

Jon K. Maner Curriculum Vitae

Department of Psychology
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Education

Ph.D., Psychology, Social (2003). Arizona State University.

M.A., Psychology, Social (1997). University of Virginia.

B.A., Psychology/Philosophy (1995). University of Virginia.

Academic Appointments

2017 –	Professor, Department of Psychology, Florida State University
2016—2017	James J. O'Connor Professor of Management and Organizations, Northwestern University
2014 – 2017	Professor, Department of Psychology (Courtesy), Northwestern University
2014 – 2016	Professor, Department of Management and Organizations, Kellogg School of Management
2012 – 2014	Professor, Department of Psychology, Florida State University
2008 – 2012	Associate Professor, Department of Psychology, Florida State University
2003 – 2008	Assistant Professor, Department of Psychology, Florida State University

Awards & Distinctions

- 2013 American Psychological Association Distinguished Scientific Award for Early Career Contribution to Psychology (Social Psychology)
- 2013 Florida State University Honors Thesis Mentor Award
- 2013 Fellow, American Psychological Association
- 2013 Fellow, Association for Psychological Science
- 2012 Fellow, Society for Personality and Social Psychology
- 2011 Visiting Fellow, Center for Advanced Studies, Ludwig-Maximilian University, Munich, Germany.
- 2010 Quad-L inaugural early career research award, from the Quad-L Foundation, University of New Mexico for early career contributions to the science of learning, motivation, memory, and cognition.
- 2009 Developing Scholar Award. Early career award from Florida State University, in recognition of outstanding research and creative activity.
- 2008 Sage Young Scholar Award. Inaugural early career research award, from the Society for Personality & Social Psychology & the Foundation for Personality & Social Psychology
- 2005 Post-doctoral Research Award from the Human Behavior and Evolution Society, in recognition of early career research achievement.
- 2005 FSU Teaching Award for excellence in undergraduate teaching.
- 2004 First Year Assistant Professor Award, FSU Council for Research and Creativity.

Research

Research Interests

Motivated social cognition

Evolutionary psychology

Behavioral endocrinology

Individual differences

Specific content areas include:

Social hierarchy (power, dominance, prestige, and leadership)

Social affiliation & rejection

Close relationships

Self-protective processes (fear, anxiety, disgust)

Peer-Reviewed Publications (n=119)

* indicates a student lead author working under my supervision

– Forthcoming –

Maner, J. K. (in press). Dominance and prestige: A tale of two hierarchies. *Current Directions in Psychological Science*.

Maner, J. K. (in press). Evolved social motives. When knowing about the past provides a window onto the present. In A. Elliot (Ed.) *Advances in Motivation Science (Vol. 3)*. San Diego, CA: Elsevier Academic Press.

French, J. E., Meltzer, A. L., Maner, J. K. (in press). Men's perceived partner commitment and mate guarding: The moderating role of partner's hormonal contraceptive use. *Evolutionary Behavioral Sciences*.

*Dittmann, A. G., & Maner, J. K. (in press). A life history theory perspective on obesity. *Behavioral and Brain Sciences*.

– 2017 –

Maner, J. K., Dittmann, A., Meltzer, A. L. & McNulty, J. K. (2017). Life history strategies and dysregulated weight management: Implications for obesity. *Proceedings of the National Academy of Sciences*, 114, 8517-8522.

*Makhanova, A. McNulty, J. K., & Maner, J. K. (2007). Relative physical position as an impression management strategy: Sex differences in its use and implications. *Psychological Science*, 28, 567-577.

Zhang, Q., Maner, J. K., Xu, Y., Zheng, Y. (2017). Relational motives bias attentional adhesion to attractive alternatives. *Archives of Sexual Behavior*, 46, 503-511.

Meltzer, A., McNulty, J. K., & Maner, J. K. (2017). Women like being valued for sex, as long as it is by a committed partner. *Archives of Sexual Behavior*, 46, 475-488.

Agthe, M., & Maner, J. K. (2017). Strong but flexible: How fundamental social motives support but sometimes also thwart favorable attractiveness biases. *Behavioral and Brain Sciences*, 40, 16-17.

– 2016 –

Maner, J. K., & Case, C. R. (2016). Dominance and prestige: Dual strategies for navigating social hierarchies. In J. Olson & M. Zanna (Eds.) *Advances in Experimental Social Psychology (Vol 54)* (Ch3, pp.129-180). San Diego, CA: Elsevier Academic Press.

*Moss, J. & Maner, J. K. (2016). Biased sex ratios influence fundamental aspects of human mating.

Personality and Social Psychology Bulletin, 42, 72-80.

Ackerman, J. M., Maner, J. K., & Carpenter, S. M. (2016). Going all-in: Unfavorable sex ratios attenuate choice diversification. *Psychological Science*, 27, 799-809.

Maner, J. K. (2016). Into the wild: Field studies can increase both replicability and real-world impact. *Journal of Experimental Social Psychology*, 66, 100-106.

Lammers, J., & Maner, J. K. (2016). Power and attraction to the counter-normative aspects of infidelity. *Journal of Sex Research*, 53, 54-63.

Niesta-Kayser, D., Agthe, M., Maner, J. K. (2016). Strategic sexual signals: Women's display and avoidance of the color red depends on the attractiveness of an anticipated interaction partner. *Plos One*, 11, e0148501.

Meltzer, A. L., McNulty, J. K., & Maner, J. K. (2016). Women like being valued for sex, as long as it is by a committed partner. *Archives of Sexual Behavior*

– 2015 –

Maner, J. K., & Ackerman, J. A. (2015). Sexually selective cognition. *Current Opinion in Psychology*, 1, 52-56.

*Fay, A., & Maner, J. K. (2015). Embodied effects are moderated by situational cues: Warmth, threat, and the desire for affiliation. *British Journal of Social Psychology*, 54, 291-305.

*Makhanova, A., Miller, S. L., & Maner, J. K. (2015). Germs and the outgroup: Chronic and situational disease concerns affect intergroup categorization. *Evolutionary Behavioral Sciences*, 9, 8-19.

*Reynolds, T., Winegard, B., Baumeister, R. F., & Maner, J. K. (2015). The long goodbye: A test of grief as a social signal. *Evolutionary Behavioral Sciences*, 9, 20-42.

*Case, C. R., Conlon, K., & Maner, J. K. (2015). Affiliation-seeking among the powerless: Lacking power increases social affiliative motivation. *European Journal of Social Psychology*, 45, 378-385.

*Smith, A. R., Miller, S., Ribeiro, J. D., Bodell, L., Joiner, T. E., & Maner, J. K. (2015). Cycles of risk: Associations between hormones and suicidal desire among women. *Personality and Individual Differences*, 74, 35-40.

*Baker, M. D., Sloan, H. N., Hall, A. D., Leo, J., & Maner, J. K. (2015). Mating and memory: Can mating cues enhance memory performance? *Evolutionary Psychology*, 13.

– 2014 –

*Case, C. R. & Maner, J. K. (2014). Divide and conquer: When and why leaders undermine the cohesive fabric of their group. *Journal of Personality and Social Psychology*, 107, 1033-1050.

- Maner, J. K. (2014). Let's put our money where our mouth is: If authors are to change their ways, reviewers (and editors) must change with them. *Perspectives on Psychological Science*, *9*, 343-351.
- Maner, J. K., & Miller, S. L. (2014). Hormones and Social Monitoring: Menstrual Cycle Shifts in Progesterone Underlie Women's Sensitivity to Social Information. *Evolution and Human Behavior*, *35*, 9-16.
- Maner, J. K., Miller, S. L., Coyle, J. M., & Kaschak, M. P. (2014). Confronting intrasexual rivals: 2D:4D digit ratio predicts behavioral and endocrinological responses to infidelity threat. *Social Psychological and Personality Science*, *5*, 119-128.
- *Ainsworth, S. E. & Maner, J. K. (2014). Assailing the competition: Sexual selection, proximate mating motives, and aggressive behavior in men. *Personality and Social Psychology Bulletin*, *40*, 1648-1658.
- *Fay, A., & Maner, J. K. (2014). When does heat promote hostility? Person by situation interactions shape the psychological effects of haptic sensations. *Journal of Experimental Social Psychology*, *50*, 210-216.
- *Winegard, B., Reynolds, T., Baumeister, R. F., Winegard, B. M., & Maner, J. K. (2014). Grief functions as an honest indicator of commitment. *Personality and Social Psychology Review*, *18*, 168-186.
- *Ainsworth, S. E. & Maner, J. K. (2014). Hunger moderates the activation of psychological disease avoidance mechanisms. *Evolutionary Behavioral Sciences*, *8*, 303-313.
- *Kunstman, J., Smith, A. R., & Maner, J. K. (2014). Overpowering restriction: Power reduces restriction among self-critical perfectionists. *Journal of Social and Clinical Psychology*, *33*, 630-652.
- Agthe, M., Spörrle, M., Frey, D., & Maner, J. K. (2014). Looking up versus looking down: Attractiveness-based organizational biases are moderated by social comparison direction. *Journal of Applied Social Psychology*, *44*, 40-45.
- *Moss, J. H., & Maner, J. K. (2014). The clock is ticking: The sound of a ticking clock speeds up women's reproductive timing. *Human Nature*, *25*, 328-341.

