



**GLOBAL LEAP
OFF-GRID APPLIANCE BULK PROCUREMENT INCENTIVES
SECOND ROUND
TELEVISIONS AND FANS**

**Terms and Conditions
16 October 2017 (“Effective Date”)**

Introduction

The Global Lighting and Energy Access Partnership (“[Global LEAP](#)”) Off-Grid Appliance Procurement Incentives Program (“Program”) will use results-based financing to **reduce risk across the off-grid appliance supply chain** by 1) lowering the cost of best-in-class off-grid appliances for early mover off-grid solar companies, and 2) facilitating new business partnerships for appliance manufacturers that have invested in the production of high-quality off-grid appliances. As an initiative of the Clean Energy Ministerial, Power Africa, and Energising Development (EnDev), the Program seeks to advance global clean energy access goals by inspiring competition to drive technical and market innovations in the off-grid appliance sector.

The Program will provide financial incentives to appliance manufacturers and off-grid solar companies that partner to distribute large quantities of winning and finalist products from the Global LEAP Outstanding Off-Grid Appliance Awards (“Global LEAP Awards”) in target markets. The Global LEAP Awards identify the world’s most energy-efficient, highest quality off-grid appliances – products which are important to the growth of clean energy access markets – and the incentives will provide a clear and timely path to market for those appliances.

The Program’s first round took place in 2016. The second round of incentives will be available for eligible high-quality, energy-efficient off-grid televisions (TVs), fans and refrigerators sold in Bangladesh, Kenya, Uganda, Tanzania, and Rwanda. Eligible products have been identified based on the 2015-16 and 2016-17 Global LEAP Awards. The incentives are intended to reduce risks related to bulk purchase agreements between the manufacturers and suppliers of eligible products and eligible appliance distributors, and will be made available to both groups of eligible parties as defined below. There is no fee to participate in the Program.

Please note that incentives for refrigerators will be available starting in January 2018. Details about the refrigerator component of the Program will be provided separately. **This document pertains only to incentives for TVs and fans; refrigerators are not addressed in this document.**

CLASP serves as the operating agent and administrator (“Administrator”) of the Program. Companies that participate in the Program are subject to these Terms and Conditions (“Terms and Conditions”) which govern the operation of the Program and the relationship between the Administrator and Participants in the Program (as defined below).

By submitting a Claim (as defined below), Participants agree to comply with these Terms and Conditions. Violations of these Terms and Conditions may disqualify a Claim and/or Participant from the Program at the sole discretion of the Administrator.

Eligibility Requirements

1. Eligible Organizations

1. Off-grid solar distributors (e.g., solar home system company, mini-grid developer) operating in Bangladesh, Kenya, Uganda, Tanzania or Rwanda that have completed the Program’s [Expression of Interest](#) form and been approved by the Administrator (“Distributors”);

AND

2. Manufacturers and suppliers of appliances deemed eligible by the Administrator based on the 2015-16 and 2016-17 Global LEAP Awards competition for outstanding off-grid TVs and fans (“Suppliers”).

Collectively, Distributors and Suppliers participating in the Program are sometimes referred to hereinafter as “Participants.”

Groups of two or more Distributors who wish to partner to procure Products (as hereinafter defined) in order to meet the minimum order quantity may also be deemed eligible to participate in the Program, with advance permission by the Administrator. Distributors that are interested in such partnerships should contact the Administrator. In such instances, a single Distributor must serve as the lead Participant (“Bundler”). In some cases, a third-party partner may serve as the Bundler. All Bundlers must be approved by the Administrator, and will serve as the Administrator’s single point of contact and will be responsible for compliance with these Terms and Conditions. Approval of Participants and Bundlers is within the sole discretion of the Administrator and is not subject to appeal.

Any costs associated with engaging the Bundler will be borne by Participants. The Administrator may request information from any Participant taking part in a bundled order at any point.

Distributors and Suppliers that participate in the Program *shall not* enter into an exclusivity agreement that prevents other Distributors from purchasing eligible Products.

2. Eligible Products

Products eligible for incentivized procurement and distribution (“Products”) are either:

1. Winners or Finalists of the 2015-16 or 2016-17 Global LEAP Awards,

OR

2. Products from Suppliers of Winners or Finalists of the 2015-16 Global LEAP Awards that are most similar in terms of product technical features and specifications to the Winner or Finalist product, as approved by the Administrator in its sole discretion, should the Winner or Finalist product no longer be available on the market.

