



**GLOBAL LEAP  
OFF-GRID APPLIANCE BULK PROCUREMENT INCENTIVES  
SECOND ROUND  
*Refrigerators***

**Terms and Conditions  
22 January 2018 (“Effective Date”)**

## **Introduction**

The Global Lighting and Energy Access Partnership (“[Global LEAP](#)”) Off-Grid Appliance Procurement Incentives Program (“Program”) will use results-based financing to **reduce risk across the off-grid appliance supply chain** by 1) lowering the cost of best-in-class off-grid appliances for early mover off-grid solar companies, and 2) facilitating new business partnerships for appliance manufacturers that have invested in the production of high-quality off-grid appliances. As an initiative of the Clean Energy Ministerial, Power Africa, and Energising Development (EnDev), the Program seeks to advance global clean energy access goals by inspiring competition to drive technical and market innovations in the off-grid appliance sector.

The Program will provide financial incentives to appliance manufacturers and off-grid solar companies that partner to distribute large quantities of winning and finalist products from the Global LEAP Outstanding Off-Grid Appliance Awards (“Global LEAP Awards”) in target markets. The Global LEAP Awards identify the world’s most energy-efficient, highest quality off-grid appliances – products that are important to the growth of the broader off-grid solar market – and the incentives will provide a clear and timely path to market for those appliances.

The Program’s first round took place in 2016. The second round of incentives for eligible high-quality, energy-efficient off-grid televisions (TVs), and fans sold in Bangladesh, Kenya, Uganda, Tanzania, and Rwanda took place in October 2017. The refrigerator component of the second round of incentives will launch on 22 January 2018. Eligible products have been identified based on the 2016-17 Global LEAP Awards Off-Grid Refrigerator Competition. The incentives are intended to reduce risks related to bulk purchase agreements between the manufacturers and suppliers of eligible products and eligible appliance distributors, and will be made available to both groups of eligible parties as defined below. There is no fee to participate in the Program.

CLASP serves as the operating agent and administrator (“Administrator”) of the Program. Companies that participate in the Program are subject to these Terms and Conditions (“**Terms and Conditions**”) which govern the operation of the Program and the relationship between the Administrator and Participants in the Program (as defined below).

By submitting a Claim (as defined below), Participants agree to comply with these Terms and Conditions. Violations of these Terms and Conditions may disqualify a Claim and/or Participant from the Program at the sole discretion of the Administrator.

## Eligibility Requirements

### 1. Eligible Organizations

1. Off-grid solar distributors (e.g., solar home system company, mini-grid developer) operating in Bangladesh, Kenya, Uganda, Tanzania or Rwanda that have completed the Program’s [Expression of Interest](#) form and been approved by the Administrator (“Distributors”);

AND

2. Manufacturers and suppliers of appliances deemed eligible by the Administrator based on the 2016-17 Global LEAP Awards Off-Grid Refrigerator Competition (“Suppliers”).

Collectively, Distributors and Suppliers participating in the Program are sometimes referred to hereinafter as “Participants.”

Groups of two or more Distributors who wish to partner to procure Products (as hereinafter defined) in order to meet the minimum order quantity may also be deemed eligible to participate in the Program, with advance permission by the Administrator. Distributors that are interested in such partnerships should contact the Administrator. In such instances, a single Distributor must serve as the lead Participant (“Bundler”). In some cases, a third-party partner may serve as the Bundler. All Bundlers must be approved by the Administrator, and will serve as the Administrator’s single point of contact and will be responsible for compliance with these Terms and Conditions. Approval of Participants and Bundlers is within the sole discretion of the Administrator and is not subject to appeal.

Any costs associated with engaging the Bundler will be borne by Participants. The Administrator may request information from any Participant taking part in a bundled order at any point.

Distributors and Suppliers that participate in the Program *shall not* enter into an exclusivity agreement that prevents other Distributors from purchasing eligible Products.

### 2. Eligible Products

Products eligible for incentivized procurement and distribution (“Products”) are only those **only** those listed in **Annex A** on page 14 of this document.