– 2013 –

- Maner, J. K., & McNulty, J. (2013). Attunement to the Fertility Status of Same-Sex Rivals: Women's Testosterone Responses to Olfactory Ovulation Cues. *Evolution and Human Behavior*, *34*, 412-418.
- Maner, J. K., & Miller, S. L. & (2013). Adaptive attentional attunement: Perceptions of danger and attention to outgroup men. *Social Cognition*, *31*, 734-745.
- Gwinn, A. M., Lambert, N. M., Fincham, F. D., & Maner, J. K. (2013). Pornography, Relationship

Alternatives, and Intimate Extradynamic Behavior. *Social Psychological and Personality Science*, 4, 699-704.

Agthe, M., Spörrle, M., Walper, S., Frey, D., & Maner, J. K. (2013). When romance and rivalry awaken: Attractiveness-based social judgment biases emerge at puberty. *Human Nature*, 24, 182-195.

– 2012 –

Maner, J. K., Gailliot, M. T., Menzel, A. J., & Kunstman, J. W. (2012). Dispositional anxiety blocks the psychological effects of power. *Personality and Social Psychology Bulletin*, 38, 1383-1399.

*Mead, N. L. & Maner, J. K. (2012). On keeping your enemies close: Powerful leaders seek proximity to ingroup power-threats. *Journal of Personality and Social Psychology*, 102, 576-591.

Maner, J. K., Miller, S. L., Moss, J., Leo, J., & Plant, E. A. (2012). Motivated social categorization: Fundamental motives enhance people's sensitivity to basic social categories. *Journal of Personality and Social Psychology*, 103, 70-83.

*Ainsworth, S. E., & Maner, J. K. (2012). Sex begets violence: Mating motives, social dominance, and aggressive behavior in men. *Journal of Personality and Social Psychology*, 103, 819-829.

*Miller, S. L., & Maner, J. K. (2012). Overperceiving disease cues: The basic cognition of the behavioral immune system. *Journal of Personality and Social Psychology*, 102, 1198-1213.

*Miller, S. L., Maner, J. K., & McNulty, J. K. (2012). Adaptive attunement to the sex of individuals at a competition: The ratio of opposite- to same-sex individuals correlates with changes in competitors' testosterone levels. *Evolution and Human Behavior*, 33, 57-63.

*Mead, N. L., & Maner, J. K. (2012). When me vs. you becomes us vs. them: How intergroup competition shapes ingroup psychology. *Social and Personality Psychology Compass*, 6, 566-574.

*Miller, S. L., Zielaskowski, K., Maner, J. K., & Plant, E. A. (2012). Self-protective motivation and avoidance of heuristically threatening outgroups. *Evolution and Human Behavior*, 33, 726-735.

*Miller, S. L., Prokosch, M. L., & Maner, J. K. (2012). Relationship maintenance and biases on the line bisection task: Attractive alternatives, asymmetrical cortical activity, and approach-avoidance motivation. *Journal of Experimental Social Psychology*, 48, 566-569.

*Fay, A. & Maner, J. K. (2012). Warmth, spatial proximity, and social attachment: The embodied perception of a social metaphor. *Journal of Experimental Social Psychology*, 48, 1369-1372.

– 2011 –

*Kunstman, J., & Maner, J. K. (2011). Sexual overperception: Power, mating goals, and biases in social judgment. *Journal of Personality and Social Psychology*, 100, 282-294.

*Miller, S. L., & Maner, J. K. (2011). Ovulation as a mating prime: Subtle signs of female fertility

- influence men's mating cognition and behavior. *Journal of Personality and Social Psychology*, *100*, 295-308.
- *DeWall, N., Maner, J. K., Deckman, T., & Rouby, D. A. (2011). Forbidden fruit: Inattention to attractive alternatives provokes implicit relationship reactance. *Journal of Personality and Social Psychology*, *100*, 621-629.
- *Miller, S. L., & Maner, J. K. (2011). Sick body, vigilant mind: The biological immune system activates the behavioral immune system. *Psychological Science*, *22*, 1467-1471.
- Gerend, M. A., & Maner, J. K. (2011). Fear, anger, fruits and veggies: Interactive effects of emotion and message framing on health behavior. *Health Psychology*, *30*, 420-423.
- Agthe, M. & Spörrle, M., & Maner, J. K. (2011). Does being attractive always help? Positive and negative effects of attractiveness on social decision-making. *Personality and Social Psychology Bulletin*, *37*, 1042-1054.
- Becker, D. V., Mortensen, C. R., Ackerman, J., A., Shapiro, J., Anderson, U., Sasaki, T., Maner, J. K., Neuberg, S. L., & Kenrick, D. T. (2011). Signal detection on the battlefield: Priming self-protection vs. revenge-mindedness differentially modulates the detection of enemies and allies. *Public Library of Science*, *6*, e23929.
- Park, L. E., Troisi, J., & Maner, J. K. (2011). Egoistic versus Altruistic Concerns in Communal Relationships. *Journal of Social and Personal Relationships*, *28*, 315-335.
- Waesche, J. B., Schatschneider, C., Maner, J. K., Ahmed, Y., & Wagner, R. K. (2011). Examining agreement and longitudinal stability among traditional and RTI-based definitions of reading disability using the affected-status agreement statistic. *Journal of Learning Disabilities*, *44*, 296-307.
- 2010 –
- Maner, J. K., & Mead, N. (2010). The essential tension between leadership and power: When leaders sacrifice group goals for the sake of self-interest. *Journal of Personality and Social Psychology*, *99*, 482-497.
- *Miller, S. L., & Maner, J. K., & Becker, D. V. (2010). Self-protective biases in group categorization: What shapes the psychological boundary between "Us" and "Them"? *Journal of Personality and Social Psychology*, *99*, 62-77.
- Maner, J. K., Miller, S. L., Schmidt, N. B., & Eckel, L. A. (2010). The endocrinology of exclusion: Rejection elicits motivationally tuned changes in progesterone. *Psychological Science*, *21*, 581-588.
- *Miller, S. L., & Maner, J. K. (2010). Scent of a woman: Male testosterone responses to female olfactory ovulation cues. *Psychological Science*, *21*, 276-283.
- *Miller, S. L., & Maner, J. K. (2010). Evolution and Relationship Maintenance: Fertility Cues Lead

