It All Starts Here!

ST. JAMES'S CHILDREN'S CENTER
Preparing Young Hearts and Minds for Life

Annual Report 2018
Why Early Childhood Education Matters

Over 100 studies have demonstrated that the benefits of early education – especially for at-risk children – are real and persist throughout life.

The estimated return on investment for high quality early childhood education is 10%. In comparison, the average return on investment in the stock market is 7.2%.

-University of Pennsylvania Center for High Impact Philanthropy

At 36 months of age: Children from families receiving welfare have a vocabulary of 300 words. Children from working class families know 600 words. Children from college educated families know 1,200 words.

-Harvard Center for the Developing Child

Adversity impairs brain development. Risk factors such as poverty, maltreatment and single parent homes have a cumulative impact. Children have a 90 to 100% chance of developmental delays when they experience 6 to 7 risk factors.

-Harvard Center for the Developing Child

“We spend at least $5 for remedial education right now for every dollar we put in early childhood education. All the studies on early childhood education show this is going to pay for itself.”

-Senator Tim Kaine

At-risk children who don’t receive quality preschool education are 25% more likely to drop out of school and 70% more likely to be arrested for a violent crime.

-Ounce of Prevention Fund

Children who participate in quality early education attained a higher level of education, income and health insurance coverage than comparison children.

-National Institute of Health
Our Mission:
Preparing Young Hearts & Minds for Life

**we love**
* The heart of our mission is a deep and abiding love and respect for each of the children we serve. We believe that all children deserve a quality start in school.
* Our work reflects our community’s love and care for children. Each year hundreds of individuals, corporations, foundations and organizations donate over $600,000 to ensure the success of our mission and our children.
* Our diverse classes model inclusiveness and teach children to respect and honor each member of the community.

**we teach**
* The Virginia Early Childhood Foundation has named our curriculum one of the three best early childhood curriculums in the Commonwealth.
* Our exceptional teacher/student ratio of 1 to 6 ensures that our teachers meet the individual needs of each child.
* Our children enter kindergarten ready for success throughout school and life.

**we nourish**
* Every day our students receive free, healthy breakfast and snacks. Many of our children also receive hot lunch at free or reduced cost.
* Our character building curriculum enhances sense of self and builds attentiveness, perseverance, impulse control and sociability.
* We nourish families by teaching and modeling positive parenting practices. Parent education generates enhanced results for our children, their families and the communities we serve.

**we explore**
* Our extensive field trip outings for our Summer Program allow our students to enhance their vocabulary, encourage high-level thinking skills and give at-risk students the same cultural references as their more affluent peers.
* Students attend 20-30 field trips during the school year, exploring cultural and natural resources.
* Our Summer Program helps elementary school children retain and advance the academic strides they’ve made during the school year.
We will forever be indebted to the Children’s Center for all that you have done for our family. The teachers and staff truly care. I have never encountered a school with such quality care and appreciation for the importance of early childhood.

- Sophia Flanagan
  Parent

It’s a huge gift to me to be able to know that I am going to be supporting something this amazing long after my time on earth is over.”

- Lisa Niemeier on her planned gift to The Children’s Center

The atmosphere of love and acceptance at the Children’s Center is like no other. Empathy and compassion are not only shown, but nurtured. Because of this, we have seen our daughter actively look to include others and consciously consider their feelings. This will be the legacy, not just in our daughter, but also with her peers. We will all be the better for it!

- Katie Liddiard
  Parent

The Children’s Center team has been a tremendous advocate for quality early childhood development. Their work has not only benefited the children of St. James’s, but their active involvement in the Richmond region has been an asset as we work to champion the importance of quality early care and education programs at a systems level.

- Rich Schultz, Director
  Smart Beginnings, Richmond

We are so proud of our Children’s Center!

- Anne and Garnett Hall
  Supporters
It’s easy to see the strides our children make each day at the Children’s Center. This year Trinity has learned patience in waiting for her turn at the paint easel. Toni has become dear friends with Sparkle Rainbow, the classroom hamster that terrified him earlier in the year. Sebastian has overcome shyness and now welcomes class guests with his bright eyes and wide smile. During the three years they are with us, our children’s daily accomplishments add up to form a strong foundation for success throughout school and life.