All Products have been tested by the Administrator, in an accredited test laboratory Global LEAP Off-Grid Refrigerator Test Method to verify the Product's quality and energy performance.

Products deemed eligible by the Administrator based on this verification testing that fail to meet performance expectations in the field may be removed from Program eligibility at the Administrator's discretion. However, the verification testing undertaken during the Global LEAP Awards is not intended to replace a company's own technical or market due diligence and the Administrator is not responsible for any Products that deviate from tested levels of quality and energy performance.

All Products must be commercially available, for both sample orders and minimum order quantities as defined below, by 22 January 2018.

### **3. Eligible Transaction Types**

1. "In-House" – Products procured by Suppliers for distribution under their own brand name by internal groups and/or wholly- or partially-owned subsidiaries.

AND

2. "Wholesale" – Products procured by Distributors that are unaffiliated with and wholly separate entities from Product(s) Suppliers.

The Administrator retains sole discretion to make a final determination of the transaction type upon receipt of any given incentive claim.

## **Structure and Disbursement of the Incentives**

### **Incentive Levels and Order Quantities**

The total incentive payment for Administrator-approved Product purchases (the "Incentive") will be offered as a percentage of an eligible Product's per-unit Free on Board ("FOB") origin price. Participants must provide documentary evidence of a Product's initial pre-incentive standard FOB price as part of the Claim, which will be reviewed by the Administrator.

Total Incentive amounts are determined by order size (the total number of units procured in a given Claim). Incentive levels are progressively higher for the larger Claims. The table below lays out the incentive structure based on order size:

Order Quantities (units per order)		Incentive Levels
Minimum	Maximum	
50*	99	35% of FOB
100	249	40% of FOB
250	499	45% of FOB
500	1000**	50% of FOB

\* Minimum order quantity

\*\*Maximum order quantity

Individual Participants are subject to an overall cap in Incentive funding of **\$550,000**. Exceptions to this cap may be made based on overall uptake of the Incentives. Any exceptions will be at the sole discretion of the Administrator.

**Incentive Disbursement**

The Program uses Results-Based Financing (RBF) to ensure that Incentive payments are made only after milestones have been completed by Participants. Incentive disbursements will be made after Participants demonstrate compliance with the Program’s verification process.

Incentive recipients and disbursement timing varies between In-House and Wholesale transactions:

For **Wholesale transactions**, the first and second Incentive disbursements will be made by the Administrator to the Supplier. The first payment will be made after verification that Products have been procured by the Distributor (e.g., that a down payment has been made and the transaction is finalized and legitimate). The second Incentive disbursement will be made after verification that Products have been received by the Distributor. The third Incentive disbursement will be made by the Administrator to the Distributor after verification that Products have been sold to end customers.

For **In-House transactions**, the entire Incentive amount will be paid by the Administrator to the Supplier after verification that Products have been sold to end customers.

The table below lays out timing and recipients of Incentive disbursements:

	In-House	Wholesale
At time of purchase	-	20% to supplier
Upon verification of product shipment	-	20% to supplier
Upon verification of product sale	100%	60% to distributor

## Purchase Price

For **Wholesale transactions**, Distributors will pay Suppliers the standard FOB price minus the first and second Incentive disbursement amounts (“Discounted Price”). The first and second Incentive disbursements combined therefore constitute the difference between the pre-Incentive standard FOB price and the Discounted Price.

## Order Quantities

Eligible orders for **Refrigerators** must be between 50 and 1,000 units inclusive. Refrigerator orders greater than 1,000 units are encouraged, but transactions will be incentivized up to and not beyond the 1,000<sup>th</sup> unit.

Maximum thresholds for **Wholesale transactions** are applied at the order level. Suppliers can therefore sell up to the maximum order threshold to multiple Distributors. Each distributor may order up to the maximum order threshold for a single Claim. Distributors who wish to place multiple orders at the maximum order threshold will be reviewed on a case-by-case basis.

Maximum thresholds for **In-House transactions** are applied at the company level for each product category.