- Committed Men to Devalue Relationship Alternatives. *Journal of Experimental Social Psychology*, 46, 1081-1084.
- Maner, J. K., Kaschak, M. P., & Jones, J. (2010). Social power and the advent of action. *Social Cognition*, 28, 122-132.
- Plant, E. A., Kunstman, J., & Maner, J. K. (2010). We don't only hurt the ones we love: Self-protective responses to attractive relationship alternatives. *Journal of Experimental Social Psychology*, 46, 474-477.
- Agthe, M., Spörrle, M., & Maner, J. K. (2010). Don't Hate Me Because I'm Beautiful: Anti-Attractiveness Bias in Organizational Evaluation and Decision Making. *Journal of Experimental Social Psychology*, 46, 1151-1154.
- Maner, J. K., & Kenrick, D. T. (2010). When adaptations go awry: Functional and dysfunctional aspects of social anxiety. *Social Issues and Policy Review*, 4, 111-142.
- Becker, D. V., Anderson, U. S., Neuberg, S. L., Maner, J. K., Shapiro, J. R., Ackerman, J. M., Schaller, M., & Kenrick, D. T. (2010). More memory bang for the attentional buck: Self-protection goals enhance encoding efficiency for potentially threatening males. *Social Psychological and Personality Science*, 1, 182-189.
- *Stillman, T., Maner, J. K., & Baumeister, R. F. (2010). A thin slice of violence: Distinguishing violent from nonviolent sex offenders at a glance. *Evolution and Human Behavior*, 31, 298-303.
- Buckner, J.D., DeWall, C.N., Schmidt, N.B., & Maner, J.K. (2010). A Tale of two threats: Social anxiety and attention to social threat as a function of social exclusion and non-exclusion threats. *Cognitive Therapy and Research*, 34, 449-455.
- Buckner, J., Maner, J. K., & Schmidt, N. B. (2010). Difficulty disengaging attention from social threat in social anxiety. *Cognitive Therapy and Research*, 34, 99-105.
- 2009 –
- Maner, J. K., Miller, S. L., Rouby, D. A., & Gailliot, M. T. (2009). Intrasexual Vigilance: The Implicit Cognition of Romantic Rivalry. *Journal of Personality and Social Psychology*, 97, 74-87.
- *DeWall, C. N., Maner, J. K., & Rouby, D. A. (2009). Social exclusion and early-stage interpersonal perception: Selective Attention to signs of acceptance. *Journal of Personality and Social Psychology*, 96, 729-741.
- Park, L. & Maner, J. K. (2009). Does Self-Threat Promote Social Connection? The Role of Self-Esteem and Contingencies of Self-Worth. *Journal of Personality and Social Psychology*, 96, 203-217.
- Maner, J. K., Gailliot, M. T., & Miller, S. L. (2009). The implicit cognition of relationship maintenance: Inattention to attractive alternatives. *Journal of Experimental Social Psychology*, 45, 174-179.

- *Baker, M. D., & Maner, J. K. (2009). Male Risk-Taking as a Context-Sensitive Signaling Device. *Journal of Experimental Social Psychology, 45*, 1136-1139.
- *Stillman, T., & Maner, J. K. (2009). A sharp eye for her SOI: Perception and misperception of female sociosexuality at zero acquaintance. *Evolution & Human Behavior, 30*, 124-130.
- Maner, J. K. (2009). Anxiety: Proximate processes and ultimate functions. *Social and Personality Psychology Compass, 3*, 798-811.
- Kaschak, M. P. & Maner, J. K. (2009). Embodiment, evolution, and social cognition: An integrative framework. *European Journal of Social Psychology, 39*, 1236-1244.
- Kaschak, M. P., Maner, J. K., Miller, S. L., & Coyle, J. M. (2009). Embodied Social Cognition: Bodies, Emotions, and Blackberries. *European Journal of Social Psychology, 39*, 1255-1256.
- *Miller, S. L., & Maner, J. K. (2009). Sex Differences in Response to Sexual versus Emotional Infidelity: The Moderating Role of Individual Differences. *Personality and Individual Differences, 46*, 287-291.
- Mallott, M., Maner, J. K., DeWall, C. N., & Schmidt, N. B. (2009). Compensatory Deficits following Rejection: The Role of Social Anxiety in Disrupting Affiliative Behavior. *Depression and Anxiety, 26*, 438-446.
- Shapiro, J., Ackerman, J., Neuberg, S. L., Maner, J. K., Becker, D. V., & Kenrick, D. T. (2009). Following in the Wake of Anger: When not Discriminating is Discriminating. *Personality and Social Psychology Bulletin, 35*, 1356-1367.
- Ackerman, J. M., Shapiro, J., & Maner, J. K. (2009). When is it good to believe bad things? *Behavioral and Brain Sciences, 32*, 510-511.
- 2008 –
- Maner, J. K., Miller, S. L., Schmidt, N. B., & Eckel, L. A. (2008). Submitting to Defeat: Social Anxiety, Dominance Threat, and Decrements in Testosterone. *Psychological Science, 19*, 264-268.
- Maner, J. K., DeWall, C. N., & Gailliot, M. T. (2008). Selective attention to signs of success: Social dominance and early stage interpersonal perception. *Personality and Social Psychology Bulletin, 34*, 488-501.
- Maner, J. K., Rouby, D. A., & Gonzaga, G. (2008). Automatic inattention to attractive alternatives: The evolved psychology of relationship maintenance. *Evolution and Human Behavior, 29*, 343-349.
- *Baker, M., & Maner, J. K. (2008). Risk-Taking as a Situationally Sensitive Male Mating Strategy. *Evolution and Human Behavior, 29*, 391-395.

- Maner, J. K., & Shackelford, T. K. (2008). The basic cognition of jealousy: An evolutionary perspective. *European Journal of Personality, 22*, 31-36.
- DeWall, C. N., Baumeister, R. F., Gailliot, M. T., & Maner, J. K. (2008). Depletion makes the heart grow less helpful: Helping as a function of self-regulatory energy and genetic relatedness. *Personality and Social Psychology Bulletin, 34*, 1653-1662.
- *DeWall, C. N., & Maner, J. K. (2008). High Status Men (But Not Women) Capture the Eye of the Beholder. *Evolutionary Psychology, 6*, 328-341.
- *Miller, S. L., & Maner, J. K. (2008). Coping with romantic betrayal: Sex differences in responses to romantic infidelity. *Evolutionary Psychology, 6*, 413-426.
- *Nichols, A., & Maner, J. K. (2008). The good subject effect: Investigating participant demand characteristics. *Journal of General Psychology, 135*, 151-165.
- Gailliot, M. T., Stillman, T., Schmeichel, B., Maner, J. K., & Plant, E. A. (2008). Mortality Salience Increases Adherence to Salient Norms and Values. *Personality and Social Psychology Bulletin, 34*, 993-1003.
- Schmidt, N. B., Richey, J.A., Zvolensky, M. J., & Maner, J.K. (2008). Exploring human freeze responses to a threat stressor. *Journal of Behavior Therapy and Experimental Psychiatry, 39*, 292-304.
- Li, N. P., Halterman, R. A., Cason, M. J., Knight, G. P., & Maner, J. K. (2008). The Stress-Affiliation Paradigm Revisited: Do We Prefer the Kindness of Strangers Or Their Attractiveness? *Personality and Individual Differences, 44*, 382-391.
- 2007 –
- Maner, J. K., Gailliot, M. T., Rouby, D. A., & Miller, S. L. (2007). Can't take my eyes off you: Attentional adhesion to mates and rivals. *Journal of Personality and Social Psychology, 93*, 389-401.
- Maner, J. K., DeWall, C. N., Baumeister, R. F., & Schaller, M. (2007). Does social exclusion motivate interpersonal reconnection? Resolving the "porcupine problem." *Journal of Personality and Social Psychology, 92*, 42-55.
- Maner, J. K., Gailliot, M. T., Butz, D., & Peruche, B. M. (2007). Power, risk, and the status quo: Does power promote riskier or more conservative decision-making? *Personality and Social Psychology Bulletin, 33*, 451-462.
- Maner, J. K., Gailliot, M. T., & DeWall, C. N. (2007). Adaptive Attentional Attunement: Evidence for Mating-Related Perceptual Bias. *Evolution and Human Behavior, 28*, 28-36.
- Maner, J. K., & Gerend, M. A. (2007). Motivationally selective risk judgments: Do fear and curiosity boost the boons or the banes? *Organizational Behavior and Human Decision Processes, 103*, 256-267.

