# 2020-2022 TRAVEL AGENT/WHOLESALER ROOM ACCOMMODATIONS TERMS BETWEEN\_\_\_\_\_AND MUY'ONO RESORTS

(consisting of: Royal Belize)

The rates provided are between Muy'Ono Resorts, hereafter referred to as the "Hotel Company" and \_\_\_\_\_\_hereafter referred to as the "Tour Operator."

**Inventory Availability:** The rates provided do not guarantee inventory availability. Tour Operator must contact individual hotel in Hotel Company to verify availability.

Proper Usage: Tour operator agrees that rates provided are barred from being re-sold to OTAs.

Rate Availability: <u>Rates provided are subject to change.</u> Tour Operator must contact Hotel Company to confirm rates are current for new reservations. All existing reservations will be honored at the rates they were booked at.

# To Make a Reservation or Get Property Info:

Royal Belize: reservations@royalbelize.com

# **Payment Policy:**

Deposit du	e at Boo	oking	Remainder Due	(non-holidays):	Remainder Due (XMAS/NYE):		
	100%	50%	N/A 30 days prior		120 days prior	45 days prior	
Royal		Χ		Х	Х		

**Cancellation Policy:** 

100% refund for		100% Penalty Window (days prior to arrival)						
cancellations outside			(non-h	olidays):	(XMAS/	NYE):		
penalty window.			31-120	0-30	0-120	0-45		
	Royal Belize has							
	a 50% penalty window in							
100% fee for	addition to a 100% penalty window.							
cancellations inside								
penalty window.		Royal	X (50%)	X (100%)	X (100%)			
No-Shows forfeit any								
payments in full.								

Nightly Room Pricing (applies to rooms only, not to all-inclusive packages): Muy'Ono charges per room not per guest. If a room says it accommodates up to 4 guests there is no difference in price whether 1 adult, 4 adults, or 2 adults and 2 children occupy the room.

#### **Dynamic Commission:**

For all properties in addition to the net rates below Tour Operator may utilize the rates available on our website and earn commission at any time. Note if promo rates are used then promo conditions must be met\*

#### The commission % is as follows:

Dates:	1/6/20– 12/17/20	12/18/20 – 1/4/21	1/5/21– 12/17/21	12/18/21 – 1/9/22	1/10/22 – 12/17/22	12/18/22 –
	12/17/20	1/4/21	12/17/21	1/9/22	12/17/22	1/8/22
Commission:	20%	15%	20%	15%	20%	15%

<sup>\*</sup>For instance: Non-Refundable promo rate must be paid immediately and is non-refundable.

#### **Reservations Policies:**

Check in time is 3:00 pm. Check out time is 11:00AM. No pets allowed. Guests must be 18 or older to check-in. Age 12 and under qualify as children.

#### **Groups:**

Rates do not apply to groups (5+ rooms nightly or 25+ nights) which are negotiated on an individual basis.

#### **Cut-Offs:**

14 days cut off

#### **General Terms:**

#### Start Date/Termination:

Tour Operator may utilize the rates & terms contained herein upon receipt, they are valid until January 9, 2022 unless terminated prior by Hotel Company who reserves this right at will. In the event of termination all existing reservations will be honored provided Tour Operator has no overdue payments of 60+ days.

#### Confidentiality:

Hotel Company and Tour Operator may exchange confidential and/or proprietary information including rates. Each party will keep all such information secret and confidential until at least 1 year after the termination.

#### **Trademark License:**

Each party shall retain the sole right, title, and interest to its respective trademarks, service marks, trade name, logos, symbols, or any names used or owned by said party, whether registered or not yet registered.

# **Hold Harmless:**

Each party shall hold harmless and indemnify the other from any and all liabilities and claims, including, without limitation, court costs and reasonable attorneys' fees, including appeals, arising directly or indirectly from the performance, improper performance or non-performance of the terms hereunder by the indemnifying party. The foregoing indemnifications shall not include claims or liabilities resulting from the gross negligence or willful misconduct of the party claiming indemnification, or that party's directors, officers, employees, agents or contractors.

