW produced 7 radio shows, 1,880 brochures on medical topics, and 400 informational newsletters.

Identified local change agents: VHW held leadership training classes for the head committee members of new cooperatives. We listened to the community and helped develop the tools to help each other.
Provided nutritious assistance to patients: VHW recognized the intersection between health and access to nutritious and affordable food. We built a 100,000 sq. m. farm on site to provide produce, milk, and eggs to our clinic patients. At our inpatient malnutrition ward, we provided nutritional supplements to our patients.

Trained the community in agricultural and livestock development: VHW used its three-acre demonstration garden and animal husbandry section to teach sustainable farming, nutrition, and business skills to members of our catchment area. We also organized the annual Harvest Day.

Protected the environment: VHW organized five environmental clubs led by local agriculture and biology teachers. We also distributed tree seedlings to community members, and began constructing a greenhouse.

Organized farming cooperatives and household gardens: VHW's agricultural programs fought malnutrition throughout our catchment area and beyond. In 2012, 305 community members formed 12 new agricultural cooperatives of 25 members each in their respective villages. We also trained community members to grow household gardens.

Participants in our agricultural programs are 72% less likely to miss meals due to the inability to access food.

- **51** farming cooperatives
- **426** household gardens
- **52** goats distributed
- **100** chickens distributed
- **4** pigs distributed
- **20,000** tree seedlings planted

Because nutritious food is medicine.
Created four women’s cooperatives: VHW organized economic development programs targeted at vulnerable women living in our catchment area. In 2012, we operated four women’s craft cooperatives—in basket weaving, sewing, baking, and soap making. The weaving cooperative received its first major international order for more than $1,500 from the United States; the sewing cooperative organized a fundraising fashion show with a few hundred community members in attendance; the baking cooperative sold baked goods locally and reached out to supermarkets in Bujumbura; and the soap making cooperative sold products to local hotels and beauty stores.

Diversified and controlled the quality of products: The weaving cooperative focused on improving the quality of their baskets. VHW also hired a new teacher to teach the sewing cooperative how to improve the quality of their products, as well as make new consumer products like yoga mats and wallets. The baking cooperatives produced two new baked goods: banana bread and muffins.

Trained women in livelihood skills: VHW hired a local teacher to train members of the four women’s craft cooperatives in general business management and basic accounting. The women attended classes two to three times a week, cultivating not only fiscal discipline and management skills, but also social cohesion.
## Financial Highlights 2012

### Percent Breakdown of Total Expenses

- Program Services: 71%
- Fundraising and Development: 19%
- Administration and Operations: 10%

### Percent Breakdown of Programmatic Expenses in Burundi

- Health Care: 62%
- Education: 20%
- Community Engagement: 8%
- Agriculture & Environment: 5%
- Economic Development: 5%

### Statement of Activities

*For the year ended December 31,*

<table>
<thead>
<tr>
<th></th>
<th>2012* (all figures in USD)</th>
<th>2011 (all figures in USD)</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Revenue</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Contributions, grants, and other income</td>
<td>$1,126,230</td>
<td>$785,258</td>
</tr>
<tr>
<td>Government grants</td>
<td>$295,892</td>
<td>$103,882</td>
</tr>
<tr>
<td>Gifts in kind and contributed services</td>
<td>$55,550</td>
<td>$86,550</td>
</tr>
<tr>
<td><strong>Total Revenue</strong></td>
<td>$1,477,672</td>
<td>$975,690</td>
</tr>
<tr>
<td><strong>Expenses</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Program services</td>
<td>942,677</td>
<td>611,401</td>
</tr>
<tr>
<td>Development</td>
<td>126,733</td>
<td>95,243</td>
</tr>
<tr>
<td>Administration</td>
<td>253,464</td>
<td>172,976</td>
</tr>
<tr>
<td><strong>Total Expenses</strong></td>
<td>$1,322,874</td>
<td>$879,620</td>
</tr>
<tr>
<td>Excess/(shortfall) of revenue over expense</td>
<td>$160,798</td>
<td>$96,070</td>
</tr>
<tr>
<td>Restricted funds balance excess/(shortfall) for programs and capital projects</td>
<td>$265,710</td>
<td>$498,939</td>
</tr>
<tr>
<td><strong>Change in Net Assets</strong></td>
<td>426,508</td>
<td>595,009</td>
</tr>
<tr>
<td>Net assets at beginning of year</td>
<td>1,330,968</td>
<td>735,959</td>
</tr>
<tr>
<td><strong>Net Assets at End of Year</strong></td>
<td>1,757,476</td>
<td>1,330,968</td>
</tr>
</tbody>
</table>

