



Harvest Network of Schools

Request for Proposals

School Transportation Services

Notice is hereby given that the Harvest Network of Schools will receive sealed proposals from interested and qualified parties (“Offerors”) to “Directly Provide or Broker for the Management of Transportation Operations, Safety & Administrative Services for Harvest Preparatory School, Best Academy, and the Mastery School (“the HNS Schools”) – one-year contract with two (2) one-year options to renew, exercisable by the HNS Schools. No exercise of an option to renew shall be subject to agreement or acceptance by the Contractor.

The successful Offeror(s) will manage and operate certain part(s) of the HNS Schools’ transportation system and provide management services either as a sole provider, joint venture, in partnership, as a broker of qualified providers, or as another type of legal entity for the HNS Schools in accordance with the specifications and terms and conditions contained in the RFP and Contract documents.

Currently, HNS Schools use a single contracted service provider to transport about 1,000 students to two campuses (Harvest/Best @ 1300 Olson Memorial Highway, Minneapolis & Mastery @ 4021 Thomas Ave. N., Minneapolis) using 35 yellow buses and 6 general education vans. 33 special education (SPED) students are transported using 11 vans. At any given time, about 10-20 homeless & highly mobile (HHM) students are transported using a more dynamic & flexible van service, whose numbers vary. Field trips average about 1-2 per week. Enrollment and transportation needs for SY2018-2019 are projected to be very similar to this year.

Both campuses will accept students in the morning as early as 7:15AM and require the loading of students no later than 3:45PM. Drop-off and pick-up windows can be negotiated for routes that are proposed to run between both campuses.

Each Offeror is invited to submit a single technical proposal & pricing sheet that addresses one or more of the following options:

1. General Education School Bus (Harvest, Best Academy, and/or Mastery School)
2. “Edge Cases” General Education Van Transportation (Harvest, Best Academy, and/or Mastery School)
3. Special Education Van Transportation (Harvest, Best Academy, and/or Mastery School)
4. Homeless & Highly Mobile, Emergency or On-Demand Van Services (Harvest, Best Academy, and/or Mastery School)
5. Field Trip Bus or Van Service (Harvest, Best Academy, and/or Mastery School)
6. Some combination of any number of the above Options 1-5 for any one or more of the HNS Schools

Offerors may submit multiple proposals under option six (6) which represent different combinations of the options 1-5 and representing any combination of one or more of the HNS Schools. Multiple pricing sheets may be submitted if pricing proposals are contingent on award of one or more other options in combination.

Each school reserves the right to award multiple separate contracts. HNS Schools will award Contract(s) to the Offeror(s) offering the most advantageous proposal(s), taking into consideration all Minimum Requirements and Comparative Evaluation Criteria, in addition to price.

Request for Proposal (“RFP”) forms may be obtained from the Finance Office, 1300 Olson Memorial Highway, Minneapolis, MN 55411 on or after 1:00 PM, Central Standard Time (CST), Monday, April 9th, 2018.

The HNS Schools shall accept sealed proposals until 12:00 pm CST on Friday, May 18th, 2018 at the location mentioned above. Proposals submitted after the deadline shall be rejected.

Questions from prospective offerors will be accepted by email at any time after receipt of the RFP and the full text of all questions received along with answers will be sent to all offerors no later than two weeks prior to the final submission deadline.

For further information, please contact:

Wendy B Hines – Office – 612-876-4020, Cell – 612-508-1018

Email – whines@thebestacademy.org

TENTATIVE RFP PROCESS & AWARDS SCHEDULE

The Contractor shall have all buses, vans, routes, materials, and labor in place during July for the 2018-2019 school year, beginning August 14th, 2018. Practice runs (“Dry runs”) shall occur a minimum of one time for each route, and no later than August 10th, 2018.

Event:	Dates:
RFP Documents Released	Monday April 9 th , 2018
RFP Proposals Due Date	Friday May 18 th , 2018
RFP Evaluation	May 21 st – May 25 th , 2018
Interviews of Potential Providers	May 28 th – May 31 st , 2018
Contract Award(s) Announced	June 1st

Questions from prospective offerors will be accepted by email at any time after receipt of the RFP and the full text of all questions received along with answers will be sent to all offerors no later than two weeks prior to the final submission deadline.