## Order Quantity Exemptions

*Maximum quantities* may be adjusted for Participants who wish to procure products in excess of the maximum order quantity, or, for Participants who wish to exceed the \$550,000 overall Incentive cap. Any adjustment must be approved by the Administrator. Such requests will be considered based on overall uptake of the Incentives, and will be reviewed on a case-by-case basis. Approval will be at the sole discretion of the Administrator.

**THERE IS A LIMITED AMOUNT OF INCENTIVE FUNDING AVAILABLE.** Based on recent Euro-to-Dollar exchange rates and market data on Product prices, the Administrator expects approximately \$0.5M to be available for refrigerators. Based on the order size thresholds above, and typical FOB prices of the eligible products, the Administrator expects to fulfill between 10 and 20 Claims.

Claims will be reviewed and Incentives paid on a first come, first serve basis.

Incentives are intended to accelerate the development of 1) relationships between Suppliers and Distributors and 2) the overall market for best-in-class off-grid appliance products. The Administrator encourages Participants to use Incentive funding to develop necessary capacity to support Product distribution and sales. Participants should not use incentive funds to reduce Product prices for end customers. Any Participants found to use Incentive funds to distort end user pricing may be disqualified from the Program and any outstanding Incentive payments may be withheld at the Administrator’s discretion.

# Incentive Claim Submission, Verification, and Payment

## 1. Claim Submission

Distributors that wish to submit an Incentive claim (“Claim”) should do so using the online **Claim Submission Form**:

- [Incentive Claim Submission Form](#)

Claim submission requires provision of formal documentation of a transaction between the relevant Participants. This documentation must provide evidence of the pre-incentive FOB price (in USD), the number of units purchased, and proof of purchase at the incentivized price as well as all other information or documentation requested on the Claims Submission Form.

Hard copies of all supporting documentation included with the online Claim Submission Form must be mailed to the Administrator at the following address:

Global LEAP Procurement Incentives Program  
c/o CLASP  
1401 K Street NW, Suite 1100  
Washington, DC 20005  
United States of America

**Wholesale Claims must be submitted by Distributors**, but Suppliers that are parties to Wholesale transactions will be responsible for provision of required documentation to the Administrator as identified in the Claim Submission Form. Participants will therefore need to coordinate during Claim preparation and submission. Pending availability of Incentive funds, eligible Participants may be able to submit additional Claims with permission of the Administrator. Participants must submit each Claim separately for each Product order.

The Claim submission window opens as of 00:00:01 on **22 January 2018** (local time in Washington, DC, USA). Claim submission will be open until 23:59.59 on **31 May 2018**. Submission of Claims is free of charge.

Companies and POs unable to submit the Claim Submission Form online or by email should contact the Administrator for an offline version. The Administrator can be contacted via email at [info@GlobalLEAP.org](mailto:info@GlobalLEAP.org), or via fax at +1 (202) 750-5601, or via phone at +1 (202) 750-5589, or via post at the address provided above.

### Conditions of Claim Submission

- Claim submission represents a legally-binding acceptance of these Terms and Conditions.
- Program Participants may be added to Global LEAP mailing lists and contact databases, and may receive information on Global LEAP activities.
- Participants agree to comply with all requirements of the verification process.
- Global LEAP, the Clean Energy Ministerial, Power Africa, Energising Development, the Administrator, and their partners may use information regarding Claim transactions and related verification activities for public information purposes and to promote the Global LEAP Awards,

the Program and other activities via media such as websites, reports, academic analyses, brochures, and events. The information used may include company names, sales figures (e.g., volume), geographic distribution, anonymized customer verification results, and more. Information regarding product pricing, third party manufacturing partners and/or vendors, and individual customer contact details will not be made public without Participants' prior consent.

- The Administrator reserves the right to adjust, strike, or redefine any of the Program terms and conditions, including amounts of incentive funding, at any time and for any reason.
- Should a Claim be submitted without the all required information, the Administrator reserves the right to reject that Claim.
- Should there be any evidence of fraud or corruption, the Administrator reserves the right to pursue legal redress.
- All decisions rendered by the Administrator regarding Claims are final and not subject to appeal.