### Balance Sheet

*For the year ended December 31,*

<table>
<thead>
<tr>
<th></th>
<th>2012* (all figures in USD)</th>
<th>2011 (all figures in USD)</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Assets</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Cash and cash equivalents</td>
<td>335,211</td>
<td>559,381</td>
</tr>
<tr>
<td>Grants and contributions receivable</td>
<td>482,584</td>
<td>336,933</td>
</tr>
<tr>
<td>Fixed assets</td>
<td>1,065,549</td>
<td>522,724</td>
</tr>
<tr>
<td><strong>Total Assets</strong></td>
<td>$1,883,344</td>
<td>$1,419,038</td>
</tr>
<tr>
<td><strong>Liabilities and Net Assets</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Accounts payable and accrued expenses and line of credit</td>
<td>125,868</td>
<td>46,672</td>
</tr>
<tr>
<td>Deferred revenue</td>
<td>41,398</td>
<td></td>
</tr>
<tr>
<td><strong>Total Liabilities</strong></td>
<td>125,868</td>
<td>88,070</td>
</tr>
<tr>
<td><strong>Net assets</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Unrestricted</td>
<td>992,827</td>
<td>832,029</td>
</tr>
<tr>
<td>Temporarily restricted</td>
<td>764,649</td>
<td>498,939</td>
</tr>
<tr>
<td><strong>Total Net Assets</strong></td>
<td>1,757,476</td>
<td>1,330,968</td>
</tr>
<tr>
<td><strong>Total Liabilities and Net Assets</strong></td>
<td>$1,883,344</td>
<td>$1,419,038</td>
</tr>
</tbody>
</table>

* 2012 financials are projected with formal audit pending.
Thank you to our partners—the individual donors, corporations, and institutions—whose passion for the mission and vision of Village Health Works makes our work possible. You are all valued members of our global community, and we are humbled by your solidarity.
Individual donors cont.

