I. Summary

- Fight Night weekend begins April 6th and concludes April 8th, with representation from all 12 Grad Schools and an estimated attendee count of 3,200
- The event is hosted by the Fight Night Committee, with key support from Penn Grad Boxing and Wharton Boxing Clubs to select, train, and prepare the fighters for the event

- Wharton Boxing is requesting $4,000 to:
  A. make the event more inclusive and equitable for all fighters and attendees
  B. cover expenses related to training the fighters (this includes tickets to the event, entourages, and medical personnel at the Fight mandated by the University)
  C. continue the longest-standing Penn Grad tradition across all schools (est. 2005, placing this year in its 18th year of operations)
  D. support Fight Night Committee’s budget as it relates to expenses incurred for Weigh-In and the Fight for fighter reasons (i.e. ring rentals, apparel, risk management)

- This year’s event includes fighters from **ACROSS** the 12 Penn Grad schools (**key** difference from 2022), making the event even more representative of the community

- The Wharton Graduate Association (WGA) has already committed $45,000, helping subsidize the cost of tickets and sign contracts with vendors who have increased prices 10-25% since the event last year

II. Logistics & Commitment to Penn Grad Inclusivity

This year’s event will introduce fighters from across the schools together. This year, Penn Law Boxing rebranded to “Penn Grad Boxing,” and boasts >50% of members as non-Penn Law.

Schools represented in this year’s boxing clubs:
Wharton Boxing is proud to announce that this year’s fighters are:

**Female Card:**
1. Sarah Barnett (Penn Med)
2. Marcela Brasileiro (Penn Law)
3. Sunny Ding (Penn Law)
4. Erin Doyle (Penn Education)
5. Megan Festival (Wharton)
6. Rhea Grover (Wharton)
7. Melissa Holihan (Penn Law)
8. Elisa Kurzban (Wharton)
9. Samiya Nasim (Wharton)
10. Mira Propper (Wharton)

**Male Card:**
1. Bruce Biegler (Wharton)
2. Cameron Brusko (Penn Law)
3. Kyle Cappo (Penn Vet)
4. Alex Feng (Penn SEAS)
5. Luke Hoffman (Wharton)
6. Justin Nam (Penn Law)
7. Kiet Nguyen (Wharton)
8. Arinze Onyenezi (Wharton)
9. Matthew Sheh (Wharton)
10. Alexan Stulc (Penn Law)
As shown above, the fighters for this year’s event are 20% non-Law, Penn Grad. **There are fighters from Wharton, Law, SEAS, GSE, Penn Med, and the Vet School**, representing 50% of the Penn Grad.

This is a key difference from the 2022 event and reflects our commitment to making Fight Night as inclusive as possible across the 12 Grad Schools. We know the event is expensive, so we look to GAPSA to provide the funding that makes it possible to keep ticket prices low (Palestra-Only is $60, General Admission is $100, Premium is $160, and VIP is $225). These ticket prices include access to Weigh-In, the Fight, and the After Party (GA and above for the latter). The After Party this year includes 2 Acts: Wyclef Jean and Dillon Francis. The ticket prices thus reflect a significant discount to market prices for these events individually, and said subsidy is only made possible by contributions from key sponsors like GAPSA and the WGA.

The weekend consists of three events: Weigh-In (4/6), the Fight (4/8), and the After Party (4/8). The Weigh-In and the Fight showcase the preparation the fighters have put in over the last few months, while the After Party is a chance to celebrate their accomplishments with their friends, families, and classmates. The boxing clubs help subsidize the cost of fighters being involved in this event (expenses are incurred as they relate to medical clearance, extra Palestra time to prepare prior to the event, and costs related to Weigh-in logistics, as well as staff needed on-site the day of the Fight).
III. Funding Request: Sources & Uses

**Penn Fight Night is the oldest graduate-school tradition across all 12 schools.** The legacy began in 2005 and has grown each year, with the singular goal of strengthening the University of Pennsylvania name within the greater Philadelphia community.

Wharton Boxing is requesting $4,000 from GAPSA to support ticket subsidies modeled by the Fight Night committee, cover our costs associated with training and preparing the fighters, remove any financial constraints for classmates across the G12 who want to support their friends who are fighting, and most importantly, cover expenses related to staff, risk management, medical personnel, ring set-up, apparel, credentials, and more during Weigh-In and the main Fight.

The Fight Night budget is summarized below. **Total expenses for the 2023 Fight Night weekend event are slated to reach $348,064,** but the event promises to be one of the best ones yet for the community. The committee has significantly subsidized ticket prices by modeling in a $45,000 net contribution from both GAPSA and the WGA. The costs of Weigh-In are reflected across expenses for Fight Night and Weigh-In and will reach close to $20,000.

![Table of expenses](chart.png)

Thus far, the WGA has committed $45,000 to support the full weekend in the form of a sponsorship; full revenue build broken down below. Wharton Boxing has provided $1,820 net sponsorship to Fight Night to cover early-access tickets for our club members, who also play an integral role to Fight Night. This amount came from member dues, as each member was entitled to buy (1) ticket prior to general sales. Funding for all other costs related to fighters have to be sourced from elsewhere, hence the $4K ask from GAPSA.
**$50,000 total from GAPSA is aggregate across Weigh-In, Wharton Boxing, Penn Grad Boxing, and Fight / After Party GAPSA proposals.**

**IV. Other Components**

GAPSA’s financial support of Penn Fight Night 2023 weekend would go a long way in accomplishing many goals:

- Continue Penn’s longest-standing grad school tradition in all its glory, putting on a night for over 3,000 grad students that will be unforgettable
- Provide GAPSA with greater presence in the Wharton community, allowing the group to further grow their relationships with a large student body and create stronger connections among the Grad schools
- Keep the event financially inclusive for all students and ensure anyone can attend, regardless of cost

To that end, GAPSA’s sponsorship will include the following:

- GAPSA banner prominently displayed at all venues that permit it
- GAPSA logos on all Fight Night emails, displays during the event, and digital programs
- (10) General Admission tickets to subsidize / raffle off to students
- Ability to purchase up to (25) Palestra-Only tickets at 50% off Face Value ($30 instead of $60) to thus distribute and allocate to students, as needed

**NOTE: PALESTRA-ONLY TICKETS CAN BE GIVEN TO STUDENTS <21 AS THE FIGHT IS ALL AGES. ANY GA OR PREMIUM TICKETS MUST ONLY BE GIVEN TO THOSE 21+**

We are excited by the opportunity to work with GAPSA and look forward to hearing from you soon!