As we bid farewell to Debbie Lickey, the Center’s Executive Director for the past five years, the strides our Children’s Center has made during her tenure are evident. One of Debbie’s great legacies is our stunning teaching staff. This dedicated, loving and professional staff is the most important component of providing children with quality early learning. Each of our classroom teachers holds a Master’s, Bachelor’s or Associate of Arts Degree or Child Development Certification. This year the Virginia Early Childhood Foundation recognized the strength of our teaching staff when it awarded two of our teachers “Path Finders” scholarships to pursue their bachelor’s degrees.

Now the mission of our Children’s Center reaches beyond our classroom walls. Because we are seen as a model for other early childhood programs the Children’s Center has been invited to join Mayor Levar Stoney’s Children’s Cabinet which advises our community on the importance of quality early education. Our Center trains future generations of teachers by supervising interns from VCU, John Tyler and Reynolds Community Colleges.

All of this growth – with the children in our classrooms and as an organization – happens through your support. Many, many of you have been our steadfast partners for decades. Your incredible love for our children and our mission is truly humbling. We are also buoyed by the new individual, corporate and foundation partners who have recently joined our mission. Your partnership has truly made the future bright for the children we serve and all of Richmond.

Thank you!

Gratefully,

Jennifer L. Sisk
Board Chair
Helping Joshua Find His Voice

When he was two, Joshua Short was speaking like most children his age. Then his speech suddenly stopped. His doctor said Joshua had fluid in his ears, enlarged tonsils and adenoids. Following surgery, Joshua started speech therapy at Children’s Hospital.

Last September Joshua began school here at the Children’s Center. He was three years old and still not speaking. He continued speech therapy at Children’s Hospital, but the sterile environment there frightened him. There was a better way to help Joshua.

With the guidance of our Assistant Director, Diahann Whittington, Joshua’s parents worked with the City of Richmond to receive specialized services at the Children’s Center. Now speech and occupational therapists come here each week to work with Joshua. Everyone is thrilled with his progress.

His mother Brionne Nutall explained, “At the Children’s Center Joshua is receptive to the therapists because he is in his own environment. He is much more comfortable here with his friends than he was going to the hospital for services. The children and teachers have really welcomed him.”

“Joshua thrives on the encouragement he receives from his classmates,” said his teacher Abinishia Battle. “His friends are always helping him out. They say, ‘Come on, Joshua, we know you can do it. And that helps him so much.”

“Thank you for loving our son and looking out for our family financially” said his father, Joshua Short, Sr. “We are grateful for the friends, teachers and support Joshua has at the Center.”

Here at the Center, we are grateful that Joshua’s family has found us and that we can help another young learner reach his potential.
Teacher Spotlight: Miss Katie

Energy and enthusiasm. These two words are synonymous with Miss Katie Bowlus. From organizing the staff Christmas gift exchange to always having a smile for the two-year-olds in her classroom, Miss Katie is passionate about life and children.

“Teaching two year olds is absolutely my sweet spot,” Miss Katie said. “When children start in my room, they are still babies. They need help with everything. Many of their experiences in my classroom are firsts for them. While they are with me I get to see them grow and transform into young children with distinctive traits, personalities and opinions. I absolutely love the growth I see in children – from barely talking in the beginning of the year to questioning everything around them by springtime.

Katie holds an Associate of Arts degree in early childhood education from John Tyler Community College. She first met our director, Debbie Lickey as a student there. A couple of years later, Debbie called Katie to lure her to the Children’s Center from another teaching job.

Katie was ready for this new opportunity. “I’ve always gravitated to children with special needs. I felt up to the challenge of teaching a lesson to all the children in my class – each at their individual level.”

Now that she’s been at the Children’s Center for five years, Katie notes, “I really like that the Children’s Center is a model for other early childhood programs. With all the volunteers, student interns and tour guests we have here, we make a difference by educating and inspiring more people about the importance of children’s early learning.”

“Katie is a great teacher because she is always right there with her children. She plays just as hard as the kids. They love her!”
Diahann Whittington, Assistant Director
Alumni Update: All in the Family

One of the greatest joys for Children’s Center staff is welcoming younger siblings of current students and graduates. Often an older child is enrolled here when a sibling is born. It’s impossible to believe that two years have flown by when the new child begins at the Center!