RFP SUBMISSION INSTRUCTIONS

Each proposer shall be responsible for the delivery of three (3) sealed copies of their technical and pricing proposal to the Harvest Network of Schools District Office, 1300 Olson Memorial Highway, Minneapolis, MN 55411, on or before Friday May 18th by 12:00p.m. Contractors who do not submit their proposals by this time and date will automatically be disqualified from the proposal process. Facsimiles are not acceptable.

All proposals shall be typed. Proposals shall be tightly sealed in opaque containers clearly bearing on the outside the name of the Contractor, his/her address, and "RESPONSE TO RFP FOR SCHOOL TRANSPORTATION SERVICES" typed on the outside of the container.

All proposal respondents will be responsible for the costs associated with the preparation of the requested proposals, and the HNS Schools will not be held liable for these costs. The HNS Schools are the sole judge of the value and merit of the proposals and reserve the right to reject any or all proposals.

The HNS Schools' official contact for all correspondence, inquiries, and submissions related to this RFP is Wendy B Hines, Auditor. The telephone number for Wendy B Hines is 612-876-4020. The mailing address and physical address is: 1300 Olson Memorial Highway, Minneapolis, MN 55411. Office hours are from 8:00A.M. to 5:00P.M., Monday through Friday.

Each Offeror is invited to submit a single technical proposal & pricing sheet that addresses one or more of the following options:

1. General Education (GenEd) School Bus (Harvest, Best Academy, and/or Mastery School)
2. "Edge Cases" General Education Van Transportation (Harvest, Best Academy, and/or Mastery School)
3. Special Education (SpEd) Van Transportation (Harvest, Best Academy, and/or Mastery School)
4. Homeless & Highly Mobile, Emergency or On-Demand Van Services (Harvest, Best Academy, and/or Mastery School)
5. Field Trip Bus or Van Service (Harvest, Best Academy, and/or Mastery School)
6. Some combination of any number of the above Options 1-5 for any one or more of the HNS Schools

Offerors may submit multiple proposals under option six (6) which represent different combinations of the options 1-5 and representing any combination of one or more of the HNS Schools. Multiple pricing sheets may be submitted if pricing proposals are contingent on award of one or more other options in combination.

Each school reserves the right to award multiple separate contracts. HNS Schools will award Contract(s) to the Offeror(s) offering the most advantageous proposal(s), taking into consideration all Minimum Requirements and Comparative Evaluation Criteria, in addition to price.

RFP EVALUATION & CONTRACT AWARD

Each HNS School reserves the right to reject any and all bids, or to waive any informalities, irregularities or technicalities in any proposal, should it deem to be in the best interest of any of the HNS Schools to do so. Bids should be submitted on the premise that the proposal must be acceptable to the Board of each HNS School being serviced under the proposed contract. While the financial responsibility of the bidder is a significant concern, the Boards are equally concerned with the proven ability of the bidder to satisfactorily perform the contract so that the service will be provided in accordance with proposed contract documents. After determining that a proposal satisfies the mandatory minimum requirements stated in the Request for Proposal, the comparative assessment of the relative benefits and deficiencies of the technical proposals in relationship to the published evaluation criteria shall be made by using subjective judgment of a committee of evaluators representing the HNS Schools.

HNS Schools will award Contract(s) to the Offeror(s) offering the most advantageous proposal(s), taking into consideration all Minimum Requirements and Comparative Evaluation Criteria, in addition to price.

Offerors are encouraged in all sections of their proposal to elaborate on ways they will enhance service beyond the minimum requirements of the RFP, specifically in the areas of safety, operational performance, technology, data, communications, customer service, and through the offering of ancillary services.

The following criteria and weights shall be used when determining each proposal's score:

Cost (30%)

Total cost of proposal based on the option(s) being proposed.

Safety Program (20%)

A description of any safety programs implemented by the contractor, and of any other technologies or other features of the contractor's offer that contribute to student safety beyond the minimum requirements of the RFP (e.g. camera/recording systems on the vehicles, telematics, collision-avoidance, etc.).

Operational Performance & Technology Plan (15%)

A description of the processes, methods and technologies used by the contractor to ensure on-time performance, access to data for HNS schools, accurate billing and service records, and other service enhancements beyond the minimum requirements of this RFP.