- Maner, J. K., Richey, J. A., Cromer, K., Mallott, M., Lejuez, C., Joiner, T. E., & Schmidt, N. B. (2007). Dispositional anxiety and risk-avoidant decision making. *Personality and Individual Differences, 42*, 665-675.
- Maner, J. K., & Gailliot, M. T. (2007). Altruism and Egoism: Prosocial Motivations for Helping Depend on Relationship Context. *European Journal of Social Psychology, 37*, 347-358.
- Gailliot, M. T., Schmeichel, B., & Maner, J. K. (2007). Differentiating the Effects of Self-Control and Self-Esteem on Reactions to Mortality Salience. *Journal of Experimental Social Psychology, 43*, 894-901.
- Schmidt, N.B., Maner, J.K., & Zvolensky, M.J. (2007). CO2 challenge reactivity as a prospective predictor of panic attacks. *Psychiatry Research, 151*, 173-176.
- Gailliot, M. T., DeWall, C. N., Baumeister, R. F., Maner, J. K., Plant, E. A., Tice, D., Brewer, L., & Schmeichel, B.J. (2007). Self-control relies on glucose as a limited energy source. *Journal of Personality and Social Psychology, 92*, 325-336.
- 2006 –
- Schmidt, N. B., Richey, J.A., Maner, J.K., & Woolaway-Bickel, K. (2006). Differential effects of safety in extinction of anxious responding to a CO2 challenge in patients with panic disorder. *Journal of Abnormal Psychology, 115*, 341-350.
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- Maner, J. K., & Schmidt, N. B. (2006). The role of risk-avoidance in anxiety. *Behavior Therapy, 37*, 181-189.
- Maner, J. K., Denoma, J. M., Van Orden, K. A., Gailliot, M. T., Gordon, K. H., & Joiner T. E. (2006). Evidence of Attentional Bias in Women exhibiting Bulimotypic Symptoms. *International Journal of Eating Disorders, 39*, 55-61.
- Baumeister, R. F., Maner, J. K., & DeWall, C. N. (2006). Evoked culture and evoked nature: Co-Evolution and the emergence of cultural animals. *Psychological Inquiry, 17*, 128-130.
- Gerend, M. A., Erchull, M., Aiken, L. S., & Maner, J. K. (2006). Reasons & risk: Understanding women's perceptions of susceptibility to osteoporosis. *Maturitas, 55*, 227-237.
- Schmidt, N. B., Zvolensky, M.J., & Maner, J.K. (2006). Anxiety sensitivity: Prospective prediction of panic attacks and Axis I pathology. *Journal of Psychiatric Research, 40*, 691-699.
- Petrova, P. K., Cialdini, R. B., Barrett, D. W., Goldstein, N., & Maner, J. K. (2006). Effective counterpersuasion: Creating lasting resistance to a stronger opponent. *Advances in Consumer Research, 33*, 276.

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Maner, J. K., Kenrick, D. T., Neuberg, S. L., Becker, D. V., Robertson, T., Hofer, B., Delton, A., Butner, J., & Schaller, M. (2005). Functional projection: How fundamental social motives can bias interpersonal perception. *Journal of Personality and Social Psychology*, *88*, 63-78.

Becker, D. V., Kenrick, D. T., Guerin, S., & Maner, J. K. (2005). Concentrating on beauty: Sexual selection and sociospatial memory. *Personality and Social Psychology Bulletin*, *31*, 1643-1652.

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Kenrick, D. T., & Maner, J. K. (2004). One path to balance and order in social psychology: An evolutionary perspective. *Behavioral and Brain Sciences*, *27*, 346-347.

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Maner, J. K., Kenrick, D. T., & Becker, D. V., Delton, A. W., Hofer, B., Wilbur, C. J., & Neuberg, S. L. (2003). Sexually selective cognition: Beauty captures the mind of the beholder. *Journal of Personality and Social Psychology*, *85*, 1107-1120.

Ackerman, J., Barrett, D. W., Killeen, P. R., Maner, J. K., Renneker, R., Sitomer, M. T., & Sundie, J. (2003). Oughts from is's. *Behavior and Philosophy*, *31*, 195-201.

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Kenrick, D. T., Maner, J. K., Butner, J., Li, N. P., Becker, D. V., & Schaller, M. (2002). Dynamical evolutionary psychology: Mapping the domains of the new interactionist paradigm. *Personality and Social Psychology Review*, *6*, 347-356.

Published Chapters, Commentaries, & Invited Papers (n=24)

*Case, C., & Maner, J. K. (in press). When and why power corrupts: An evolutionary perspective. In R. Machalek, J. Turner, & A. Maryanski (Ed). *Evolutionary Analysis in the Social Sciences*. Paradigm Publishers.

Maner, J. K., & Reynolds, T. (in press). Sex, love, temptation: Human mating motives and their underlying endocrinology. In E. Harmon-Jones & M. Inzlicht (Eds.). *Social Neuroscience: Biological Approaches to Social Psychology*. Psychology Press.

Maner, J. K. (Dec, 2016). Dominance and prestige: Making the most of your leadership potential. *Harvard Business Review*. <https://hbr.org/2016/12/good-bosses-switch-between-two-leadership-styles>

Maner, J. K., & Ackerman, J. A. (2014). Love is a battlefield: Romantic attraction and intrasexual

- competition. In J. Simpson & L. Campbell (Eds.) *The Oxford handbook of close relationships* (pp. 137-160, Ch. 7). Oxford University Press.
- Maner, J. K., & Leo, J. (2014). Sex, love, temptation: Human mating motives and their regulation. In J. Forgas & E. Harmon-Jones (Eds.). *The control within: Motivation and its regulation* (pp. 281-298). New York: Cambridge University Press.
- Maner, J. K., & Case, C. R. (2013). The essential tension between leadership and power. *Science Brief*, 27(9). American Psychological Association.
- Molden, D. C., & Maner, J. K. (2013). How and when exclusion motivates social reconnection. In C. N. DeWall (Ed.). *The Oxford Handbook of Social Exclusion* (pp. 121-132). Oxford University Press.
- Maner, J. K., & Menzel, A. (2012). Evolutionary social psychology. In J. Suls, & H. Tennen (Eds.). *Handbook of Psychology* (2nd ed., pp. 487-506). Wiley Publishers.
- Maner, J. K., Miller, S. L., & Leo, J. (2012). Adaptive relationship cognition: The sights and smells of sexual attraction. In O. Gillath, G. Adams, & A. Kunkel (Eds.). *New directions in close relationships: Integrating across disciplines and theoretical approaches* (pp. 153-168). Washington, D.C.: American Psychological Association.
- Brown, S. & Maner, J. K. (2012). Egoism or Altruism? Hard-Nosed Experiments and Deep Philosophical Questions. In D. Kenrick, N. Goldstein, & S. Braver (Eds.). *Six Degrees of Social Influence: Science, Application, and the Psychology of Robert Cialdini* (pp. 109-118). Oxford University Press.
- *Baker, M. & Maner, J. K. (2012). The young male syndrome. *Encyclopedia of human behavior* (2nd ed.).
- *Leo, J., Miller, S. L., & Maner, J. K. (2011). It's not all conflict: Relationship maintenance psychology. In A. Goetz & T. Shackelford (Eds.) *The Oxford handbook of relationship conflict* (pp. 148-170). Oxford University Press.
- Maner, J. K. (2011). Ten tips for getting your manuscripts published. *Relationships Research News*, 10, 18-20. The International Association for Relationships Research.
- Wagner, R. K., Brown-Waesche, J., Schatschneider, C., Maner, J. K., & Ahmed, Y. (2011). Using response to intervention for identification and classification. In P. McCardle, B. Miller, & J. Ren Lee (Eds). *Dyslexia Across Languages: Orthography and the Brain-Gene-Behavior Link* (pp. 202-213). Baltimore, MD: Paul H. Brookes Publishing.
- Maner, J. K., & Miller, S. L. (2010). The Evolution of close relationships: Adaptive challenges and relationship cognition in emerging adulthood. In F. Fincham & M. Cui (Eds.) *Romantic Relationships in Emerging Adulthood* (pp. 169-189). New York: Cambridge University Press.
- Maner, J. K., & Kenrick, D. T. (2010). Evolutionary Social Psychology. In R. Baumeister & E. Finkel (Eds.) *Advanced Social Psychology* (pp. 613-653). Oxford University Press.

