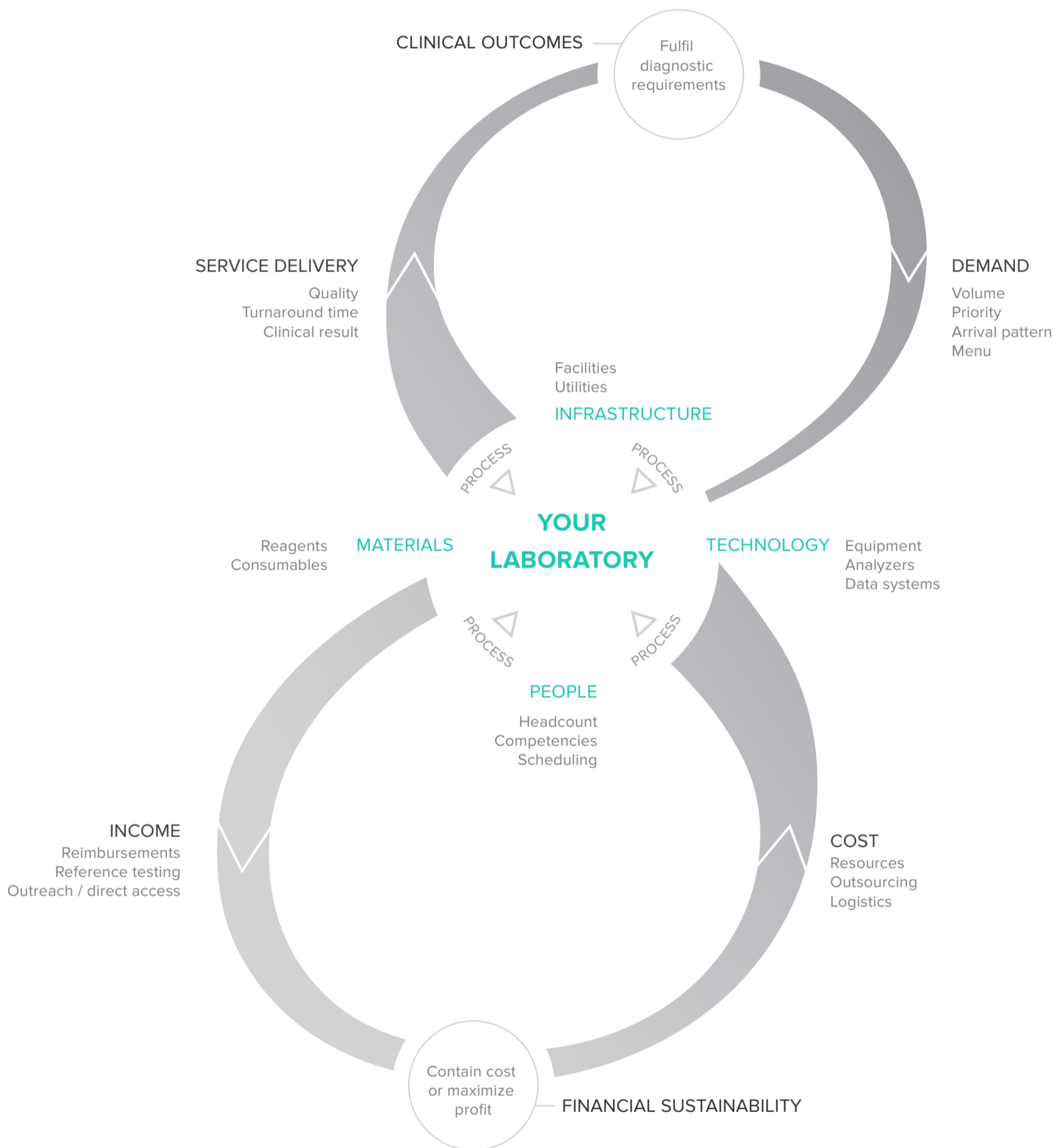


# THE **LTS** LABORATORY PERFORMANCE MODEL

Enabling your laboratory to fully understand your whole performance ecosystem and the levers you can use to improve it.



## Evaluate your lab using The 8 Principles of Laboratory Performance:

**Boost the bottom line or bust**  
We remain relevant only if we strive for a tangible bottom line impact.

**Lead with a common language**  
We are more efficient when we understand our business and share ownership of what we are trying to achieve.

**Trust the transparency**  
We are more effective when we commit to sharing information across boundaries within our organization.

**Facts or figures, no fluff**  
We make smart decisions when we present the business case openly and honestly.

**Driven by decisiveness**  
We move faster when we have the power to act with certainty — and without hesitation.

**Accuracy is paramount**  
We get things done accurately when we set our expectations and measure our results.

**Big impact beats small**  
We achieve our ideals when we prioritize by expected results and anticipated resource requirements.

**Knowledge knows no bounds**  
We remain sustainable and competitive by sharing what we know to be true.

[www.the8principles.org](http://www.the8principles.org)

## Key Improvement Tactics (KITs)

Develop your next generation of leaders

Ensure competence in process improvement

Actively measure your workload and performance

Visualize your process and collaborate

Reduce risk in decision making

Manage and improve test utilization