All Products have been tested by the Administrator, in an accredited test laboratory facility designated by the Administrator, according to the [Global LEAP Off-Grid Fan Test Method](#) or the [Global LEAP Off-Grid TV Test Method](#) to verify the Product’s quality and energy performance.

Products deemed eligible by the Administrator based on this verification testing that fail to meet performance expectations in the field may be removed from Program eligibility at the Administrator’s discretion. However, this verification testing is not intended to replace a company’s own technical or market due diligence and the Administrator is not responsible for any Products that deviate from tested levels of quality and energy performance.

All Products must be commercially available, for both sample orders and minimum order quantities as defined below, by 16 October 2017.

Only Products found in the table in Annex A on page 13 of this document are eligible for the Program.

3. Eligible Transaction Types

1. “In-House” – Products procured by Suppliers for distribution under their own brand name by internal groups and/or wholly- or partially-owned subsidiaries.

AND

2. “Wholesale” – Products procured by Distributors that are unaffiliated with and wholly separate entities from Product(s) Suppliers.

The Administrator retains sole discretion to make a final determination of the transaction type upon receipt of any given incentive claim.

Structure and Disbursement of the Incentives

Incentive Levels and Order Quantities

The total incentive payment for Administrator approved Product purchases (the “Incentive”) will be offered as a percentage of an eligible Product’s per-unit Free on Board (“FOB”) origin price. Participants

must provide documentary evidence of a Product’s initial pre-incentive standard FOB price as part of the Claim, which will be reviewed by the Administrator.

Total Incentive amounts are determined by:

1. Transaction type: In-House or Wholesale,
2. Product type: TVs or fans, and
3. Order size: The total number of units procured in a given Claim. Incentive levels are higher for the first portion of a given Claim (“Tier 1”) and lower for the portion of a given Claim that exceeds transaction type- and product type-specific thresholds (“Tier 2”).

The table below lays out the incentive structure based on transaction type, product type, and order size:

		In-House		Wholesale	
		TVs	Fans	TVs	Fans
Quantities	Minimum	1,000 units per company	2,000 units per company	1,000 units per order	2,000 units per order
	Maximum	10,000 units per company	20,000 units per company	10,000 units per order	20,000 units per order
Incentive Levels	Tier 1	20% of FOB	35% of FOB	25% of FOB	45% of FOB
		First 2,000 units	First 2,000 units	First 5,000 units per order	First 10,000 units per order
	Tier 2	15% of FOB	20% of FOB	20% of FOB	30% of FOB
		2,001-10,000 units	2,001-20,000 units	5,001-10,000 units per order	10,001-20,000 units per order

Individual Participants are subject to an overall cap in Incentive funding of **\$550,000**. Exceptions to this cap may be made based on overall uptake of the Incentives. Any exceptions will be at the sole discretion of the Administrator.

Incentive Disbursement

The Program uses Results-Based Financing (RBF) to ensure that Incentive payments are made only after milestones have been completed by Participants. Incentive disbursements will be made after Participants demonstrate compliance with the Program’s verification process.

Incentive recipients and disbursement timing varies between In-House and Wholesale transactions:

For **Wholesale transactions**, the first and second Incentive disbursements will be made by the Administrator to the Supplier. The first payment will be made after verification that Products have been procured by the Distributor (e.g., that a down payment has been made and the transaction is finalized and legitimate). The second Incentive disbursement will be made after verification that Products have been received by the Distributor. The third Incentive disbursement will be made by the Administrator to the Distributor after verification that Products have been sold to end customers.

For ***In-House transactions***, the entire Incentive amount will be paid by the Administrator to the Supplier after verification that Products have been sold to end customers.

The table below lays out timing and recipients of Incentive disbursements:

	In-House	Wholesale
At time of purchase	-	20% to supplier
Upon verification of product shipment	-	20% to supplier
Upon verification of product sale	100%	60% to distributor

Purchase Price

For ***Wholesale transactions***, Distributors will pay Suppliers the standard FOB price minus the first and second Incentive disbursement amounts (“Discounted Price”). The first and second Incentive disbursements combined therefore constitute the difference between the pre-Incentive standard FOB price and the Discounted Price.