One family takes our prize for entrusting their children to us. Eboni Rufus’s four children all grew up in our early childhood classrooms. Eboni’s youngest child, Ah’Nia, is a current member of our Crickets class where she is an accomplished artist.

“I’ve loved the curriculum at the Children’s Center – for my older children and now. Because of their time at the Center, all of my children have been very advanced in their learning.” We are happy to update our supporters on the accomplishments of Eboni’s three older children.

ArMon is Eboni’s eldest son. He graduated from high school at 16 and began college. In May 2015 he joined the US Army to work in satellite and computer operations. Three years later, ArMon was promoted to Sargeant.

After graduating from Manchester High School Eboni’s second son, Azaiah, worked for Terry McAuliffe in the governor’s office. Azaiah then served as director of Virginia-operations for a drone company. He was recently awarded a scholarship to Virginia State University where he will begin classes this summer.

Eboni’s older daughter, Ahmaria, is now a middle school student at Albert Hill. Eboni said that, like her two older brothers, Ahmaria is taking advanced classes. Currently in the seventh grade, Ahmaria takes eighth grade classes and operates a catering business in her spare time.

Eboni appreciates that the Children’s Center is affordable for families and has long-term employees who are devoted to the wellbeing of young children. “You know,” she remarked, “Pat Caine potty-trained all my children!”
Alumni Update: Impacting the Future

Nichole Fulton joined the United States Army in 2008 and is currently a Staff Sergeant stationed in Tampa Florida. She is now working towards her bachelor’s degree in social science through the American Military University. Nicole and her husband Joshua have three daughters: Kori (17), Nakiya (14), and Maddison (1).

Sarah Parker has helped our children as a volunteer and as an assistant teacher for the past three summers. She is currently a junior at George Mason University where she studies forensic science. Sarah participated in our Children’s Center Sunday Forum this spring as a panelist.

Terrance Baker will return to the Children’s Center to assist with our Summer Program again this year. During the school year, Terrance is an Educational Assistant with Richmond Public Schools. Terrance holds an AA degree from Reynolds Community College and is currently taking classes towards his bachelor’s degree at VCU. Terrance and his mother, Diane, shared keen insights about the value of early childhood education at our Children’s Center Sunday Forum.
2018 Honor Roll of Donors

Thank you for investing in the lives of Richmond’s most deserving children. In 2018 you helped prepare 96 young learners for success in school and life! Your support reflects incredible generosity and a deep understanding of the importance of early childhood education. We are extraordinarily grateful for our partnerships with individuals, businesses, foundations and St. James's Church. Each one of you is vital in our mission to prepare young hearts and minds for life. Thank you.

We are grateful for each of your gifts and wish to appropriately acknowledge your contributions. Every effort has been made to ensure the accuracy of this recognition. Please let us know about any error or omission by contacting our Development Director Winnie Perilla Canup at 804-358-9788 or wpcanup@doers.org.

Hope Partnership Circle: Gifts $25,000 and above

Altria Companies Employee Community Fund
John R. and Carter A. Bryan Charitable Trust
Jean and Rob Estes
Josephine Miller
Robins Foundation
S & G Foundation

Dream Makers: Gifts $10,000 - $24,999

Anonymous
Jennifer and Jay Ball
Mr. and Mrs. Thomas Farrell
Ann Parker and Thomas E. Gottwald
Laura and Berno Hamilton
Herndon Foundation
Carrie and Tommy Johnstone
Nancy and Jay Jordan
The Steven and Katherine Markel Foundation
Overton and Katharine Dennis Fund
Sarah and Cheairs Porter

The R.E.B. Foundation
Cheryl and Scott Redmond
The Robert Leroy Atwell and Lucy Williams Atwell Foundation
Mrs. Alton R. Sharpe, Jr.
Jennifer and Geoffrey Sisk
St. James’s Episcopal Church Outreach Committee
TowneBank Richmond Foundation
Britt and Mark Van Deusen
Allison and Watson Wright
Teacher Legacy Society: Gifts $5,000 - $9,999

