

a custom consultation  
prepared exclusively for

# Hubert Joseph Curley

## Villa Los Claveles



## MONTHLY ACTIVITY REPORT



Compliments of

ALFONSO **LACRUZ**

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# YOUR VIEWINGS

Marketing Start Date: **08/05/2024**


Total Number of Days on the Market:	<b>84</b> Days
Total Number of WEEKS on the Market:	<b>12</b> Weeks
Total Number of Visits up to Today:	<b>11</b> Showings
Average Number of Visits per Month:	<b>3.9</b> Showings per Month
Selling Price:	<b>1,199,000</b> euros

**DETAIL OF THE SHOWINGS PER MONTH**

Please find attached the list of all the potential buyers that visited your property including the opinion the gave. We hope that with this information we can help you to understand the timing to sell your property.

Showing	Date	Client	Source	Location	Views	Size	Status	Price	Score	Like it?	Will Pay
1	31/05/2024	Günther Sager	Agencia Externa	8	8	10	10	7	8.6	Yes	
2	31/05/2024	Elena & Urii Grechina & Suslikov	Agencia Externa	8	7	9	6				
3	05/06/2024	Berit Lake	Agencia Externa	7	6	6	5	6	6.0	Yes	
4	07/06/2024	Edward & Ewa Franek	Agencia Externa	8	9	8	6	6	7.4	Yes	
5	11/06/2024	Charlotte Pykerman	Agencia Externa	8	8	8	7	8	7.8	Yes	
6	02/07/2024	Johan Gustafsson	Agencia Externa	8	7	7	4	7	6.6	Yes	
7	02/07/2024	Pieter Post	Idealista	8	8	8	4	5	6.6	Yes & No	
8	09/07/2024	Ola Jerkoe	Idealista	6	9	8	6			Yes	
9	16/07/2024	Marco Eindhoven	Agencia Externa	7	8	7	6	7		Yes	
10	18/07/2024	David Huz	Agencia Externa							No	
11	26/07/2024	Jerald Solid Eden capital	Agencia Externa								
12	29/07/2024	Ana Beltran	Agencia Externa	9	8	8	3	3	6.2	No	
13	30/07/2024	John James Collins	Agencia Externa	9						No	
14											
15											
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Total Number of Visits:	<b>11</b>	Average:	<b>7.8</b>	<b>7.8</b>	<b>7.9</b>	<b>5.7</b>	<b>6.1</b>	<b>7.0</b>	<b>242.000.00</b>
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Sales Price:	<b>1,199,000 €</b>	Average Value according to the Opinion of the Buyers	
Visits per Month:	<b>3.9</b>		
Estimated Price according to the Number of Visits:	<b>1,079,100 €</b>		