Order Quantities

Eligible orders for ***TVs*** must be between 1,000 and 10,000 units inclusive. Eligible orders for ***fans*** must be between 2,000 and 20,000 units inclusive.¹ TV orders greater than 10,000 units and fan orders greater than 20,000 units are encouraged, but transactions will be incentivized up to and not beyond the 10,000th and 20,000th unit respectively.

Maximum thresholds for ***Wholesale transactions*** are applied at the order level. Suppliers can therefore sell up to the maximum order threshold to multiple Distributors. Each distributor may order up to the maximum order threshold for a single Claim. Distributors who wish to place multiple orders at the maximum order threshold will be reviewed on a case-by-case basis.

Maximum thresholds for ***In-House transactions*** are applied at the company level for each product category.

Order Quantity Exemptions

Minimum quantities may be adjusted for Participants purchasing Products bundled and packaged with other off-grid solar equipment, or, for other reasons as outlined by Participants. Any adjustment must be approved by the Administrator. Adjustment requests will be reviewed on a case-by-base basis, and approval will be at the sole discretion of the Administrator.

Maximum quantities may be adjusted for In-House Participants who wish to procure products in excess of the company-level cap, or, for Participants who wish to exceed the \$550,000 overall Incentive cap. Any adjustment must be approved by the Administrator. Such requests will be considered based on overall

¹ Orders for fans must be greater than or equal to 2,000 units and less than or equal to 20,000. Orders for TVs must be greater than or equal to 1,000 units and less than or equal to 10,000 units.

uptake of the Incentives, and will be reviewed on a case-by-case basis. Approval will be at the sole discretion of the Administrator.

THERE IS A LIMITED AMOUNT OF INCENTIVE FUNDING AVAILABLE. Based on recent Euro-to-Dollar exchange rates and market data on Product prices, the Administrator expects approximately \$2.3M to be available for TV and fan incentives. Based on the order size thresholds above, and typical FOB prices of the eligible products, the Administrator expects to fulfill between 10 and 20 Claims. An additional \$500,000 has been set aside for refrigerators incentives, set to begin January 2018.

Claims will be reviewed and Incentives paid on a first come, first serve basis.

Incentives are intended to accelerate the development of 1) relationships between Suppliers and Distributors and 2) the overall market for best-in-class off-grid appliance products. The Administrator encourages Participants to use Incentive funding to develop necessary capacity to support Product distribution and sales. Participants should not use incentive funds to reduce Product prices for end customers. Any Participants found to use Incentive funds to distort end user pricing may be disqualified from the Program and any outstanding Incentive payments may be withheld at the Administrator's discretion.

Incentive Claim Submission, Verification, and Payment

1. Claim Submission

Distributors that wish to submit an Incentive claim ("Claim") should do so using the online **Claim Submission Forms**:

- [Wholesale Incentive Claim Submission Form](#)
- [In-House Incentive Claim Submission Form](#)

Claim submission requires provision of formal documentation of a transaction between the relevant Participants. This documentation must provide evidence of the pre-incentive FOB price (in USD), the number of units purchased, and proof of purchase at the incentivized price as well as all other information or documentation requested on the Claims Submission Form.

Hard copies of all supporting documentation included with the online Claim Submission Form must be mailed to the Administrator at the following address:

Global LEAP Procurement Incentives Program
c/o CLASP
1401 K Street NW, Suite 1100
Washington, DC 20005
United States of America

Wholesale Claims must be submitted by Distributors, but Suppliers that are parties to Wholesale transactions will be responsible for provision of required documentation to the Administrator as identified in the Claim Submission Form. Participants will therefore need to coordinate during Claim preparation and submission. Pending availability of Incentive funds, eligible Participants may be able to submit

additional Claims with permission of the Administrator. Participants must submit each Claim separately for each Product order.

The Claim submission window opens as of 00:00:01 on **16 October 2017** (local time in Washington, DC, USA). Claim submission will be open until closed by the Administrator. Submission of Claims is free of charge.

Companies and POs unable to submit the Claim Submission Form online or by email should contact the Administrator for an offline version. The Administrator can be contacted via email at info@GlobalLEAP.org, or via fax at +1 (202) 750-5601, or via phone at +1 (202) 750-5589, or via post at the address provided above.