- *Menzel, A. J., & Maner, J. K. (2010). Interpersonal perception. In I. Wiener & E. Craighhead (Eds.) *Encyclopedia of Psychology* (4th ed., pp. 855-858). NJ: Wiley & Sons.
- Maner, J. K. (2008). What can clinicians learn from theories of risk decision-making? *Clinician's Research Digest*.
- Maner, J. K., & Baker, M. (2007). Dominance. In R. F. Baumeister, & K. Vohs (Eds.). *Encyclopedia of Social Psychology*. Sage.
- Baumeister, R. F., Maner, J. K., & DeWall, C. N. (2006). Theories of human sexuality. In R. D. McAnulty, & M. M. Burnette (Eds.). *Sex and sexuality* (Vol. 1, pp. 17-34). Westport, CT: Praeger Press.
- Kenrick, D. T., Maner, J. K., & Li, N. P. (2005). Evolutionary social psychology: From selfish genes to collective selves. In D. M. Buss (Ed.). *Handbook of Evolutionary Psychology* (pp. 803-827). NJ: Wiley & Sons.
- Cialdini, R. B., Maner, J. K., and Gerend, M. A. (2005). Persuasion. In J. Kerr, R. Weitkunat, & M. Moretti. (Eds.). *The ABC's of behavior change: A guide to successful disease prevention and health promotion*. Edinburgh: Elsevier.
- Neuberg, S. L., Kenrick, D. T., Maner, J. K., & Schaller, M. (2004). From evolved motives to everyday mentation: Evolution, goals, and cognition. In J. Forgas & K. Williams (Eds.), *Social motivation: Conscious and unconscious processes* (pp. 133-152). New York: Cambridge University Press.
- Kenrick, D. T., Becker, D. V., Butner, J., Li, N. P., & Maner, J. K. (2003). Evolutionary cognitive science: Adding what and why to how the mind works. In J. Fitness, & K. Sterelny (Eds.). *From mating to mentality: Evaluating evolutionary psychology* (pp. 13-38). New York: Psychology Press.

Notable Media Coverage

2017 PNAS paper on life history theory and obesity (Maner et al., 2017) was featured in USNews and World Report

<http://health.usnews.com/wellness/health-buzz/articles/2017-07-24/having-an-unpredictable-childhood-could-make-you-an-obese-adult>

My 2016 *Advances in Experimental Social Psychology* paper with Charleen Case (Maner & Case, 2016) was covered by dozens of media outlets around the country including the New York Times: http://www.nytimes.com/2016/10/30/jobs/bossy-vs-buddy-two-leadership-styles-each-with-its-place.html?_r=0

Harvard Business Review did a feature story on my 2014 Journal of Personality and Social Psychology paper on dominance and leadership (Case & Maner, 2012).

The Wall Street Journal featured my 2012 Journal of Personality and Social Psychology paper on competition and male aggression (Ainsworth & Maner, 2012).

Discovery News and the Huffington Post featured my 2013 Evolution & Human Behavior paper on women's responses to the scent of ovulation (Maner & McNulty, 2013).

National Public Radio featured my 2011 Journal of Personality and Social Psychology paper on power and sexual overperception (Kunstman & Maner, 2011).

The New York Times, National Public Radio, and several dozen other outlets featured my 2010 Journal of Experimental Social Psychology paper on ovulation and relationship maintenance (Miller & Maner, 2010) together with my related 2011 Journal of Personality and Social Psychology Paper (Ovulation as a Male Mating Prime, Miller & Maner, 2011).

Scientific American, ABC news, Science Daily and over 25 other news agencies featured my 2010 Psychological Science article (Miller & Maner, 2010, "Scent of a woman") on testosterone responses to the scent of female ovulation.

The BBC featured my 2009 Journal of Experimental Social Psychology paper on "Male risk-taking as a context sensitive signaling device" (Baker & Maner, 2009).

The Chicago Sun Times featured my 2009 Journal of Experimental Social Psychology paper on "The implicit cognition of relationship maintenance" (Maner, Gailliot, & Miller, 2009).

The New York Times, the LA Times, the New Scientist, and Scientific American featured my 2008 Evolution & Human Behavior paper on "Automatic inattention to attractive alternatives" (Maner, Rouby, & Gonzaga, 2008).

My 2007 Journal of Personality and Social Psychology paper on "Attentional Adhesion" (Maner, Gailliot, Rouby, & Miller, 2007) was covered internationally by over 100 news organizations including CNN, NBC, ABC, FOX, and the BBC.

Funded Grants - External

"Grounding the Behavioral Immune System in Mental and Physiological Processes" (BCS-1227089)

Role on Project: Principal Investigator

Agency: National Science Foundation

Period: 10/1/12-9/30/16

Total Costs: \$250,000

"Hormonal and Behavioral Responses to Social Threat" (BCS-1122785)

Role on Project: Principal Investigator

Agency: National Science Foundation

Period: 9/1/11-8/31/15

Total Costs: \$300,000

"Military Suicide Research Consortium"

Role on Project: Director, Data Management & Analysis

Agency: Department of Defense
Period: 2010-2014
Total Costs: \$18,000,000

“Development and Evaluation of a Brief Suicide Prevention Intervention Targeting Anxiety and Mood Vulnerabilities”
Role on Project: Co-Investigator
Agency: Dept of Defense
Total Costs: \$1,600,000

“Social Power and Action” (BCS-0842620)
Role on Project: Principal Investigator
Agency: National Science Foundation
Period: 8/1/09-7/31/13
Total Costs: \$392,000

“Fundamental Goals and Social Perception” (MH064734-04a1)
Role on Project: Co-PI, site Principal Investigator
Agency/Mechanism: National Institute of Mental Health, R01
Period: 1/1/06-12/31/09
FSU site costs: \$256,000

“Fundamental Motives and Risky Decision-Making” (MH72848)
Role on Project: Principal Investigator
Agency/Mechanism: National Institute of Mental Health, R03
Period: 5/16/05-5/15/07
Total Costs: \$73,000

Funded Grants - Internal

“Social Psychological and Hormonal Processes during Pregnancy”
Role on Project: Principal Investigator
Agency: FSU, Council for Research and Creativity
Period: 12/1/13 – 11/30/14
Total Costs: \$13,000

“Endocrinological Approaches to Social Psychology”
Role on Project: Principal Investigator
Agency: FSU, Council for Research and Creativity
Period: 7/1/09-6/31/10
Total Costs: \$10,000

“Endocrine Dysfunction and Social Anxiety”
Role on Project: Principal Investigator
Agency: FSU, Council for Research and Creativity
Period: 12/01/07-11/30/08
Total Costs: \$12,000

“Motivational Determinants of Risky Decision-Making”

Role on Project: Principal Investigator

Agency: FSU, Council for Research and Creativity

Period: 5/01/04-9/01/04

Total Costs: \$13,000

Student Funding

“Rejection and changes in Progesterone”

Role on Project: Faculty Sponsor (undergraduate student PI, Mariana Villegas)

Agency/Mechanism: FSU Council for Research & Creativity

Period: 3/012– 9/12

Total Costs: \$1000

“Fertility in Close Relationships”

Role on Project: Faculty Sponsor (student PI, Tania Reynolds)

Agency/Mechanism: NSF Graduate Fellowship

Period: 3/013 – 3/16

Total Costs: \$121,500

“Power and Heuristic Thinking”

Role on Project: Faculty Sponsor (student PI, Andy Menzel)

Agency/Mechanism: NSF Graduate Fellowship

Period: 3/08 – 3/11

Total Costs: \$121,500

“Hormonal Factors in Female Social Affiliation”

Role on Project: Faculty Sponsor (student PI, Saul Miller)

Agency/Mechanism: American Psychological Foundation, Clarence J. Rosecrans Scholarship

Period: 5/09-5/10

Total Costs: \$2000

“Hormones and Social Affiliation”

Role on Project: Faculty Sponsor (student PI, Saul Miller)

Agency/Mechanism: APA Dissertation Research Fellowship

Period: 5/09-5/10

Total Costs: \$1000

“Endocrine Responses to Social Rejection”

Role on Project: Faculty Sponsor (student PI, Chris McClure)

Agency: FSU Office of Fellowships

Period: 4/1/08 – 8/31/08

Total Costs: \$4000

Invited Colloquia

Maner, J. K. (Feb, 2015). Are there any domain-general emotions? Invited talk at the annual meeting of the Motivation and Emotion Scientific Society. Long Beach, CA.