Anonymous
A. Marshall Acuff, Jr.
Brenda and Ron Cain, Jr.
Emily S. and Coleman A. Hunter
Charitable Trust
Cheryl and Christopher Guedri
Mary and Tom Horton
Leila and Walter Jones
Reginald N. Jones
Dena, Chris, Ben and Sam Moore
PNC Foundation
Trudy and Cliff Porter and Anne Caskie*
St. James’s Episcopal Church
Universal Leaf Foundation
Peggy and Henry Valentine

New Beginnings Society: Gifts $2,500 - $4,999

Margaret Bemiss
Rixey and George Booth
Betsy and Chris Bredrup
Priscilla Cabell
Michele G. and William D. Craig
Elizabeth and John Cronly
Sally and Jess Ellington
Ida and Bart Farinholt
Mary and Dick Fowlkes
Ann and John Gurkin
Lynda and Trey Hatcher
Ginny and Adam Hofheimer
Cynthia and George Howell
Rossie and Randy Hutcheson
Elizabeth and Jay Jennings
Rhoda and John Mahoney
Barrie and Wheatley McDowell
Carrie and Thayer Montague
Biz and Kirk Read
Tracy and Brent Schneider
Dorothy Young and Alan Stone
Kelly and Kirk Tattersall
Jim Tucker
Barbara and James Ukrop
Laura and Ned Valentine
Margaret and Massie Valentine
Wells Fargo Foundation Educational Matching Program

Growing Readers Circle: Gifts $1,000 - $2,499

Mason and Wyatt S. Beazley III
Stacy and Brink Brinkley
Betty and Charlie Caravati
Melissa and Tim Carpenter
Thomas and Nancy J. Chewning Family Fund
Carole Conner
Ella G. Valentine and E. Massie Valentine Foundation
Ruth and Scott Ellett
Donna and Randy Ellis
Michelle and Travis Ellwanger
Robbie and Mark Emblidge
Terrell and Elliott Harrigan
Mary E. Harrison
Lele and Jim McKenry
Janie and John Molster
Mutual Assurance Society of Virginia
Franny and Bryce Powell
Leslie and Pierce Rucker
Betse and Winston Trice
Katie and Ted Ukrop
United Way of Greater Richmond & Petersburg
Deborah and Thomas Valentine
Taffy and Greg Williams
Suzanne Hall and Joe Willis
**Strengthening Kids Society: Gifts $500 - $999**

Carrie and Ryon Acey  
Frances and Franklin Aylor  
Tenley and Wyatt Beazley IV  
Birdies for Charity  
Kit and Turner Bredrup  
Winnie Perilla Canup  
Kathy and John Conrad  
Craig Crawford  
Mary Waller Fergusson  
Pam and Jim Goggins  
Nancy and Gary Hartwell  
Vicki and Walter Hurt  
Linda Lambert  
Microsoft Matching Gift Program  
Teri Miles  
Camilla and Carlton Moffatt  
RiverFront Investment Group  
Susan and Walter S. Robertson III  
Tricia and Conrad Sauer  
Kendal and Trey Sibley  
Mary and Alex Slaughter  
Luke Thomas  
Lilo and Scott Ukrop  
Diane and Murray Wright

**Knowledge Builders Group: Gifts $250 - 499**

Courtney and John Blankenship  
Hylah and McGuire Boyd  
Ellen and Duncan Buoyer  
Betty and Fred Cox  
Tammy DeRosier  
Dominion Foundation  
Mary French Elder  
Mary and David Frediani  
Kitsie and Bobby Garland  
Larry Green  
Karen and Barry Hofheimer  
Gretchen Japhet  
Debbie and Mike Lickey  
The Lindamood Family  
Lizabeth and Russell Jones  
Gertrude Macon  
Jeanette and David McKittrick  
Joan Nesmith  
Helen and Chip Nunley  
Quirk, LLC  
Matthew and Nancy Thompson, Jr.  
Elizabeth S. Ware  
Mollie and Stephen Watts  
Cabell and John West  
Virginia and Mark Whitmire  
Lisa Haskell  
Mary and John Zeugner
Mustard Seed: Gifts to $249