Conditions of Claim Submission

- Claim submission represents a legally-binding acceptance of these Terms and Conditions.
- Program Participants may be added to Global LEAP mailing lists and contact databases, and may receive information on Global LEAP activities.
- Participants agree to comply with all requirements of the verification process.
- Global LEAP, the Clean Energy Ministerial, Power Africa, Energising Development, the Administrator, and their partners may use information regarding Claim transactions and related verification activities for public information purposes and to promote the Global LEAP Awards, the Program and other activities via media such as websites, reports, academic analyses, brochures, and events. The information used may include company names, sales figures (e.g., volume), costs, geographic distribution, anonymized customer information, and more.
- The Administrator reserves the right to adjust, strike, or redefine any of the Program terms and conditions, including amounts of incentive funding, at any time and for any reason.
- Should a Claim be submitted without the all required information, the Administrator reserves the right to reject that Claim.
- Should there be any evidence of fraud or corruption, the Administrator reserves the right to pursue legal redress.
- All decisions rendered by the Administrator regarding Claims are final and not subject to appeal.

2. Verification

Upon the submission of a Claim, the Administrator will initiate a verification process. The verification process will be managed and coordinated by the Administrator, and implemented by the Administrator as well as sub-contracted third party organizations that serve as the Administrator's agents ("Verification Agent").

All Claims must satisfactorily complete each step in the verification process, and all incentive payments are contingent on compliance with this process. Incentive disbursements for Wholesale transactions will be made after each step, while Incentive disbursements for In-House claims will be made after the third and final step:

1. Verification of Product purchase: Participants must provide documentation via the Claim Submission Form (e.g., price quotes, purchase orders, evidence of financing) that verifies the transaction. The Administrator will initiate review of this documentation upon receipt of Claim.

The Administrator will endeavor to complete the review within 10 business days of submission of all required documentation. For Wholesale transactions, upon successful completion of this review, 20% of the total Incentive amount will be released to the Supplier.

2. Verification of Product receipt: The Verification Agent will conduct an onsite physical inspection of the Distributor's warehouse or storage facility ("Facility") to verify Product receipt. The onsite inspection of the Facility will include a review of the documentation used to provide proof of purchase to ensure that only eligible Products have been accounted for in the Claim. **Physical inspection must take place at a Facility operated by the Distributor, or in which the Distributor has contractual relationship.**

The Verification Agent will endeavor to complete the Facility inspection within 10 business days of notification of Product receipt by the Company or PO. Participants will be deemed to have failed this step of the verification process if, among other reasons, materially fewer Eligible Products than claimed are found to be in the company or PO's facility.

For Wholesale transactions, upon successful completion of this review, 20% of the total Incentive amount will be released to the Supplier.

3. Verification of Product sale to end customers: The Verification Agent will conduct SMS, telephonic and in-person customer surveys to verify that Products have been sold to the end customers. In order to complete this step of the verification process, Distributors must provide customer data for all Product sales to the Administrator. The Administrator will provide formatting and submission guidelines for the customer data to Distributors. Selection of customers to be interviewed will be made by the Administrator or the Verification Agent.

All Products must be sold no later than 31 January 2019. Extension of this deadline will be made at the sole discretion of the Administrator. The Verification Agent shall endeavor to complete all customer interviews within one month after Products are sold. Claimants will be deemed to have failed this step of the verification process if reported sales cannot be confirmed in at least 20% of SMS, telephonic and/or in-person customer interviews.

For Wholesale transactions, upon successful completion of the SMS, telephonic and in-person interviews, 60% of the total Incentive amount will be released to the Distributor. For In-House transactions, 100% of the total Incentive amount will be released to the Distributor.

NOTE: The Administrator or Verification Agents will provide protocols for steps two and three of the verification process described above. Failure to comply with any part of the protocols may result in Participants being suspended from the Program and the denial of the full remaining value of the Participant's incentive payment. It may also result in the Participant being barred from future rounds of the Program, at the Administrator's discretion.