## 2. Verification

Upon the submission of a Claim, the Administrator will initiate a verification process. The verification process will be managed and coordinated by the Administrator, and implemented by the Administrator as well as sub-contracted third party organizations that serve as the Administrator's agents ("Verification Agent").

All Claims must satisfactorily complete each step in the verification process, and all incentive payments are contingent on compliance with this process. Incentive disbursements for Wholesale transactions will be made after each step, while Incentive disbursements for In-House claims will be made after the third and final step:

1. Verification of Product purchase: Participants must provide documentation via the Claim Submission Form (e.g., price quotes, purchase orders, evidence of financing) that verifies the transaction. The Administrator will initiate review of this documentation upon receipt of Claim.

The Administrator will endeavor to complete the review within 10 business days of submission of all required documentation. For Wholesale transactions, upon successful completion of this review, 20% of the total Incentive amount will be released to the Supplier.

2. Verification of Product receipt: The Verification Agent will conduct an onsite physical inspection of the Distributor's warehouse or storage facility ("Facility") to verify Product receipt. The onsite inspection of the Facility will include a review of the documentation used to provide proof of purchase to ensure that only eligible Products have been accounted for in the Claim. **Physical inspection must take place at a Facility operated by the Distributor, or in which the Distributor has a contractual relationship.**

The Verification Agent will endeavor to complete the Facility inspection within 10 business days of notification of Product receipt by the Company or PO. Participants will be deemed to have failed this step of the verification process if, among other reasons, materially fewer Eligible Products than claimed are found to be in the company or PO's facility.

For Wholesale transactions, upon successful completion of this review, 20% of the total Incentive amount will be released to the Supplier.

3. Verification of Product sale to end customers: The Verification Agent will conduct SMS, telephonic and in-person customer surveys to verify that Products have been sold to the end customers. In order to complete this step of the verification process, Distributors must provide customer data for all Product sales to the Administrator. The Administrator will provide formatting and submission guidelines for the customer data to Distributors. Selection of customers to be interviewed will be made by the Administrator or the Verification Agent.

**All Products must be sold no later than 31 January 2019.** Extension of this deadline will be made at the sole discretion of the Administrator. The Verification Agent shall endeavor to complete all customer interviews within one month after Products are sold. Claimants will be deemed to have failed this step of the verification process if reported sales cannot be confirmed in at least 20% of SMS, telephonic and/or in-person customer interviews.

For Wholesale transactions, upon successful completion of the SMS, telephonic and in-person interviews, 60% of the total Incentive amount will be released to the Distributor. For In-House transactions, 100% of the total Incentive amount will be released to the Distributor.

NOTE: The Administrator or Verification Agents will provide protocols for steps two and three of the verification process described above. Failure to comply with any part of the protocols may result in Participants being suspended from the Program and the denial of the full remaining value of the Participant's incentive payment. It may also result in the Participant being barred from future rounds of the Program, at the Administrator's discretion.

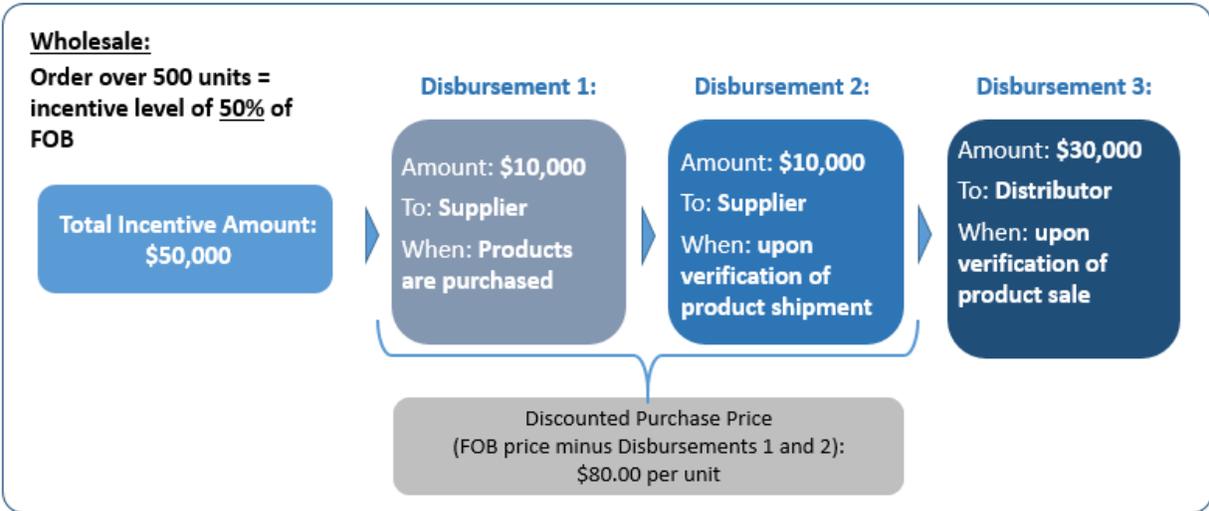
Incentive payments will be made in USD to a dedicated account of each Participant, which they are required to open to participate in the Program. These dedicated accounts may reside within a financial institution of the Participants' choosing. Fees related to opening and operating these accounts will be the Participants' responsibility. Wire transfer expenses supporting each incentive payment will be deducted from the associated incentive payment.