Toni and Ancill Hamlin
Elizabeth Hawa
HHHunt
Mary Parke Spalding Holland
Mary Therese and Christopher Howell
Fredrika and Paul Jacobs
Nancy Japhet
Erin and Bryce Jewett
Page A. Kastelberg
Lou Street Kendrick
Susie and Walter Lawrence
Eliza and John Leitch
Suzanne and Bolling Lewis
Hortense Mitchell Liberti
Elizabeth and Mack Lindsey
Anita and Thomas Lisk
B. Kyle Martin
Cindy McClintock
Lucy and Eddie Meade
Betsy and Rob Mitchell
Christina and Sean Murray
Caroline H. Neal
Sally Nelson
Prince and Edward Norfleet
Jacquelyn Orgain
Linda Owen
Betsy Parrish
Alexa and Peter Quinn
Stuart Ragland
Sue Robertson
Gilbert Rosenthal
John and Elizabeth Ruch
Susan and William Sapp
Eleanor R. Savage
Nancy Scoggins
Henry Bernnard Showalter, Jr.
Laura and Mark Shuford
Blakeley Sisk
Charlotte Sisk
Peter Sisk
Anette and Irwin Tenzer
Johnnie Lou Thompson Terry
Helen Ann and Ronald Tigiani
Margaret J. Tinsley
Virginia and Wilson Trice
Betsy and Randy Trow
Carter Tucker
Janet and Roger Tutton
Elizabeth and Bayard Tynes, Jr.
Antonia and Jonathan Vassar
Fontaine Velz
Lou and Charley Webber
Farrar and Charles Wentworth
Kathryn and William West
Georgia and Daniel Williams
Vann and Otto* Williams
Susan and John Winter
Joan Woody
Harriet and Cary Wright
Caroline and Richard Wright
Gina Young

*Deceased
Honors and Memorials

In honor of Mrs. William T. (“Kitten”) Clarke from Julie and Randolph Beales
In honor of Randy Ellis from Cynthia McClintock
In honor of Ida Farinholt from Tabb Farinholt
In honor of Mary Waller Fergusson from Anne and John Fergusson
In honor of Pam Goggins from Luke Thomas
In honor of Ann Gurkin from Hylah Boyd Ballowe
In honor of Gretchen Japhet from Nancy F. Japhet
In celebration of Jo Miller’s birthday and in her honor at Christmas from Stuart Ragland
In honor of Leslie and Pierce Rucker from Jan Orgain

In honor of Jennifer Sisk from: Blakeley Sisk, Charlotte Sisk, and Peter Sisk Cabell and John West

In honor of Allison and Watson Wright from Anonymous

In memory of Anne Elliott Caskie from:
Mary Waller Fergusson
Elizabeth and Bayard Tynes, Jr.

In memory of John, Jr. from Kathy and John Conrad

In memory of Margery James Fleet from:
Mason and Wyatt Beazley III
Jody and Read Branch, Jr.
Harriett and John Chewning
Carole Conner
Blair B. Curdts
Mary Waller Fergusson
Royce and Steve Frazier
Anne and Garnett Hall
Ginny and Adam Hofheimer
HHHunt
Fredrika and Paul Jacobs
Helen Ann and Ronald Tigani

In memory of Anne McDaniel Fowle from:
Susan Coogan
Mary Waller Fergusson
Susan and William Sapp

In memory of Margaret Towers Talman from:
Mason and Wyatt Beazley III
Martha Gray Beddingfield
Holland and Peter Braden
Austin Brockenbrough III
Carole Conner
Jean H. Davenport
Darien Fisher-Duke
Mary Waller Fergusson
Mary and Tom Horton
Mary Therese and Christopher Howell
Lou Street Kendrick
Suzanne and Bolling Lewis
Prince and Edward Norfleet, Sr.
Trudy and Clifford Porter
Anette and Irwin Tenzer
Georgia and Daniel Williams
Joan Woody
Harriet and Cary Wright
Mary Zayde and John J. Zeugner IV

Betsy and Chris Bredrup’s gifts in memory of:
William Baldwin
Huntley Davenport
Frances Forsyth
Waddy Garrett
Marjorie S. Johnson
Edwin C. Luther III
C.B. Robertson III
Sandy Shield
Frances Valentine
### In-Kind Gifts