Experience and Expertise of Company & Personnel (10%)

The previous experience of the contractor and its personnel in transporting pupils or in other types of related "special care" transportation (e.g. medical, paratransit, senior, etc.).

Communications and Customer Service Plan (10%)

A description of the processes, methods and technologies used by the contractor to ensure frequent and adequate communications and any other customer service enhancements beyond the minimum requirements of this RFP.

Financial Stability of Proposer (10%)

This is a financial analysis based on evidence provided of the financial wherewithal of the proposer.

Ancillary Services Offered (5%)

A description of any additional services offered as part of an offeror's proposal that go beyond the scope of this RFP (e.g. routing services, call center, CRM, etc.).

Contracts may be awarded for a number of General Education or Special Education routes for one or more HNS schools, or for one or more options bid by an offeror; but no contract award shall be construed as a minimum quantity of work guaranteed exclusively to the successful offeror. During the life of the contract, HNS Schools reserves the right to cancel individual routes if written or emailed notice is given to the contractor of one or more serious service failures on a particular route (including but not limited to, excessive lateness, repetitive or habitual lateness, serious safety concerns, unaddressed complaints, etc.). After written notice, the contractor shall be given a minimum of two weeks to correct the service failure, after which time a route may be cancelled or awarded to another contractor. Conversely, contractors that are high-performing may be awarded additional routes or work during the life of the contract.

HNS Schools reserve the right to require, from the successful Offeror, a performance bond for the period of the contract, in the amount of 100% of the expected value of the contract awarded. Upon such requirement, the bond shall be filed with the business manager for the HNS Schools on or before the beginning of each contract year. The bond shall be placed with a surety company having a policyholder rating not lower than "A" and a financial rating not lower than "AAA" in the current edition of Best's Insurance Guide. Hopefully the financial soundness of the Contractor will preclude this requirement. Should the HNS Schools require that a performance bond be provided, the cost of the bond shall be paid by the Contractor.

Bidders must satisfy themselves, upon examination of these specifications, as to the intent of the specifications. After submission of the proposal, no complaint or claim that there was any misunderstanding in regard to items listed for bidding will be entertained from either party.

All bids shall be deemed final, conclusive and irrevocable and no bid shall be subject to correction or amendment for any error or miscalculation.

KEY FIGURES AND INFORMATION

- 1) All figures and estimates given for GenEd and SpEd transportation routes will be validated using anonymized stop-level data included in this RFP – based on the current routes for the 2017-2018 school year. Enrollment and transportation needs are expected to be similar for each campus in the 2018-2019 school year. Our current system serves students from Harvest Prep (HP) and Best Academy (BA) on one set of routes and Best East (BAE) on a separate set of routes. Harvest Prep, Best Academy, and Best East (part of Best Academy) are all located at 1300 Olsen Memorial Highway. The Mastery School (MS), located at 4021 Thomas Ave N, has three routes (MS20, MS21 & MS22) that serve exclusively Mastery students. Mastery students in the current configuration are otherwise distributed amongst the HP_BA routes and those routes drop at both locations in the AM. In the PM, a shuttle bus runs all the Mastery students to 1300 Olson Memorial Highway, where they disperse and board their PM HP_BA buses to get home. Best East (BAE) occasionally has Friday early releases at 2PM, separate from all other programs and schools.

Offerors are encouraged to propose new and more efficient ways to provide service to all HNS Schools and programs and are not expected to adhere to the structure of the current service in their proposals.

