



The Experience Effect Coaching

Positive Reinforcement

The primary goal of this session is to dissect the elements of positive reinforcement and the impact it has on employee engagement and retention.

Most managers believe they are using positive reinforcement consistently and effectively. Through research, observation and employee feedback it's been discovered that this is one of the least used coaching behaviors in any work environment.

Our goal is to challenge your management team and hold them accountable to use this coaching behavior on a daily basis. When they use this skill consistently and effectively, they will experience an impact on employee engagement and within 15 days.

This session is often combined with the Effective Coaching Questions session to further enhance and challenge current coaching behaviors.

Ultimately, we will challenge your management team's comfort zone and established patterns of behavior. Before you can expect to see a difference in your employees you must insist on a difference in your managers.

***We cannot solve our problems with the same thinking we used when we created them.
Albert Einstein***