Incentive payments will be made in USD to a dedicated account of each Participant, which they are required to open to participate in the Program. These dedicated accounts may reside within a financial institution of the Participants' choosing. Fees related to opening and operating these accounts will be the

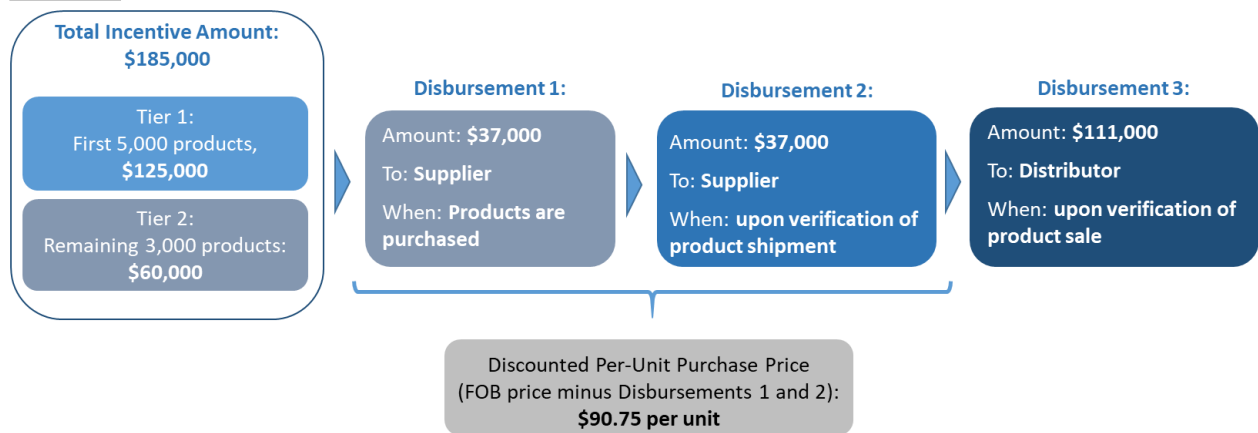
Participants' responsibility. Wire transfer expenses supporting each incentive payment will be deducted from the associated incentive payment.

After transmission of each incentive payment, Participants will be provided a brief statement that includes a summary of the Claim, the results of the relevant verification process, details of payments released, and (when applicable) details of payment still owed.

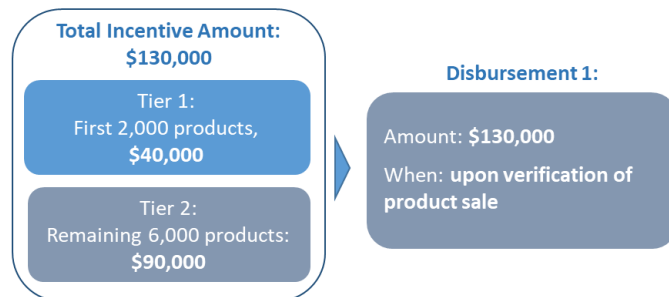
3. Overview of Claim Disbursement Process

Sample Order Size:	8,000 Televisions
FOB Price:	\$100 per Television

Wholesale:



In-House:



Program Contact Information

For specific inquiries about the Program contact the Administrator: info@GlobalLEAP.org. Participants, or prospective Participants, are strongly encouraged to contact the Administrator with any questions.

Other Terms and Conditions

General Conditions.

By participating in the Program, each Participant fully and unconditionally agrees to and accepts these Terms and Conditions and the decisions of the Administrator, which are final and binding in all respects. By participating in the Program, each Participant waives any right to claim ambiguity in these Terms and Conditions. The Administrator reserves the right, in its sole and absolute discretion, to cancel, terminate, modify, extend, or suspend the Program (in whole or in part) should non-authorized intervention, fraud, or other causes corrupt or affect the administration, security, fairness, or proper conduct of the Program. In such case, the Administrator may award Incentives from all eligible Claims received for the Program prior to and/or after (if appropriate) the action taken by Administrator or via some other means determined by Administrator in its sole and absolute discretion to be fair, appropriate and consistent with these Terms and Conditions. Administrator reserves the right to disqualify any Participant it determines, in its sole and absolute discretion, is or is attempting or intending to: (a) tamper with any aspect of the operation of the Program, (b) defraud the Program, (c) undermine the legitimate operation of the Program by cheating, deception, or other unfair playing practices, (d) annoy, abuse, threaten, or harass any other Participants, the Administrator, Verification Agent, or representatives of the Program, or (e) act in violation of these Terms and Conditions. In such event, the Administrator reserves the right (in addition to disqualification of such Participant) to seek damages from any such Participant to the fullest extent permitted by law. The Administrator's failure to enforce any provision of these Terms and Conditions shall not constitute a waiver of that provision. Any entity that enters the Program through means not permitted by these Terms and Conditions is subject to disqualification. The Administrator is not required to respond to questions about the Program.