After transmission of each incentive payment, Participants will be provided a brief statement that includes a summary of the Claim, the results of the relevant verification process, details of payments released, and (when applicable) details of payment still owed.

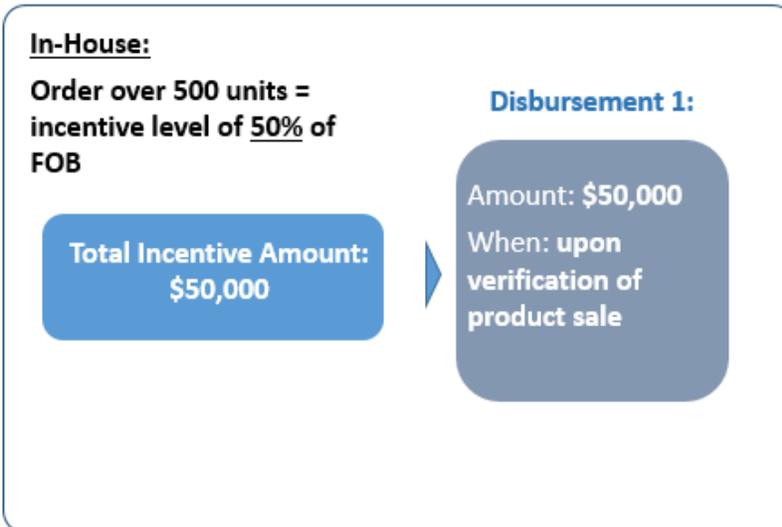
### 3. Overview of Claim Disbursement Process

Two claim disbursement examples are provided below:

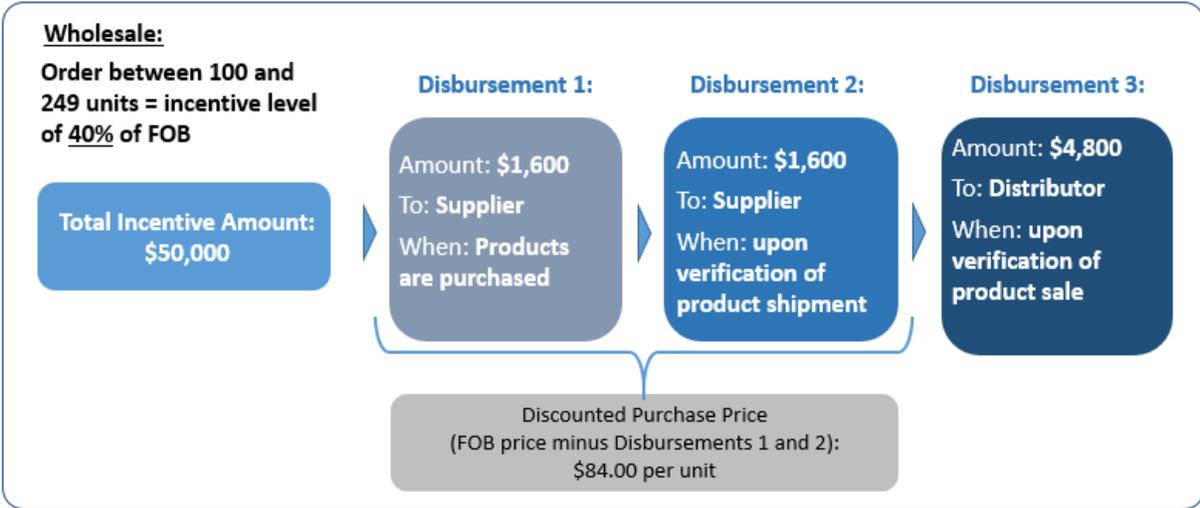
<b>Sample Order Size:</b>	<b>1,000 Refrigerators</b>
FOB Price:	\$100 per Product



