

# General Meeting - BOD Meeting

MINUTES

12-21-09

10:00AM

DELTA DOWNS RACETRACK –LOOK OUT

<b>MEETING CALLED BY</b>	Sean Alfortish
<b>TYPE OF MEETING</b>	General Membership Meeting- BOD Meeting
<b>FACILITATOR</b>	Delta Downs
<b>NOTE TAKER</b>	Rachelle Mischler
<b>PRAYER</b>	Christine Early
<b>ATTENDEES</b>	Ed Fenasci, Mike Fenasci, Jim Gelpi, Rachelle Mischler, General Members also attended

Roll Call: Mona Romero – All in Attendance  
 Noted a quorum has formed

SEAN ALFORTISH

<b>DISCUSSION</b>	Sean Alfortish welcomes everyone and introduces Neil Cormier from the Racing commission, who was in attendance. Neil is always on the horsemen side and is working for the better of all horsemen	
<b>FINANCIAL REPORT</b>	<p>Ed Fenasci gave financial reports on 1993 Inc, Medical Trust, Pension Trust and Workers Comp.. Audited financials through the 3<sup>rd</sup> quarter; 1993 Inc is experiencing a shortfall due to interest rates remaining at or below zero. Medical Trust is right on target and doing well. Pension Trust have additional reserves primarily due to secure financing and is behaving as which it was intended.</p> <p>Slot Purses for 3<sup>rd</sup> quarter are up 7.7% YTD 7.5% increases are from Delta and Fair Grounds. Delta is up 14.6% and Fair Grounds up 73%.</p> <p>(Sean) How are the reserves? How would you say the financial condition is? (Ed) The Financial Condition is in very good shape.(Sean) I will explain how 1993 Inc is run, the interest rates is basically all the money we run off of, based on the money that is in the bookkeeper account; like the money earned from purses that are not taken out by owners immediately. Correct? This is correct, this has always been the primary funding for 93 Inc. (Sean) if interest rates are high, we make money if they are low we do not.(Ed) The funds are used for operating expenses to provide services.</p> <p>(Sam David) Any plan to offset the low interest rates? (Ed) One proposal, 1993Inc owns the office building at 1535 Gentilly and trailers/field offices at Delta, Evangeline, Evangeline TC and LAD. I spoke with the accounting firm and they agree that 93 Inc has the basis to charge rent for use of space of the facilities. This will help raise revenue for 93Inc while interest rates are so low. (Gelpi) Tax consultants need to be contacted but I do not see any problem with this. (Ed) I also recommend that back rent should be charged for the year 2009.</p>	
	Motion: To get a Written agreements for back rent from 09 and determine the fair market value for rent for the 3 entities for use of the offices.	
	Motion By: Chrissie Early Second By:Sam David Motion passed unanimously	
<b>PENSION REPORT</b>	<b>SAM DAVID</b>	
	Ed pretty much summed up Pension with his report. Very happy with the Pension Trust, it continues to grow every year.	

<b>FINANCE COMMITTEE REPORT – CHRISTINE EARLY</b>	I agree with Sam, Ed pretty much summed up finance in his report.
<b>BY LAW COMMITTEE REPORT- BILL FOREMAN</b>	The committee is in the process of updating the By Laws. Jim Gelpi is helping by drafting them. Once they are completed, they will be brought before the Board of Directors for approval.
<b>WORKERS COMP REPORT</b>	<b>SEAN ALFORTISH</b>
<p>The program is going great. The program is ahead of projections, the program continues to grow making money every year. Still trying to close some claims from 06. We are looking into selling the program to other states. If this happens, it could mean lower rates for our Louisiana horsemen.</p> <p>Attendee, Carl Giesse asked if this would be a national insurance. Sean explained that it would be handled on a state by state basis. Eric Low asked, what about being non-profit. Sean, the company HIA is not, The program can make money. The goal is to reduce our premium.</p>	