<table>
<thead>
<tr>
<th>Elise Canup</th>
<th>Josephine Miller</th>
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<tbody>
<tr>
<td>Kit and Turner Bredrup</td>
<td>Becky Page</td>
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<tr>
<td>CMOR</td>
<td>Patton-Kiehl Group</td>
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<tr>
<td>Susan Dubuque</td>
<td>Richmond Area Bicycling Association (RABA)</td>
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<tr>
<td>Scott Ellett, RSE Home</td>
<td>Science Museum of Virginia</td>
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<tr>
<td>Harris, Hardy and Johnstone, P.C.</td>
<td>St. James’s Children’s Center Board Members</td>
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<tr>
<td>Lewis Ginter Botanical Garden</td>
<td>St. James’s Episcopal Church</td>
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<tr>
<td>Diane Dodd McCue</td>
<td>The Valentine Museum</td>
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<tr>
<td></td>
<td>Harriett Wright</td>
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</tbody>
</table>

### Matching Gifts

Many employers have matching gift programs which allow employees to double or possibly triple the value of their gifts to the Children’s Center. Special thanks go to our supporters listed below who took the extra steps to support the Children’s Center through matching gifts. To see if your company has a matching gift program, please visit your Human Resources Department.

- **Altria Matching Gifts Program**: Teri Miles, James Tucker
- **Dominion Energy Foundation**: Lindsey Norfolk
- **The Frontier Project**: Elise Canup
- **Goldman Sachs Matching Gift Program**: Walter Hurt
- **Mutual Assurance Society**: Taffy and Greg Williams
- **RiverFront Investment Group**: Bart Farinholt
- **Wells Fargo Foundation Educational Matching Program**: Ron Cain, Jr.
- **Birdies for Charity presented by TowneBank**:
  - Anonymous
  - Gretchen Japhet
  - Eliza and John Leitch
  - Elizabeth Lindsey
  - Gigi and David Redmond
Volunteers 2018

Over a hundred volunteers helped our children in countless ways in 2018. We are grateful to each of you for your gifts of time, talent and tenderness.

Abby Bauhan
Frances Beazley
Collegiate School Students
Darien Fisher Duke
Ida Farinholt
Hope Harris Foster
Mikayla Green
Elizabeth Hawa
Ann Gamble Jennings
Nadia Lewis
Dorothy Manuel
( Foster Grandparent)
Anna Murray

Virginia Nelson
Linda Owen
Trudy Porter
Biz Read
St. Bridget’s School Students
St. Catherine’s Upper School Students
St. Christopher’s Upper School Students
Sarah Smith
Cindy Tho
Ginger Trice
VCU Students (37)
Mark Whitmire

Children’s Center Christmas Cross Tradition

Like many of the best holiday traditions, no one quite remembers when this one began. Now Children’s Center crosses are an integral part of Christmas for members of the St. James’s family – and families across the country.

Linda Lambert, of Oklahoma City, places a long distance order for her collection of crosses for friends each year and Terrell Harrigan has been mailing crosses to family and friends for years. Each December her friends call to make sure their cross is on the way!

“Making the crosses is like an old-fashioned quilting bee,” said Ida Farinholt, head ‘project manager’. “Women of all ages gather around a table to work the clay. It’s so nice to use our hands to help the children while sharing conversations with old and new friends.”

Over time, some of the volunteers have taken lead roles in specific parts of cross making. Artists Tenley Beazley and Jennifer Sisk head up design. Margaret Valentine, Liz Patton and Lauren Patton have volunteered their kilns for firing the clay. Leila Jones serves as ‘packaging director’ placing many of the 300 crosses and a Children’s Center cards in gift bags.

When Ashley Sheets learned about the tradition she said, “The Holy Spirit is at work! For days, I have been thinking about what small, meaningful gift I could give to some of my closest friends, those who support me in faith and life. The Children’s Center cross could not be more perfect.”
2018 Board of Directors

Jennifer L. Sisk  
**Board Chair**

Elizabeth Read  
**Chair Elect**

George Booth  
**Treasurer**

Trudy C. Porter  
**Secretary**

D.P. Thayer Montague  
**Immediate Past Chair**

**Members:**

Elizabeth M. Bredrup  
Stacy Brinkley  
Ruth Modlin Ellett  
Sally V. Ellington  
Randolph L. Ellis  
Mark Emblidge  
Ida V. Farinholt  
Richard W. Fowlkes II