General Release and Waiver of Claims.

By entering this Program, each Participant hereby releases the Administrator, Global LEAP, and all of their respective parents, subsidiaries, affiliates, advertising agencies, and all of their respective directors, officers, governors, employees, shareholders, and agents (collectively, the "Releasees") from: (i) any and all liability, loss, harm, damage, cost, expense, or claims, including third party claims based on publicity and/or privacy rights, defamation, and intellectual property associated with the Participant participation in this Program, any award or Incentive associated with this Program, the use, collection, or release of any and all information permitted hereunder, and/or use or misuse of any Incentive in connection with this Program, including, but not limited to, all reasonable counsel fees and court costs incurred; (ii) anything related to the Program, or execution of this Program (or participation therein), including preemption, cancellation, or rescheduling; and (iii) anything that may occur in connection with acceptance and/or use of the award or while participating in the Program, even if caused or contributed to by the negligence of Releasees.

Limitations of Liability.

Neither Administrator's nor any other Releasee is responsible for lost, late, incomplete, stolen, misdirected, illegible, erroneous or incomplete Claims or Claim Submission Forms. Neither Administrator nor any other Releasee is responsible for any incorrect or inaccurate information, whether caused by Participant, tampering, or by any of the equipment or programming associated with or utilized in the

Program, and neither Administrator nor any Releasee assumes responsibility for any error, omission, defect, theft, destruction, or unauthorized access to the materials related to the Program, or for any damage to any computer related to or resulting from participating in the or entity Program. No responsibility is assumed by the Administrator for lost, late, mutilated, incomplete, illegible, stolen, misdirected, erroneous or delayed entries or e-mail; or for any computer, telephone, cable, satellite, network, electronic or on-line/Internet hardware or software malfunctions, failures, connections, or availability, or garbled or jumbled transmissions, or service provider/Internet/website use, accessibility or availability, or traffic congestion, or unauthorized human intervention, other errors of any kind, including without limitation, testing results, whether human, mechanical, electronic or network, or the incorrect or inaccurate capture of entry or other information or the failure to capture, or loss of, any such information. Any use of robotic, macro, automatic, programmed or like entry methods will void all such entries by such methods. No responsibility is assumed by the Administrator for any incorrect or inaccurate information, whether caused by Participants, website users, testing organizations, tampering, hacking, Product testing or by any of the equipment or programming associated with or utilized in the Program; and none of the Releasees assume any responsibility for any error, omission, interruption, deletion, defect, delay in operation of the Program. IN NO EVENT WILL THE ADMINISTRATOR OR ANY RELEASEE BE RESPONSIBLE OR LIABLE FOR ANY INJURIES, CLAIMS, ACTIONS, DAMAGES, LOSSES, OR LIABILITY OF ANY KIND, INCLUDING DIRECT, INDIRECT, INCIDENTAL, CONSEQUENTIAL, OR PUNITIVE DAMAGES RESULTING FROM OR ARISING FROM PARTICIPATION IN, OR THE PRODUCTION, PROGRAM, OR ADMINISTRATION OF, THE PROGRAM, OR ACCEPTANCE, POSSESSION, USE, MISUSE, OR NONUSE OF AN AWARD. WITHOUT LIMITING THE FOREGOING, ALL INCENTIVES AND THE PROGRAM ARE PROVIDED "AS IS" WITHOUT WARRANTY OF ANY KIND, EITHER EXPRESS OR IMPLIED, INCLUDING BUT NOT LIMITED TO, THE IMPLIED WARRANTIES OF MERCHANTABILITY, FITNESS FOR A PARTICULAR PURPOSE, OR NON-INFRINGEMENT. SOME JURISDICTIONS MAY NOT ALLOW THE LIMITATIONS OR EXCLUSION OF LIABILITY FOR INCIDENTAL OR CONSEQUENTIAL DAMAGES OR EXCLUSION OF IMPLIED WARRANTIES, SO SOME OF THE ABOVE LIMITATIONS OR EXCLUSIONS MAY NOT APPLY TO YOU. CHECK YOUR LOCAL LAWS FOR ANY RESTRICTIONS OR LIMITATIONS REGARDING THESE LIMITATIONS OR EXCLUSIONS. ANY ATTEMPT BY AN PARTICIPANT OR ANY OTHER INDIVIDUAL TO DELIBERATELY UNDERMINE THE LEGITIMATE OPERATION OF THE PROGRAM IS A VIOLATION OF CRIMINAL AND CIVIL LAWS, AND SHOULD ANY SUCH ATTEMPT BE MADE, THE ADMINISTRATOR RESERVES THE RIGHT TO SEEK DAMAGES FROM ANY SUCH PERSON OR ENTITY TO THE FULLEST EXTENT PERMITTED BY LAW.