**Values according to the Comparative Market Analysis prepared on:**

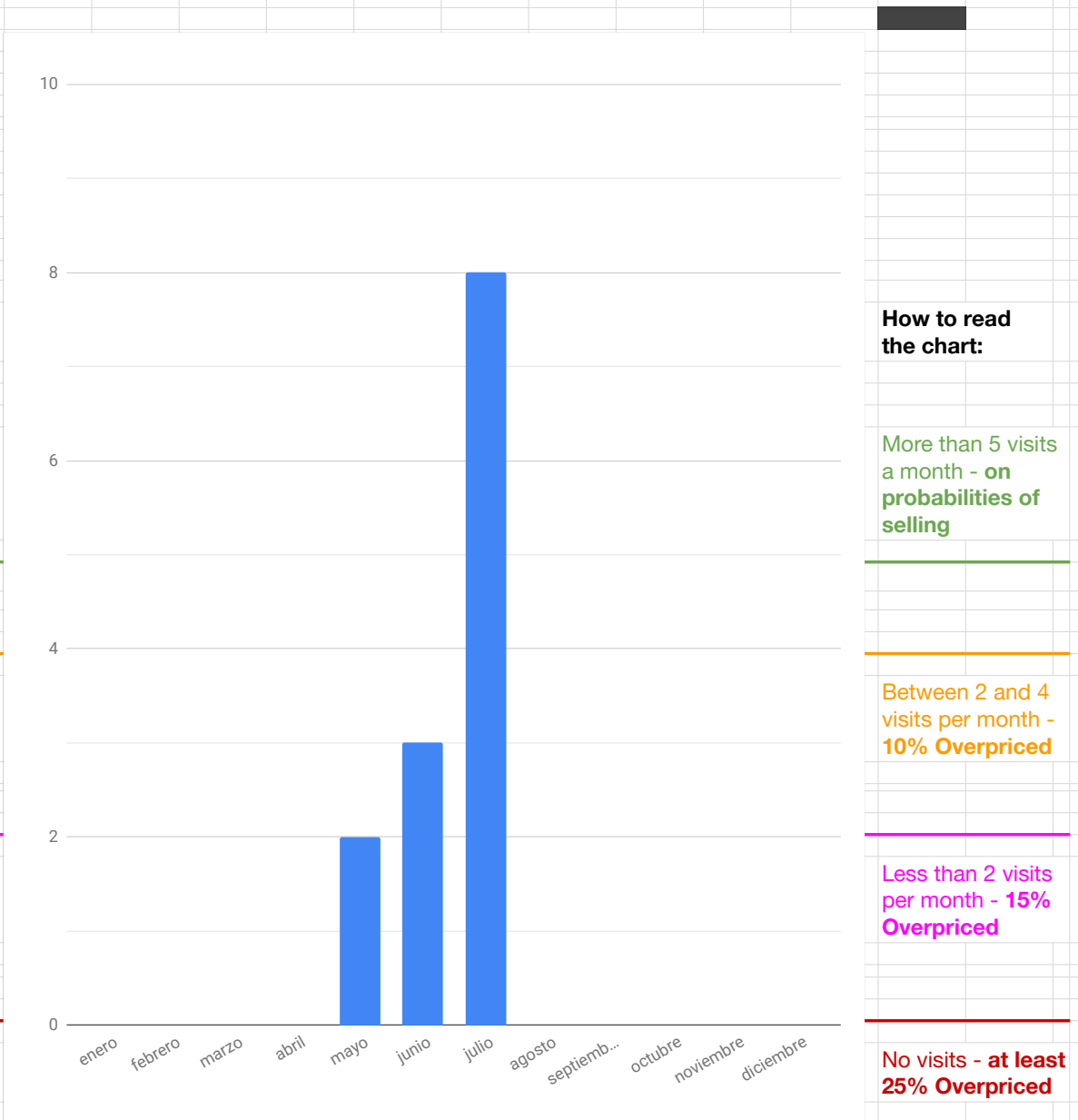
More than 25% Overpriced: It will not sell		<b>1,391,500€</b>	<b>(0 Showings per Month)</b>
More than 10% Overpriced: It will sell in more than 18 months		<b>1,265,000€</b>	<b>(from 1 to 4 Showings per Month)</b>
It may sell in less than 4 months		<b>1,100,000€</b>	<b>(More than 5 Showings per Month)</b>

**IMPORTANT:** With the amount of Marketing developed for the exposure of your property, of which we have been informing you on due time, and taking into account the easiness the potential buyers have to find all the properties that are in the market, it is extremely important to measure the traffic, number of showings, to the property to understand how the property behaves in the market. That way you may see how the property is positioned versus your competition.

# SELLING PRICE ANALYSIS

**Property:** Villa Los Claveles

The actual selling price is analyzed comparing the number of visits to the property with the statistics of Alfonso Lacruz / Keller Williams on the relation between the number of visits and the price. The results can be seen on the attached chart:



Visits per month:

enero	febrero	marzo	abril	mayo	junio	julio	agosto	septiembre	octubre	noviembre	diciembre
0	0	0	0	2	3	8	0	0	0	0	0

## Here's how you can get in touch with me:

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**ALFONSO LACRUZ**

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