- Maner, J. K.. (November, 2013). The sights and smells of close relationships: Hidden undercurrents in romantic attraction and relationship maintenance. Invited colloquium at McGill University, Montreal Canada.
- Maner, J. K.. (November, 2013). When leaders misbehave: Power, corruption, and sexual misperception. Invited colloquium at Northwestern University.
- Maner, J. K.. (March, 2013). The sights and smells of close relationships: Hidden undercurrents in romantic attraction and relationship maintenance. Invited colloquium at University of Otago, Dunedin, New Zealand.
- Maner, J. K. (August, 2012). Evolutionary psychology redux: An adaptationist paradigm for the 21st century. Invited address at the annual meeting of the American Psychological Association. Orlando, FL.
- Maner, J. K. (October, 2011). The essential tension between leadership and power. Invited talk at Stanford University, School of Business.
- Maner, J. K. (September, 2011). Experimental evolutionary psychology: Adding what and why to how the mind works. Invited talk at Yale University, Department of Psychology.
- Maner, J. K. (July, 2011). Hidden undercurrents in human mating: The sights and smells of sexual attraction. Invited talk at the Center for Advanced Studies, Munich Germany.
- Maner, J. K. (April, 2011). Sex and Power: Evolutionary approaches to social cognition. Invited talk at University of Rochester, Dept of Psychology.
- Maner, J. K. (March, 2011). The evolutionary psychology of close relationships: Romantic attraction and relationship maintenance. Invited talk at UCLA, Dept of Psychology.
- Maner, J. K. (March, 2011). When power corrupts. Invited colloquium at Tilburg University, the Netherlands.
- Maner, J. K. (March, 2011). Adaptive cognition of close relationships. Invited colloquium at Radboud University Nijmegen, the Netherlands.
- Maner, J. K. (March, 2011). The evolutionary psychology of power. Invited colloquium at Radboud University Nijmegen, the Netherlands.
- Maner, J. K. (November, 2010). The evolutionary psychology of close relationships: Sights and smells of romantic attraction. Invited colloquium at the Dept of Psychology, University of Tennessee, Knoxville, TN.
- Maner, J. K. (April, 2010). How the mind warps: Fundamental motives and adaptive social cognition. Quad-L Early career award address at the Dept of Psychology, University of New Mexico.

Maner, J. K. (April, 2010). The need for social belonging: Brighter and darker sides of human nature. Invited address at the annual meeting of the Arts & Sciences Leadership Council, FSU.

Maner, J. K. (October, 2009). The power of close relationships. Invited address at the biannual meeting of the Florida State University Foundation.

Maner, J. K. (June, 2009). E.O.Wilson, Sociobiology, and the Advent of Evolutionary Psychology. Invited address at a symposium honoring Edward Wilson, Florida State University.

Maner, J. K. (January, 2008). Adaptations gone awry: Social psychological and evolutionary approaches to anxiety. Invited colloquium at the University of Michigan Evolution and Human Adaptation Program.

Maner, J. K. (January, 2008). Anxiety and the Genesis of Risk-Avoidance. Invited colloquium at the Center for Behavioral and Decision Sciences in Medicine, University of Michigan.

Maner, J. K. (March, 2007). The Power Maintenance Hypothesis. Invited colloquium at the Dept of Psychology, University of Florida.

Conference Presentations

Maner, J. K. (Feb, 2015). Let's put our money where our mouth is: A guide for reviewing psychological science. Paper presented at the Annual Society for Personality and Social Psychologists, Long Beach, California.

Palmer, K. E., Kunstman, J. W., Smith, A. R., Maner, J. K., Clerkin, E. M., & Peters, T. M. (Feb, 2015). Power hungry: Power reduces dietary restriction among self-oriented perfectionists. Poster presented at the Annual Society for Personality and Social Psychologists, Long Beach, California.

Maner J. K., Case, C. R., & Mead, N. L. (May, 2014). When leaders misbehave: Differential effects of dominance and prestige. Paper presented at the annual meeting of the Association for Psychological Science.

Maner, J. (August, 2013). The endocrinology of social bonding: Progesterone and the search for social affiliation. Paper presented at the annual meeting of the American Psychological Association.

Maner, J., & Miller, S. (August, 2013). Adaptive attentional attunement: Perceptions of danger promote attention to outgroup males. Poster presented at the annual meeting of the American Psychological Association.

Soberary, K., Dwyer, M., Hanson, J., Ribeiro, J., Gronau, K., Gutierrez, P., & Maner, J. (August, 2013). Exploring the MSRC Common Data Elements: The Relationship between TBI, Severe Insomnia, and Suicidal Behaviors in Military Populations. Poster presented at the annual meeting of the American Psychological Association.

Maner, J. K., Leo, J. (March, 2013). Sex, love, temptation: Human mating motives and their

- regulation. Paper presented at the annual Sydney Symposium for Social Psychology, Sydney, Australia.
- Conlon, K., & Maner, J. K. (January, 2013). Alone at the top: Power reduces social affiliative motivation. Paper presented at the annual meeting of the Society for Personality and Social Psychology, New Orleans, LA.
- Maner, J. K. (January, 2013). What I know now that I wish I'd known then. Chaired training symposium at the annual meeting of the Society for Personality and Social Psychology, New Orleans, LA.
- Maner, J. K. (January, 2013) Social anxiety potentiates antisocial responses to rejection. Invited paper presented at the Social Anxiety and Responses to Interpersonal Stress meeting, Jerusalem, Israel.
- Maner, J. K. (January, 2013) Progesterone and social belonging. Invited paper presented at the Gonda Brain Center, Tel Aviv, Israel.
- Fay, A. J., & Maner, J. K. (2012, October) Warmth, Proximity, and Social Attachment: The Embodied Perception of a Social Metaphor. Paper presented at the annual meeting of the Society of Southeastern Social Psychologists, Gainesville, FL.
- Ainsworth, S. E., & Maner, J. K. (2012, October). Sex begets violence: Mating motives, social dominance, and physical aggression in men. Paper presented at the Society of Southeastern Social Psychologists 2012 Annual Meeting, Gainesville, FL.
- Ainsworth, S. E., & Maner, J. K. (2012, August). Sex begets violence: Mating motives, social dominance, and physical aggression in men. Paper presented at the American Psychological Association 2012 Annual Meeting, Orlando, FL.
- Leo, J. L., & Maner, J. K. (2012, January). Love, vigilance and violence: When love leads to violent vigilance toward attractive rivals. Paper presented at the Society for Personality and Social Psychology, San Diego, CA.
- Leo, J. L., & Maner, J. K. (2012, August). Love and rivalry: Love leads to negative perceptions of relationship rivals. Paper presented at the American Psychology Association, Orlando, FL.
- Leo, J., & Maner, J. K. (August, 2012). Negative effects of romantic love on the perception of romantic rivals. Paper presented at the annual meeting of the American Psychological Association. Orlando, FL.
- Maner, J. K. (May, 2012). The essential tension between leadership and power. Invited talk at the biannual Power, Status, and Influence conference. Kellogg School of Management, Northwestern University, Evanston, IL.
- Maner, J. K. (February, 2012). On friends and foes: When attitudes reflect the fundamental affordances of social life. Invited talk at the attitudes pre-conference, annual meeting of the Society for Personality and Social Psychology, San Diego, CA.

- Maner, J. K. (February, 2012). Dispositional anxiety blocks the psychological effects of power. Paper presented at the annual meeting of the Society for Personality and Social Psychology, San Diego, CA.
- Maner, J. K. (February, 2012). How do I love thee: Romantic love from evolutionary, psychological, and neurobiological approaches. Symposium organized at the annual meeting of the Society for Personality and Social Psychology, San Diego, CA.
- Leo, J. & Maner, J. K. (February, 2012). The dark side of love: Romantic love promotes violent vigilance to romantic rivals Paper presented at the annual meeting of the Society for Personality and Social Psychology, San Diego, CA.
- Miller, S. L., Maner, J. K., & McNulty, J. K. (February, 2012). Adaptive attunement to the sex of individuals at a competition: The ratio of opposite- to same-sex individuals correlates with changes in competitors' testosterone levels. Paper presented at the annual meeting of the Society for Personality and Social Psychology, San Diego, CA.
- Maner, J. K. (July, 2011). Sexual overperception: When power biases social judgment. Paper presented at the annual meeting of the European Association for Social Psychology, Stockholm, Sweden.
- Maner, J. K. (January, 2011). The evolution of close relationships: Sights and smells of romantic attraction. Invited talk at the close relationships pre-conference, annual meeting of the Society for Personality and Social Psychology, San Antonio, TX.
- Maner, J. K. (January, 2011). How to publish your manuscript. Invited talk sponsored by the American Psychological Association, annual meeting of the Society for Personality and Social Psychology, San Antonio, TX.
- Maner, J. K. & Miller, S. L. (January, 2011). The evolution of relationship maintenance: Avoiding the temptation of relationship alternatives. Paper presented at the annual meeting of the Society for Personality and Social Psychology, San Antonio, TX.
- Kunstman, J. & Maner, J. K. (January, 2011). Sexual overperception: Power, mating motives, and biases in social perception. Paper presented at the annual meeting of the Society for Personality and Social Psychology, San Antonio, TX.
- Miller, S. L. & Maner, J. K. (January, 2011). Over-perceiving Obesity: Disease Threats Produce Weight-Based Memory and Categorization Biases. Paper presented at the annual meeting of the Society for Personality and Social Psychology, San Antonio, TX.
- Mead, N., & Maner, J. K. (January, 2011). On keeping your enemies close: Powerful leaders seek proximity to ingroup power-threats. Paper presented at the annual meeting of the Society for Personality and Social Psychology, San Antonio, TX.
- Maner, J. K. (October, 2010). Adaptive relationship cognition: The sights and smells of romantic attraction. Paper presented at the annual meeting of the Society for Experimental Social

Psychology, Minneapolis, MN.