Choice of Law.

All United States federal, state, and local laws and regulations apply to the Program, regardless of region. Participants agree that: (1) any and all disputes, claims, and causes of action arising out of or connected with this Program, or any award, or the determination of the Winners, shall be resolved individually, without resort to any form of class action; (2) any and all claims, judgments, and awards shall be limited to actual out-of-pocket costs incurred, including costs associated with entering this Program but in no event attorneys' fees. All Nominators acknowledge and agree that the Program shall be administered solely in the District of Columbia, United States of America, and that all issues and questions concerning the construction, validity, interpretation, and enforceability of these Terms and Conditions, or the rights and obligations of Participant and/or Administrator in connection with the Program, shall be governed by, and construed solely and exclusively in accordance with, the laws of the District of Columbia, United States of America, without regard to conflicts of law/choice of law doctrine of any other jurisdiction, and all proceedings shall exclusively take place in the United States District Court for the District of Columbia. Participant agrees to the exclusive jurisdiction of such court and waives any right to change of venue or any like right.

Copy of Terms and Conditions.

Terms and Conditions may be obtained by visiting Administrator's website at www.GlobalLEAP.org/Incentives during the Program.

Annex A

Product Type	Year	Appliance Sub-Category	Product Name	Company	Winner / Finalist
Fan	2016-17	Small Ceiling Fans	iBreez/iBreez Small Ceiling Fan	Basil Energetics Private Limited	Finalist
TV	2016-17	Large TVs	24" LED TV/AC0032	BBOXX	Finalist
Fan	2015-16	Medium Table Fans	Table Fan, KN-5922D	Bright Renewables	Finalist
TV	2015-16	Large TVs	24" LED TV/LE236A1000	d.light design	Finalist
TV	2016-17	Medium TVs	LED TV/SV19	d.light design	Winner
TV	2015-16	Small TVs	fosera TV 110 - digital 15.6" 12V, DVB-T2	fosera Group	Finalist
TV	2016-17	Large TVs	fosera DC TV 240/DC TV 240	fosera Group	Finalist
TV	2016-17	Medium TVs	Solar Powered LED TV/22M1A	MAKS Powertech Ltd	Finalist
TV	2016-17	Medium TVs	Solar Powered LED TV/19M1A	MAKS Powertech Ltd	Finalist
Fan	2015-16	Ceiling Fans	48inch DC ceiling fan, ME-103DC	Metropolitan Electrical Appliance Mfg Co Ltd	Winner
Fan	2015-16	Ceiling Fans	42inch DC (RC) ceiling fan patent by Keppe Motor, KP-201	Metropolitan Electrical Appliance Mfg Co Ltd	Finalist
Fan	2015-16	Medium Table Fans	12 inch DC Table fan, SG-12-05CF	Metropolitan Electrical Appliance Mfg Co Ltd	Finalist
Fan	2015-16	Pedestal Fans	16 inch DC stand fan, ST40DC	Metropolitan Electrical Appliance Mfg Co Ltd	Finalist
Fan	2015-16	Small Table Fans	8 inch DC Table fan, SG-08-CF1	Metropolitan Electrical Appliance Mfg Co Ltd	Finalist
Fan	2016-17	Large Ceiling Fans	56" ceiling fan/ME-701	Metropolitan Electrical Appliance Mfg Co Ltd	Winner
Fan	2016-17	Large Ceiling Fans	48" ceiling fan/ME-203-48IN	Metropolitan Electrical Appliance Mfg Co Ltd	Finalist
Fan	2016-17	Large Table Fans	12" DC table fan/MEU12DCT	Metropolitan Electrical Appliance Mfg Co Ltd	Finalist
Fan	2016-17	Pedestal Fans	16" DC stand fan/MEUC16S	Metropolitan Electrical Appliance Mfg Co Ltd	Winner