- 2) Currently, HNS Schools use a single contracted service provider to transport about 1,000 students to two campuses (Harvest/Best @ 1300 Olson Memorial Highway, Minneapolis & Mastery @ 4021 Thomas Ave. N., Minneapolis) using 35 yellow buses and 6 general education vans. 33 special education (SPED) students are transported using 11 vans. At any given time, about 10-20 homeless & highly mobile (HHM) students are transported using a more dynamic & flexible van service, whose numbers vary. Field trips average about 1-2 per week. Enrollment and transportation needs for SY2018-2019 are projected to be very similar to this year.
- 3) Both campuses will accept students in the morning as early as 7:15AM and require the loading of students no later than 3:45PM. Drop-off and pick-up windows can be negotiated for routes that are proposed to run between both campuses. Once drop-off and pick-up schedules are defined, HNS Schools shall define an “On Time Window” of 10 minutes from the scheduled time when vehicles will still be considered “on time”.
- 4) The 2018-2019 school year will have an estimated 171 days of service with school starting on August 14th, 2018 and concluding on June 5th, 2019. A full school year calendar will be shared once it has been finalized.
- 5) Provision of routing services is not required as part of a proposal, but each pricing proposal should indicate if routing for a particular service option is included in the price bid. HNS Schools are currently exploring the procurement of its own routing system that would allow it full control of all regularly scheduled routes, regardless of which vendor(s) are awarded contracts pursuant to this RFP. Offerors are invited, however, to explain how they could provide routing services under this agreement for any and all parts of the service – regardless of whether or not their technical proposal contemplates actually operating a particular service element or option. Offeror’s pricing proposal should include the cost of such “extra” routing as part of the “Ancillary Services Offered”.

MINIMUM BID SUBMISSION REQUIREMENTS

- 1. Technical Proposal.** Each submission shall include a technical proposal indicating which option(s) are being addressed in the proposal and which HNS Schools are proposed to be served. The technical proposal should indicate how the offeror will meet the minimum requirements of this RFP (see also General Terms & Conditions to Bidders) and should also include details of any service elements the offeror wishes to highlight that go over and above the minimum requirements.

A suggested (but not required) proposal outline is below:

- a. Background and summary information on the offeror, financial data & experience
 - b. Safety Program
 - c. Operational Performance & Technology Plan
 - d. Communications & Customer Service Plan
 - e. Ancillary Services Offered
- 2. Pricing Proposal.** Each submission should contain one or more pricing worksheets providing prices for each of the service options being proposed and a cost-out estimate using 2017-2018 stop-level data provided for regular GenEd and SpEd service. “Edge Cases”, Homeless & Highly Mobile, Emergency or On-Demand Van Services, and Field Trip service need not be costed out beyond providing the pricing methodology to be used in pricing such services for the 2018-2019 school year (e.g. per bus per day, per round trip, per mile, etc.).
 - 3. Additional Required Attachments.** In addition to the technical and pricing proposals, offerors are required to include the following in their submissions:

A. A schedule for implementing the Agreement before the start of the service for the 2018-2019 school year should your firm be selected as the successful Contractor. The schedule should address:

1. Inspection of vehicles, facility and equipment
2. Year, make and model of all vehicles, capacity, fuel type and any special education needs equipment, including but not limited to, air conditioned buses, vans or vehicles, wheel chair buses, vans or vehicles, wheel chair lift buses, vans or vehicles
3. Address of terminal facility
4. Selection of, and provision of all required training and background checks for drivers as described in this RFP
5. Employee orientation and “dry runs”/practice runs for , especially to District routes and schedules

B. A job description summarizing the experience and qualifications of each position primarily responsible for the performance of the contract, or if the contract manager has not been identified or hired, the qualifications necessary to fill the position.

C. An organizational chart showing the staffing and lines of authority for key personnel to be used in performing the contract. Include the name(s) and title of management staff responsible for the successful servicing of this contract if awarded.

D. A listing of three references you currently provide transportation services for, or for whom you have provided services for in the past.

E. A sample monthly invoice as well as a sample supportive detail, depending on the particular service option being offered. **[NOTE that SpEd & HHM transportation requires daily trip-level back-up detail attached to all invoices.]**