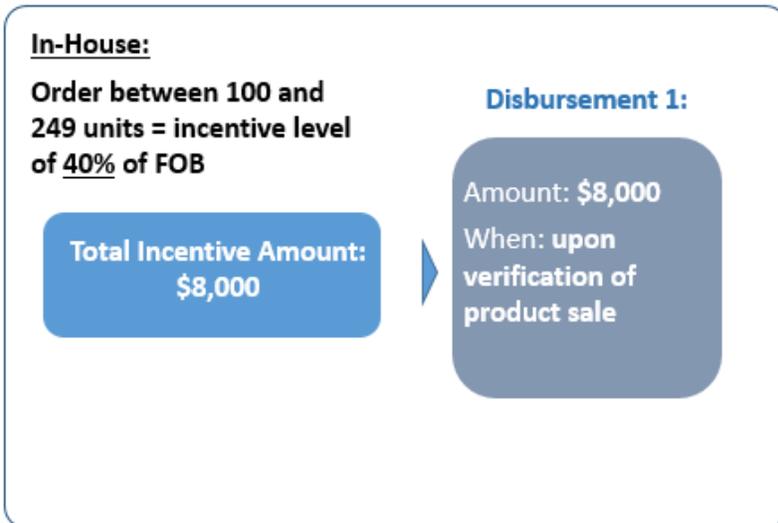
<b>Sample Order Size:</b>	<b>1,000 Refrigerators</b>
FOB Price:	\$100 per product



<b>Sample Order Size:</b>	<b>200 Refrigerators</b>
FOB Price:	\$100 per product



<b>Sample Order Size:</b>	<b>200 Refrigerators</b>
FOB Price:	\$100 per product



### Program Contact Information

For specific inquiries about the Program contact the Administrator: [info@GlobalLEAP.org](mailto:info@GlobalLEAP.org). Participants, or prospective Participants, are strongly encouraged to contact the Administrator with any questions.

## **Other Terms and Conditions**

### **General Conditions.**

By participating in the Program, each Participant fully and unconditionally agrees to and accepts these Terms and Conditions and the decisions of the Administrator, which are final and binding in all respects. By participating in the Program, each Participant waives any right to claim ambiguity in these Terms and Conditions. The Administrator reserves the right, in its sole and absolute discretion, to cancel, terminate, modify, extend, or suspend the Program (in whole or in part) should non-authorized intervention, fraud, or other causes corrupt or affect the administration, security, fairness, or proper conduct of the Program. In such case, the Administrator may award Incentives from all eligible Claims received for the Program prior to and/or after (if appropriate) the action taken by Administrator or via some other means determined by Administrator in its sole and absolute discretion to be fair, appropriate and consistent with these Terms and Conditions. Administrator reserves the right to disqualify any Participant it determines, in its sole and absolute discretion, is or is attempting or intending to: (a) tamper with any aspect of the operation of the Program, (b) defraud the Program, (c) undermine the legitimate operation of the Program by cheating, deception, or other unfair playing practices, (d) annoy, abuse, threaten, or harass any other Participants, the Administrator, Verification Agent, or representatives of the Program, or (e) act in violation of these Terms and Conditions. In such event, the Administrator reserves the right (in addition to disqualification of such Participant) to seek damages from any such Participant to the fullest extent permitted by law. The Administrator's failure to enforce any provision of these Terms and Conditions shall not constitute a waiver of that provision. Any entity that enters the Program through means not permitted by these Terms and Conditions is subject to disqualification. The Administrator is not required to respond to questions about the Program.