Ann Gurkin  
Toni Hamlin  
Adam Hofheimer  
Thomas M. Horton  
Nancy C. Jordan  
Marshall Lynch  
Elizabeth Read  
M. Pierce Rucker

Teachers and Staff

**Executive Director:**  
Debbie Lickey, M.Ed.

**Assistant Director**  
Diahann Whittington

**Development Director**  
Winnie Perilla Canup

**Program Director**  
Pat Caine

**Program Assistant**  
Patsy Young

**Full-time Teachers:**

Giselle Dougan - Lead Teacher  
Abinishia Battle  
Katie Bowlus  
Kamisha Durham  
Bridgette Laidley  
Ashley Smith  
Mary Stoots  
Danielle Trotter

**Part-Time Teachers:**

Andrea Little  
Paulette Mansfield  
Diane Poindexter
Financial Highlights
As of December 31, 2018

Here are the facts and figures outlining your financial partnership in our mission to prepare young hearts and minds for life. The impact you have made on children’s lives is priceless! We are grateful for the support of generous individuals, foundations, corporations and St. James’s Church. Thank you.

2018 Revenues: $903,521

<table>
<thead>
<tr>
<th>Source</th>
<th>Amount</th>
<th>Percentage</th>
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<tbody>
<tr>
<td>Annual Fund Gifts</td>
<td>$395,164</td>
<td>44%</td>
</tr>
<tr>
<td>Tuition &amp; Fees</td>
<td>$219,858</td>
<td>24%</td>
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<tr>
<td>Foundation &amp; Corporate Gifts</td>
<td>$160,250</td>
<td>18%</td>
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<tr>
<td>Restricted Gifts</td>
<td>$100,110</td>
<td>11%</td>
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<tr>
<td>St. James’s Church Gift</td>
<td>$ 5,365</td>
<td>1%</td>
</tr>
<tr>
<td>St. James’s Outreach Grant Award</td>
<td>$ 12,400</td>
<td>1%</td>
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<tr>
<td>Christmas Cross Sales</td>
<td>$ 10,374</td>
<td>1%</td>
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2018 Expenses: $710,610

<table>
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<tr>
<th>Category</th>
<th>Amount</th>
<th>Percentage</th>
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<tbody>
<tr>
<td>Salaries, Benefits &amp; Training</td>
<td>$598,579</td>
<td>84%</td>
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<tr>
<td>Professional Fees</td>
<td>$ 23,067</td>
<td>3%</td>
</tr>
<tr>
<td>Meals &amp; Snacks</td>
<td>$ 23,419</td>
<td>3%</td>
</tr>
<tr>
<td>Janitorial Services</td>
<td>$ 21,831</td>
<td>3%</td>
</tr>
<tr>
<td>Instructional Equipment &amp; Supplies</td>
<td>$  8,412</td>
<td>2%</td>
</tr>
<tr>
<td>Student Activities &amp; Field Trips</td>
<td>$ 14,125</td>
<td>2%</td>
</tr>
<tr>
<td>Administration</td>
<td>$ 21,977</td>
<td>3%</td>
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</tbody>
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Our annual cost per student is $13,665. To keep our quality programs affordable for families, our highest 2018 tuition was capped at $150 per week (which only covers about half of tuition costs). Based on demonstrated need, fewer than half our families pay the full tuition rate.

We are forever grateful to St. James’s Church for its visionary role in establishing the Children’s Center over 30 years ago and for donating our classroom space and utilities every day since then. This in-kind gift is valued at $85,900. When added with St. James’s monetary gifts through the Vestry and Outreach Committee, in 2018 the Children’s Center received $103,685 in support from St. James's.
$149,483 saved by our donors on Virginia taxes through the NAP Program.

1-6 Teacher to student ratio

96 young learners enrolled in our Early Childhood & Summer programs

27 community partnerships enhance our programs.

Studies prove that every $1 spent on early childhood education returns $13 in savings.

$85,920 = the value of St. James’s Church gift of our classroom space and utilities.

Parents with higher education read to their kids an extra 30 minutes a day. That time adds up to an extra 365 hours in just 2 years.

36% of our families earn less than Federal Poverty Level - $16,460 for a family of 2.
We Love. We Teach. We Nourish. We Explore.

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