Beth Silverberg Marx
Margaret Mastrangelo
Elizabeth Materese
Judith Mayer
Michael Mayer
Eileen Mazzer
Inarukondo Samantha Mbounabuca
Jennifer McCabe
Liam McCarthy
Michael McClintock
Kathryn McCormack
Edward McCormick
Marjorie McCoy
Patrick McDonough
Annie McDonough
Susan McFeaters
David McMahon
Mary McMaster
Patrick McDonough
Vanessa Nellis
Elizabeth Needham
Adrien Ndikumwami
Philippe Ndayizeye
Bill Nagy
Randa Nashab
Valerie Monroe
Sarah & Joel Montgomery
Linda Moore
Steven Morgan
Ava Morgenstern
Elizabeth Morrison
Langdon Morris
Mitchell Mosovich
Sara Mota
Joia Mukherjee
Nancy Murata
Doris Murley
Meaghan Murphy
Kathleen Murphy
Monica Murphy
Rory Murphy
Valerie Murphy
Robert Murray
Beverly Murrow
Randa Nachbar
William Nagy
Donna Navarro
Gabriella Nawi
Philipe Ndayizeye
Adriin Ndikumwami
Charles Ndikumwadi
Elizabeth Neelam
Vanessa Nellig
Ira Nerenberg
Eliot Nerenberg
Rebecca Nerenberg
Megan Newman
Marisa Newman
Allison Niles
Evariste Ninobuna
Esperance Niyonkuru
Alli Noland
Elaine Nommeman
Kristina Norgaard
Kerry Norman
Andrass Northrup
Juvenal Nzambimana
Ines N'jimamasa
Donald Nzuburaba
Maria O'Boyle
Thomas O'Brien
Edward O'Hanlon
Dorothy O'Keefe
James O'Malley & Leila Ruckstein
John O'Neill
Kathleen O'Neill
Thomas Obrien
Heather Olson
Leah Orloff
Nicole Oversier
Anne Paglia
Kamran Pakzima
Mica Panzarino
Paulette Pappas
Jane Pangster
Anna Park Song
Nella Parks
Aaron Paul
Richard Pearl
Anne Perkins
June Perlovich
Tapan Perlovich
Sandhya Persad
Scott Peterson
Florence Peyrelongue
Mary Pidot
Benjamin Pierce
Victoria Pillard
Maria Pitaro
Geoff Pituck
Mel Poel
Hilary Polk
Tracy Pollard
Brent Ponton
Mary Porcino
Carol Pregler
Rebecca Preston
Julie Prince
Marcel Przymusinski
Elliot Puro
Karen Putterman
Maryanne Quinn
Lawrence Radecki
Celia Radek
Alessandro Rafaellini
Debra Raine
Charles Rappaport
Beth Rashbaum
James Reeves
Edward Reeves
Barbara Reilly
Jennifer Reining
Elizabeth Remage-Healey
Michelle Reynolds Lowe
Barbara Riccardi
Geraldine Ricci
Andy Rice
Melissa Rice
Margot Richters
Linda Rising
Darlene Ritchie
Juan Rivera
Faith Roberts
Mark Roberts
Leslie Robertson
Lisa Robertson
Melissa & Damian Robledo
Carlen Rogan
Melissa Rogers
Liesa Rose
Evelyn Rosemore
Kathryn Rosenberg
Naomi Rosenfeld
Gary Rosoff
Jill Ross
J.F. Ross
Deborah Rothschild
Janet Rowell
Vilma Ruckenstein
Grace Rudatsikira
Nicolas Ruyfkiuri
Regis Rugemanshuro
Carlos Ruiz
Paul Russell
Cynthia Russin
Savannah Russo
Leland Rutledge
Heidi Sachs
Nancy Sackman
Alimjan Sadik-Khan
Oliver Sahabo
Raymond Sala
Neda Salehi
Keith Salvata
Deborah Salty
Brad & Lisa Samuel
Sarah Sandison
S. Sarafina
Michael Saunders
Kathleen Saunders
Barbara Saurer
Mary Sayer
Janet Schachter
Curtis Schaeffer
Meghan Scheibel
Thor Schiess
Deborah Schneider
Philip & Sharon Schroeder
Jessica Schroeter
Danielle Schultz
Christopher Schultz
Nancy Wark
Saul Schwartz
Adam Schwartz
Kathleen Seiler
Kathleen Service
Elizabeth Sevener
Jennifer Shulman
Hannah Shulman
Peter Shulman
Julia Signell
Laura Sillerman
Matthew Silliman
Michael Simonetti
Monika Skrodzka
Norman Slack
Deborah Slater
Kimberly Sloan
Marcus Smith
Jackson Smith
Susan Smith
Hilary Smith
Isabel Smith
Gray Smith
Bradford Smith
Mary Kay Smith-Fawzi
Janet Snelder-Brown
Garry Snipes
Linda Slotnick
Alex Spira-Savett
Christina Springer
Rama Stagner
Sarah Stanton
L. Staples
Carl Stark
Kathleen Starr
Constance Staton
Robert Stavas
Jessica Steinitz
Gary Stelling
Chantel Stevens
Cheryl Stevens
Carol Stoltz
Ethan Stone
Diana Stone
Gia Storms
Michael Story
Gregory Stoupnitzky
Tyler Stringer
Becky Strub
Joanne Sturgeon
Eugenio Suarez
Cheryl Sucher
Georgette Summers
Stacy Sullivan
Stephanie Suslaik
Deborah Swanson
Audree Swanson
Elizabeth Sweeney
Lynne Swift
Aland Takars
Megumi Tamaki
Lisa Tananbaum
Megan Tantillo
William & Jane Taubman
Gail Taylor
Jean-Anne Tea-Treagens
Cathy Templesman
Betsy Teutsch
Kathleen Thaw
Thiago Thomas
Katharine Thompson
Peggy Thompson
Teresa Tippett
Unchi Tobia
Jacqueline Tobia
Western Todd
Bernice Todres
Kathy Toledo
Greg Tolliver
Tamar Tomassian
Susan Towle
Hong-An Tran
Jeanne Travis
Arlene Travis
Rosanna Troiano
Gordon Trigg
Rosanna Troiano
Jion Tsuzuki
William Turchyn
Joseph Tutt
Anne Ursu
Cassandra Valero
Deborah Van Eck
Yahn Van Vilet
Rosalind Vaz
Christopher Verini
Gail Verschoor
Shacheenad Vinod
Jenni Vietk
Melissa and Conrad Viak
Jeanette Voas
Stephan Wadley
Douglas Waggoner
David Wagner
Lynn Waickman
Marie Waickman
Melinda Walker
Pamela Walker
Judith Wallace
Monika Wanis
Mathy Wasserman
Stephen Wattley
Kemp Webber
Susan Webman
Janis Weeks
Irene Weigel
Zoe Weinstein
Linda Weisman
Eva & Max Weisman
Helen Weld
Steven Werblow
Dolen Westworld
Amybeth Whissel
Nina Whitan
Mary Wikins
Sarah Willen
Alena Williams
McDowell Winn
Victoria Winslow
Bram Wispelay
W. M. Witten
C. P. & Nancy Wolf
Katherine Wolff
Jessica Wolfson
Edward Wong
Stephen Woolf
Robert Worth
Eleanor Worth
Mari Wright
Jeffrey Wrubel
Bob Wu
Chase Yarbrook
Christopher Yerlig
Pamela Young
Alesia Young
Nancy Yuille
Robert Ziff
Mari Wright
Gordon Trim
Jenni Yoo
Jenney and Ronen Zipkin
Eric Zwick
Call to Action

Learn
Join VHW's global community at villagehealthworks.org

Advocate
Start a student or community group to raise awareness.

Donate
Make a tax-deductible contribution by mail or online.

Volunteer
Apply to a volunteer or internship position online.

IMPACT