



AAGEX is building a world-class freight sales agent platform through which small to medium sized domestic carriers and freight brokers can access critical finance, insurance & risk, technology, and marketing solutions, expertise and operational support.

AAGEX Roles & Responsibilities

Finance / Accounting / Risk Insurance Programs

- Working Capital (accounts receivable financing)
- Transaction Reconciliation and Accounting
 - Sales responsible to finalize bill rate and pay rate
- Liability and Property Insurance Policies
 - Motor Carrier
 - Auto Liability
 - Motor Truck Cargo
 - Owner Operator Master Policies (occ/acc, non-trucking liability, phys dam)
 - Brokerage
 - Primary Truck Brokers Liability / Contingent Auto
 - Contingent Cargo
 - Errors and Omissions

Technology Systems

- Transportation Management System
- Value Add Bolt-on / integrated systems
 - Carrier monitoring
 - Load / truck posting
- Training and support

Business Administration

- Transportation Contract Administration
 - Provide base agreement forms for customers, carriers, and contractors
 - Review proposed agreement forms from customers, carriers, and contractors
 - Assist or lead negotiation of customized legal agreement forms
- Customer Credit Analysis
 - Receive and review customer credit applications
 - Review and monitor credit report data
 - Establish and monitor customer credit limit(s)
- Customer Invoicing
 - Review and confirm the essential elements of customer invoice
 - Prepare and deliver customer invoice per customer requirements

Business Administration (Continued)

- Cash Applications / Collections
 - Maintain "remit to" process / receive and handle all inbound remittances
 - Post cash receipts to customer accounts
 - Provide sales principal with payment performance reports
- Motor Carrier / Services Vendors - Brokerage
 - Establish eligibility criteria and status hierarchy
 - Maintain a motor carrier / vendor database
 - Provide value add search select / optimization tools
- Motor Carrier / Services Vendor Settlements - Brokerage
 - Load advances
 - Fast Pay – Flash Cash
 - Net 30
- Motor Carrier Safety and Compliance
 - Establish driver eligibility criteria
 - Driver recruitment support
 - Administer driver application process
 - TenStreet/Hire Right integrated with TMS platform
 - Administer ongoing driver safety training
 - Administer ongoing driver safety compliance
 - Equipment maintenance compliance
- Motor Carrier Driver and Equipment settlements
 - Fuel Advances
 - Per Diem Advances
 - Final Load Settlements - weekly
- Cargo Claims and Casualty Claims Administration
 - Respond to distressed freight situations in real time
 - Administer cargo claims
 - Administer insurance claims
 - Accident investigations
- Brand Development, Promotion, and Marketing
 - National and regional marketing
 - Website / social media
 - Community relations



Facebook

Visit us today:

www.AGXFreight.com



LinkedIn