#### **Binding Effect:**

This agreement shall be governed by in accordance with the laws of the United States. If any provision of this agreement is unenforceable under applicable law, the remaining provisions shall continue in full force and effect.

#### Agree

By utilizing the rates herein Tour Operator agrees it will abide by accompanying terms and conditions.



# **ROYAL BELIZE**

## **Contact Information:**

Email: reservations@royalbelize.com

Phone: 1-800-348-0546

### **Important Links:**

Website
Fact Sheet
Photos
Video

Entire island is rented. Price is per a night for up to 10 guests. All meals and drinks (except top-shelf liquor) are included while on the island. The island accommodates up to 16 Guests. Guests 11-16 cost an extra \$150 per night.

Rooms:	Beds:	Accommodates:	AC:
Full Island	4 Houses - 5 King + 6 Twin	Up to 16 Guests*	Yes

Price includes up to 10 roundtrip commuter flights between the Belize international airport (BZE) and Dangriga (no-substitutions or credits for unused flights). Price also includes roundtrip land and boat transfer from Dangriga to Royal Belize.

Rates are per island per night and do not include 12.5% sales tax.

Rates:	1/4/20 – 12/18/20		12/19/20 – 1/3/21 (7 Nt I	
Full Island 7-10 Guests	\$6,900 Rack \$5,520 Net		\$7,600 Rack	\$6,460 Net
Full Island 1-6 Guests	\$6,500 Rack	\$5,200 Net	\$7,600 Rack	\$6,460 Net

Rates:	1/4/21 – 12/18/21		12/19/21 – 1/9/2	22 (7 Nt Min)
Full Island 7-10 Guests	\$7,100 Rack	\$5,680 Net	\$7,800 Rack	\$6,630 Net
Full Island 1-6 Guests	\$6,700 Rack	\$5,360 Net	\$7,800 Rack	\$6,630 Net



# **FULL ISLAND BUYOUT**

# **Contact Information:**

Email: reservations@muy-ono.com

Phone: 1-800-927-6466

**Important Links:** 

Webpage

Entire island is rented. Price is inclusive of all meals, drinks, local alcoholic beverages, and roundtrip land and boat transfer from local airstrip to island. Contact us for Extra Guest Cost.

Island:	Rooms:	Accommodates:	AC:
Royal Belize	3 Houses + Bunkhouse	10, extra fee up to 16	Yes
Thatch Caye	15 Units	Up to 30	Yes
Ranguana Caye	3 Cabanas	Up to 9	No

Rates are per room per night and do include not taxes.

Island 1/6/20 - 4/30/		30/20	0/20 5/1/20 – 12/17/20		12/18/20 – 1/4/21	
Royal (1 – 6 Guests)	\$6,900 Rack	\$5,520 Net	\$7,600 Rack	\$6,460 Net	\$6,900 Rack	\$5,520 Net
Royal (7-10 Guests)	\$6,500 Rack	\$5,200 Net	\$7,600 Rack	\$6,460 Net	\$6,500 Rack	\$5,200 Net
Thatch Caye	\$8,499 Rack	\$7,225 Net	\$7,799 Rack	\$6,629 Net	Inquire for	Inquire for
					Rates	Rates
Ranguana Caye	\$2,500 Rack	\$2,125 Net	\$2,500 Rack	\$2,125 Net	\$5,000 Rack	\$4,000 Net

Island	1/5/21 - 4/	/30/21	5/1/21 – 12/17/21		12/18/21 – 1/9/22	
Royal (1 – 6 Guests)	\$7,100 Rack	\$5,680 Net	\$7,800 Rack	\$6,630 Net	\$7,100 Rack	\$5,680 Net
Royal (7-10 Guests)	\$6,700 Rack	\$5,360 Net	\$7,800 Rack	\$6,630 Net	\$6,700 Rack	\$5,360 Net
Thatch Caye	\$8,499 Rack	\$7,225 Net	\$7,799 Rack	\$6,629 Net	Inquire for Rates	Inquire for Rates
Ranguana Caye	\$2,500 Rack	\$2,125 Net	\$2,500 Rack	\$2,125 Net	\$5,000 Rack	\$4,000 Net