### **General Release and Waiver of Claims.**

By entering this Program, each Participant hereby releases the Administrator, Global LEAP, and all of their respective parents, subsidiaries, affiliates, advertising agencies, and all of their respective directors, officers, governors, employees, shareholders, and agents (collectively, the "Releasees") from: (i) any and all liability, loss, harm, damage, cost, expense, or claims, including third party claims based on publicity and/or privacy rights, defamation, and intellectual property associated with the Participant participation in this Program, any award or Incentive associated with this Program, the use, collection, or release of any and all information permitted hereunder, and/or use or misuse of any Incentive in connection with this Program, including, but not limited to, all reasonable counsel fees and court costs incurred; (ii) anything related to the Program, or execution of this Program (or participation therein), including preemption, cancellation, or rescheduling; and (iii) anything that may occur in connection with acceptance and/or use of the award or while participating in the Program, even if caused or contributed to by the negligence of Releasees.

### **Limitations of Liability.**

Neither Administrator's nor any other Releasee is responsible for lost, late, incomplete, stolen, misdirected, illegible, erroneous or incomplete Claims or Claim Submission Forms. Neither Administrator nor any other Releasee is responsible for any incorrect or inaccurate information, whether caused by Participant, tampering, or by any of the equipment or programming associated with or utilized in the

Program, and neither Administrator nor any Releasee assumes responsibility for any error, omission, defect, theft, destruction, or unauthorized access to the materials related to the Program, or for any damage to any computer related to or resulting from participating in the or entity Program. No responsibility is assumed by the Administrator for lost, late, mutilated, incomplete, illegible, stolen, misdirected, erroneous or delayed entries or e-mail; or for any computer, telephone, cable, satellite, network, electronic or on-line/Internet hardware or software malfunctions, failures, connections, or availability, or garbled or jumbled transmissions, or service provider/Internet/website use, accessibility or availability, or traffic congestion, or unauthorized human intervention, other errors of any kind, including without limitation, testing results, whether human, mechanical, electronic or network, or the incorrect or inaccurate capture of entry or other information or the failure to capture, or loss of, any such information. Any use of robotic, macro, automatic, programmed or like entry methods will void all such entries by such methods. No responsibility is assumed by the Administrator for any incorrect or inaccurate information, whether caused by Participants, website users, testing organizations, tampering, hacking, Product testing or by any of the equipment or programming associated with or utilized in the Program; and none of the Releasees assume any responsibility for any error, omission, interruption, deletion, defect, delay in operation of the Program. IN NO EVENT WILL THE ADMINISTRATOR OR ANY RELEASEE BE RESPONSIBLE OR LIABLE FOR ANY INJURIES, CLAIMS, ACTIONS, DAMAGES, LOSSES, OR LIABILITY OF ANY KIND, INCLUDING DIRECT, INDIRECT, INCIDENTAL, CONSEQUENTIAL, OR PUNITIVE DAMAGES RESULTING FROM OR ARISING FROM PARTICIPATION IN, OR THE PRODUCTION, PROGRAM, OR ADMINISTRATION OF, THE PROGRAM, OR ACCEPTANCE, POSSESSION, USE, MISUSE, OR NONUSE OF AN AWARD. WITHOUT LIMITING THE FOREGOING, ALL INCENTIVES AND THE PROGRAM ARE PROVIDED "AS IS" WITHOUT WARRANTY OF ANY KIND, EITHER EXPRESS OR IMPLIED, INCLUDING BUT NOT LIMITED TO, THE IMPLIED WARRANTIES OF MERCHANTABILITY, FITNESS FOR A PARTICULAR PURPOSE, OR NON-INFRINGEMENT. SOME JURISDICTIONS MAY NOT ALLOW THE LIMITATIONS OR EXCLUSION OF LIABILITY FOR INCIDENTAL OR CONSEQUENTIAL DAMAGES OR EXCLUSION OF IMPLIED WARRANTIES, SO SOME OF THE ABOVE LIMITATIONS OR EXCLUSIONS MAY NOT APPLY TO YOU. CHECK YOUR LOCAL LAWS FOR ANY RESTRICTIONS OR LIMITATIONS REGARDING THESE LIMITATIONS OR EXCLUSIONS. ANY ATTEMPT BY AN PARTICIPANT OR ANY OTHER INDIVIDUAL TO DELIBERATELY UNDERMINE THE LEGITIMATE OPERATION OF THE PROGRAM IS A VIOLATION OF CRIMINAL AND CIVIL LAWS, AND SHOULD ANY SUCH ATTEMPT BE MADE, THE ADMINISTRATOR RESERVES THE RIGHT TO SEEK DAMAGES FROM ANY SUCH PERSON OR ENTITY TO THE FULLEST EXTENT PERMITTED BY LAW.