Fan	2016-17	Small Ceiling Fans	42" ceiling fan/ME-203-42IN	Metropolitan Electrical Appliance Mfg Co Ltd	Finalist
Fan	2016-17	Small Ceiling Fans	42" ceiling fan/ME-301	Metropolitan Electrical Appliance Mfg Co Ltd	Finalist
Fan	2016-17	Small Table Fans	10" DC Rechargeable Box fan/MEB-10FD	Metropolitan Electrical Appliance Mfg Co Ltd	Winner
Fan	2016-17	Small Table Fans	6" DC USB Table fan/ME6606-VP	Metropolitan Electrical Appliance Mfg Co Ltd	Finalist
TV	2016-17	Small TVs	M-KOPA 400/Solar TV STY 1015	M-KOPA Solar	Finalist
TV	2016-17	Extra Large TVs	Solar LED TV 12V DC - 32" /MSDV 3235Y-34635	Mobisol GmbH	Finalist
TV	2016-17	Large TVs	Solar LED TV 12V DC - 24" /MSDV2335Y-34635	Mobisol GmbH	Finalist
TV	2016-17	Medium TVs	Solar Home Integrated System 36W-22"/Solar Home TV - 22"	Mobisol GmbH	Finalist
Fan	2015-16	Pedestal Fans	ECO Air 16" UP	NIWA	Winner
Fan	2015-16	Medium Table Fans	ECO Air 16"	NIWA	Winner
Fan	2015-16	Small Table Fans	ECO Air 9"	NIWA	Winner
TV	2015-16	Large TVs	Solar LED TV 23.6"	NIWA	Winner
TV	2015-16	Small TVs	Solar LED TV 15.6"	NIWA	Winner
Fan	2016-17	Pedestal Fans	Niwa ECO Air 16" UP/ECO Air 16" UP	NIWA	Finalist
TV	2016-17	Extra Large TVs	Niwa Solar LED TV /Solar LED TV 32"	NIWA	Winner
TV	2016-17	Large TVs	Niwa Solar LED TV /Solar LED TV 23.6"	NIWA	Winner
TV	2016-17	Small TVs	Niwa Solar LED TV/Solar LED TV 15.6"	NIWA	Winner
TV	2015-16	Medium TVs	DC Powered 19in LED TV Monitor, SPM-19	Omnivoltaic Energy Solutions Company	Finalist
Fan	2016-17	Pedestal Fans	Powerwing 16" UP/SB-S-16G-A	Rahimafrooz Renewable Energy Ltd.	Finalist
TV	2016-17	Large TVs	Powerview Solar LED TV/Powerview 24"	Rahimafrooz Renewable Energy Ltd.	Finalist
TV	2016-17	Medium TVs	Solar LED TV/Powerview 22"	Rahimafrooz Renewable Energy Ltd.	Finalist

Fan	2016-17	Pedestal Fans	14"DC Pedestal Fan/FS-7422	Shenzhen Power-Solution Ind. Co., Ltd	Finalist
Fan	2016-17	Small Table Fans	7" Table Fan with Handle/FT-703	Shenzhen Power-Solution Ind. Co., Ltd	Finalist
TV	2016-17	Large TVs	23.6" LED LCD HDTV/E236ET8C	SolarNow	Finalist
Fan	2015-16	Medium Table Fans	Table Fan, FT30-DC02A	Super Star Renewable Energy Ltd	Finalist
TV	2015-16	Medium TVs	LED TV, SS18.5LED	Super Star Renewable Energy Ltd	Finalist
Fan	2016-17	Large Ceiling Fans	Super Star Solar DC ceiling fan/DC-12V56A1	Super Star Renewable Energy Ltd	Finalist
Fan	2016-17	Large Table Fans	Super Star Solar DC Table fan/FT35-DC02A	Super Star Renewable Energy Ltd	Winner
Fan	2015-16	Ceiling Fans	Ceiling Fan, Super X11	Versa Drives Private Limited	Finalist
Fan	2015-16	Ceiling Fans	Ceiling Fan, Super V11	Versa Drives Private Limited	Finalist
Fan	2015-16	Ceiling Fans	Ceiling Fan, Super X1	Versa Drives Private Limited	Finalist
Fan	2016-17	Small Ceiling Fans	Superfan Ceiling Fan/SUPER E11	Versa Drives Private Limited	Winner
Fan	2016-17	Small Ceiling Fans	Superfan Ceiling Fan/SUPER E1	Versa Drives Private Limited	Finalist