<b>MEDICAL TRUST COMMITTEE REPORT- LARRY ROBIDEAUX</b>	<p>In the winter months the Medical Trust gets hit hard, from people coming in from other states. Right now we are inundated with claims for glasses and prescription benefits. Murray Woodward does a great job. The Medical Board consists of me, Gerald Romero, Sam Breau, Sturges Ducoing, Christine Early and Sean Alfortish. WE are doing fairly well and will be able to do more as time goes on. The Winter months are always harder. Hopefully we will be able to come up with something like a longer waiting period for people coming in from other states.</p> <p>Eric Low- when we go into other states they take care of our people. (Sean) Every state has different qualifications for their program. We have the best Medical Program in the country. The Board has nothing to do with Medical Trust issues; They have a committee that handles those decisions.</p>
<b>LAD BACKSIDE COMMITTEE REPORT- LARRY ROBIDEAUX AND BILLY FOREMAN</b>	<p>We as horsemen think Harrah's is giving us the run around. They legally owe the horsemen money, now they don't want to pay the horsemen back. They refused the payout said the horsemen charged too much interest. Jim Gelpi and Sean will go back to them with the offer of the payout. We would like to flourish and have decent purses if we can get the overpayment done. We will be able to pay ourselves back accordingly; there will be no time limit. Hopefully it will be settled by March, we have another meeting with them. (Sam David) If we don't get the deal signed with Harrah's there is no way to have decent purses. Attendee, Carl Giesse asked why not try to get table games? (Sean) Charter only allows table gaming at the land based casino in New Orleans. Attendee, Guy Smith asked what the advantage of Harrah's carrying the note is. (Sean) There is no advantage for them, they are taking an interest free note and taking out an ex amount of money per year and hurting the entire purse structure. Yesterday the Board voted on filing a motion to enforce a settlement with Harrah's.</p> <p>LAD Quarter Horse Report: Kenny Roberts- I spoke to the racing Secretary, said 97 thousand a day not including stake races but it does not reflect that amount in the condition book. The Committee would like to review the condition book before it goes to print. We know what kind of horses are on the backside. Also, would like to have contracts signed before a race meet. We didn't have contract for the Evangeline QH meet. The contract is primary for simulcasting. This was the first time that Evangeline has not lived up to our agreement. There is really nothing that can be done if they do not abide by the contract.</p> <p>Sean- I would like to have the horsemen back me at a commission meeting. Commission has the authority</p>

	to regulate the race tracks.	
<b>DELTA DOWNS- SAM BREAUX AND SAM DAVID</b>		
	Had a problem with the 5 furlong shoot, which has been corrected. No sand on the walking wheels; Manure bends, front loaders coming in making it real low. I will be speaking to Chris about this. Heaters in showers not working and some heaters in rooms not working. We have a meeting with Chris today. ( Sean) I will attend that meeting today and see if these issues can be resolved quickly.	

<b>FAIR GROUNDS – LARRY ROBIDEAUX</b>	Problem with the track closing last week on the recommendation of jockeys. (Sean) it was not done completely, I was there and the stewards shut the track due to wash outs. Management have agreed to consult the horsemen in the future before a decision is made.	

<b>LTBA TOM EARLY</b>	We are having 4-5 LA Breed races a day at the FG & Delta. Purses are staying strong, everything is going good.	

<b>DOI REPORT- ED FENASCI</b>		
	Recommendation made by DOI was to upgrade server software. Troy Crovetto has researched and the cost will be \$10,000. This software will be used to back up data records.	
	Motion to approve \$10,000 to upgrade Server Software to back up workers comp data.	
	Motion By: Sam David Second BY: Don Hargroder Motion passed unanimously	

<b>MEDICAL TAX REFUND- ED FENASCI</b>	Received two refunds-90 thousand and 115 thousand. This money will go back into the Medical Trust. Some of this money was used to purchase the HBPA field office at the FG.	

<b>OTHER ISSUES</b>	None	

<b>MOTION TO ADJOURN</b>		
	<b>MOTION BY: BILLY FOREMAN SECOND BY: CHRISTINE EARLY MOTION PASSED UNANIMOUSLY</b>	