

a custom consultation prepared exclusively for

CHRIS CRAIG - WOOD

Montemayor M10 - Benahavis



ACTIVITY REPORT FEB 2024



Compliments of

ALFONSO LACRUZ

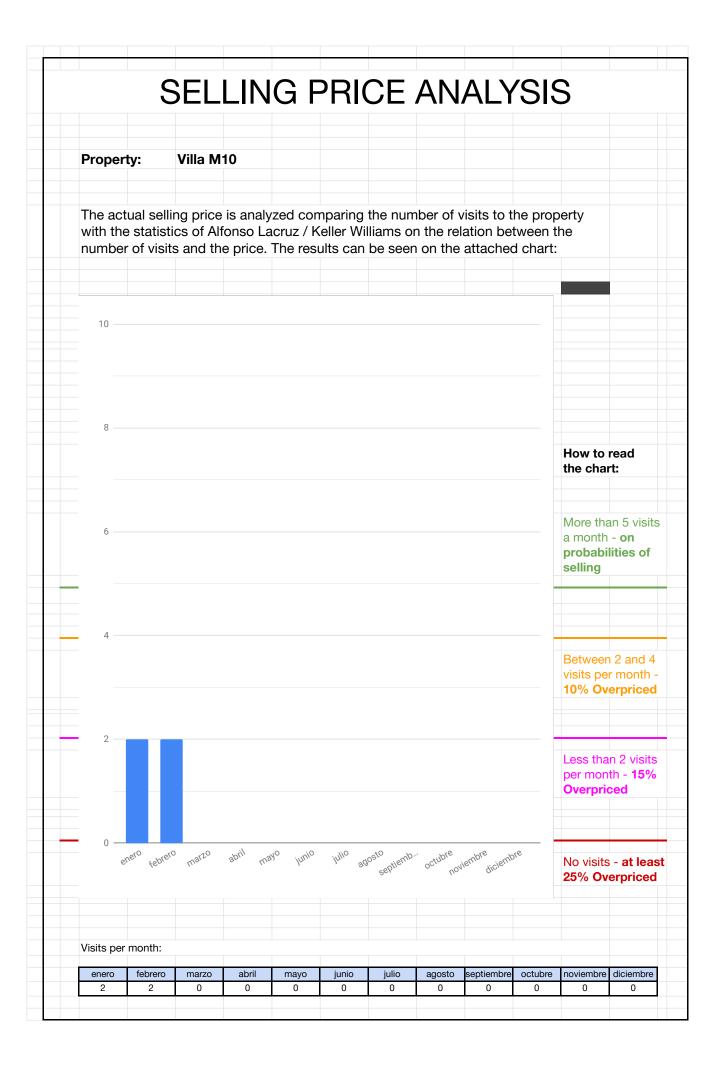
Ph.: (+34) 609 408 400 alfonso.lacruza@kwspain.es www.alfonsolacruz.com www.kwspain.es

YOUR VIEWINGS

						1			Markoti	ng Start Date:	10/10/2022		
				ALFONSO LAC	CRUZ	kw N	//ARBELLA	Total Num		on the Market:		Days	
DETAIL C	F THE SHO	WINGS PER N	MONTH	REAL ESTATE IN N	M A R B E L	LA & B				on the Market:		Weeks	
Diogeo fin	d attached th	o list of all the	notantial buyare that vis	ited your property				Total Nu	mber of Visits	s up to Today:	5	Showings	
Please find attached the list of all the potential buyers that visited your property including the opinion the gave. We hope that with this information we can help you to understand the timing to sell your property.						Average Number of Visits per Month:			1.1	1.1 Showings per Mon			
to unders	tand the timir	ng to sell your	property.							Selling Price:	2,495,000€	euros	
Showing	Date	Client		Source	Loca	tion	Views	Size	Status	Price	Score	Like it?	Will Pay
1		Megren Alsh	aalan	Agencia Externa	9		10	9	5	4	7.4		
	26/12/2023	-		Agencia Externa									
	22/01/2024	Kevyn Jones	•	Agencia Externa	9)	10	10	8			Yes	
		Mina Noori		Agencia Externa	8		10	5	10	8	8.2	Yes	
		Kerstin Illerh		Agencia Externa	9		9	9	9		0.0	Yes	
	16/02/2024	James Buck	ley	Agencia Externa	8	<u>'</u>	10	10	0	8	9.0	Yes	
18 19													
20													
21													
48													
Total Num	ber of Visits:	5		Average:	8.	8	9.8	8.6	8.0	6.7	8.2		242.000.00
Sales Pri	ce:			2,495,000€				Average Va	lue accordir	g to the Opin	ion of the Bu	iyers	
Visits per	Month:			1.1									
Estimate	d Price acco	rding to the N	lumber of Visits:	1,996,000 €									
Val	lues accord	ling to the C	omparative Market Ar	nalysis prepared on:									
			_										
	More than 2	25% Overpric	ed:						3,15	0,000€	(0 :	Showings pe	r Month)
	It will not se	ell											

More than 10% Overpriced:	2,869,000€	(from 1 to 4 Showings per Month)		
It will sell in more than 18 months				
It may sell in less than 4 months	2,495,000€	(More than 5 Showings per Month)		

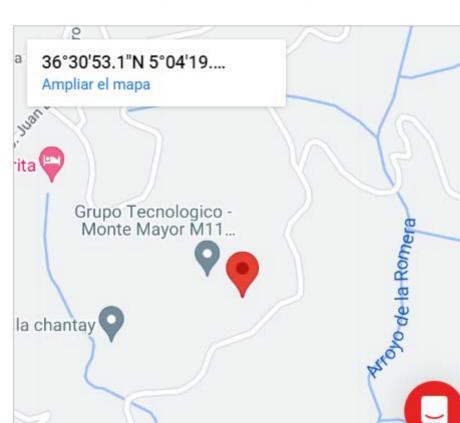
IMPORTANT: With the amount of Marketing developed for the exposure of your property, of which we have been informing you on due time, and taking into account the easiness the potential buyers have to find all the properties that are in the market, it is extremly important to measure the traffic, number of showings, to the property to understand how the property behaves in the market. That way you may see how the property is positioned versus your competition.



REACH AND IMPRESSIONS

Estadísticas i

571 Impresiones	175 Clics	32 Impresos		
4	8	27		
Emails manuales	Emails de perfil	WhatsApp		



Here's how you can get in touch with me:

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