- Maner, J. K., & Mead, N. (October, 2010). The essential tension between leadership and power: When leaders sacrifice group goals for the sake of self-interest. Paper presented at the annual meeting of the Society for Experimental Social Psychology, Minneapolis, MN.
- Maner, J. K., & Leo, J. (June, 2010). Intrasexual vigilance: A dark side of romantic love. Paper presented at annual meeting of the Human Behavior and Evolution Society, Eugene, OR.
- Miller, S. L. & Maner, J. K. (June, 2010). Ovulation as a male mating prime. Paper presented at annual meeting of the Human Behavior and Evolution Society, Eugene, OR.
- Park, L., & Maner, J. K. (May, 2010). Seeking social connection: Effects of self-esteem and contingencies of self-worth. Paper presented at annual meeting of the Association for Psychological Science, Boston, MA.
- Maner, J. K. (January, 2010). Psychological, behavioral, and biological evidence for the social reconnection hypothesis. Paper presented at annual meeting of the Society for Personality and Social Psychology. Las Vegas, NV.
- Maner, J. K. (January, 2010). Responses to rejection reflect the pushes and pulls of human sociality. Paper presented at the annual meeting of the Society for Personality and Social Psychology. Las Vegas, NV.
- Miller, S. L., Heim, L., & Maner, J. K. (January, 2010). Ovulation as an implicit mating prime: Men's responses to cues of female fertility. Poster presented at the annual meeting of the Society of Personality and Social Psychology, Las Vegas, NV.
- Baker, M. D., & Maner, J. K. (January, 2010). Exposure to Mating Cues Enhances Memory Retrieval. Poster presented at the annual meeting of the Society for Personality and Social Psychology, Las Vegas, NV.
- Gill, E.C., Miller, S.L. & Maner, J.K., (January 2010). Encoding beauty: Ovulating women encode the attractiveness of male and female targets. Poster presented at the annual meeting for the Society of Personality and Social Psychology, Las Vegas, NV.
- Maner, J. K. (November, 2009). The evolution of relationship initiation: The sights and smells of romantic attraction. Invited talk at the annual meeting of the International Association for Relationships Research. Lawrence, KS.
- Maner, J. K., Miller, S. L., Rouby, D. A., & Gailliot, M. T. (February, 2009). Intrasexual vigilance: The implicit cognition of romantic rivalry. Paper presented at the annual meeting of the Society for Personality and Social Psychology. Tampa, FL.
- Miller, S. L. & Maner, J. K. (February, 2009). Scent of a woman: Men's endocrine responses to cues to ovulation. Paper presented at the annual meeting of the Society for Personality and Social Psychology. Tampa, FL.

- Maner, J. K., & Miller, S. L. (February, 2009). The Evolution of Close Relationships: Adaptive Challenges and Basic Cognitive Processes. Paper presented at the Conference on Romantic Relationships in Emerging Adulthood. Tallahassee, FL.
- Maner, J. K. (October, 2008). When do the needs of one outweigh the needs of many? Leaders sacrifice group goals for the sake of power. Paper presented at the annual meeting of the Society for Experimental Social Psychology. Sacramento, CA.
- Maner, J. K. (February, 2008). Submitting to defeat: Social anxiety, dominance threat, and decrements in testosterone. Paper presented at the annual meeting of the Society for Personality and Social Psychology. Albuquerque, NM.
- Maner, J. K. (Sept, 2007). Why good deeds must be punished: Leaders sacrifice group goals for the sake of power preservation. Paper presented at the annual meeting of the Society for Experimental Social Psychology, Chicago, IL.
- Maner, J., Miller, S., & Gailliot, M. (June, 2007). Mate-guarding, jealousy, and intrasexual vigilance. Paper presented at the annual meeting of the Human Behavior and Evolution Society, Williamsburg, VA.
- Miller, S. & Maner, J. (June, 2007). Intergroup vigilance: Effects of self-protective motivation on outgroup categorization. Paper presented at the annual meeting of the Human Behavior and Evolution Society, Williamsburg, VA.
- Mead, N. & Maner, J. (June, 2007). When the desire for dominance detracts from the good of the group. Paper presented at the annual meeting of the Human Behavior and Evolution Society, Williamsburg, VA.
- Maner, J. K. (January, 2006). Does social exclusion promote social reconnection: Resolving the “porcupine problem.” Paper presented at the annual meeting of the Society for Personality and Social Psychology. Palm Springs, CA.
- Maner, J. K. (November, 2005). Does social exclusion promote withdrawal or reconnection: Resolving the “porcupine problem.” Paper presented at the annual meeting of the Society for Southeastern Social Psychology. Atlantic Beach, FL.
- Maner, J. K., & Gailliot, M. T. (June, 2005). Can’t take my eyes off you: Mating goals and biases in attentional adhesion. Paper presented at given at the meeting of the Human Behavior and Evolution Society, Austin, TX.

Teaching

Courses Taught

Social Psychology (Undergraduate)
Honors Social Psychology (Undergraduate)
Evolutionary Psychology (Doctoral)
Regression Analysis (Doctoral)
Advanced Social Psychology (Doctoral)
Professional Development (Doctoral)
Multivariate Statistical Methods (Doctoral)
Negotiation (MBA)

Teaching Awards and Recognition

2013 Florida State University Undergraduate Honors Thesis Mentor Award
2005 Florida State University Teaching Award for excellence in undergraduate teaching

Student Awards/Funding

Graduate Advisees

Tania Reynolds– National Science Foundation Graduate Fellowship (2013-2016)
Andy Menzel – National Science Foundation Graduate Fellowship (2008-2011)
Saul Miller – 2011, FSU Graduate Student Research and Creativity Award (\$500); 2009 Clarence J. Rosecrans Scholarship from the American Psychological Foundation (\$2000); 2009 APA Dissertation Research Fellowship (\$1000); 2008 Brigham Award, given to the best student-authored social psychology paper at FSU Psychology (\$500), 2008 NSF Graduate Fellowship honorable mention

Undergraduate Advisees

Amy Newberg – Bess Ward Honors Thesis Award (\$700)
Mariana Villegas – 2013 Howard Baker thesis Award winner; Mentored Research & Creative Endeavors Award (\$1000)
Marjorie Prokosch – 2011 Howard Baker Thesis Award runner up
Beth Gill – 2009 Bess Ward Honors Thesis Award (\$500), 2010 Howard Baker Thesis Award runner up.

