

We are looking for a Business Development Builder who will increase our business by changing the perspective

Traineeship March (minimum of 3-4 months)

PHYSEE

At PHYSEE we have a thorough believe in sustainable innovation without compromise. Innovation which brings added value for our customers, without compromising on aesthetics, technology or costs. Holding on to this belief has led us to design and produce the world's first fully transparent, energy and data generating windows; PowerWindow and SmartWindow.

Since we focus on building a better future we are determined to expand our young and ambitious team, following the principles of our company culture. Which is described as 'a place where free-spirits can flourish' by one of our valued PHYSEEnairs.

The Internship

Due to a rapidly increasing number of requests from potential customers, we are looking for someone who can strengthen our team in terms of tendering, sales and marketing, working at our Business Development Department.

As a Business Development Builder you serve our clients and Ambassadors by identifying their needs; technically assists in tender process; assist in optimizing our supply chain

Are you eager to learn more about products, do you get energy from talking to clients and do you have a combination of strong analytical skills together with strong operational skills (to optimize the supply chain process for different tenders / projects)? Then please read below job mission and reach out to us!

Your mission

- You're the linking pin between our Business Development and Operations department, ensuring a smooth transfer from sales to actual projects
- Provides technical and engineering information by answering questions and requests by our clients and Ambassadors during the tender process
- Prepares sales engineering reports and presentations by collecting, analyzing, and summarizing sales information and trends in the solar and real estate industries
- Thinks of several marketing techniques in order to optimize the amount of Leads
- Assists in operational processes, able to map future supplier landscapes and able to join in supplier negotiations
- Able to motivate our team by having a positive and creative mindset

Requirements

- Approaching the end of a Bachelor's or Master's degree in a commercial or technical oriented education, University (WO) or College (HBO) level, such as (but not limited to): Business science, Economics, Building Technology, etc.
- Excellent spoken and written Dutch and English

Don't apply for the job if you do not want:

- To be part of the 30 most promising tech pioneers worldwide and most promising start-up in the Netherlands (according to World Economic Forum)
- To work for a company who won the Postcode Lottery Green Challenge in 2016
- To join a young, ambitious team full of fun and creativity
- To work in the coolest building of Delft with a rooftop terrace
- To make a difference and not want to change the perspective

Do you think you're capable for the job and are you the perfect team member? Let us know you and send an email to Noortje at jobs@physee.eu.

Looking forward seeing you!