GENERAL TERMS & CONDITIONS TO BIDDERS

- 1) All figures and estimates given for GenEd and SpEd transportation routes will be validated using anonymized stop-level data included in this RFP – based on the current routes for the 2017-2018 school year. Enrollment and transportation needs are expected to be similar for each campus in the 2018-2019 school year. Our current system serves students from Harvest Prep (HP) and Best Academy (BA) on one set of routes and Best East (BAE) on a separate set of routes. Harvest Prep, Best Academy, and Best East (part of Best Academy) are all located at 1300 Olson Memorial Highway. The Mastery School (MS), located at 4021 Thomas Avenue North, has three routes (MS20, MS21 & MS22) that serve exclusively Mastery students. Mastery students in the current configuration are otherwise distributed amongst the HP/BA routes and those routes drop at both locations in the AM. In the PM, a shuttle bus runs all the Mastery students to 1300 Olson Memorial Highway, where they disperse and board their PM HP/BA buses to get home. Best East (BAE) occasionally has Friday early releases at 2PM, separate from all other programs and schools.
- 2) These bid specifications and all general terms & conditions shall be affixed to the contract entered into with the Contractor, and shall be considered an integral part thereof. Should there be determined that there is contradiction between the bid specifications or general terms here and the final negotiated Contract, terms and conditions as stated in the Contract shall prevail.
- 3) The Contractor must adhere to all laws and policies of Minnesota and Harvest Network of Schools, and shall observe and comply with all laws and regulations pertaining to Equal Employment Opportunity and Fair Employment Practices.
- 4) The bidder shall at all times observe and comply with all laws, ordinances, regulations and codes of the federal, state, county and other local government agencies, which may in any manner affect the performance of the contract, and in particular, such laws pertaining to safety. The Contractor, in performing under this contract shall not discriminate against any worker, employee or applicant, or any member of the public because of race, creed, color, age, sex or national origin, nor otherwise commit an unfair employment practice.
- 5) No contract shall be assigned or any part of the same subcontracted without written consent of Harvest Network of Schools, but in no case shall such consent relieve the Contractor from his obligations, or change the terms of the contract.
- 6) **COLLUSIVE BIDDING**
The Bidder certifies that his bid is made without any previous understanding, agreement or connection with any person, firm, or corporation making a bid for the same project, and is in all respects fair, without outside control, collusion, fraud, or otherwise illegal action.

6. RECORDS AND REPORTS

Contractor shall provide those reports and records, which may be reasonably requested from time to time by the HNS Schools and necessary for proper payment, for evaluation of Contractor's performance or for state and District reporting hereunder. Reports may include, but are not limited to:

- Updated route assignments
- Accident/Crash/Incident Reports
- Student Discipline Reports
- Bus Inspections
- Monthly or Yearly Mileage, Hour or Route Reports
- Driver Qualification Reports

- Bus Ridership Reports - for each route including special education transportation routes
 - o *Monthly invoices for SpEd or HHM services must include daily trip- and student-level verification including pick-up times or records of a “no show”.*

7. STATUS OF CONTRACTOR

In the interpretation of this Agreement and the relations between Contractor and HNS Schools, Contractor shall be construed as being an independent contractor hired to provide pupil transportation services only. Neither Contractor nor any of its employees shall be held or deemed in any way to be an employee or official of the HNS Schools. Contractor shall be responsible for, and hold HNS Schools harmless from any liability for unemployment taxes or contributions, payroll taxes or other federal or state employment taxes.

8. INSURANCE

Contractor shall, at its expense, procure and keep in force during the entire term of this Agreement, public liability and property damage liability insurance protecting HNS Schools, its board, officers, employees and agents, and Contractor, its drivers and other personnel. Contractor must provide the above referenced insurance with the following minimum limits:

Automobile Liability Insurance	\$1,000,000 Combined Single Limit
Commercial General Liability Insurance	\$1,000,000 Per Occurrence
Worker’s Compensation	Statutory
Umbrella Liability Insurance	\$4,000,000

Contractor agrees to provide HNS Schools a certificate of insurance evidencing such coverage and designating HNS Schools as an additional insured with respect to Automobile Liability. Worker’s compensation insurance shall be maintained as required by law. All insurance policies shall provide that no coverage shall be cancelled except by thirty (30) days written notice to HNS Schools.

9. INDEMNIFICATION

Contractor shall hold HNS Schools, their governing boards, officers and employees harmless and does hereby indemnify HNS Schools, their governing boards, officers and employees from and against every claim or demand which may be made by any person, firm or corporation, or other entity arising from or caused by any act of neglect, default or omission of Contractor in the performance of this Agreement, except to the extent that such claim or demand arises from or is caused by the negligence or willful misconduct of HNS Schools, its agents or employees. The Contractor also agrees to indemnify and save the HNS Schools harmless from any claims involving personal injury or property damage arising out of, or in the course of, Contractor’s acts in providing transportation of assigned pupils.

