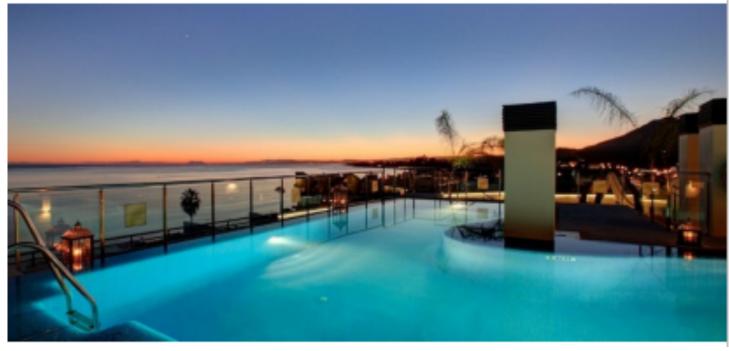




a custom consultation prepared exclusively for

## MENGLIN LI Cosmo Beach 1°E



## MONTHLY ACTIVITY REPORT APRIL 2023



**Compliments of** 

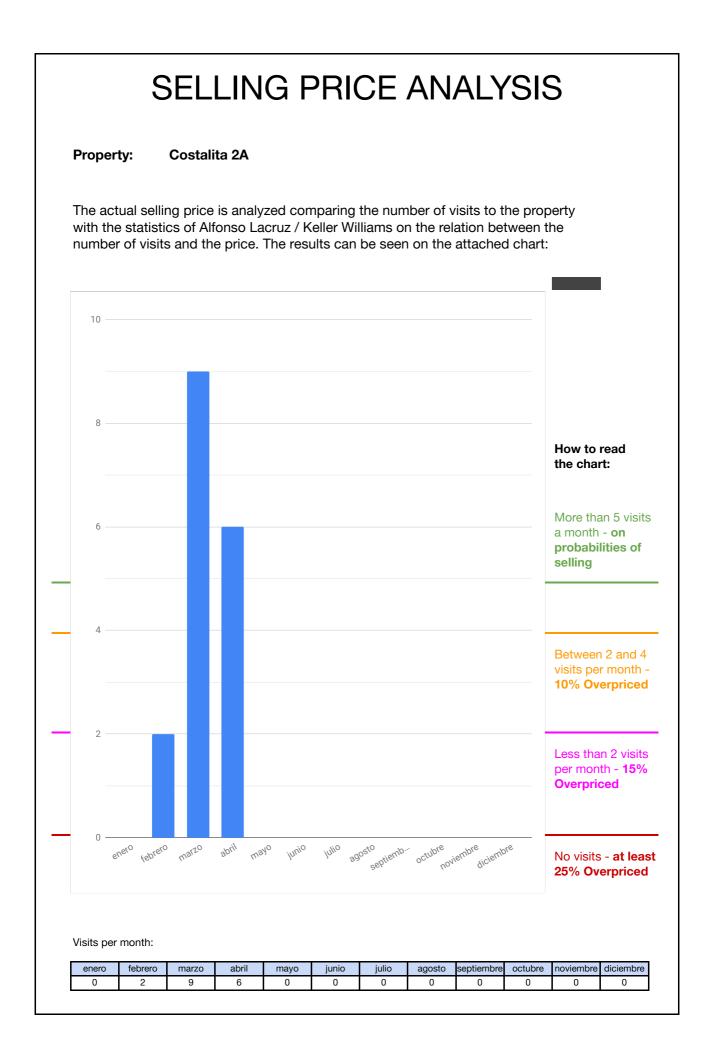


Ph.: (+34) 609 408 400 alfonso.lacruza@kwspain.es www.alfonsolacruz.com www.kwspain.es

## YOUR VIEWINGS

Please fi ncluding	OF THE SHOWINGS PER MONTH ind attached the list of all the potential buyers t g the opinion the gave. We hope that with this i rstand the timing to sell your property.	REAL ESTATE IN M.				Marketing Start Date: Total Number of Days on the Market: Total Number of WEEKS on the Market: Total Number of Visits up to Today: Average Number of Visits per Month: Selling Price:			02/02/2023 89 Days 13 Weeks 16 Showings 5.4 Showings per Month 475,000 euros		
Showing	g Date Client	Source	Location	Views	Size	Status	Price	Score	Like it?	Will Pay	
	16/02/2023 Nenad Kolimbatovic	Idealista	9	8	7	8	7	7.8	YES	, and the second s	
	21/02/2023 Mike	rido de Esfera de Influe	10	7	8	7	6	7.6	YES		
	18/03/2023 Paul Donaghy	Agencia Externa	10	7	8	5	8	7.6	YES	420,000 €	
	20/03/2023 Yves de Pooter	Agencia Externa	9	9	9	7	7	8.2	YES		
	27/03/2023 Petr Prasek	Agencia Externa	10	5	7	1	5	5.6		Out of price	
	30/03/2023 Lena Johansen	Redes Sociales	9	5	5	3	4	5.2	NO		
	04/03/2023 Michal & Renata Rakusan	Agencia Externa	9	5	9	4	4	6.2	YES		
	04/03/2023 Linda Lundmark	Agencia Externa	9	7	8	3	7	6.8			
	04/03/2023 Sandia Arlene Fernandez	Agencia Externa	9	8	8	7	6	7.6	YES	400,000,00	
	04/03/2023 Marianne Deif	Agencia Externa	8	4	3	2	2	3.8	NO		
	04/03/2023 Marja & Jan Rietdijk	Agencia Externa	8	8	6	6	6	6.8			
	12/04/2023 Matteo Poretti	Agente KW	8	6	7	5	3	5.8	NO	375,000,000	
	19/04/2023 Monika Rakova	Agencia Externa	9	10	10	10	10	9.8	YES		
	20/04/2023 Mihail Cumpata	Agencia Externa	10	8	8	9	8	8.6	YES	450,000,00	
	26/04/2023 Karine Vatina	Agencia Externa	9	6	5	5	3	5.6	NO		
	26/04/2023 Annette Widerström	Agencia Externa									
17 18 19 20 21 22	26/04/2023 Amine Benani	Agencia Externa	10	8	9	8	8	8.6	YES		
									YES		CA
48 tal Nu	Imber of Visits: 16	Average:	9.1	6.9	7.3	5.6	5.9	7.0		377,031 €	
						1					
ales Pr	rice:	475,000 €			Average Val	ue accordin	g to the Opini	on of the B	uyers	] _^	
isits pe	er Month:	5.4									
stimate	ed Price according to the Number of Visits:	451,250 €									
	ed Price according to the Number of Visits: alues according to the Comparative Mar										
	More than 25% Overpriced:							(0	Showings pe	r Month)	
	More than 25% Overpriced:			•				(0	onowings pe		
	More than 10% Overpriced:			•		475	,000€	(from 1	to 4 Showing	js per Month)	
	It will sell in more than 18 months										-
	It may sell in less than 4 months			•				(More ti	nan 5 Showin	gs per Month)	

IMPORTANT: With the amount of Marketing developed for the exposure of your property, of which we have been informing you on due time, and taking into account the easiness the potential buyers have to find all the properties that are in the market, it is extremly important to measure the traffic, number of showings, to the property to understand how the property behaves in the market. That way you may see how the property is positioned versus your competition.



## Here's how you can get in touch with me:

(+34) 609 408 400 (M) (+34) 952 78 88 40 (O)

alfonso.lacruza@kwspain.es

www.alfonsolacruz.com www.kwspain.es





