

Title	DIRECTOR OF OPERATIONS
About Us	<p><i>Resonant Energy's mission is to build wealth in environmental justice communities through the development of solar and storage projects for nonprofits, affordable housing, and homeowners.</i></p> <p><i>Thanks to innovative financing options and a focus on operational excellence, we are bringing the benefits of clean energy within reach for everyone. We are B-Corp certified and 100% employee-owned, and we take our commitments to our staff and partners very seriously. After four years of hard work, we are proud to be the #1 solar provider for nonprofits in the Northeast. And we're just getting started.</i></p> <p>Please visit www.resonant.energy for more information.</p>
Location	Boston, MA. 60 Clayton Street, Suite 201, Dorchester, MA 02122
Supervisor	Ben Underwood, Co-CEO
Description	<p>The Director of Operations is the leader of our Project Management (PM) Team. The PM Team assesses the feasibility of new projects, manages and grows our network of installation and financing partners, and negotiates the legal documents that give projects structure. In short, the PM Team is the engine that drives our projects from concept to completion. The Director of Operations is responsible for ensuring that every PM Team member has the resources they need to succeed. A successful Director of Operations must be:</p> <ol style="list-style-type: none"> 1. A quick learner who enjoys the challenges that come with being a leader in a growing company 2. Able to develop and maintain strong relationships with diverse external partners 3. Motivational and supportive of supervisees in developing creative solutions to complex problems 4. Clear in communication and confident in negotiation 5. Organized and effective in moving complex projects from concept to completion
Responsibilities	<p><i>Management (50%)</i></p> <ul style="list-style-type: none"> ● Supervise Project Managers in their performance of core responsibilities: Coordination with installation, financing and utility partners, permitting and authorization with local authorities, and customer communication ● Cultivate a culture of continuous learning and problem solving ● Work with diverse stakeholders to set clear expectations on project scope and timeline ● Think creatively about improving internal processes and work across teams to implement improvements <p><i>Operations (50%)</i></p>

	<ul style="list-style-type: none"> ● Personally manage high value or complex projects as needed; guide projects from origination to completion ● Lead coordinated responses across teams to address problems that do not fall clearly within any single team's scope ● Maintain positive relationships with the leadership of key partners (installers, financiers, utilities, local authorities) ● Build relationships with new partners (installers, financiers, utilities, local authorities)
Requirements	<p><i>Education:</i> Bachelor's Degree or equivalent preferred, but not required with sufficient experience and demonstrated excellence in required capacities</p> <p><i>Experience:</i></p> <ul style="list-style-type: none"> ● Minimum 5 years experience in solar project management or construction management ● Minimum 3 years of management experience ● Direct work experience in solar strongly preferred <p><i>Language:</i> English (native/fluent required)</p> <p><i>Computer Skills:</i> Google Drive suites, and Microsoft Office (especially Word and Excel). AutoCAD and Illustrator are a plus, but not required.</p> <p><i>Travel:</i> Work is primarily office-based and a car is not required. Company will reimburse at standard rates for mileage each month.</p> <p><i>Availability:</i> 9-6 PM, Monday-Friday</p>
Compensation Benefits	<p>\$100,000/yr, including bonus paid as a % of company net income.</p> <ul style="list-style-type: none"> ● Wellness: 100% paid premiums for healthcare and dental insurance ● Retirement: Simple IRA with employer-matching program up to 3% of salary ● Time Off: Competitive PTO and 8.5 sick days/year ● Transit: Tax advantaged commuter benefits coverage available ● Professional Development: Dedicated budget for all staff members
EOE Statement	<p>Resonant Energy is an Equal Opportunity / Affirmative Action employer committed to diversity in the workplace. All qualified applicants will receive consideration for employment without regard to race, color, religion, sex, sexual orientation, gender identity, national origin, disability, protected veteran status or any other factor protected by applicable federal, state or local laws. Individuals who require reasonable accommodations under the Americans with Disabilities Act in order to participate in the search process should notify our Office of Human Resources.</p>
Apply	<p>Please submit your resume and a brief cover letter here.</p> <p>We are committed to diversity and seek to be an inclusive employer. In order to track the effectiveness of our recruiting efforts and ensure we consider the needs of all prospective employees, please consider filling out our Voluntary Self Identification & Equal Opportunity Form.</p>