To the extent permitted by law, HNS Schools shall hold Contractor, its officers, employees, agents, successors and assigns harmless and does hereby indemnify Contractor, its officers, employees, agents, successors and assigns from and against every claim or demand which may be made by any act neglect, default or omission of HNS Schools, its governing board, officers, employees or agents, except to the extent that such claim or demand arises from or is caused by the negligence or willful misconduct of Contractor, its agents or employees.

10. EQUAL EMPLOYMENT OPPORTUNITY REQUIREMENT (E.E.O.)

Contractor must show evidence of a non-discriminatory equal employment opportunity program in the selection of employees. Such program must provide E.E.O. opportunities regardless of person’s race, creed, sex, national origin, and sexual orientation, or any other characteristic protected under state or federal law.

12. FORCE MAJEURE

In the event Contractor is unable to provide the transportation services herein specified because of any act of nature, civil disturbance, fire, flood, war, governmental action, labor dispute involving HNS Schools personnel, picketing, strike, or lockout, or any condition or cause beyond Contractor's control, District may excuse Contractor from performance under this Agreement.

13. FAILURE TO DELIVER & PENALTIES

If by any reason of any acts of nature, fires, strikes, present or future laws, ordinances, government orders, rules or regulations, the Contractor shall be prevented from carrying out the terms of this Agreement, HNS Schools shall have the right to hire others to continue service, and operating expenses incurred will be deducted from payments owed to Contractor.

14. INCLEMENT WEATHER / SCHOOL CLOSINGS

In the event of inclement weather or impassability of roads or whenever school is cancelled, delayed or is dismissed early, HNS Schools shall notify Contractor not later than 2 hours prior to such cancellation or delay.

15. EMERGENCY RESPONSE PROGRAM

Contractor shall understand and participate in the District Emergency Plan. In addition, Contractor shall develop and implement an emergency plan responsive to the District Emergency Plan. District may review and require changes or additions to plan.

16. MANAGEMENT PERSONNEL

The contractor shall designate a permanent regular, full-time manager/supervisor to be directly responsible for the provision of all services required in the HNS Schools contract. The manager/supervisor will be responsible for providing safe and efficient transportation services required by this Agreement and will supervise necessary support staff required for on-site management. This person shall work with the HNS Schools Designee for purposes of service coordination. The HNS Schools expect that the manager/supervisor is an experienced person who has demonstrated skills for fulfilling the responsibilities of this Agreement. Contractor shall inform HNS Schools of the name(s) and business address(s) of such management personnel.

17. OPERATIONS PERSONNEL/DRIVER QUALIFICATIONS

Contractor shall employ a sufficient number of qualified drivers and support personnel to assure HNS Schools of continuous and reliable service. Contractor shall provide qualified drivers, trained and licensed in accordance with the laws of this State and the rules and regulations of HNS Schools. Accordingly, Contractor agrees that each driver shall:

- a. Possess a valid license issued by this State (or a reciprocal state) authorizing such person to operate the vehicle they are assigned.
- b. Be certified by a duly licensed medical practitioner as medically qualified and free of medical or physical conditions, which, absent reasonable accommodation, would limit safe operation of a school bus or van qualified without reasonable accommodation, to safely operate a school bus or van. The physical examination shall be conducted prior to employment and periodically thereafter as required by State law.
- c. Successfully complete a course of training, including instruction in school bus safety, student discipline,

human relations, behind-the-wheel school bus or van driving instruction, defensive driving, first aid, use of fire extinguisher, traffic laws, and applicable HNS Schools policies and regulations.

- d. Possess a satisfactory driving record and criminal history record, after review of such records prior to employment and periodically thereafter to the extent permitted or available by law.
- f. Satisfy all applicable requirements of the U.S. Department of Transportation, Federal Highway Administration in rendering transportation services regulated by that agency.
- g. Meet any other criteria required by State law or by HNS Schools' policies, rules or regulations.

Contractor shall hold each driver responsible for:

- a. Supervising the safe loading and unloading of his or her bus at every pick-up and delivery point.
- b. Keeping informed of all rules and regulations affecting the safe operation of school buses or vans and standards of conduct.
- c. Complying with all federal, state and local traffic laws while operating buses or vans under this agreement.
- d. Carrying appropriate identification at all times while on duty.
- e. Carrying a timepiece while on duty so that the driver can maintain established schedule times.
- f. Communicating to Staff any issues or needs related to the route assignment and all passengers transported.