Chris McClure – 2008 Florida State University Undergraduate Research and Creative Activity Award (\$4000), Bess Ward Honors Thesis Award (\$1000), Society for Personality and Social Psychology conference travel award; 2009 Howard Baker Award honors thesis award (\$300)

Margo Land – 2007 Howard Baker Award (\$300)

Austin Nichols – 2006 Howard Baker Award, runner-up (\$150)

Student Committees Chaired (to completion)

Ph.D. Dissertations (n=8)

Charleen Case, 2017

Justin Moss, 2015

Adam Fay, 2014

Jennifer Leo, 2014

Andrew Menzel, 2013

Kyle Conlon, 2012

Saul Miller, 2011

Michael Baker, 2010

Masters Theses (n=6)

Charleen Case, 2013

Jennifer Leo, 2010

Andy Menzel, 2010

Aaron Rouby, 2008

Saul Miller, 2008

Michael Baker, 2007

Undergraduate Honors Theses (n=12)

Amy Newberg, 2013

Mariana, Villegas, 2013

Marjorie Prokosch, 2011

Beth Gill, 2010

Lora Peaden, 2010

Brooke Lerner, 2010

Chris McClure, 2009

Valerie Hooker, 2008

Lindsay Smith, 2008

Margo Land, 2007

Austin Nichols, 2006

Catherine Thompson, 2005

Graduate Student Committee Memberships (completed)

Dissertation Committees (n=48)

Sarah Ainsworth, Social Psychology, 2015

Corey Columb, Social Psychology, 2014

Levi Baker, Social Psychology, 2014

Joanna Goplen, Social Psychology, 2014
Jessica Alquist, Social Psychology, 2013
Jessica Ribeiro, Clinical Psychology, 2013
Kristina Korte, Clinical Psychology, 2013
Patricia Kantor, Developmental Psychology, 2012
Sarah Kershaw, Developmental Psychology, 2012
Michael Mallott, Clinical Psychology, 2012
Janine Bartley, Communication Disorders, 2012
Seth Tucker, English, 2012
Christina Riccardi, Clinical Psychology, 2011
April Smith, Clinical Psychology, 2011
Jackie Coyle, Cognitive Psychology, 2011
Meghan Keough, Clinical Psychology, 2011
Jonathan Kunstman, Social Psychology, 2011
Joel Weinbrot, English, 2011
Matt Waesche, Clinical Psychology, 2011
Andrea Sell, Cognitive Psychology, 2011
Celeste Doerr, Social Psychology, 2010
David Buck, Social Psychology, 2010
Nate Lambert, Family Sciences, 2010
EJ Masicampo, Social Psychology, 2010
Nadia Teale, Clinical Psychology, 2010
Rob Schlauch, Clinical Psychology, 2010
Kyle Gobbregge, Neuroscience, 2010
Colette Berbesque, Anthropology, 2010
Nicole Mead, Social Psychology, 2009
Rebecca Bernert, Clinical Psychology, 2009
Tracy Witte, Clinical Psychology, 2009
Kimberly Van Orden, Clinical Psychology, 2009
Kiara Timpano, Clinical Psychology, 2009
Lisa James, Clinical Psychology, 2009
Camille Blake, Neuroscience, 2008
Yaacov Petscher, Cognitive Psychology 2008
Leo Bobadillo, Clinical Psychology, 2008
Julie Buckner, Clinical Psychology, 2008
Katie Gordon, Clinical Psychology, 2008
David Butz, Social Psychology, 2007
Nathan DeWall, Social Psychology, 2007
Elizabeth Lima, Clinical Psychology, 2007
Brooke Bennett, Social Psychology, 2007
Sandi Shappell, Clinical Psychology, 2007
Anthony Richey, Clinical Psychology, 2007
Richard Yaxley, Cognitive Psychology, 2006
Mary Jo Breiner, Clinical Psychology, 2005
Brandon Schmeichel, Social Psychology, 2004

Masters Thesis Committees (n=35)

Jessica Cascio, Social Psychology, 2013

Andrew Vonasch, Social Psychology, 2013
Joseph Kostenak, Neuroscience, 2013
Jean Forney, Clinical Psychology, 2013
Daniel Blakely, Cognitive Psychology, 2013
Noah Venables, Clinical Psychology, 2012
Jamie Quinn, Developmental Psychology, 2012
Laura Drislane, Clinical Psychology, 2012
Sarah Ainsworth, Social Psychology, 2012
Jon Marc Goodrich, Developmental Psychology, 2012
Kirsten Hawkins, Clinical Psychology, 2012
John Marc Goodrich, Clinical Psychology, 2012
Novell Tani, Developmental Psychology, 2011
Yusra Ahmed, Developmental Psychology, 2011
Daniel Capron, Clinical Psychology, 2011
Will Crescioni, Social Psychology, 2011
Tiffany Brown, Clinical Psychology, 2011
Adam Faye, Social Psychology, 2011
Melissa Mitchell, Clinical Psychology, 2010
Patricia Kantor, Cognitive Psychology, 2010
Sarah Kershaw, Cognitive Psychology, 2009
Christina Riccardi, Clinical Psychology, 2009
Andrea Sell, Cognitive Psychology, 2009
Nate Lambert, Family Sciences, 2008
April Smith, Clinical Psychology, 2008
Jonathan Kunstman, Social Psychology, 2008
E.J. Masicampo, Social Psychology, 2008
David Buck, Social Psychology, 2007
Michelle Peruche, Social Psychology, 2007
Lawrence Taylor, Cognitive Psychology, 2007
Tracy Witte, Clinical Psychology, 2006
Nathan DeWall, Social Psychology, 2006
Julie Smith, Clinical Psychology, 2006
Tres Roring, Cognitive Psychology, 2006
Kyle Gobregge, Neuroscience, 2006
Kimberly Van Orden, Clinical Psychology, 2005

Service

Editorial Service

2011– 2017 Associate Editor, *Journal of Personality and Social Psychology*, IRGP.

2014 - Consulting Editor, *Evolutionary Psychological Science*

2013 - 2015 Consulting Editor, *Social Psychological and Personality Science*

- 2012 - Consulting Editor, *Psychological Science*
- 2006– Consulting Editor, *Evolutionary Psychology*
- 2016 - Consulting Editor, *The Leadership Quarterly*
- 2008–2011 Associate Editor, *Personality and Social Psychology Bulletin*.
- 2005–2011 Consulting Editor, *Journal of Personality and Social Psychology*, IRGP

Ad hoc journal reviewing (abbreviated list)

Proceedings of the National Academies of Sciences
American Psychologist
Psychological Bulletin
Journal of Experimental Social Psychology
Psychological Science
Personality and Social Psychology Review
Perspectives on Psychological Science
Journal of Personality and Social Psychology
Personality and Social Psychology Bulletin
Evolution and Human Behavior
Human Nature
Health Psychology
Emotion
Social Cognitive and Affective Neuroscience
Personal Relationships
Journal of Social Relationships
Journal of Social and Personal Relationships
Journal of Abnormal Psychology
Journal of Comparative Psychology
European Journal of Social Psychology
American Journal of Psychology
Personality and Individual Differences
Nonverbal Behavior
Journal of Personality
Behavior Therapy
Cognitive Research and Therapy
Cognition and Emotion
Proceedings of the Royal Society of London
Social Psychology
The Administrative Science Quarterly
Appetite

Grant Reviewing

National Science Foundation
Social Sciences & Humanities Research Council of Canada
Florida State University Council for Research & Creativity

Department/School Service & Committees

Florida State University (2003-2014)

2012 – 2014	Area Director, Social Psychology, FSU
2012 - 2014	Executive Committee, Dept. of Psychology, FSU
2009 - 2014	Colloquium Committee (Chair), Dept. of Psychology, FSU
2003 – 2014	Human Subjects Research Committee (Chair), Dept. of Psychology, FSU
2012 - 2013	Department Chair Selection Committee (Chair), Dept. of Psychology, FSU
2011 - 2013	Faculty Development Committee, Dept. of Psychology, FSU
2011	Social Psychology Faculty Search Chair (resulted in hiring Prof. Jim McNulty) Dept. of Psychology, FSU
2009 - 2010	Executive Committee, Dept. of Psychology, FSU
2004–2008	Graduate Research Day Committee, Dept. of Psychology, FSU

Northwestern University (2014- 2017)

2016 –	Department Associate Chair
2015-2016	Department Co-Chair
2015	Senior Advisory Committee, Kellogg Doctoral Program
2015	Behavioral lab oversight committee
2014	Reiter Award selection committee
2014, 2016	Faculty Recruiting committee
2014	Graduate student selection and recruiting committee

University Service & Committees

2013 – 2014	Member, FSU Council on Research and Creativity (advises the FSU VP for Research on funding priorities)
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National Service & Committees

2012 – 2016	SPSP Training Committee
2014	SPSP Theoretical Innovation Prize selection panel
2007	Society for Personality and Social Psychology Student Travel Award Selection Committee

Other Service

2012	Serve as faculty advisor for the FSU Students Taking Action Against Abuse organization
2010	Served as a mentor at the graduate student roundtable, hosted by the SPSP graduate student association

Professional Memberships

	Society for Personality and Social Psychology (Fellow)
	Association for Psychological Science (Fellow)

Updated Aug, 2017

American Psychological Association (Fellow)
Human Behavior and Evolution Society
Society for Experimental Social Psychology