

## 2016-17 Affiliation Fee Structure Update

Announced February 22, 2016

Parents as Teachers offers the most comprehensive, up-to-date family support training, curriculum, and professional resources in the industry and has done so for more than 31 years.

Parents as Teachers must make a modest increase to its subscription fees and affiliation fees in order to fund national office staff to:

- stay ahead of industry research,
- deliver top-of-its-class curriculum and customer service,
- provide increased advocacy support in states where funding is in jeopardy, and
- continue to provide consultation and guidance to elevate outcomes for the children and families you serve.

The national office receives no federal or state funding to provide the curriculum development, training, or program support services that are so vital to this organization's survival. And unlike others in the industry, Parents as Teachers has not increased its affiliation pricing in more than three years.

Beginning July 1, 2016:

- Affiliation Fee
  - 1<sup>st</sup> year \$3850 from \$3500
  - 2<sup>nd</sup> year and beyond \$1650 from \$1500
- Cap (for larger affiliates and consolidations) on Individual Renewals
  - Affiliates - Cap of 17 (18<sup>th</sup> and above will receive 100 percent discount on individual renewal) (Increasing the cap to 17 from 12)
  - Consolidations – Cap of 25 (Instituting a new cap for large Consolidations)
  - \*Consolidations with fewer than 25 will be able to take advantage of the Cap of 17
  - \* The cap applies to on-cycle, Model Certified subscriptions only. Foundational 2 subscription renewals do not qualify for the cap.