A driver orientation and instruction program will be provided before a driver is allowed to drive while students are on board. Training must include:

- a. Enough to safely operate the type of school bus or van the driver will be driving
- b. Emergency procedures
- c. Student Management procedures, including issues relating to students with disabilities
- d. Knowledge of relevant laws, rules of the road, and local school bus safety policies
- e. Knowledge of student loading and unloading procedures

An ongoing performance monitoring and assistance program should include:

- a. Random drug testing
- b. Daily observance of employees to detect violations of drug policy
- c. Advance knowledge of routes, including substitutes
- d. Route accuracy including proper stops and updated paperwork
- e. Demonstrated driver-passenger professionalism
- f. Competency in physically driving the assigned vehicle and equipment

Contractor shall take reasonable steps to prevent its employees from exposing any student to impropriety of word or conduct. Contractor shall not knowingly permit its drivers to smoke on the bus or van nor to drink any intoxicating beverage or be under the influence of drugs or alcohol while operating any bus or van.

Contractor shall regulate the use of prescription and non-prescription drugs, which impair the safe operation of the bus. Contractor shall enforce all HNS Schools Rules and Regulations in place.

Contractor shall be responsible for hiring and discharging personnel employed by Contractor to perform its obligations hereunder; provided, however, that HNS Schools shall have the right to require Contractor to

remove from service under this agreement any employee or sub-contractor driver who, at HNS Schools' sole discretion, is deemed unsuitable for the performance of transportation services for HNS Schools; and provided further that HNS Schools shall make such request in writing and state the reasons therefore.

18. EQUIPMENT

All school buses or vans supplied by Contractor pursuant to this Agreement shall meet or exceed the standards established by the laws and regulations of the State and the United States. Contractor shall maintain the school buses and vans used to provide pupil transportation services under this Agreement in accordance with law and accepted industry maintenance standards. HNS Schools reserves the right to request maintenance records at any time during Agreement.

Contractor shall provide buses and/or vans in sufficient number to efficiently transport all students for whom District orders services, including an adequate number of spares.

Buses and vans shall be of sufficient capacity to permit every student transported to be seated in conformance with State laws at all times. Buses and vans must be clean, neat-appearing and display appropriate exterior and interior markings as required by state law.

Buses and vans must have some means of GPS tracking with data made available to HNS School staff – either in real-time or via after-the-fact location and route path reporting.

20. STUDENT DISCIPLINE/VANDALISM

The ultimate responsibility and authority to suspend or expel any student from transportation services hereunder shall rest with HNS Schools. Contractor's drivers are responsible only for such discipline as is required to safely and properly operate Contractor's buses. Each driver shall handle all disciplinary matters in strict accordance with HNS Schools policy. In no case will a driver eject a student from a bus without authorization. All discipline problems shall be reported in writing following completion of the route. Procedures and regulations for the administration of discipline shall be established cooperatively between HNS Schools and Contractor.

Vandalism damages to Contractor's equipment or facilities shall be the responsibility of Contractor. However, HNS Schools shall give Contractor reasonable assistance in obtaining restitution for damaged equipment or facilities.

21. ASSIGNMENT

The Contractor shall not assign or transfer any part of the obligation and responsibility in this contract without the prior written approval of the HNS Schools.

PROPOSAL OPTIONS & PRICING PAGE

Please provide proposed pricing & comments below for any and all options for which you are proposing to provide service. If pricing for one or more options is contingent on multiple specific options being awarded together, please fill out multiple pricing pages to show pricing with or without awards being made in combination. If more space is needed, offerors are permitted to recreate the pricing page in another layout or to refer to additional pages of detail in the table below.

	School(s) Proposed To Serve	Proposed Types and Quantity of Vehicles	Pricing	Pricing Comments
1. General Education School Bus				
2. "Edge Cases" General Education Van Transportation				
3. Special Education Van Transportation				
4. Homeless & Highly Mobile, Emergency or On-Demand Van Services				
5. Field Trip Bus or Van Service				
Additional Comments or Explanation				

Submitted By:

DATE: _____

FIRM NAME: _____

ADDRESS: _____

BY: _____

TITLE: _____

TELEPHONE: _____