

a custom consultation
prepared exclusively for

MENGLIN LI

Cosmo Beach 1^oE



MONTHLY ACTIVITY REPORT MARCH 2023



Compliments of

ALFONSO **LACRUZ**

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YOUR VIEWINGS

Marketing Start Date:	10/10/2022
Total Number of Days on the Market:	177 Days
Total Number of WEEKS on the Market:	25 Weeks
Total Number of Visits up to Today:	22 Showings
Average Number of Visits per Month:	3.7 Showings per Month
Selling Price:	410,000 euros

DETAIL OF THE SHOWINGS PER MONTH

Please find attached the list of all the potential buyers that visited your property including the opinion of the gave. We hope that with this information we can help you to understand the timing to sell your property.

Showing	Date	Client	Source	Location	Views	Size	Status	Price	Score	Like it?	Will Pay
1	05/11/2022	Armen Hovhannisyan	Agencia Externa	5	7	9	3	8	6.4	#REF!	
2	16/11/2022	Lene & Soren Rygård	Agencia Externa	8	7	7	6				
3	24/11/2022	Lucie Kleinman	Agencia Externa	7	6	5	6				
4	15/11/2022	Michael Stark	Agencia Externa	8	8	7	7	7	7.4		
5	18/11/2022	Carl Christensen	Agencia Externa	7	7	8	6	3	6.2		
6	22/11/2022	Stephen Minsk	Agencia Externa	7	7	5	5	3	5.4		
7	23/11/2022	Maribel Bermejo Leonisio	Agencia Externa	7	3	6	5				
8	09/12/2022	Zakrias Bouazzauri	Agencia Externa	8	7	7	7				
9	13/12/2022	Zsuzsa Vertessy	Agencia Externa	7	5	7	6				
10	15/12/2022	Jan Dzur	Agencia Externa	7	5	7	7				
11	04/01/2023	Erwin Bouwman	Agencia Externa								
12	11/01/2023	Wim de Groot	Agencia Externa	7	7	6	6				
13	19/01/2023	Patick Guiseppone	Redes Sociales	9	10	9	8	7	8.6		
14	23/01/2023	Olivier Marquet	Agencia Externa	9	10	9	8				
15	27/01/2023	Manuel Quijano	Agencia Externa								
16	06/02/2023	Peter Halasz	Agencia Externa	8	10	9	8				
17	15/02/2023	Michelle Dalia Rosa	Agencia Externa	9	10	7	8	7	8.2		
18	17/02/2023	Pentti	Agencia Externa	8	9	7	7	7	7.6		
19	16/02/2023	Nenad Kolimbatovic	Idealista								
20	20/02/2023	Calaghan	Agencia Externa	7	4	8	8	7	6.8		
21	02/03/2023	Inmaculada Morillas	Cartel	10	8	9	6	6	7.8		350,000 €
22	07/03/2023	Christopher Blake	Agencia Externa	10	8	9	6	6	7.8		
23	09/03/2023	Carolyne Pang	Agencia Externa	8	8	7	6	8	7.4		
24	22/03/2023	Mazda Safari	Agencia Externa	9	9	9	9	9	9.0		
25	21/03/2023	Dimitri Ibarz	Agencia Externa								
26	28/03/2023	Marleen Rens	Agencia Externa	9	9	8	5	6	7.4	YES	CANCEL
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Total Number of Visits: 22				Average:	7.9	7.5	7.5	6.5	6.5	7.4	337,462 €

Sales Price:	410,000 €
Visits per Month:	3.7
Estimated Price according to the Number of Visits:	369,000 €

Average Value according to the Opinion of the Buyers

Values according to the Comparative Market Analysis prepared on:

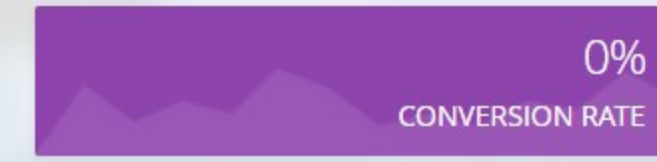
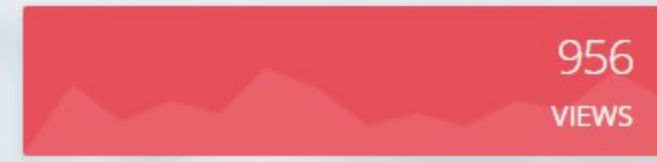
More than 25% Overpriced: It will not sell		426,000€	(0 Showings per Month)
More than 10% Overpriced: It will sell in more than 18 months		408,000€	(from 1 to 4 Showings per Month)
It may sell in less than 4 months		371,000€	(More than 5 Showings per Month)

IMPORTANT: With the amount of Marketing developed for the exposure of your property, of which we have been informing you on due time, and taking into account the easiness the potential buyers have to find all the properties that are in the market, it is extremely important to measure the traffic, number of showings, to the property to understand how the property behaves in the market. That way you may see how the property is positioned versus your competition.

REACH AND IMPRESSIONS

DAYS ON MARKET 182

REGIONAL AVERAGE 79



€ 410,000
 Residential - Condo-Apartment - For Sale
 Apartamento con gran terraza y vistas al mar a dos pasos de la playa en la Nueva Milla de Oro

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Cancelada, Estepona, Málaga

<p>Virtual Open House</p> <p>Schedule an online open house</p>	<p>Virtual Property Viewing</p> <p>Schedule an online property viewing</p>
<p>Open House</p> <p>Schedule an Open House for this Listing</p>	<p>Property Viewing</p> <p>Schedule a property showing for a Contact</p>
<p>Follow up</p> <p>Add a Follow Up Activity for this Listing</p>	<p>Listing Task</p> <p>Create a new Task for this Listing</p>

Upcoming Events

- Listings
- KWW Search
- Contacts
- Agenda & Tasks
- Marketing
- Cooperation Manager
- Reports
- Profile
- Administration
- Market Place

Here's how you can get in touch with me:

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