#### **Choice of Law.**

All United States federal, state, and local laws and regulations apply to the Program, regardless of region. Participants agree that: (1) any and all disputes, claims, and causes of action arising out of or connected with this Program, or any award, or the determination of the Winners, shall be resolved individually, without resort to any form of class action; (2) any and all claims, judgments, and awards shall be limited to actual out-of-pocket costs incurred, including costs associated with entering this Program but in no event attorneys' fees. All Nominators acknowledge and agree that the Program shall be administered solely in the District of Columbia, United States of America, and that all issues and questions concerning the construction, validity, interpretation, and enforceability of these Terms and Conditions, or the rights and obligations of Participant and/or Administrator in connection with the Program, shall be governed by, and construed solely and exclusively in accordance with, the laws of the District of Columbia, United States of America, without regard to conflicts of law/choice of law doctrine of any other jurisdiction, and all proceedings shall exclusively take place in the United States District Court for the District of Columbia. Participant agrees to the exclusive jurisdiction of such court and waives any right to change of venue or any like right.

**Copy of Terms and Conditions.**

Terms and Conditions may be obtained by visiting Administrator's website at [www.GlobalLEAP.org/Incentives](http://www.GlobalLEAP.org/Incentives) during the Program.

**Annex A**

Product Type	Year	Appliance Sub-Category	Product Name	Company	Winner / Finalist
Refrigerator	2016-17	Small Refrigerators	SunDanzer DCR50	SunDanzer	Winner
Refrigerator	2016-17	Small Refrigerators	Solageo SOL-REF-T30	Solageo	Finalist
Refrigerator	2016-17	Medium Refrigerators	Palfridge LC86	Palfridge	Winner
Refrigerator	2016-17	Medium Refrigerators	Sure Chill GVR75DC	Sure Chill Company	Finalist
Refrigerator	2016-17	Large Refrigerators	Palfridge LC221	Palfridge	Winner
Refrigerator	2016-17	Large Refrigerators	Palfridge LC120	Palfridge	Finalist
Refrigerator	2016-17	Large Refrigerators	Sure Chill GVR99AC	Sure Chill Company	Finalist
Refrigerator	2016-17	Large Refrigerators	SunDanzer DCR165	SunDanzer	Finalist
Refrigerator	2016-17	Large Refrigerators	SolarNow 112L	SolarNow	Finalist
Refrigerator	2016-17	Large Refrigerators	Phocos FR240MP	Phocos	Finalist
Refrigerator	2016-17	Large Refrigerators	Phocos FR170MP	Phocos	Finalist
Refrigerator	2016-17	Large Refrigerators	Simusolar DCR165	Simusolar	Finalist
Refrigerator	2016-17	Small Refrigerator-Freezer Combination Units	Metropolitan MEFR48C1	Metropolitan	Winner
Refrigerator	2016-17	Small Refrigerator-Freezer Combination Units	Basil RF50	Basil	Finalist
Refrigerator	2016-17	Small Refrigerator-Freezer Combination Units	NIWA Coolio 100	NIWA	Finalist
Refrigerator	2016-17	Large Refrigerator-Freezer Combination Units	Basil DC170L	Basil	Winner